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# THESIS

THE RELATIONSHIP BETWEEN THE PERCEIVED EXECUTIVE MANAGEMENT CAPABILITIES OF SENIOR NAVY MEDICAL DEPARTMENT EXECUTIVES AND THEIR REPORTED MANAGERIAL REQUIREMENTS

by

John Richard Morrison

June 1993

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# The Relationship Between the Perceived Executive Management Capabilities of Senior Navy Medical Department Executives and Their Reported Managerial Requirements

by

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Lieutenant, Medical Service Corps, United States Navy
B.S., Southern Illinois University, 1986

Submitted in partial fulfillment of the requirements for the degree of

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Medical Management of Administrative Sciences

#### ABSTRACT

The Naval Postgraduate School (NPS) has entered into a partnership with the Bureau of Medicine and Surgery (BUMED) to identify the competencies necessary to effectively function in executive management positions within Navy Medicine and, once the specific competencies are identified, design and conduct a customized, cost effective, executive development program to improve the management competencies of senior Navy Medical Department executives. As part of the needs assessment process used to identify these competencies, a survey instrument was mailed to 720 senior officers within Navy Medicine to identify their current level of skill and their perception of the required level of skill in eight management activity groups. The purpose of this thesis is to provide an initial analysis of the survey responses and identify any gaps, or deltas, between the current level of skill reported by the respondent and the required level of skill for their current position with respect to the respondents corps, rank, and organizational position cohorts. The results indicate that the responses vary by cohort with the gaps between current and required skills directly related to rank, seniority, and previous management experience.

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#### I. INTRODUCTION

Health care in the United States, both governmental and private, is undergoing a period of dynamic change. As the complexity of health care delivery continues to grow, health care executives are struggling to control rapidly rising costs and achieve quality standards while meeting the needs and demands of health care consumers. This complex and dynamic environment is also influenced by changing societal views on quality and individual entitlement, and governmental initiatives directed at controlling costs and improving delivery standards. As a result, health care executives must constantly expand and refine their leadership and managerial effectiveness to meet these mandates for change.

Senior Navy Medical Department executives are not exempt from the requirement to improve their skills in meeting this changing environment. While many Navy health care executives have strong backgrounds and educational credentials in health care administration, the internal labor market inherent to military organizations, and the Navy Medical Department, has historically promoted direct care and ancillary care providers (e.g., physicians, nurses, pharmacists, medical technologists) into positions of increased leadership and management responsibilities. The question implied by this process concerns the extent to which the previous education, training,

and experience of these medical department officers prepares them for the rigors of managing a dynamic and complex health care system.

The Department of the Navy Medical Blue Ribbon Panel (BRP) addressed this question when it delivered its 1988 report concerning the issues facing Navy Medicine into the 1990s and concluded that "Peacetime assets and management of the Navy Medical Department have not maintained the capability to treat the [beneficiary] population in Navy facilities. Accordingly, patient workload has [increasingly] shifted from in-house Navy care to the Civilian Health and Medical Plan for the Uniformed Services (CHAMPUS). " (Blue Ribbon Panel:p. ES-3) Citing the decreased in-house capabilities, rapidly increasing health care costs, and line Navy criticism of Navy Medicine's process for developing medical department officers for command and key billets, the BRP subsequently recommended that Navy Medicine ". . . develop leadership/management skills and training requirements for a formal command development process, and [formally] establish career paths for leadership positions [that require] experience. " (Blue Ribbon Panel:p. ES-12)

This mandate to establish a formal training program and command development process had been addressed as early as 1982 when the Vice Chief of Naval Operations, as a result of a Navy Inspector General report, directed that medical department officers be given the opportunity to receive leadership training at critical points in their careers.

(Blue Ribbon Panel:p. 29) The immediate result was the adoption of two short courses (two weeks duration) that could be tailored to meet the leadership and management requirements of medical department officers. The first was the Leadership Management Education and Training (LMET) course (now called NAVLEAD) for division officers, department heads, and Commanding Officers, while the second was to be a basic management course for direct health care providers in "first level" management jobs. (Blue Ribbon Panel:p. 29)

While it was anticipated that the LMET (NAVLEAD) program would be a vehicle for the development of executive leadership skills in Navy Medicine, weaknesses were immediately evident. LMET (NAVLEAD) proved to be an excellent vehicle to provide basic (generic) leadership skills but failed to meet the demanding requirements for executives in a complicated and dynamic health care environment. The BRP attributed much of the failure of the program to inadequate definition of the knowledge, skills, and abilities required for each management (Blue Ribbon Panel:p. 29) level within Navy Medicine. Additionally, while emphasis has been placed on the completion of LMET (NAVLEAD) and similar short courses (e.g., Management Development Course [MANDEV] and the Strategic Medical Readiness and Contingency Course [SMRCC]) these compete with continuing education requirements specific to professional corps (e.g., graduate medical education [GME] for medical officers), operational commitments, and the personnel

requirements of the command in providing medical care to eligible beneficiaries. The impact of such competition is best summed up in the discussion in the U. S. Navy Medical Department Officer Career Guide concerning the process of formally assigning senior dental officers to executive positions, which states: "Qualifications which establish eligibility for administrative positions are obviously numerous and often include prior leadership positions, management training, and your performance record." This statement, and similar statements Guide:p. 84) concerning the Medical, Medical Service, and Nurse Corps, represents the practical problems associated with meeting management and leadership training requirements in environment already heavy with clinical training requirements essential for the delivery of quality medical and dental care. This is further complicated by the diverse education and training backgrounds of medical department personnel eligible for command and leadership positions. Finally, a basic management short course for direct care health care providers in first level management positions was never adopted.

In addition to the LMET (NAVLEAD) and similar short course training, executive development programs through private institutions have also been used, on a limited basis, to provide the required management training. However, the BRP noted in its report that it was difficult to evaluate the effectiveness of such programs because of their recent

implementation and the failure of the Navy Medical Department to effectively manage such issues as, who should receive the training, what selection criteria should be used, and the specific career milestones such training should occupy. Additionally, the programs have been used inconsistently because of perceived shortages in personnel and training resources. (Blue Ribbon Panel:p. 29)

Faced with the impediments in obtaining effective executive development programs to meet the unique needs of Navy Medical Department executive leadership, the Bureau of Medicine and Surgery (BUMED) has entered into a partnership with the Naval Postgraduate School (NPS), Department of Administrative Sciences, for the purpose of identifying the competencies necessary to effectively function in senior executive management positions within Navy Medicine. When the required competencies have been identified, NPS will then propose, design, and conduct customized, cost-effective executive development programs that will satisfy Congress' demand that senior Navy Medical Department executives are adequately prepared with the competencies necessary to manage complex medical systems.

NPS has developed a two-step needs assessment approach to identify the competencies required to effectively manage complex Navy medical systems.

- 1. A series of semi-structured interviews were conducted with senior medical department executives at selected facilities on both coasts. Completed in July 1992, the semi-structured interviews provided the basis for identifying key issues or competencies that were seen as important by the interviewed executives. Their input was then used in the development of a survey instrument, which was utilized to assess the relative importance of the managerial issues and skill areas of a larger population of senior executives within Navy Medicine.
- 2. The survey questionnaires were developed and sent to 720 senior medical department executives to obtain the recipients views or beliefs concerning the competencies and values required to effectively manage Navy medical systems.

This thesis provides an analysis of the survey responses necessary to complete, in part, the first phase needs assessment of perceived skills required for effective and efficient functioning as health care executives within Navy Medicine. In specific, the interview process has indicated that varied competency levels and perceptions of needs exist across individual executives, but that nearly everyone acknowledged they have significant "holes" in their educational or knowledge preparation for future demands. This thesis examines the survey results to ascertain the validity of this assumption and will provide a self-reported

"competency inventory" concerning executive management capability, and by implication, management needs.

In presenting the analysis and subsequent discussion, Chapter I provides an introduction with appropriate background information, a review of literature pertinent to executive development and the needs assessment process, and a discussion of the semi-structured interview process that resulted in the development of the final survey instrument. Chapter II presents the methodology utilized in the survey design and implementation and provides an outline of the survey population. Results and their analysis are presented in Chapter III with conclusions and recommendations in Chapter IV.

#### A. LITERATURE REVIEW

While physicians, nurses, dentists, and Medical Service Corps officers demonstrate remarkable skills in the performance of their specialties, it is widely recognized that these skills do not readily translate into the managerial skills necessary for the effective management of complex health care facilities. As a result, while Navy Medicine readily promotes highly intelligent and professionally competent individuals into positions of executive management, an identifiable trend of less than effective management has occurred throughout the various commands. This paradox was eloquently described by Peter Drucker in 1966.

... people of high job effectiveness are conspicuous by their absence in executive jobs. High intelligence is common enough among executives. Imagination is far from rare. The level of knowledge tends to be high. But there seems to be little correlation between a person's effectiveness and their intelligence, their imagination and their knowledge. Brilliant people are often strikingly ineffectual; they fail to realize that brilliant insight is not by itself achievement. They never have learned that insights become effectiveness only through hard systematic work." (Drucker, p. 1)

bound together by common practices that make them more effective than their peers. These practices remain the same no matter where the individual works (e.g., government, medicine, education, etc.) and his experience has shown that regardless of the individual's intellectual capacity, without the observation of these generic practices the executive will fail to be effective in management. At issue here are not the specific "practices" that Drucker outlines in his discussion, but the fact that he considers effectiveness to be a habit, or complex set of practices, and that habits or practices can always be learned. (Drucker, p. 23) In other words, people are not generally born effective leaders/executives, they are normally developed.

The universality of management theories and principles was further defined by Badaway (Badaway, pp. 11-12) in his discourse concerning the development of managerial skills in engineers and scientists. Badaway suggests that it is the theories and principles of management that remain universal, or generic, across occupational or organizational boundaries.

However, because management deals with people and represents an interdisciplinary field of endeavor (e.g., economics, behavioral sciences, accounting, statistics, math, engineering [production scheduling, materials handling]) there are few concrete tools or techniques with which to actively practice management. This lack of "hard" techniques reduces management from a strictly scientific endeavor to what can be best described as an "art." As such, while the theories and principles remain universal, their implementation, or practice, becomes highly individualized in response to the cultural background, creativity, values, and judgement of the individual manager. Again, the emphasis is that managers are not born with specific "traits" that enable them to become effective managers, but that they can develop the basic skills and knowledge necessary to become more effective in their own environment. Sheldon (quoted by Betson & Pedroja, p. 354) supported this premise within the health care industry with \*. . . there is not much difference between a manager in the health field, whether he be a physician or not, and a manager in industry."

The universality of management within health care is not without its critics, however, their emphasis focuses on the differences between the health care environment and that of other industries, not the managerial skills that are necessary to meet the specific challenges noted. This is best summed up by Austin's five characteristics which make health care

unique: (1) individualized service, (2) professionalism, (3) extreme complexity, (4) the wide range of delivery facilities, and, (5) the financial reimbursement arrangements. (Betson & Pedroja, p. 354) Austin's premise was that while one or more of these characteristics would be found in any industry, health care was the only industry in which all would be found at once and therefore is unique. However, this does little to support the premise that the basic management principles and theories associated with health care differ from those of other industries. It is the environment in which they are applied that is different, not the principles and theories.

In accepting the premise that management is a learned "art," the need to facilitate the acquisition of such knowledge and its conversion into usable skills is evident. This becomes increasingly important as intelligent and competent health care providers are promoted out of the clinical environment and into the management arena. If Navy health care executives are expected to perform optimally in any management role within the complex health care environment, appropriate management education/training must be made available that targets the knowledge, skills, and abilities (KSAs) necessary for success. Without a basic "tool kit" of management will be placed in a frustrating and difficult position. Tom Peters provides the following insight:

There is no more difficult transition in a career than one from non-boss to boss; the second-toughest is to boss of bosses. These passages should be marked by programs commensurate with their significance. (Peters, p. 329)

# 1. Executive Development

What is immediately evident in the medical community is the diversity of educational and training backgrounds. Each community (physicians, nurses, dentists, ancillary care providers, or administrators) brings to the workplace its own unique paradigms through which it views both the delivery of health care and the management of such delivery and its support structures. If each community has different backgrounds and paradigms, then it is reasonable to expect that the executive development requirements for each community would also differ to some extent. Additionally, with the differences in paradigms that are manifested between the communities, the development of a community specific, or parochial, focus is a significant problem. This particularly true as the individual officers are promoted to positions with a broader, or more institutional, focus. Without appropriate executive development programs, this transition becomes significantly more difficult as the newly promoted officer attempts to manage a broader range of institutional management issues with narrowly focused management tools.

Selznick observed that "The executive becomes a statesman as he makes the transition from administrative management to institutional leadership." To accomplish this,

executive must reassess their own tasks and the needs of the organization to ultimately gain a greater concern for the evolution of the organization as a whole. Ultimately the senior executive develops into what can best be described through the metaphors of Mintzberg's "Strategic Apex:" (Mintzberg, p. 25)

- a. A "Perimeter Player" who is concerned with the adaptation and interaction of the organization to the changing environment.
- b. An "Interior Designer" responsible for the coordination and smooth functioning of the internal operations within the organization.
- c. The "Leader of the Band" who is the keeper of organizational values and provides the strategic vision and direction for the organization as a whole.

While these metaphoric roles are helpful in understanding the concept of executive leadership, they do little in the way of defining the specific KSAs required to effectively function as a senior executive. In his replication of four studies conducted between 1948 and 1978, Agho identified ten problem areas considered critical by hospital administrators in their daily tasks. (Agho, pp. 131-135) Agho's results, presented in Table 1, provide a picture of the generic issues associated with health care administration and, by implication, the areas to potentially target in executive development courses.

Sieveking, Nicholas, and Woods provide additional support from their 1992 survey of 324 health care chief

TABLE I PROBLEM AREAS ASSOCIATED WITH HOSPITAL ADMINISTRATION

Problem Areas	Ranking
Business and Financial Management	1
Working with the Medical Staff	2
Personnel Management	3
Providing Quality Medical Care	4
Physical Plant and Equipment	- 5
Departmental Functioning	6
Community Relations	7
Legal Aspects and Litigation	8
Governing Board	9
Affiliation with Other Institutions	10

Source: A. O. Agho, "Problem Areas Faced by Hospital Administrators," <u>Hospital and Health Services</u>
<u>Administration</u> 37:1 (Spring 1992): 10.

executive officers (CEOs). In their discussion they address adeptness in interpersonal, strategic, planning, and leadership processes while further defining with financial management, marketing, negotiating, planning and development, data and information systems management, and physician relations as specific technical skill areas. Of special interest was their assertion that the CEO serves as a "translator" of these technical concepts for understanding by employers, community, board, and medical staff. This translator role is in line with their metaphor of the health care administrator as the provider of business strategies who also ensures obligations

to patients are met and the quality of services improved. In essence, they demonstrate a combination of business talents and, in keeping with the basic health care mission, an interest in basic human values.

These health care specific skill areas are also supported and expanded on in Mann and Staudenmier's 1990 survey of the major trends in executive development identified by seventy-seven senior executives of companies listed in the Fortune 200 (U.S.) and Financial Post (Canada). Staudenmier, pp. 37-38) In identifying three major trends: (1) building global capabilities; (2) merging learning and work; and, (3) balancing common and individual development needs, they provide a list of "top-rated" executive development topics identified as essential for future competitiveness in a global market. Table 2 outlines the specific topics and provides a summary of the change between the emphasis previously given to each topic and what is anticipated in the near future, measured by the percent of respondents who listed a strong emphasis on the topic in the past against the percent of respondents who anticipate a similar emphasis over the next four-to-five years. technical issues such as financial management, marketing, and information systems are conspicuous in their absence, Mann and Staudenmier's results provide insight into the increased emphasis being placed on program planning and evaluation, organizational behavior, human resources management, and communications in rapidly changing and diverse organizational environments.

TABLE II
TOPICS IN EXECUTIVE EDUCATION AND DEVELOPMENT PROGRAMS

Topics	Past Emphasis In Percent	Future Emphasis In Percent
Leadership	38 -	89
Managing Human Behavior	22	73
Becoming Customer or Market Oriented	27	72
Implementation of Business Strategies	23	70
Managing Organizational Change	15	64
Developing and Formulating Business Strategies	28	62
Team Building	22	61
Total Quality Control	25	58
Communications Skills	27	57
Interpersonal Skills	27	55

Source: R. W. Mann and J. M. Staudenmier, "Strategic Shifts in Executive Development," <u>Training and Development</u>, July 1991, 39.

The executive development requirements for health care organizations can be summarized into two parts:

(1) Specific technical management issues associated with financial management, legal issues, data and information

system management, and marketing are addressed to provide the broad spectrum of skills necessary to function in complex organizations.

evaluation, organizational behavior, human resources management, and communication. This emphasis acknowledges that one individual cannot be the repository for all technical and organizational knowledge within the organization and must rely on "subject matter experts' for much of the specific technical information and issues. However, it is through the use of the "softer" management skills that the effective executive negotiates, cajoles, coordinates, and ultimately molds the organization into a flexible and adaptable system to meet the organizational mission and goals.

# 2. Health Care Provider Specific Issues

In the Navy Medical Department there are two groups of individuals who have the potential for advancement to senior executive levels within Navy Medicine, health care administrators (HCAs) and direct health care providers. While the HCAs of the Medical Service Corps can normally be expected to have backgrounds in business of hospital administration and, by inference, the same executive development requirements of the majority of health care executives, the direct care providers have a much different group of requirements. To minimize the length of this chapter, the discussion of the direct care providers will be limited to physicians and

nurses. In limiting the discussion the intent is not to lessen the issues associated with dentists and ancillary care providers but to provide examples from the two largest direct provider groups that illustrate the issues associated with executive development programs for direct care providers.

# a. Physicians

According to the American Medical Association master file, only three-to-four percent of the member physicians report their primary activity as administration. (Kindig, p. 1) While these numbers may appear small for such a dominant portion of the medical community, they are not surprising in light of the physicians' strong identification with their profession. Kurtz, in his physician profile developed for the American College of Physician Executives, associated this strong identification to the cultural norms and behaviors learned during the process of becoming a physician and the subsequent practice of medicine. premise is that the behaviors and values that prove effective in a physician's clinical practice tend to create conflict, resistance, and tension when applied to a managerial role. In developing this hypothesis, Kurtz identified the major differences between physicians (clinicians) and managers outlined in Table 3. These differences provide a graphic illustration of the paradigms and values associated with each group. (Kurtz, p. 10)

TABLE III
MAJOR DIFFERENCES BETWEEN CLINICIANS AND MANAGERS

Clinicians	Managers		
Doers	Planners, Designers		
1:1 Interactions	1:N Interactions		
Reactive Personalities	Proactive Personalities		
Require Immediate Gratification	Accept Delayed Gratification		
Deciders	Delegators		
Value Autonomy	Value Collaboration		
Independent	Participative		
Patient Advocate	Organization Advocate		
Identification with Profession	Identification with Organization		

Source: M. E. Kurtz, <u>The Dual Role Dilemma</u> (Tampa: American College of Physician Executives, 1988), 10.

In analyzing the paradigms it is possible to develop a macro-level understanding of the crucial differences between the two approaches to health care. The physicians on one side demonstrate an independent, "captain-of-the-ship" approach to medical care in which they provide the decisions that lead to immediate and measurable results in the patient's clinical outcome. This autonomous, patient-fecused role is in direct conflict with the organizational identification and group orientation associated with management professionals. Kurtz associates this conflict between physician norms of behavior and management norms, and the physicians strong

identification with their profession, not the organization, as being instrumental in physician resistance to making the transition from clinician to manager.

with the increased complexity of the health care environment, this adversarial role of medicine against administration is being challenged and Kurtz foresees increased cooperation and collaboration between physicians and management with many physicians becoming increasingly involved in the executive management of health care organizations. To facilitate this increased partnership in the medical community, Kurtz outlines three steps: (Kurtz, pp. 8-9)

- 1. Strengthening the formal medical staff organization to create a positive environment for increased participation in management issues.
- The provision of training and educational opportunities leading to the development of leadership and management skills. This is particularly critical when the dearth of management training in the physician career path is considered.
- 3. The development of a common language, clearer communications systems, joint education and training programs for physicians and administrators, and procedures to facilitate joint problem solving. Kurtz's premise is that while the two groups share common goals and values (e.g., the delivery of quality health care in a timely and economical manner) the real differences lie in how these values and norms are communicated and the methodology that is developed for their achievement.

Betson and Pedroja support Kurtz's analysis and perceive the physician executive as filling a "boundary spanning" role within a health care organization. In specific, they define the roles of the physician executive as including: (Betson & Pedroja, pp. 49-50)

- 1. Functioning as the "champion of clinical integrity" in ensuring that medical quality assurance receives systemwide strategic importance regardless of fiscal and management issues.
- 2. Provides the interface between the two cultures with the clinical provider on one side and the business oriented health care executive on the other.
- 3. Functions as a public interpreter who interacts with external organizations concerning clinical and quality issues.
- 4. Acts as a consultant who is integral in the design of the various productivity evaluations essential for effective management decision.
- 5. Functions as a partner with the business-oriented, health care executive in system design and management to facilitate the delivery of health care.

The focus of both Kurtz and Betson and Pedroja is that the physician community has a high potential for becoming health care managers. Citing the intelligence, discipline, motivation to organize, altruism in their approach to the delivery of medical care, and understanding of medicine and its delivery, the implication is that the physician manager would be uniquely qualified to forge an important executive role within the organization. The primary constraint appears to be the lack of training in the specific management skills associated with health care executives. Betson and Pedroja summarize the situation in saying: (Betson & Pedroja, p. 355) "Most physician administrators agreed that formal education in the area of management was advisable and that the demand for physician administrators would increase."

#### b. Nurses

While the paradigms associated with physicians emphasize the autonomous and independent functioning of the physician, the nursing paradigms tend to stress a holistic view of the institution as a whole and the role of patient care as the mission of the institution. Defined as the \*point person" for the patient by Eubanks, the nurse is seen as a focus for the patient's care, interacting with the physician in the direct provision of care and then providing the necessary coordination, integration, and collaboration necessary to ensure the diverse support services meet the patient's needs. In accepting the "point person" role for the nurse, it can be inferred that their impact can be seen across much of a health care organization structure, not just in nursing units, as they coordinate the delivery of services to the patient. This impact can best be exemplified in Beyers' discussion of nursing's relationship within Mintzberg's five components of organizations:

. . . it is clear that nursing fits into each component: the strategic apex where the organizational mission is decided, the technostructure where systems and formal planning are designed, the operating core where nursing practice takes place, the middle line where nurse managers are responsible for divisions and units function, and the support staff needed to make the system work. (Beyers, p. 35)

This impact is further emphasized when one considers the resource allocation role of the nursing services. Representing the single largest organizational consumer of manpower, materials, and fiscal resources, the

nurse and nursing administrator have significant control over the allocation of scarce resources within the organization. As such some measure of skills in human resource management, financial management, and materials management must be demonstrated on a daily basis. However, nursing administrators acknowledge that a management skills gap, similar to that experienced by physicians, exists within the nursing profession. (Eubanks, p. 25)

As the complexity of the provision of nursing services increases with the complexity of medicine in general, nursing education has increasingly emphasized the clinical nature of the profession and limited the discussion of general management, human resources management, and financial management to continuing education or graduate education programs in nursing administration or hospital/business administration. Eubanks outlines the increased utilization of advanced degrees, targeted on-the-job training (OJT) developed, or purchased, by individual employers, and a strong mentoring program as essential for meeting the additional management training necessary to develop nurse executives within an organization. (Eubanks, p. 26)

#### B. MREDS ASSESSMENT

Regardless of their background and training, most managers could probably find many ways to improve their performance. Regrettably, this ad hoc approach to management development is not economical in the use of time and resources. When the

need for executive development is viewed against the daily operating tempo of most organizations, the conflict between executive development and organizational needs becomes evident. The critical challenge becomes, as defined by Mann and Staudenmier,

. . . how to use executive education effectively as a tool for achieving strategic goals and shaping companies' cultures, while simultaneously attending to the strategically relevant needs of individual executives. (Mann & Staudenmier, p. 39)

To ensure that the executive development meets both organizational and executive development needs, an accurate process for the identification of training requirements (needs assessment) becomes vitally important. Without an accurate methodology for such an identification process, it becomes increasingly difficult to pinpoint the areas where improvement of skills will produce the greatest organizational and individual impact. In addressing the critical nature of the needs assessment process, Peters states:

Treat your training (skill level) assessment as the essence of strategic opportunity. If you don't spend as much time on this assessment as on the evaluation of the capital (hardware) budget, you have missed the point of all ten of the prescriptions [for achieving flexibility by empowering people]. (Peters, p. 329)

While a variety of approaches to needs assessments are published, the three-step process outlined by McGhee and Thayer in 1962 contains elements common to the majority of the processes. In specific, a needs assessment should address organizational analysis, operations (task) analysis, and person analysis to be effective. (Muchinsky, p. 194)

# 1. Three-Step Needs Assessment Process

# a. Organizational Analysis

Based on the analysis of the entire organization with specific attention to organizational objectives and allocation of scarce resources to meet established goals, this process identifies the global organizational issues that would benefit from executive development or training. In the case of the needs assessment being conducted for the development of an executive development program for BUMED, this step was performed at the BUMED level through interaction between BUMED, the Navy Inspector General, the Secretary of the Navy, DOD, Congress, and the line community. The global executive development requirements identified through this process targeted senior executives in Navy Medicine (e.g., Commanding Officers, Executive Officers, Directors, and individuals in other senior executive positions) and provided the impetus for the development of a program to meet their needs. As such, the needs assessment process initiated by the NPS, Department of Administrative Sciences focused on the remaining two steps in the development of an executive development program to meet the identified global requirements.

#### b. Task Analysis

Task Analysis targets the specific tasks necessary for the effective accomplishment of a particular job or executive skill. Addressing the functions of the position, not the abilities of the incumbent, Task Analysis provides a

broad range of information, including: the provision of standards of performance with which to measure work output; an identification of the specific tasks involved with the job (essential for developing an effective training program for the tasks); and the provision of an outline of the specific performance levels required to accomplish each task. Additionally, task analysis identifies the specific knowledge, skills, and abilities (KSAs) that must be possessed or developed for the job. In essence, the crucial elements of job performance.

# c. Person Analysis

Providing the link between the capabilities of the incumbent and the specific skill requirements identified in Task Analysis, Person Analysis is utilized to identify individual training requirements and ultimately assist in the decision concerning what type of training is required.

#### 2. NPS Needs Assessment Strategy

As noted in the introduction, NPS developed a two-step needs assessment approach to identify the competencies required to effectively manage complex Navy medical systems. As a strategy, the approach and intent was to go out to the field and identify first hand what key managerial issues and skills were deemed important for effective and efficient functioning as a health care executive. Operationally, semistructured interviews at selected Navy health care facilities and survey methodology were used to identify the appropriate

competencies and to establish which competencies were crucial to the effective management of health care facilities. The semi-structured interviews provided the basic identification of issues and their frequencies and were then utilized in the construction of a questionnaire to obtain the views and beliefs of current senior executives throughout the Navy Medical Department concerning their current capabilities in the competencies and values necessary to effectively manage health care facilities (Person Analysis) and their rating of the competencies required for the particular task (Task Analysis).

#### C. SEMI-STRUCTURED INTERVIEW PROCESS

In conducting the semi-structured interviews, the NPS faculty teams pursued and realized many objectives, including: (NPS Interim Report, pp. 2-3)

- The identification of the issues/competencies considered important by individuals in the field who hold positions of significant managerial responsibility. This input became the cornerstone for the development of a survey instrument to assess, in broader terms, the relative importance of managerial issues and skill areas.
- The provision of a mechanism to increase the level of faculty expertise concerning Navy medical facilities and the issues associated with Navy Medicine.
- The identification of issues and competencies that could best be addressed with a management development program.
- The preliminary identification of who should receive management education and the career milestones at which it should be received.
- The development of a tentative list of effective delivery systems for such management education.

It should be noted that, for the purpose of this thesis, the following discussion will be limited to the issues or competencies identified. Questions concerning career milestones or executive education delivery systems are not within the domain of this thesis.

### 1. Methodology

In order to achieve broad coverage of the medical treatment facilities with short time constraints, a core NPS faculty team composed of twelve members with a broad range of expertise in management topics was selected. The faculty members were chosen primarily because of their experience in interviewing and management curriculum development with the intent of keeping the team intact and integrally involved in later course design and development evolutions.

Semi-structured interviews were typically conducted by two-person teams whose purpose was to facilitate discussion and record responses. The teams visited eleven health care facilities (four East Coast and seven West Coast) and conducted a total of eighty interviews of senior health care executives. After each interview, the interviewers prepared a multiple page narrative of the interview sessions. Several meetings were then held to determine an appropriate strategy for identifying issues and skill areas from the narratives. A subsequent item analysis produced a total listing of eighty-five topics discussed across all interview sessions.

#### 2. Results

Once all issues were determined, the items were clustered into related categories while maintaining both the representation and intent of the original interview process. This work resulted in the creation of eight major management categories, which are listed below:

- 1. Financial/Resource Management
- 2. Program Planning and Evaluation
- 3. Decision Making/Problem Solving
- 4. Legal Issues
- 5. Operational Management Issues
- 6. Organizational Behavior
- 7. Personnel and Human Resources Management
- 8. Communications

Specific knowledge and skills topics within each major category are listed in Appendix A. However, it should be noted that the management skill areas reflect items that the interviewees mentioned on their own accord. It is possible that a more structured interview process would have produced different results, but the purpose of the semi-structured interview process was to create a situation in which the interviewee was neither constrained nor directed by the interviewer. The survey, which will be described in the following chapters, was utilized to provide the opportunity for everyone to rate all of the management skills identified. Additionally, the interview results do not reflect an

individual's current skill level or need for education in a given area and some areas may have received less emphasis than others due to the individual's lack of knowledge in the area. Again, the perceived need for education was addressed in the survey and will be discussed in the following chapters.

#### II. METHODOLOGY

### A. HYPOTHESIS

Analysis of the semi-structured interviews identified two trends in the perceptions expressed by senior Navy Medical Department executives:

- 1. Varied levels of competency in executive management skills exist between individual executives.
- 2. The perception of what executive management skills are required and their importance within the Navy Medical Department also vary between individual executives.

Additionally, many of the health care executives interviewed acknowledged that they have significant "holes" in their educational background or experience, which leaves them less prepared for positions of increased managerial responsibility. The hypothesis under consideration in this thesis is that the perceived gap between the executive management requirements and the corresponding level of executive management capability is valid and varies according to the individual's health care community, rank, and organizational position.

In specific; this thesis will address the following questions:

- 1. What are the perceived executive management requirements and corresponding level of perceived executive management capabilities reported by the respondents?
- What are the comparative trends in perceived executive management requirements and capabilities between medical communities?

- 3. What are the comparative trends in perceived executive management requirements and capabilities reported by rank?
- 4. What are the comparative trends in perceived executive management requirements and capabilities reported by organizational position?

## B. CONDUCT OF THE SURVEY

The survey was conducted through the use of a questionnaire, presented in Appendix B, developed by the NPS survey team based on data obtained from the semi-structured interview process. Following a review by BUMED and field testing at Naval Hospital Long Beach and Naval Hospital Camp Pendleton. the survey was mailed to 720 senior executives in Navy Medicine, including: all incumbent Commanding Officers, Executive Officers, and Directors; all officers currently screened for Commanding Officer and Executive Officer billets; key health care executives in the operational forces and headquarters commands; specialty advisors; and medical department flag officers. A listing of these billets and/or individual officers was compiled from the Commanding Officer/ Executive Officer screening, key personnel assignment, and the specialty advisor lists provided by BUMED. Additional modifications were provided by the appropriate Bureau of Naval Personnel assignment officers. Funding for the printing and mailing of the questionnaire was provided for by BUMED through NPS.

The survey consisted of a total of sixty questions arranged under the eight major maragement categories

identified through the semi-structured interview process. In each question the respondent was asked to rate the current level of expertise in the subject and the perception of the required need. In addition the respondent was asked to complete non-identifying personal information. No attempt was made to design the questionnaire so that returns could be matched against the mailing list. A package was mailed to each potential respondent with a cover letter, the questionnaire, and a pre-addressed return envelope. No return postage was provided because of postal restrictions concerning metered mail. However, use of official mail for returning the questionnaires was authorized because of BUMED sponsorship of the survey.

The cover letter (Appendix C), provided by the Surgeon General, was intended to provide the motivation for the completion and return of the questionnaire. Its primary purpose was to emphasize the importance of the survey and to suggest that timely response would be beneficial to the Navy Medical Department as a whole. In addition to the Surgeon General's cover letter, a one-page instruction sheet was provided outlining the intent of the survey, emphasizing the anonymity of all responses, and providing a single point-of-contact telephone number, both DSN and commercial, for respondents seeking additional clarification of any aspect of the survey.

The survey packages were mailed on 13-14 November 1992 and questionnaires began arriving within five days. The majority, approximately seventy-five percent of those returned, were received within eighteen days with final receipts, for the purpose of this thesis, received on 14 January 1993. A total of 476, out of 720, were received. However, because thirteen packages were returned as undeliverable, a total of 707 was used as the basis for return accounting, providing a return rate of sixty-seven percent.

## C. SURVEY QUESTIONNAIRE

The survey questionnaire presented in Appendix B is divided into two distinct sections: (1) Part 1 with eight major management categories containing a total of sixty managerial activity questions and a section dealing with management education requirements for the major categories; and, (2) Part 2 containing the demographics and management education/training background questions. The intent of the survey is to complete the second step of the two-step needs assessment process developed by NPS and provide the task and person analysis essential for the development of an executive development program for Navy Medicine.

# 1. Managing a Military Medical Treatment Facility - Part 1

Part 1 of the survey questionnaire is designed to measure three aspects of the respondent's perspectives concerning executive management in Navy Medicine:

- 1. Their current level of managerial skills for each of the sixty managerial activities questions contained in the questionnaire.
- 2. Their perception of the required level of skill for each of the sixty management activities an executive must have to function effectively in the respondent's current role in Navy Medicine.
- 3. Given the scenario of a management education program being developed for executives in their current managerial role, the respondent was requested to indicate the level of need they would attach to each of the major managerial activity groups. However, while the term "priority" is used to describe the assigned level of need, it should not be inferred that the eight managerial activity groups are being ranked against each other. The intent was for each activity group to receive a rating indicating the level of educational need within that group.

In providing their responses to the sixty managerial activity questions, the respondents were requested to rate their personal level of expertise and the required skill level in a particular activity on a scale of "0" to "10" with "0" indicating no knowledge or ability in an area, "1" to "3" a low level, "4" to "7" a moderate level, and "8" to "10" a high level. In addition to allowing the respondents to indicate their responses more precisely than would be possible on a smaller scale (e.g., "0" to "4"), the larger scale allows for a greater range of responses (variance) to utilize in subsequent analysis. The scale provided for the section concerning management education is similar to the previous scale but groups the responses by priority of need instead of level of ability.

In developing the sixty managerial activity questions for the questionnaire, the NPS team relied extensively on the

results of the semi-structured interview process. Using the eight major management groups identified through the semistructured interviews (Chapter I, p. 29) as major questionnaire categories, the NPS team analyzed the interview responses to develop an additional listing of the three to five most frequently mentioned skills under each management group (Appendix D). Working groups subsequently modified and supplemented the skills to develop a full range of potential activity skills for each managerial group. At this point, no attempt was made to limit the number of activity skills or ensure a uniform presentation style. When the process of identifying the activity skills was completed, a select working group was formed to accomplish the task of condensing the multiple activity skills developed by the various working groups into the sixty skills used in the final questionnaire. Additionally, the select working group was responsible for the uniform presentation style used for each activity skill and the overall questionnaire design. The questionnaire was then presented to the full NPS team for final comment and modification, then prepared for field testing prior to mailing.

# Managing a Military Medical Treatment Facility -Part II

Part 2 of the survey questionnaire is designed to provide two separate types of background information concerning the individual respondent:

- 1. Demographic data providing basic individual and job experience information.
- 2. Management education/training background data indicating prior education and training in management through traditional undergraduate and postgraduate programs, non-traditional civilian programs, and the various short courses provided by the military. Additionally, any affiliations with the various professional organizations were requested because of the management development requirements inherent to membership.

It is emphasized that the data collection and collation was accomplished in the aggregate only and that no attempt was made to identify individuals or individual responses. The demographic and management education/training data were utilized in the development of identifiable cohorts to use in the comparative analysis of survey responses.

## 3. Field Testing

In order to ensure that the final survey questionnaire would be clearly written and easily understood by the respondents, a field test was conducted on 29 September 1992 and 01 March 1992 at Naval Hospital Long Beach, CA and Naval Hospital Camp Pendleton, CA. During the field testing the Commanding Officer, Executive Officer, and Directors for each facility completed the questionnaire individually in the presence of a two-person NPS team. Individual executives were then requested to comment on each question as they answered it, with specific attention given to ambiguous, confusing, or misleading questions. Additionally, the executives comments' and recommendations concerning potential additions or

deletions to the various management groups were also solicited.

Following the completing of the field testing, the NPS team formally reviewed all comments and recommendation made by the health care executives at Long Beach and Camp Pendleton, modifying the proposed questionnaire as required. This modified questionnaire was then forwarded to BUMED for final review prior to formal implementation of the survey. With minor modifications, the survey was mailed to the survey population on 13-14 November 1992.

### D. PREPARATION FOR ANALYSIS

Analysis of the survey was completed using the SAS statistical package. All responses were numerically coded, in the case of numeric or scaler responses, or input according to an uniform coding system for answers with alpha characters.

Appendix E provides a listing of all coding structures.

#### III. SURVEY RESULTS

## A. REPORTED FREQUENCIES

The following section provides the frequencies of selected responses to the survey questions. When the data file was closed, for the purpose of this thesis, 476 surveys had been returned and all surveys were sufficiently complete to be included in the findings. However, every respondent did not answer every question and missing data are listed as "." when included in the following tables. Additionally, percents columns on tables that do not total 100 are attributed to rounding errors only.

## 1. Demographic and Non-Identifying Personal Data

While the following data provide a general description of the survey population, the information is self reported and, as a result, may contain errors that are not identifiable.

#### a. Rank

Table IV displays the respondents' reported ranks. Three respondents (less than one percent) did not identify their ranks. Additionally, while civil service grades are indicated with the captain and commander cohorts, the civilian respondents represent only one survey response in each cohort. The "other" rank cohort includes ten officers (lieutenants) and one enlisted (HMCM). Consistent with the targeted

population of "senior" Navy Medical Department executives, 87.9 percent of the survey respondents hold the rank of commander, or civilian equivalent, and above with the captain cohort representing 65.6 percent of the respondents.

TABLE IV SURVEY DEMOGRAPHICS BY RANK

Rank		Percent	
Admiral	10	2.1	
Captain/GM-15	312	65.6	
Commander/GM-14	96	20.2	
Lieutenant Commander	44	9.2	
Other	11	2.3	
•	3	0.6	

N=476

## b. Corps/Designator

the respondents. No differentiation was made between respondents carrying the regular Navy designator and those carrying reserve designators. Six respondents (1.3 percent) did not identify their corps/designator. The "other" cohort includes two Supply Corps, two civilians (civil service), and one enlisted member. While respondent anonymity has been maintained throughout the analysis of the survey, it was possible to develop aggregate corps/designator frequencies during the survey mailing process. Gleaned from the distribution lists provided by BUMED, these frequencies

provide a baseline against which the measurement of response rates within the survey population can be measured. As outlined in Table V, the response rates for the four major categories closely parallels the proportions evident in the survey population.

TABLE V
SURVEY DEMOGRAPHICS BY CORPS/DESIGNATOR: SURVEY RESPONSE RATES

Corps	Designator	Surveys Sent (N=720)	Percent of Survey	Responses Received (n=476)	Percent of Respondents
Medical	2100	244	33.9	154	32.4
Dental	2200	124	17.2	97	20.4
Medical Service	2300	269	37.4	164	34.5
Nurse	2900	71	9.9	50	10.5
Other		12	1.7	5	1.0
•			**	·· 6	1.3

# c. Organizational Position

positions as reported by the respondents. Because of the varied responses reported, the six cohorts displayed in Table VI were built by condensing survey responses into like categories. Eight respondents (1.7 percent) failed to provide their organizational position. Appendix E provides a breakdown of the responses placed into each cohort. Again, the responses are consistent with the targeted population of senior Navy Medical Department executives with 65.5 percent in

TABLE VI SURVEY DEMOGRAPHICS BY ORGANIZATIONAL POSITION

Organizational Position	Frequency	Percent	
Commanding Officer	97	20.4	
Executive Officer	72	15.1	
Director	143	30.0	
Department Head	44	9.2	
Operational Forces	16	3.4	
Other	96	20.2	
•	8	1.7	

N = 476

Commanding Officer, Executive Officer, or Director positions within Navy medical facilities and 23.6 percent holding positions of significant responsibility within the Operational Forces and "Other" cohorts.

# d. Commanding Officer/Executive Officer Experience

Table VII displays the number of respondents identifying experience (past or present) in Commanding Officer and/or Executive Officer billets. Developed from the respondents responses concerning their current position and total months service in Commanding Officer and Executive Officer billets, 51.7 percent of all respondents indicate experience as Commanding Officers or Executive Officers.

TABLE VII SURVEY DEMOGRAPHICS BY COMMANDING OFFICER AND EXECUTIVE OFFICER EXPERIENCE

Reporting CO/XO Experience	Frequency	Percent
CO/XO Experience	246	51.7
No CO/XO Experience	230	48.3

N = 476

# e. Commanding Officer Experience

Table VIII displays the number of respondents identifying experience (past or present) in Commanding Officer billets. Individuals with only Executive Officer experience who were included in Table VII have been placed in the "no experience" cohort for this table. However, while 91 respondents were moved to the "No Experience" cohort, 32.6 percent of all respondents indicate experience in Commanding Officer billets.

TABLE VIII SURVEY DEMOGRAPHICS BY COMMANDING OFFICER EXPERIENCE

Reporting Commanding Officer Experience	Frequency	Percent	
CO Experience	155	32.6	
No CO Experience	321	67.4	

N=476

### B. SURVEY RESPONSES BY MANAGEMENT ACTIVITY GROUPS

Part I of the survey questionnaire (Appendix B) is divided into eight management activity groups containing a total of sixty questions concerning the respondent's current level of knowledge in specific management activities and the level of skill each perceives as required to perform in that individual's present role within Navy Medicine. In addition to the sixty questions concerning the managerial activity skills, eight questions concerning the level of need the respondent would attach to the provision of management training in the eight management activity groups were also included.

Representing 128 individual response opportunities for each survey, the response frequencies provided in Appendix F are varied and cumbersome to illustrate and analyze in their current form. This is notably true when one is conducting the initial analysis of such a large spectrum of data. As a result, the analysis presented in this thesis will condense the data into an alternative format that will facilitate the initial identification of trends, which will reveal the perceived executive management requirements and the current level of perceived management capabilities reported by the respondents. Utilizing the SAS Statistical package, the following data functions were performed:

1. All responses were identified and grouped by the management activity groups presented in the survey.

- 2. The current level of skill reported for each question was subtracted from the required level of skill reported for the same question to establish the difference, or delta, between the two skill levels.
- 3. Population mean values for the individual questions concerning the current and required skill levels and the deltas were provided.
- 4. A population mean value was provided for the survey responses concerning the perceived need for management education in each of the eight management activity groups.
- 5. Aggregate mean values for each of the eight management activity groups were developed. This was accomplished by:
  - a. Adding the individual survey responses in each category (current and required) to obtain a total value for each category. This total was then divided by the number of questions within the category (e.g., seven for Financial/Resource Management) to develop aggregate values for the current and required questions within each management activity group for the individual respondent.
  - b. The aggregate value for the current skill requirement within each management activity group was then subtracted from the aggregate value of the required skill level to develop an aggregate delta for each group.
  - c. These individual aggregate values were then processed through the SAS package to produce aggregate mean values for the current, required, and deltas for each management activity group.

The results of these data manipulations are presented in Appendix G in the management activity group order established by the survey questionnaire (Appendix B). A dictionary of variable names is also provided in Appendix H to assist the reader in identifying specific responses for evaluation.

The following analysis focuses on the aggregate values developed from the raw data. In specific, the primary concern

is with identifying and evaluating the differences, or deltas, between the perceived level of skill required to do the job and the current skill level reported by the survey population. This emphasis on identifying and reporting the deltas is congruent with the purpose of the survey for the following reasons:

- 1. The stated goal of the survey instrument is to provide a needs assessment on the task and person analysis level. In essence, identifying what is considered essential for the task, or job, at hand and then identifying and matching personal skill levels essential to that task. The measure of the training or educational requirement being the difference, or delta, between what is required and what skills the individual has available.
- The survey questionnaire relies on self-reported perceptions of the required level of skills and the respondent's current skills, or capabilities, in meeting the required performance. While the respondent is assumed to have a reasonable understanding of his/her personal skill levels in relation to his/her current role within Navy Medicine, the differences in what is considered a required skill will vary from respondent to respondent and will be dependent on the personal paradigms they viewed the specific task through. While some control over the variability of the required skill levels can be obtained by grouping similar respondents together (e.g., by designator, rank, or organizational position), the difference between the respondent's current skill level and the required skill levels are based on the same paradigms and continue to measure individual training needs relative to the respondents current circumstances.
- 3. While the problem of self-inflation of the respondent's current abilities, a "halo-effect," is a potential issue, the ability of the NPS needs assessment process to identify the incumbent's true performance is limited by the lack of access to appropriate instruments for measuring personal abilities (e.g., fitness reports) and time constraints that preclude the use of other measurement methods such as subordinate and supervisor evaluations.

Figure 1 provides a graphic representation of the aggregate deltas identified in Appendix G. The figure shows that the lowest values are associated with the Organizational Behavior (ORG) and Communications (COM) management groups,

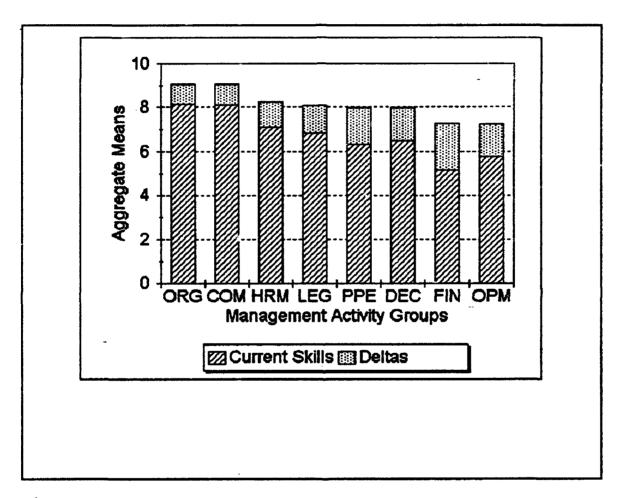


Figure 1
Deltas Between Current and Required Skills (Aggregate)

which are closely associated with the individual leadership and personal interaction skills. As the deltas associated with Manpower (HRM), Legal (LEG), Operations Management (OPM), Decision Making (DEC), Programming, Planning, and Evaluation (PPE), and Financial Management (FIN) are analyzed, a steady

increase in the gap between current and required skills is Much of the increases can be attributed to the technical complexity associated with these increased categories and the availability of in-house assistance" in the form of comptrollers and department heads, whose task it is to provide assistance and quidance concerning the various operations contained in these categories. As a result, the respondents report higher current skill levels, as compared to the required skill levels, in the areas where the skills can be perceived to be built through experience and may not required formal training (e.g., writing, giving feedback, listening effectively, building trust, etc.) for effective However, as the technical management skill performance. requirements rise, and expert support becomes increasingly available, what is shown may reflect a trend to acknowledge an increasing gap between the current level of skill and the required level.

Figure 2 provides additional illustration of the relationship between the current and required skill levels associated
with the survey responses. It is interesting to note that as
the gap between the current and required skills increases the
perceived skill level required for the job exhibits a steady
decrease. Communication and Organizational Behavior have the
highest aggregate skill levels and lowest deltas relative to
the other management skill groups. Again, the emphasis on
communications and organizational behavior is consistent with

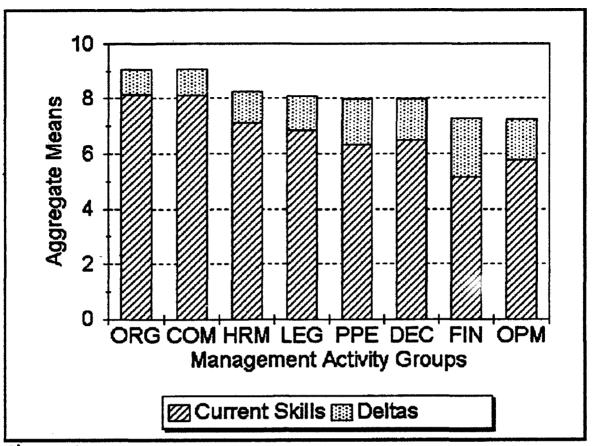


Figure 2 Current vs Required Skills (Aggregate) and Deltas

the personal interaction and individual leadership skills associated with these activities. As the ability to utilize "in-house experts" increases with the technical nature of the management activity, the perceived need for higher levels of personal expert knowledge is reduced. The implicit logic is that senior health care executives respond to executive leadership requirements in a manner consistent with Mintzberg's "Strategic Apex" (Mintzberg, p. 25) and the executive skills outlined by Sieveking, Nicholas, and Woods in 1992 and Mann and Standenmeyer in 1990. While technical management issues associated with financial management, legal

issues, data and information management, and marketing should be addressed to provide the broad spectrum of skills necessary to function in complex health care organizations, the strongest emphasis remains on the interpersonal skills associated with organizational behavior, human resources management, and communications. Recognizing that they cannot be the repository for all technical and organizational knowledge within an organization, the emphasis on the "softer" management skills acknowledges their importance in negotiating, cajoling, and coordinating to accomplish organization goals.

# C. SURVEY RESPONSES BY MEDICAL COMMUNITY, RANK, AND ORGANIZATIONAL POSITION

The following sections provide additional analysis of the survey results with respect to the respondent's reported medical community (corps/designator), rank, and organizational position. Again, the analysis will focus on the aggregate values developed from the raw data to identify and evaluate the gaps, or deltas, between the perceived level of skill required and the current skills reported by the particular cohort within the survey population. Data manipulation on individual cohorts (e.g., Medical Corps) was consistent with the techniques explained in the population analysis section. Appendix I provides the results of these data manipulations in management group order.

# 1. Responses by Medical Community (Corps)

Table IX displays the population distribution utilized in the analysis of survey responses by medical community.

TABLE IX SURVEY RESPONSES BY MEDICAL COMMUNITY WITH SPLIT MEDICAL SERVICE CORPS

Corps	Frequency	Percent
Medical	154	36.3
Dental	97	22.9
Medical Service - HCA	93	21.9
Medical Service - AH	30	7.1
Nurse	50	11.8

N = 424

The Medical, Dental, and Nurse Corps cohorts have remained unchanged from those reported in Table V, however, for the purpose of this analysis, the Medical Service Corps has been divided into two separate communities based on subspecialty codes reported by the respondents (Appendix J):

- 1. Health Care Administration -- including administrative specialties in financial management, logistics, health care administration, patient administration, and similar activities.
- Allied Health -- including such health care and science specialties as biochemistry, physiology, psychology, environmental health, physical therapy, pharmacy, podiatry, and similar activities.

It should be noted that in defining the separate Medical Service Corps cohorts, forty-one Medical Service Corps

officers previously identified as responding to the survey were dropped from the analysis, for the purpose of analyzing responses by medical community only, because of failure to provide a subspecialty code. No other method is available to identify the two distinct segments of the Medical Service Corps. However, to analyze the basic hypothesis that differences between the current and required skills reported by corps exist, including the administrative and allied health segments of the Medical Service Corps, surveys which cannot be accurately identified cannot be included. Additionally, the five respondents included in the "Other" cohort were also excluded because of the small cohort size.

Figure 3 provides a graphic representation of the aggregate deltas identified in Table X. Initial analysis of Figure 3 reveals overall trends consistent with those demonstrated by the survey population. The lowest values continue to be associated with Communication (COM) and Organizational Behavior (ORG) with the deltas associated with Manpower (HRM), Legal (LEG), Operations Management (OPM), Decision Making (DEC), Programming, Planning, and Evaluation (PPE), and Financial Management (FIN) indicating an increasing gap between the current and required skills reported. Again, much of the increases can be attributed to the increased technical complexity associated with these categories and the availability of in-house "expert assistance." Similarly, the higher skill levels, as evidenced by lower deltas, are in

TABLE I AGGREGATE MEANS AND DELTAS BY DESIGNATOR

Management Activity Group	Medical	Dental	Medical Service HCA	Medical Service AH	Wurse
FIN (R)	7.50	6.58	7.59	6.56	7.82
FIN (C)	4.94	4.29	6.85	4.45	4.39
Delta	2.56	2.29	0.74	2.11	3.43
PPE (R)	7.92	7.59	8.17	7.57	8.88
PPE (C)	5.98	5.74	7.32	5.97	6.47
Delta	1.94	1.85	0.85	1.60	2.41
DEC (R)	7.95	7.72	8.04	7.76	8.68
DEC (C)	6.35	5.96	7.22	6.55	6.42
Delta	1.60	1.76	0.82	1.21	2.26
LEG (R)	7.89	8.10	8.00	8.30	8.78
LEG (C)	6.41	6.85	7.55	7.08	6.64
Delta	1.48	1.25	0.45	1.22	2.14
OPM (R)	7.14	7.30	7.24	7.17	7.53
OPM (C)	5.33	5.65	6.83	6.11	5.04
Delta	1.81	1.65	0.41	1.06	2.49
ORG (R)	9.00	8.85	9.08	9.01	9.59
ORG (C)	7.93	7.94	8.51	8.23	8.31
Delta	1.07	0.91	0.57	0.78	1.28
HRM (R)	8.28	8.04	8.12	8.23	8.94 .
HRM (C)	6.69	6.75	7.78	7.27	7.49
Delta	1.59	1.29	0.34	0.96	1.45
COM (R)	9.05	8.91	9.14	8.94	9.58
COM (C)	8.00	7.82	8.40	8.34	8.45
Delta	1.05	1.09	0.74	0.60	1.13

areas where skills can be perceived to be built through experience and may not require formal training to be effective. The general trend remains that when technical management skill requirements rise, and increased technical support is available, the gap between current and required skill levels increases.

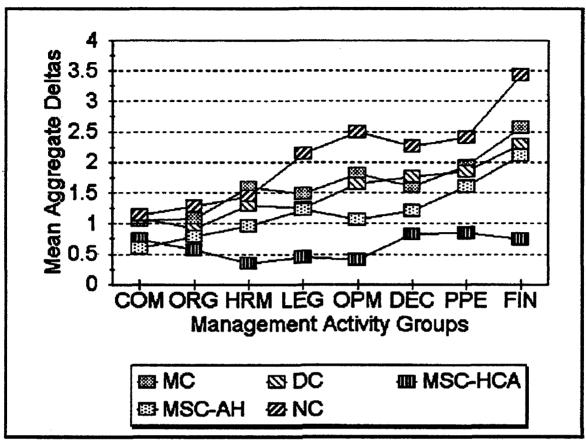


Figure 3
Aggregate Deltas by Designator

In analyzing corps specific trends, it is immediately evident that two cohorts, Nurse Corps (NC) and Medical Service Corps-Health Care Administration (MSC-HCA), report gaps between current and required skills that appear to differ substantially from those reported by the Medical Corps (MC), Dental Corps (DC), and Medical Service Corps-Allied Health (MSC-AH). This is particularly evident in the Financial Management, Program, Planning, and Evaluation, Decision Making, Legal, and Operations Management activities, with the means converging in Organizational Behavior and Communications. As demonstrated in Figure 3, and outlined in Table X,

with the Medical Service Corps-Health Care Administration demonstrating the lowest. Appendix K provides additional support in showing that the variances of the aggregate means between the NC and MSC-HCA are statistically significant at the 0.05 level in all activity groups. The NC and MSC-HCA cohorts also demonstrate consistently significant variances with the other cohorts in the majority of the management activity groups. However, the variances demonstrated between the Medical Corps, Dental Corps, and Medical Service Corps-Allied Health are not significant.

Figure 4 and Figure 5 provide additional illustration concerning the relationship between the current and required skill levels associated with survey responses by designator. Again, the trends associated with the Medical Corps, Dental Corps, and Medical Service Corps-Allied Health demonstrate remarkably similar patterns which provide little observable variance. However, analysis of Figures 4 and 5 provide significant insight into the deltas associated with the Nurse Corps and the Medical Service Corps-Health Care Administration.

In Figure 4, the Nurse Corps consistently assigns the highest required skill levels to the management activity groups. Additionally, as demonstrated in Figure 5, the values assigned by the Nurse Corps to current skill requirements remains consistent with those assigned by the Medical Corps,

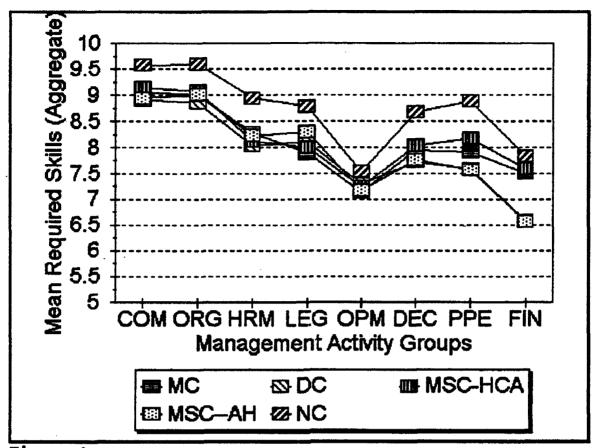


Figure 4
Mean Required Skills (Aggregate) by Corps

Dental Corps, and Medical Service Corps-Allied Health. In other words, the higher deltas associated with the Nurse Corps may be attributed to the higher level of importance the Nurse Corps assigns to required skills and it can be argued that the current skill levels are consistent with those reported by the other medical communities. However, if it is assumed the respondent has a reasonable understanding of his/her personal skill levels in relation to his/her current role in Navy Medicine, based on corps specific paradigms, the size of the deltas may still provide a better measure of the corps specific issues that one provided by a direct comparison of

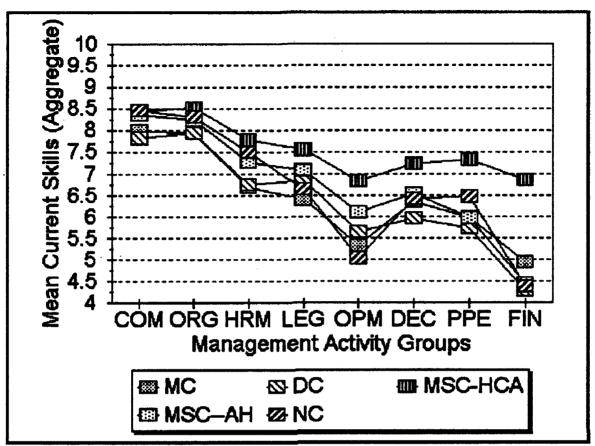


Figure 5
Mean Current Skills (Aggregate) by Corps

current and required skill levels. This would also be consistent with the management skills gap acknowledged by nursing administrators in the more technically complex management activity groups (e.g., Financial, Decision Making, Program, Planning, and Evaluation) while the deltas remain smaller in areas where nurse administrators have historically done well (e.g., Communications and Organizational Behavior) (Eubanks, p. 25).

The deltas associated with the Medical Service Corps-Health Care Administration are similar in nature. However, in this case the required skills illustrated in Figure 4 remain consistent with those of the Medical Corps, Dental Corps, and Medical Service Corps-Allied Health while the current skills illustrated in Figure 5 demonstrate consistently higher levels. While graphically apparent, this higher level of perceived current skills is not unexpected in management activity groups that are consistent with the training and experience of health care administrators when compared to executives with predominantly clinical backgrounds.

## 2. Response by Rank

Table IV displays the population distribution utilized in the analysis of survey responses by rank. All cohorts have remained unchanged. Figure 6 provides a graphic representation of the aggregate deltas identified in Table XI. Initial analysis of Figure 6 reveals overall trends reasonably consistent with those noted in the previous analysis. lowest values continue to be associated with Communication (COM) and Organizational Behavior (ORG) with the deltas associated with Manpower (HRM), Legal (LEG), Operations Management (OPM), Decision Making (DEC), Program, Planning, and Evaluation (PPE), and Financial Management indicating an increasing gap between the current and required skill levels increasing as the requirement for technical management skills rises and increased technical support is available.

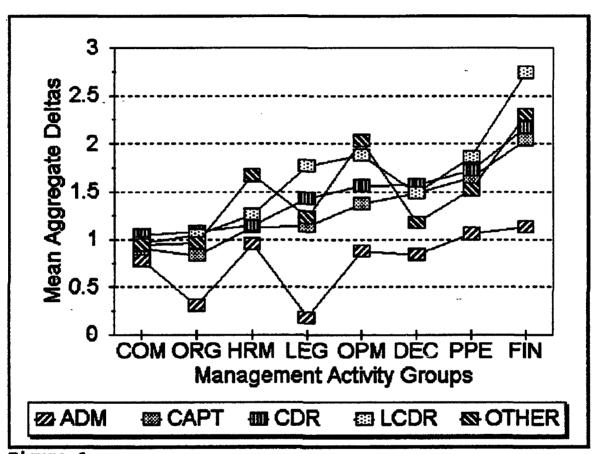


Figure 6
Aggregate Deltas by Rank

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TABLE XI AGGREGATE MEANS AND DELTAS BY RANK

Management Activity Group	Admiral	Captain	Commander	Lieutenant Commander	Other
FIN (R)	8.77	7.24	7.25	7.58	6.40
FIN (C)	7.64	5.20	5.08	4.84	4.10
Delta	1.13	2.04	2.17	2.74	2.30
PPE (R)	8.96	7.99	7.98	8.05	7.27
PPE (C)	7.90	6.35	6.26	6.19	5.75
Delta	1.06	1.64	1.72	1.86	1.52
DEC (R) DEC (C) Delta	8.72	7.99	7.88	8.07	7.23
	7.88	6.50	6.31	6.58	6.05
	0.84	1.49	1.57	1.49	1.18
LEG (R)	8.73	8.05	7.99	8.32	7.76
LEG (C)	8.55	6.91	6.56	6.55	6.53
Delta	0.18	1.14	1.43	1.77	1.23
OPM (R)	8.25	7.26	7.04	7.44	7.09
OPM (C)	7.37	5.89	5.48	5.56	5.06
Delta	0.88	1.37	1.56	1.88	2.03
ORG (R)	9.67	9.05	8.99	9.08	8.21
ORG (C)	9.36	8.22	7.91	8.03	7.25
Delta	0.31	0.83	1.08	1.05	0.96
HRM (R)	8.87	8.23	8.21	8.38	8.11
HRM (C)	7.92	7.10	7.06	7.12	6.44
Delta	0.95	1.13	1.15	J 26	1.67
COM (R)	9.76	9.07	9.10	9.01	8.45
COM (C)	8.98	8.17	8.05	8.05	7.51
Delta	0.78	0.90	1.05	0.96	0.94

In analyzing rank specific trends, the Admiral (ADM) cohort demonstrates consistently lower deltas between current and required skills than are exhibited by the other cohorts. The obvious exceptions to these trends are the Communications (COM) and Manpower (HRM) management activity groups where the delta values are consistent with those of the other cohorts.

However, as exhibited in Appendix K, the significant variances are associated with the Legal Issues (LEG) management activity group in which the Admiral (ADM) cohort's variance is significant at the 0.05 level from the variance of Captains (CAPT), Commanders (CDR), and Lieutenant Commander (LCDR). remaining cohorts, Captain, The Commander, Lieutenant Commander, and "Other" (OTHER), demonstrate reasonably consistent trends throughout the management activity groups with the Lieutenant Commander cohort exhibiting a slight variation through the Manpower (HRM), Legal (LEG), Operations Management (OPM), and Decision Making (DEC) management activity groups, however, these variances are not statistically significant.

Figure 7 and Figure 8 provide additional illustration concerning the relationship between the current and required skill levels associated with survey responses by rank. In the initial analysis, the Captain (CAPT), Commander (CDR), and Lieutenant Commander (LCDR) cohorts demonstrate distinctly similar patterns in both current and required skill levels, while the Admiral (ADM) cohort demonstrates higher values in both areas. Additionally, the "Other" (OTHER) cohort with the junior respondents of this survey (lieutenants) demonstrates smaller values in both areas, but most impressively in the required skills. The higher values associated with the Admiral cohort are consistent with what would be anticipated from senior executives who have held the multiple executive

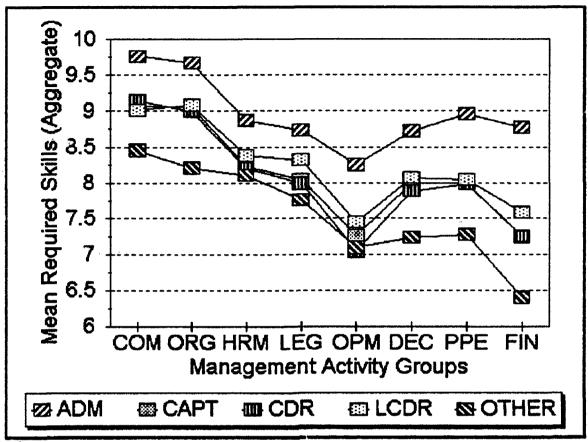


Figure 7
Mean Required Skills by Rank

management positions necessary for selection to flag rank. Additionally, higher required skill levels would also be expected for such senior and select leadership positions. While it can be argued that a similar trend could be expected from senior Captain and Commander respondents, these cohorts represent the gamut of organizational and career milestones (e.g., senior Medical Corps officer in their first non-clinical position or senior Medical Service Corps officers on their third Commanding Officer tour) and, because of offsetting values, would be expected to measure lower than the admiral cohort in management activities. The lower current

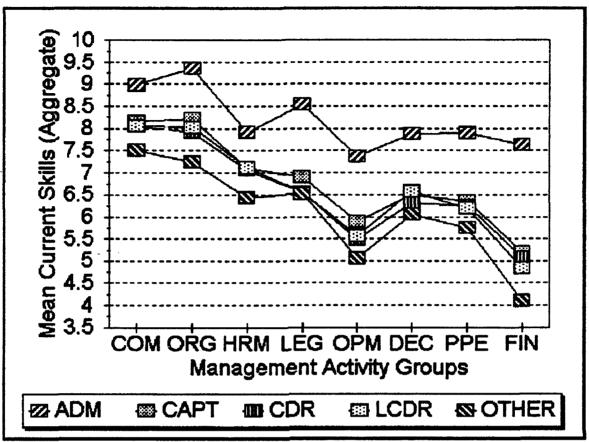


Figure 8 Mean Current Skills by Rank

and required skills noted in the "Other" cohort are also consistent with what would be anticipated from junior officers who are responding to survey questions based on what is required in their current rank. As they gain rank the logical assumption would be that the reported required skills would also rise commensurate with the additional responsibilities of the new rank. Likewise it would be anticipated that the current skill levels reported would also rise as the respondent increased their experience levels within Navy Medicine.

## 3. Responses by Organizational Position

Tables VI, VII, and VIII display the population distribution utilized in the analysis of survey responses by organizational position. All cohorts have remained unchanged and Appendix E provides a breakdown of the response placed in each cohort.

# a. Responses by All Organizational Positions

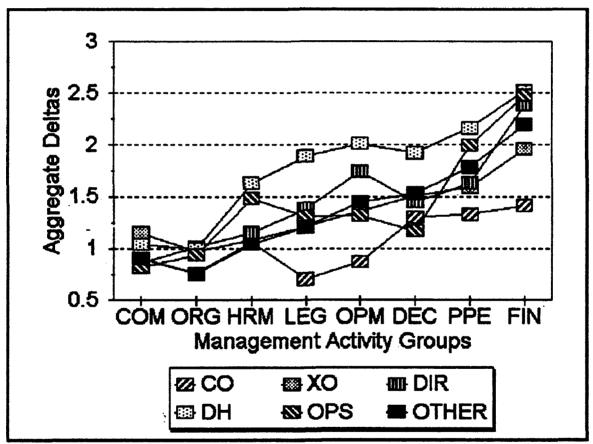


Figure 9
Aggregate Deltas by Organizational Position

Figure 9 provides a graphic representation of the deltas identified in Table XII. Initial analysis of Figure 9

TABLE XII
AGGREGATE MEANS AND DELTAS BY ORGANIZATIONAL POSITION

Management Activity Group	co	<b>X</b> O	DIR	DH	ops	OTHER
FIN (R)	7.28	7.31	7.57	7.69	6.92	6.64
FIN (C)	5.87	5.35	5.19	5.17	4.44	4.45
Delta	1.41	1.96	2.38	2.52	2.48	2.19
PPE (R)	7.98	8.22	8.10	7.90	7.35	7.78
PPE (C)	6.65	6.63	6.47	5.74	5.36	6.00
Delta	1.33	1.59	1.63	2.16	1.99	1.78
DEC (R) DEC (C) Delta	7.94	8.13	8.07	7.79	7.63	7.86
	6.64	6.62	6.62	5.87	6.46	6.33
	1.30	1.51	1.45	1.92	1.17	1.53
LEG (R)	8.27	8.41	8.06	8.17	8.07	7.67
LEG (C)	7.57	7.20	6.67	6.28	6.76	6.46
Delta	0.70	1.21	1.39	1.89	1.31	1.21
OPM (R)	7.29	7.56	7.30	7.26	6.84	6.94
OPM (C)	6.42	6.20	5.56	5.25	5.52	5.49
Delta	0.87	1.36	1.74	2.01	1.32	1.45
ORG (R)	9.18	9.21	9.03	8.79	9.08	8.87
ORG (C)	8.42	8.24	8.02	7.79	8.14	8.12
Delta	0.76	0.97	1.01	1.00	0.94	0.75
HRM (R)	8.34	8.35	8.38	8.19	7.98	7.95
HRM (C)	7.28	7.27	7.23	6.56	6.50	6.91
Delta	1.06	1.08	1.15	1.63	1.48	1.04
COM (R)	9.18	9.18	9.01	9.01	8.84	9.02
COM (C)	8.28	8.03	8.15	7.97	8.02	8.12
Delta	0.90	1.15	0.86	1.04	0.82	0.90

reveals overall trends reasonably consistent with those noted in previous analysis. The lowest values continue to be associated with Communication (COM) and Organizational Behavior (ORG) with the deltas associated with Manpower (HRM), Legal (LEG), Operations Management (OPM), Decision Making (DEC), Program, Planning, Evaluation (PPE), and Financial

Management (FIN) indicating an increasing gap between the current and required skills reported. The obvious exception to the overall trends appears to be the Commanding Officer (CO) responses in Legal (LEG) and Operations Management (OPM) where the values are lower than those reported by respondents in all other categories. Additionally, as exhibited in Appendix K, the variances associated with the Commanding Officer cohort demonstrate significant (at the 0.05 level) variance from those reported by Department Heads in the five activities with the highest technical complexity (e.g., Financial Management, Program, Planing and Evaluation, and Legal Issues). Some additional variance is also noted between the Commanding Officer and Directors in Financial Management, Legal, and Operations Management. In all technically complex activities the Commanding Officers demonstrate lower gaps between current and required skills than those demonstrated by other cohorts with the deltas converging in Communications, Organizational Behavior, and Manpower. However, this is consistent with what would be expected from Commanding Officers who have served in Department Head, Director, and Executive Officer billets as career development milestones before becoming Commanding Officers. The basic assumption would be that the lower deltas demonstrated by the Commanding Officer would be attributable to the significant level of experience required for selection to such a position.

Figures 10 and 11 provide additional illustration concerning the relationship between the current and required skill levels associated with survey responses by organizational position. However, the trends are not as easily identifiable as in previous analysis by corps and rank. However, the current and required skills reported by

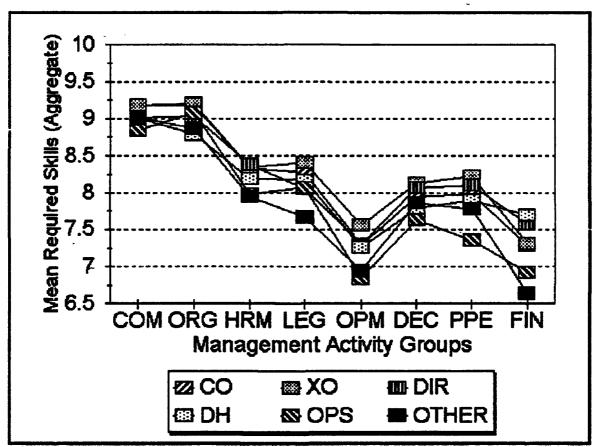


Figure 10

Kean Required Skills by Organisational Position

Commanding Officers and Executive Officers demonstrate a small but consistent trend of being higher in the current skill category while following the general trends exhibited by other cohorts in required skills. Again, this may be attributable to the higher level of experience associated with the command development process.

 Responses by Commanding Officer and/or Executive Officer Experience and Commanding Officer Experience

In the previous section a general trend was discussed in which the Commanding Officer respondents demonstrated a slightly higher level of current skill in all areas when compared to the other, more junior, organizational positions. The implicit logic appears to be that as the respondent progresses through organizational positions he/she

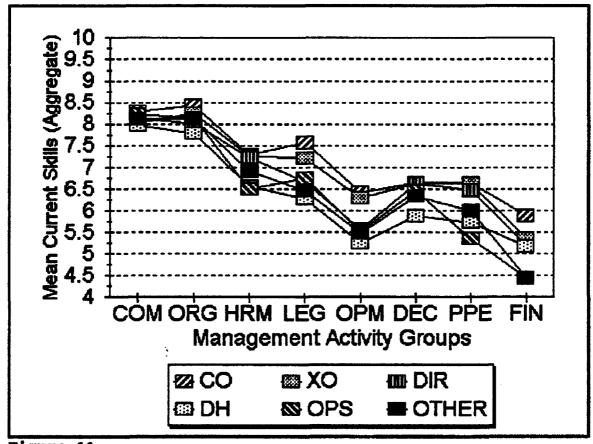


Figure 11 Mean Current Skills by Organisational Position

gains experience and knowledge in the managerial activities associated with each increase in organizational position. This is particularly true if the premise that each new assignment is a "career development milestone" that prepares the incumbent for the next step in the executive ladder toward command is accepted as the norm in officer career development within the Navy Medical Department. If it is, then the next logical step is to compare the respondents with Commanding and/or Executive Officer experience respondents without such experience. Additionally, the respondents indicating Commanding Officer experience should also be compared with those who do not. In this manner, the assumption that the required skills and current skill levels for individuals with command level experience are higher than those demonstrated by individuals in "career development" positions can be evaluated.

Figures 12 and 13 provide a graphic representation of the current and required means outlined in Table XIII with deltas illustrated visually by the differences between the current and required skills. However, the deltas associated with Commanding Officer experience are consistently lower in all areas while the No-Commanding Officer experience deltas remain essentially the same as those shown for the No-Commanding Officer and/or Executive Officer experience. In both cases, Commanding Officer experience or Commanding Officer and/or Executive Officer experience, the differences

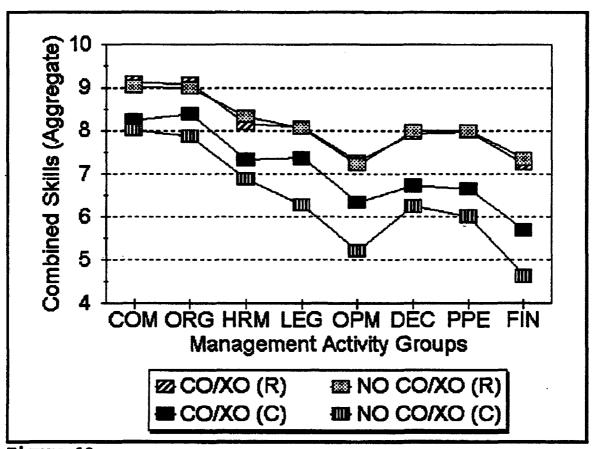


Figure 12 Mean Combined Skills by Commanding Officer and/or Executive Officer Experience

In both tables, the trends associated with required skills and current skills are essentially mirror images. between the respondents indicating experience and those indicating no experience remain significant at the 0.05 level (Appendix E) with the exception of Communications (COM). In summary, the only discernable difference between the individuals with Commanding Officer experience and those with Commanding Officer and/or Executive Officer experience is a improvement in the deltas between current and required skills for the slight skill levels anticipated from a cohort that encompasses

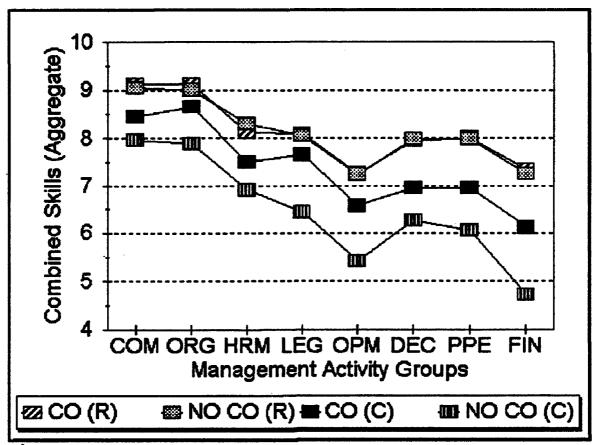


Figure 13 Mean Combined Skills by Commanding Officer Experience

Commanding Officer cohort. This is consistent with the higher only individuals with Commanding Officer experience. In the case of the Commanding Officer and/or Executive Officer cohort, while the cohort contains the same Commanding Officer respondents, the additional Executive Officer respondents who have no Commanding Officer experience would be anticipated to report lower skill levels based on their more "limited" experience in senior executive positions.

TABLE XIII
COMBINED MEANS AND DELTAS BY COMMANDING OFFICER AND/OR
EXECUTIVE OFFICER EXPERIENCE AND COMMANDING OFFICER EXPERIENCE

Management Activity Group	CO/XO Experience	NO CO/XO Experience	CO Experience	No CO Experience
FIN (R)	7.22	7.34	7.34	7.25
FIN (C)	5.69	4.62	6.12	4.72
Delta	1.53	2.72	1.22	2.53
PPE (R)	7.98	8.00	8.01	7.98
PPE (C)	6.65	6.01	6.95	6.05
Delta	1.33	1.99	1.06	1.93
DEC (R)	7.94	8.00	7.95	7.98
DEC (C)	6.72	6.24	6.95	6.26
Delta	1.22	1.76	1.00	1.72
LEG (R)	8.07	8.06	8.09	8.06
LEG (C)	7.36	6.27	7.66	6.44
Delta	0.71	1.79	0.43	1.62
OPM (R)	7.28	7.21	7.26	7.24
OPM (C)	6.33	5.21	6.57	5.42
Delta	0.95	2.00	0.69	1.82
ORG (R)	9.09	8.99	9.13	9.00
ORG (C)	8.39	7.87	8.65	7.89
Delta	0.70	1.12	0.48	1.11
HRM (R)	8.17	8.32	8.12	8.30
HRM (C)	7.32	6.87	7.49	6.91
Delta	0.85	1.45	0.63	1.39
COM (R)	9.11	9.02	9.12	9.05
COM (C)	8.24	8.01	8.45	7.97
Delta	0.87	1.01	0.67	1.08

#### IV. CONCLUSIONS AND RECOMMENDATIONS

The primary hypothesis under consideration throughout this thesis is that a gap between the perceived executive management requirements and the corresponding level of executive management capability exists within Navy Medicine and varies across health care communities, ranks, and organizational positions. Having completed the initial analysis of the survey responses, the following conclusions and recommendations are presented.

#### A. RESEARCH CONCLUSIONS

 The Perceived Executive Management Requirements and Corresponding Level of Perceived Management Capabilities Reported by the Respondents

The survey analysis presented in Chapter III demonstrates a consistent gap between the current executive management capabilities reported by the respondents and the required level of executive management skill they perceive as being required for an executive in their current positions. This gap, or delta, is evident across all categories and analysis of the mean aggregate values indicates that the current capabilities consistently fail to meet the reported level of skill required for the position. The smallest gaps between current and required skills are reported in the strongly interpersonal management activities of Communication and Organizational Behavior while the more technically complex

management skills of Financial Management, Decision Making, Operations Management, and Program, Planning, and Evaluation show the largest. Again, the emphasis on communications and organizational behavior is consistent with the personal interaction and individual leadership skills associated with the two activities, skills that are utilized daily at all levels of Navy Medicine in the provision of patient care. On the other hand, as the ability to utilize the "in-house experts" increases with the technical nature of the management activity, the perceived need for higher levels of personal knowledge is reduced.

As summarized in Chapter III, the implicit logic is that senior health care executives respond to executive leadership requirements in a manner consistent with Mintzberg's "Strategic Apex" (Mintzberg, p. 25) and the executive skills outlined in Sieveking, Nicholas, and Woods in 1992 and Mann and Standenmeyer in 1990. While a broad spectrum of the technically complex management skills are necessary to function in complex health care organizations, the strongest emphasis remains on the interpersonal skills associated with organizational behavior, human resources management, and communications. As senior executives recognize that they cannot be the "subject matter experts" for all the technical and organizational knowledge in an organization, their emphasis on the "softer" management skills acknowledges their importance in the negotiating,

coordinating, and leading necessary to accomplish the organizations goals.

# 2. The Comparative Trends in Perceived Executive Management Requirements and Capabilities Between Medical Communities

The Medical Corps, Dental Corps, and Medical Service Corps-Allied Health cohorts demonstrated similar trends in the survey responses and provide little observable variance. However, the Nurse Corps reported significantly larger gaps between current and required skills than those demonstrated by all other health care community cohorts. While reporting current skill levels similar to the other cohorts, these larger gaps are directly related to the higher level of required skills reported in each management activity in comparison with the other cohorts. In other words, it can be argued that the current skill levels reported by the Nurse Corps are consistent with those reported by the other health care communities, and that the significance of the gaps should be attributed to the higher level of importance the Nurse However, based on the Corps assigns to required skills. assumption that the individual respondent has a reasonable understanding of his/her personal skill levels, based on corps specific paradigms, in comparison to those required of their position, the size of the gaps may provide a better measure of the corps specific issues than one based strictly on the comparison of current and required skill levels.

The Medical Service Corps-Health Care Administration cohort reported significantly smaller gaps between current and required skills. In this case the required skill levels remain consistent with those of the Medical Corps, Dental Corps, and Medical Service Corps-Allied Health and the smaller gaps are attributed to the higher current skill levels reported by the cohort. However, this higher level of current skills in management activity groups that are consistent with the training and experience of health care administrators is not unexpected.

## 3. The Comparative Trends in Perceived Executive Management Requirements and Capabilities Reported by Rank

While the Captain, Commander, and Lieutenant Commander cohorts demonstrated distinctly similar patterns in both current and required skill levels, the Admiral cohort reported higher values in both skill areas while also demonstrating the lowest gaps between current and required skills for all rank However, the higher skill values of the Admiral cohorts. cohort are consistent with what would be expected in such senior and select leadership positions and from the executive development inherent in the process of selection to flag rank. While it can also be arqued that a similar trend could be expected from the Captain and Commander respondents, these cohorts represent the gamut of organizational and career milestones and, because of offsetting values, would be expected to measure lower than the Admiral cohort management activities.

It is also interesting to note that the junior respondents of this survey (eleven lieutenants and one master chief) reported lower values in both current and required skills, but most impressively in required skills. These lower skill levels are consistent with what would be anticipated from junior officers answering a survey concerning what is required in their current position and rank. As they gain rank the logical assumption would be that the reported required skills would also rise commensurate with the additional responsibilities of the new rank.

# 4. The Comparative Trends in Perceived Executive Management Requirements and Capabilities Reported by Organizational Position

While the Commanding Officer cohort demonstrates lower gaps between current and required skills, and higher current skills, when compared to individual organizational position cohorts, the significant comparison appears to be the difference between respondents having Commanding Officer and/or Executive Officer experience and those that do not. The respondents having no experience as Commanding Officers and/or Executive Officers consistently demonstrated larger gaps between the current and required executive management However, the stronger skills associated with the skills. respondents who report command level experience attributable to the experience gained in attaining the career milestones necessary for selection to such positions. implicit logic is that when the health care executive makes

the transition from director, or another position of similar responsibility, to Executive Officer/Commanding Officer positions, they have developed a group of skills that set them apart from the other cohorts and have made the transition from the more parochial administrative management of a narrower organizational structure to the statesman level of institutional leadership.

### 5. Additional Conclusions and Comments

It should be emphasized that the primary purpose of the survey questionnaire was to provide the basic needs assessment for executive development training requirements within Navy Medicine on a task and personal basis. result, it is through the analysis of the trends associated with the gaps between the current and required skill levels that the NPS team can highlight who would benefit from and executive development program and at what point in their career the most benefit could be derived. Accepting that the gaps between the current and required skills decrease as the individual gained rank, organizational position, experience, the logical outcome would be to develop a targeted, modular, executive development approach that would provide the appropriate education and experience early in an This intervention would logically individual's career. improve the managerial performance of the individual at an earlier stage and, subsequently, enhance their ability to

contribute to the overall success of Navy Medicine for a longer period during their career.

### B. RECOMMENDATIONS

The following recommendations are made based on the analysis provided in Chapter III and the conclusions provided in this chapter:

- 1. While the aggregate means demonstrate consistent gaps between the current level of skill and the required level in which the current skill is the lower of the two, the high and low values identified with the mean values provided in Appendix I identify multiple negative values. In other words, some respondents report having higher current skills than are required for the job. The identification of the trends associated with these negative responses is recommended to assist in targeting training needs.
- 2. In developing a modular approach to the executive development program the grouping of like skill requirements is integral to the successful development of a training module. Further trend development using factor analysis with greatly assist in the definition of like groups that are applicable to the training process.
- 3. The analysis in this thesis was limited to the corps, rank, and organizational position cohorts. Analysis utilizing career lengths, time in Commanding Officer positions, facility size, and other cohorts would provide additional information for the identification of executive development requirements and greatly assist in the development of a training profile for Navy Medical Department Personnel.
- 4. Additional analysis of such factors as the impact of management short course training on the management skill levels should be pursued. Again, the use of factor analysis should be considered.

# APPENDIX A BUMED INTERVIEW RESPONSES

FINANCIAL MANAGEMENT	Mumber	Percent
Financial management	58	72
Budget processes	55	68
Contracting	38	48
Knowledge of civilian health care (trade	22	27
offs of alternative delivery systems) Negotiation	22 18	27 23
Accounting	12	23 15
	12	15
Third party payers Allocate resources		11
TQL statistics	9 8	10
Statistics	•	
	8	10
Control systems Alternative resources for service deliver	7	8
	6	7
Cost-benefits analysis	6	7
PROGRAM PLANNING AND EVALUATION		
Systems perspective within hospital, Navy		
Medicine, and DoD	42	52
Strategic Planning	25	31
Analysis of customer needs	15	18
QA	12	15
Goal setting	7	8
Market analysis	6	7
Measuring program effectiveness/	6	7
productivity		
DECISION MAKING/PROBLEM SOLVING		
Decision making	25	31
Management information systems	25	31
Quantitative analysis	20	25
Participative decision making	17	21
Decision analysis	17	21
Computer skills/literacy, spread sheets	16	20
Problem solving	8	10
Risk assessment	3	3
PERT	2	2

LEGAL ISSUES	Number	Percent
Legal issues	20	25
Military justice	20	25
Legislative processes	9	11
OPERATIONAL MANAGEMENT ISSUES		
Material management/supply	12	15
Navy line needs	9	11
Facilities management	6	7
Hospital administration	6	7
Inventory	3	3
Environmental/safety issues	- <b>2</b>	2
ORGANIZATIONAL BEHAVIOR		
People skills	40	50
Leadership	32	40
Teambuilding	29	36
Develop and communicate vision	28	35
Coaching, teaching, developing, mentoring	23	28
Conflict management	23	28
Empowerment	20	25
Motivation	19	24
Generalist orientation (vs. parochialism)	19	24
Building trust	18	23
Paradigm busting, taking risks	18	23
Delegation	17	21
Management or organization theory	17	21
Managing change	16	20
MBWA	16	20
Group dynamics	16	20
Role/scope of CO/XO job	13	16
Knowledge of excellent practices in		
civilian sector	8	10
Organizational structure	8	10
Ethics	8	10
Positive culture/climate	7	8
Counseling	5	6
Influence strategies	4	5
Theory Y	1	1
PERSONNEL AND HUMAN RESOURCE MANAGEMENT		
Management of civilian & military personne	1	
according to regulations	48	60
Manpower planning/staffing	14	17
Labor relations	8	10
T&D planning	1	1

COMMUNICATION	Number	Percent
Communications	39	48
External communications, PR	37	46
Writing skills	22	28
Listening skills	21	26
Meeting Management	15	18
Networking	8	10
Giving feedback	7	8

#### APPENDIX B

## MANAGING A MILITARY MEDICAL TREATMENT FACILITY: A SURVEY OF EDUCATIONAL NEEDS

This survey is designed to assess your perception of the knowledge and ability required to effectively manage health care facilities, now and in the future. We will use the results of the survey to design executive management education programs.

The survey is based on the views and beliefs of over 100 Navy Medical Department executive managers, elicited through interviews and a pretesting process. As a result, survey questions represent management knowledge and abilities that were most frequently expressed as necessary for managing medical treatment facilities.

Your responses to this survey will become part of the aggregate of responses from others currently serving in executive management positions throughout the Navy Medical Department. The combined results will allow us to quantify the importance of each management skill area.

All information gathered by this survey will be collated, in the aggregate, for statistical use only. The anonymity of each survey participant is assured since no need exists, and no effort will be made, to identify the participants.

## Please do the following:

- 1. Follow the instructions provided in the survey.
- 2. Complete this survey within five (5) working days.
- 3. Return your completed survey in the pre-addressed envelope provided for that purpose.

If you have any questions, contact Adj. Research Professor Ken Orloff at (408) 646-3339 or (DSN) 878-3339.

Thank you for your participation.

This survey has two purposes. It is designed to measure:

- 1) Your current level of managerial skills.
- 2) Your perception of the required level of skills for an executive in your role.

Using the scale, rate each of the following managerial activities in terms of your <u>current level</u> of knowledge or ability. A "0" indicates that you have no knowledge or ability in this area. A rating of "1" to "3" indicates a low level of knowledge or ability, a rating of "4" to "7" indicates a moderate level, and a rating of "8" to "10" indicates a high level. Use the numbers <u>within</u> a category to indicate your position more precisely. (Put your ratings in the column labeled "Current Skill Level.")

Then, using the same scale, rate the same managerial activities in terms of the <u>required level</u> of knowledge or ability necessary to function effectively as an executive in your role. (Put your rating in the column labeled "Required Skill Level.")

		,	•							
0       NONE	Low	2 LEVE	اً د	4 	5       ODERA	6 TE LEVE		<u>L</u>	GH LEV	10 
CURRENT SKI	li level	REQUI	राञ्च इस्तान	, Level		FINANC	LAL/RESO	urce man	AGEME	<u>nt</u>
	•		<del></del>			-	reting fina IC2199, et	ncial staten tc.	ments, e.ç	J., OPTAR,
						2. Recog their use		ding source	s and li	mitations of
					•			ating (O&M toring their		capital (OP,N) m.
	. <del>-</del>						vbacks of			advantages are delivery
	,						-	elits from th ies) reimbu		y payer (e.g., L
		***************************************					ing, evalus			em (negotiating, goods and
		·								techniques trade-offs).
						PROGRA	m Plani	NING AND	FVALUA	TION
***************************************		<del></del>						nning proce trategic and		g models and s planning.
***************************************		<del></del>						methods for efficiency of		
			<del></del>					l applying n ng mathods		nalysis ze customer
-		~				11. Empi		lity improve	enent pr	inciples and

O       NONE .	Low	2 3	4 	ERATE LEVEL HIGH LEVEL
CURRENT SKI	<u>LL LEVEL</u>	REQUIRED S	KILL LEVEL	
			_	12. Understanding the interrelationships of departments and functions of military treatment facilities, i.e., the systems perspective.
				DECISION MAKING/PROBLEM SOLVING
		<del></del>	<del>_</del>	13. Assessing the quality and usefulness of available information when faced with complex problems.
				14. Deciding the extent to which others should be included in decision making.
			_	18. Using decision making techniques/problem solving approaches and methods.
			· .	16. Using management information systems technologies to solve complex problems.
			<del>.</del>	17. Using statistical tools in planning and day-to-day decision making.
	-		_	18. Understanding the strengths and weaknesses of the statistical techniques that comptrollers or quality assurance analysis most often use.
			_	19. Understanding how information systems are designed to meet information needs.
				20. Analyzing risks/alternatives.
				LEGAL ESUES
			-	21. Knowing what constitutes a violation of the Uniform Code of Military Justice (UCMJ).
				22. Enowing what non-judicial punishments are available under the UCMJ.
				23. Initiating appropriate actions for UCMJ violations.
		444.444		24. Knowing administrative separation authority and procedures.
				25. Having a working knowledge of liability, both hospital and professional.
			_	26. Having a working knowledge of environmental impact issues.

° 	1	2	<b></b>	Ĺ	5 	<u> </u>	ڵ	L		10 
NONE		LEV			ODERA	TE LEVE			HIGH LE	
CURRENT S	KILL LEVEL	REC	UIRED SKI	LL LEVEL		<u>OPERAT</u>	TONS M	anageme	nt issue	<b>35</b>
	<del></del>			•			erstandin ital open		ct of OSH	IA requirements
			. <u>.                                   </u>	•		28. Eval: technolo	-	merit of p	xoposals	to acquire new
47.11	_							g the oppo terials may		and limitations o
				•		30. Over	seeing e	quipment r	nanageme	ant programs.
	_			•				per executi the physic		urity
			<del></del>			32. Over	receing fa	cilities ma	nagement	<b>:</b>
				,		ORGAN	ZATION	L BEHAV	OR	
	<b></b> .						erstandin g forces.	g the supp	ort requir	ements of the
	<del></del>			•		34. Deve		nd commu	nicating a	vision for the
	_			•		35. Emp	owering i	individuals	and work	t groups.
	<del></del>			,		36. Deve		non-peroc	hial/"gene	scalist"
	****					37. Build	ling trust	•		
	-		<del></del>	i		38. Man	aging ch	inge.		
***************************************	_		:	·		39. Man	nging co	nilict.		
	ites.					40. Build	ling team	work.		
<del></del>	<del></del>	4	<del></del>			41. Deve climate/o		positive or	ganizatio	nel
	<del></del>					42. Moti	vating pe	opie.		
	-							ordinating oc work gr		kns (e.g., teams
	-		***************************************			44. Deve		abordinate	r: coachir	ng, teaching,

0 NONE	1 	2       OW LEV	S EL	4 	5      ODERA	te Leve	7 	<b>8</b>	9    IGH LE	10 VEL		
CURRENT S	KILL LEV	EL REC	OURED SE	itt peae	<u>L</u>							
<del>, , , , , , , , , , , , , , , , , , , </del>	etenja.			-		45. Und CO/XO		g the role,	scope of	f the job of		
				-		46. Pro	moting in	novation a	nd risk ta	aking behav	rict.	
						MANPOWER AND HUMAN RESOURCE MANAGEMENT						
	<del></del>	•		-			naging civ			cording to		
				-			naging mi tions and p			cording to		
				<b>-</b> ,		49. Eva	aluating m	anpower a	nd staffi	ng needs.		
		•		-			naging lal nces, etc.)	oor relation	ns (unica	negotiatio	as,	
				-		51. Ma workpi	naging mi iace.	ilti-cultura	diversity	y in the		
	<del></del>	<del></del>		-	·		lding a cli cal and m			s ethical pr ns.	actices	
						COMIN	MUNICATI	<u>on</u>				
				-		53. Wri	iting <b>effec</b> t	i <b>ve</b> ly.				
				-		54. Giv	ing positiv	re and neg	rative fee	dback.		
				-		88. Dei	livering eff	ective ora	l present	ations.		
			:	_		86. List	tening elle	ctively.				
	<del></del>			-			lding and nahips out			ng and sup; n.	poet	
4	<del>waterin</del> .	~ * <del>da</del>		-			presenting ublic relati			o external ç	proups,	
<del></del>	<del></del>			<b>-</b>		59. For	stering a c	ilmate of c	open con	nmunication	ı.	
						60. Ca	nducting r	nectings c	Cectively	<i>.</i> .		

If a management education program were to be developed for an executive in your role, what level of need would you attach to providing education in each of the following managerial activity groups. Using the scale below, a rating of "1" to "3" indicates a very low level, a rating of "4" to "7" indicates a moderate level, and a rating of "6" to "10" indicates a very high level. Use the numbers within a category to indicate more precisely the level of need.

1	1 2 VERY LOW PR	SIORITY	<u> </u>	5       MODERATE	6       PRIORITY		8  HIGH P	9 10
PRIORFI	<u> </u>	MANAGERU	al activit	Y GROUPS				
		Financial/Re	source Man	agement		•	-	
	•	Program Pla	unning and I	Evaluation				
		Decision Ma	aking/Proble	em Solving				
		Legal Issues	3					
		Operations 1	Managemen	it Issues				
<del></del>		Organization	nal Behavior	•				
		Manpower a	and Human	Resource Ma	nagement			
		Communicat	tion			,		
	- P16	ese provide	Delow att	y additions.	Consider	s you may	LEAST	70 T. C.
	* *************************************							
			····					
		•						
		•						

In addition to the "managerial skill level" questionnaire you have just completed, please provide the demographic data and management education information requested below.

This information is part of the data collection effort and will be collated, in the aggregate, for statistical use only. The anonymity of each survey participant is assured since no need exists and no effort will be made to identify individuals participating in this survey.

**Instructions:** Please check only those blocks that apply in your individual case and legibly complete any other information in the underlined spaces provided for that purpose.

- (1) **Demographic Data** blocks involving subspecialty codes should be completed <u>only</u> where codes are formally assigned to you as an individual.
- (2) Management Education/Training check only those courses/programs you have successfully completed.

	DEMOGRAPHIC DATA												
1.	Rank:			2. Gender:	□ iviale	☐ Female							
3.	Designator:	□ 21.xx □ 22xx	□ 23xx □ 29xx	☐ Other									
4.	Subspecialties: (List by code if l	mown)											
5.	Length of active	commissioned	l service: Ye	ars	Months	00400A9-							
6.	Degrees comple		las ers - l	Major Major Major									
7.	Current position/	title	<del></del>										
8.		tpatient Visits aching Hospita	(annual): l: UYes		s 🗆 N	ło							
9.	Time served in collision I Less than 6 mm II 12-24 months	•			☐ Greater	than 36 months							
10.	Total months ser	<del>-</del>	-	_									
11.	Years in current	geographical l	location:										
12.	Number of prior (managerial = >				linical) tasks	<b>i</b> )							
13.	Years service in	managerial po	sitions:										

## MANAGEMENT EDUCATION/TRAINING BACKGROUND

DOD Postgraduate Education Programs	
☐ Armed Forces Staff College	
☐ Industrial College of the Armed Forces	
☐ Naval Postgraduate School	
☐ Financial Management	
☐ Manpower Planning, Training, Analysis	
☐ Information Systems Management	
☐ Operations Research	
☐ Army-Baylor University	
□ Naval War College	
☐ Command and Staff	
☐ Naval Warfare	
☐ Marine Corps Command and Staff College ☐ Other Intermediate/Senior Service Schools:	
Li Other Intermediate/Settlor Service Schools:	<del></del>
	<del></del>
Other Traditional Undergraduate/Graduate Management Programs	
_	
□ MHA -	
□ MHA - □ MPH	
□ MHA - □ MPH □ MBA	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA)	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA)	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA ☐ Other	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA ☐ Other ☐ Other  Non-Traditional Postgraduate/Executive Management Programs	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA ☐ Other ☐ Other  Non-Traditional Postgraduate/Executive Management Programs ☐ Univ Wisconsin - Madison (MS Admin Medicine)	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA ☐ Other  Non-Traditional Postgraduate/Executive Management Programs ☐ Univ Wisconsin - Madison (MS Admin Medicine) ☐ Physicians in Management (PIM) Series, ACPE	
☐ MHA ☐ MPH ☐ MBA ☐ BS (HCA) ☐ BBA ☐ Other ☐ Other  Non-Traditional Postgraduate/Executive Management Programs ☐ Univ Wisconsin - Madison (MS Admin Medicine)	
□ MHA □ MPH □ MBA □ BS (HCA) □ BBA □ Other  Non-Traditional Postgraduate/Executive Management Programs □ Univ Wisconsin - Madison (MS Admin Medicine) □ Physicians in Management (PIM) Series, ACPE □ Management Education for Physicians (MEP), ACMGA	
□ MHA   □ MBĀ   □ BS (HCĀ)   □ BBĀ   □ Other    Non-Traditional Postgraduate/Executive Management Programs  □ Univ Wisconsin - Madison (MS Ādmin Medicine) □ Physicians in Management (PIM) Series, ACPE □ Management Education for Physicians (MEP), ACMGĀ □ Univ North Carolina - Kron Scholar Program □ Cornell Univ - Health Executives Development Program □ Johnson & Johnson - Wharton Fellows Program for Nurses	
MHA	
□ MHA   □ MBĀ   □ BS (HCĀ)   □ BBĀ   □ Other    Non-Traditional Postgraduate/Executive Management Programs  □ Univ Wisconsin - Madison (MS Ādmin Medicine) □ Physicians in Management (PIM) Series, ACPE □ Management Education for Physicians (MEP), ACMGĀ □ Univ North Carolina - Kron Scholar Program □ Cornell Univ - Health Executives Development Program □ Johnson & Johnson - Wharton Fellows Program for Nurses	

## MANAGEMENT EDUCATION/TRAINING BACKGROUND (cont)

□ Prospective Commanding Officer/Executive Officer □ Interagency Institute for Federal Health Care Executives □ Leader Development (LMET) □ Command □ Senior □ Intermediate □ Strategic Medical Readiness and Contingency □ Management Development □ Financial & Material Management □ Patient Services Administration □ Plans, Operations and Medical Intelligence □ Manpower Management □ Professional Military Comptroller □ Senior Leaders Seminar (TQL) □ Other								

Thank you for your participation in this study. Results will form an integral part of research efforts directed at identifying the knowledge and skills needed to effectively manage health care facilities, now and in the future.

Please return your completed survey (both Parts I & II) in the envelope provided for that purpose to the following address:

SUPERINTENDENT Code AS/Or Naval Postgraduate School Monterey, CA 93943-5000

#### APPENDIX C



## DEPARTMENT OF THE NAVY

BUREAU OF MEDICINE AND SURGERY WASHINGTON, D.C. 20372-5120

IN REPLY REFER TO

1520 Ser OOMCB 10 Nov 92

From: Chief, Bureau of Medicine and Surgery
To: Senior Medical Department Officers

Subj: NEEDS ASSESSMENT FOR EXECUTIVE MANAGEMENT EDUCATION

Encl: (1) Survey: Managing a Military Medical Treatment Facility

- 1. Health Care, as a delivery system and a profession, is rapidly evolving to accommodate changes in patient needs/demands, society's views on quality and individual entitlement and (as society's advocate) government initiatives regarding delivery standards and cost containment. Executive Managers are confronted with a consistent need to expand and "fine tune" their professional skill and expertise in an effort to maintain their effectiveness in the face of significant change. To that end, BUMED in partnership with the Administrative Sciences Department, Naval Postgraduate School (NPS) has undertaken the development of an Executive Management Education Program. You have been selected to participate in this development process by completing the attached survey.
- 2. The challenges that lie ahead for health care in general, and Navy Medicine in particular, will require enhanced levels of management knowledge and skill to close the gap between present-day practices and those needed to lead the Navy's healthcare organization into the 21st century. I am, therefore, determined that you have the opportunity to acquire this foundation, which you would then build upon through experience and continuing education.
- 3. For this reason, I am asking you to help define those management skills we must possess in order to expand upon and maintain our effectiveness as medical department executives. The enclosed survey was designed by the Administrative Sciences Department, Naval Postgraduate School so you can provide that information from your individual and highly-valued perspective. The impact of that which lies ahead for Navy Medicine makes each and every response vitally important to the process of identifying needs and designing innovative ways to provide quality education programs.
- 4. Navy Medicine has entered a transformational era. Take this opportunity to identify the skills and knowledge needed to meet our many challenges and succeed in our mission. Your personal involvement is vital to our continued success. Thank you.

D. F. HAGE

### APPENDIX D

## THE THREE TO FIVE MOST PREQUENTLY MENTIONED SKILLS FOR EACH MANAGEMENT SKILL AREA

Management Skill Area and Skills	Percent of Total Mentioning Skill (N=80)
Financial Management	-
Financial Management	72
Budget Processes	66
Contracting	48
Alternative Civilian Delivery Systems	27
Negotiation	23
Program Planning and Evaluation	
Systems Perspective	62
Strategic Planning	31
Analysis of Customer Needs	18
QA _	15
Decision Making/Problem Solving	
Decision Making	31
Management Information Systems	31
Quantitative Analysis	25
Legal Issues	
Legal Issues	25
Military Justice	25
Legislative Processes	11
Operational Management Issues	
Material Management/Supply	15
Navy Line Needs	11
Facilities Management	7
Organizational Behavior	
People Skills	50
Leadership	40
Teambuilding	36
Develop/Communicate Vision	35
Coaching, Teaching, Developing, Mentoring	28

Personnel and Human Resources Management		
Managing Civilian and Military Personnel	60	
Manpower Planning/Staffing	17	
Labor Relations		
Communications		
Communications	4	
External Communications, PR	46	
Writing Skills	28	
Listening Skills	26	
Meeting Management	18	

#### APPENDIX E

#### COHORT

### **RESPONSES**

Commanding Officer

Surgeon General Commanding Officer Officer-in-Charge

Executive Officer

Executive Officer

Director

Director for Administration Director for Ancillary Services Director for Branch Clinics Director for Base Operations

Director for Coordinated Care Policy Director for Community Health Services

Director for Field Operations Director for Health Services

Director for Logistics

Director for Medical Services Director for Medical Programs Director for Nursing Services Director for Occupational Health

Director for Resources

Director for Resources, Plans, & Policy

Director for Service Medicine Director for Strategic Planning Director for Surgical Services

Director Area Dental Labs

Assistant Director Medical Services Assistant Director Nursing Services Assistant Director Occupational Health

Department Head

Department Head Comptroller

Operational Forces

Division Surgeon Director Undersea Medicine

Fleet Liaison Officer

Fleet Surgeon Force Surgeon

Wing Medical Officer

## COHORT

#### RESPONSES

Other

Assistant CBR Defense Assistant Chief Technical Operations Anesthesiologist Assistant Naval Inspector General Assignment Officer Assistant Plans and Analysis BUMED Division Officer Clinic Director Chief Naval Dental Corps Director Aerospace Medical Division/BUMED Deputy Assistant Secretary of Defense Deputy Chief Medical Corps Deputy Director/Non-Hospital Director Dental Clinic Deputy Director Nurse Corps Director Health Care Planning/BUMED Dental Officer Director Officer Indoctrination School Director Planning/BUMED Director Professional Development/BUMED Director Radiobiology Research Institute Director Tropical Public Health Staff Audiologist Environmental Health Officer **Epidemiologist** Force Master Chief Medical Corps Detailer Medical Flag Officer MSC Career Plans Officer/BUMED Medical Services Officer Nurse Corps Plans Officer Navy Liaison OCHAMPUS Professor Obstetrics and Gynecology Oral Surgeon Physician's Assistant Program Manager Specialty Advisor Special Assistant Evaluations Special Assistant Headquarters Staff Senior Nurse IG Team Staff Physician Student Surgeon Total Quality Leadership Coordinator

APPENDIX P
SURVEY RESPONSE FREQUENCY DISTRIBUTIONS

## INTERP FINAN STATEMNTS/CUR

ClQUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	10	2.1	10	2.1
1	17	3.6	27	- 5.7
2	43	9.1	70	14.8
3 -	57	12.0	127	26.8
4	55	11.6	182	38.4
5	67	14.1	249	52.5
6	62	13.1	311	65.6
7	57	12.0	368	77.6
8	56	11.8	424	89.5
9	31	6.5	455	96.0
10	19	4.0	474	100.0

Frequency Missing = 2

## INTERP FINAN STATEMNTS/REQ

R1QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
2	9	1.9	11	2.3
3	8	1.7	19	4.0
4	16	3.4	35	7.4
5	34	7.2	69	14.6
6	51	10.8	120	25.3
7	83	17.5	203	42.8
8	152	32.1	355	74.9
9	66	13.9	421	88.8
10	53	11.2	474	100.0

RECOG FUNDNG SOURCES/CUR

C2QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	8	1.7	8	1.7
1	13	2.7	21	4.4
2	37	7.8	58	12.2
· 3	62	13.1	120	25.3
4	42	8.8	162	34.1
5	52	10.9	214	45.1
6	61	12.8	275	57.9
7	59	12.4	334	70.3
8	61	12.8	395	- 83.2
9	47	9.9	442	93.1
10	33	6.9	475	100.0

RECOG FUNDNG SOURCES/REQ

R2QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
2	3	0.6	5	1.1
3_	6	1.3	11	2.3
4	12	2.5	23	4.8
5	21	4.4	44	9.3
6	31	6.5	75	15.8
7	69	14.5	144	30.3
8	137	28.8	281	59.2
9	109	22.9	390	82.1
10	85	17.9	475	100.0

EVAL OPER & CAP BUDGETS/CUR

C3QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	15	3.2		3.2
1	24	5.1	39	8.2
2	30	6.3	69	14.5
· 3	54	11.4	123	25.9
4	54	11.4	177	37.3
5	49	10.3	226	47.6
6	68	14.3	294	61.9
7	54	11.4	348	73.3
8	55	11.6	403	- 84.8
9	45	9.5	448	94.3
10	27	5.7	475	100.0

EVAL OPER & CAP BUDGETS/REQ

R3QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	8	1.7	8	1.7
2	7	1.5	15	3.2
3	8	1.7	23	4.9
4	16	3.4	39	8.2
5	23	4.9	62	13.1
5 6	54	11.4	116	24.5
7	59	12.4	175	36 <b>.</b> 9
8	131	27.6	306	64.6
9	92	19.4	398	84.0
10	76	16.0	474	100.0

RES MGMT ADV & DRWBK/CUR

C4QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	25	5.3	25	5.3
1	18	3.8	43	9.1
2	39	8.3	82	17.4
3	63	13.3	145	30.7
4	50	10.6	195	41.3
5	72	15.3	267	56.6
6	51	10.8	318	67.4
7	61	12.9	379	80.3
8	45	9.5	424	- 89.8
9	23	4.9	447	94.7
10	25	5.3	472	100.0

RES MGMT ADV & DRWBK/REQ

R4QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	20	4.2	20	4.2
1	7	1.5	27	5.7
2	13	2.8	40	8.5
3	15	3.2	55	11.7
4	14	3.0	69	14.6
5	19	4.0	88	18.7
6	28	5.9	116	24.6
7	52	11.0	168	35.7
8	122	25.9	290	61.6
9	92	19.5	382	81.1
10	89	18.9	471	100.0

MAX BEN FROM REIMBR/CUR

C5QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	61	13.0	61	13.0
1	28	6.0	89	19.0
2	45	9.6	134	28.6
· 3	69	14.7	203	43.3
4	44	9.4	247	52.7
5	47	10.0	294	62.7
6	42	9.0	336	71.6
7	43	9.2	379	80.8
8	47	10.0	426	90.8
9	22	4.7	448	95.5
10	21	4.5	469	100.0

MAX BEN FROM REIMBR/REQ

R5QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	37	7.9	37	7.9
1	4	0.9	41	8.8
2_	20	4.3	61	13.0
3	29	6.2	90	19.2
4	19	4.1	109	23.3
5	26	5.6	135	28.8
6	31	6.6	166	35.5
7	57	12.2	223	47.6
8	108	23.1	331	70.7
9	68	14.5	399	85.3
10	69	14.7	468	100.0

WORK W/PROCURMNT SYS/CUR

C6QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	28	5.9	28	5.9
1	37	7.8	65	13.7
2	42	8.9	107	22.6
· 3	71	15.0	178	37.6
4	61	12.9	239	50.4
5	62	13.1	301	63.5
6	46	9.7	347	73.2
7	53	11.2	400	84.4
8	47	9.9	447	94.3
9	16	3.4	463	97.7
10	11	2.3	474	100.0

## WORK W/PROCURMNT SYS/REQ

R6QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	9	1.9	9	1.9
• 1	7	1.5	16	3.4
2	11	2.3	27	5.7
2 3	26	5.5	53	11.2
4	18	3.8	71	14.9
5	56	11.8	127	26.7
6	59	12.4	186	39.2
7	73	15.4	259	54.5
8	127	26.7	386	81.3
9	49	10.3	435	91.6
10	40	8.4	475	100.0

COST-BENFT ANAL TECH/CUR

C7QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	14	2.9	14	2.9
1	25	5.3	39	8.2
2	34	7.2	73	15.4
· 3	47	9.9	120	25.3
4	48	10.1	168	35.4
5	57	12.0	225	47.4
6	67	14.1	292	61.5
7	52	10.9	344	72.4
8	58	12.2	402	- 84.6
9	41	8.6	443	93.3
10	32	6.7	475	100.0

COST-BENFT ANAL TECH/REQ

R7QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	6	1.3	6	1.3
1	7	1.5	13	2.7
2	9	1.9	22	4.6
2 3	10	2.1	32	6.7
4	22	4.6	54	11.4
5	27	5.7	81	17.1
6	46	9.7	127	26.7
7	62	13.1	189	39.8
8	136	28.6	325	68.4
9	70	14.7	395	83.2
10	80	16.8	475	100.0

MANGNG PLANNING PROCS/CUR

C8QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	15	3.2	15	3.2
1	13	2.7	28	5.9
2	29	6.1	57	12.0
· 3	48	10.1	105	22.1
4	52	10.9	157	33.1
5	58	12.2	215	45.3
6	66	13.9	281	59.2
7	68	14.3	349	73.5
8	78	16.4	427	- 89.9
9	32	6.7	459	96.6
10 -	16	3.4	475	100.0

#### MANGNG PLANNING PROCS/REQ

R8QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
1	2	0.4	5	1.1
2	1	0.2	6	1.3
2 3	13	2.7	19	4.0
4	13	2.7	32	6.7
5	26	5.5	58	12.2
6	48	10.1	106	22.3
7	64	13.5	170	35.8
8	140	29.5	310	65.3
9	95	20.0	405	85.3
10	70	14.7	475	100.0

METHDS EVAL PROGRAMS/CUR

C9QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	5	1.1	5	1.1
1	8	1.7	13	2.7
2	26	5.5	39	8.2
. 3	36	7.6	75	15.8
4	49	10.3	124	26.1
5	60	12.6	184	38.7
6	71	14.9	255	53.7
7	73	15.4	328	69.1
8	82	17.3	410	- 86.3
9	44	9.3	454	95.6
10 -	21	4.4	475	100.0

## METHDS EVAL PROGRAMS/REQ

R9QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
• 1	1	0.2	2	0.4
2	1	0.2	3	0.6
2 3	6	1.3	9	1.9
4	15	3.2	24	5.1
5	20	4.2	44	9.3
6	34	7.2	78	16.4
7	63	13.3	141	29.7
8	170	35.8	311	65.5
9	88	18.5	399	84.0
10	76	16.0	475	100.0

EVAL & APPL MARKET ANAL/CUR

C10QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	23	4.8	23	4.8
1	15	3.2	38	8.0
2	30	6.3	68	14.3
· 3	52	10.9	120	25.3
4	63	13.3	183	38.5
5	64	13.5	247	52.0
6	62	13.1	309	65.1
7	59	12.4	368	77.5
8	63	13.3	431	90.7
9	28	5.9	459	96.6
10 -	16	3.4	475	100.0

EVAL & APPL MARKET ANAL/REQ

R10QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	6	1.3	6	1.3
1	2	0.4	8	1.7
2	3	0.6	11	2.3
2 3	9	1.9	20	4.2
4	19	4.0	39	8.2
5	35	7.4	74	15.6
6	40	8.5	114	24.1
7	73	15.4	187	39.5
8	136	28.8	323	68.3
9	88	18.6	411	86.9
10	62	13.1	473	100.0

EMP IMPROV PRIN & MTHD/CUR

C11QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	4	0.8	4	0.8
2	6	1.3	10	2.1
3	10	2.1	20	4.2
· 4	20	4.2	40	8.4
5	47	9.9	87	18.3
6	58	12.2	145	30.5
7	88	18.5	233	49.1
8	130	27.4	363	76.4
9	60	12.6	423	- 89.1
10	52	10.9	475	100.0

EMP IMPROV PRIN & MTHD/REQ

R11QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	2	0.4	2	0.4
3	1	0.2	3	0.6
4	6	1.3	9	1.9
5	13	2.7	22	4.6
6	29	6.1	51	10.7
7	39	8.2	90	18.9
8	127	26.7	217	45.7
9	101	21.3	318	66.9
10	157	33.1	475	100.0

DEPT & FUNC MIL FAC/CUR

C12QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
1	2	0.4	5	1.1
2	7	1.5	12	2.5
· 3	20	4.2	32	6.8
4	20	4.2	52	11.0
5	21	4.4	73	15.5
6	50	10.6	123	26.1
7	49	10.4	172	36.4
8	113	23.9	285	- 60.4
9	101	21.4	386	81.8
10 ·	86	18.2	472	100.0

DEPT & FUNC MIL FAC/REQ

R12QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	0.8
1	1	0.2	5	1.1
2	2	0.4	7	1.5
3	8	1.7	15	3.2
4	2	0.4	17	3.6
5	17	3.6	34	7.2
6	24	5.1	58	12.3
7	36	7.6	94	19.9
8	118	24.9	212	44.8
9	95	20.1	307	64.9
10	166	35.1	473	100.0

ASSESS AVAIL INFO/CUR

C13QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	4	0.8	4	0.8
3	6	1.3	10	2.1
4	17	3.6	27	5.7
· 5	20	4.2	47	9.9
6	42	8.8	89	18.7
7	80	16.8	169	35.6
8	150	31.6	319	67.2
9	100	21.1	419	88.2
10	56	11.8	475	-100.0

# ASSESS AVAIL INFO/REQ

R13QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	2	0.4	2	0.4
5	7	1.5	9	1.9
6	12	2.5	21	4.4
7	30	6.3	51	10.7
· 8	135	28.4	186	39.2
9	118	24.8	304	64.0
10	171	36.0	475	100.0

Frequency Missing = 1

## INCLD OTHR DECSN MAKNG/CUR

C14QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	1	0.2	1	0.2
3	1	0.2	2	0.4
4	11	2.3	13	2.7
5	16	3.4	29	6.1
6	43	9.1	72	15.2
7	57	12.0	129	27.2
8	140	29.5	269	56.8
9	112	23.6	381	80.4
10	93	19.6	474	100.0

INCLD OTHR DECSN MAKNG/REQ

R14QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
2	1	0.2	2	0.4
4	1	0.2	3	0.6
· 5	5	1.1	8	1.7
6	18	3.8	26	5.5
7	42	8.9	68	14.3
8	113	23.8	181	38.2
9	128	27.0	309	65.2
10	165	34.8	474	-100.0

#### DECISN MAKING TECH/CUR

C15QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	10	2.1	10	2.1
4	16	3.4	26	5.5
5	30	6.3	56	11.8
6	50	10.5	106	22.4
· 7	83	17.5	189	39.9
8_	134	28.3	323	68.1
9	89	18.8	412	86.9
10	62	13.1	474	100.0

Frequency Missing = 2

#### DECISN MAKING TECH/REQ

R15QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	2	0.4	2	0.4
4	2	0.4	4	0.8
5	10	2.1	14	3.0
6	15	3.2	29	6.1
7	53	11.2	82	17.3
8	127	26.8	209	44.1
9	123	25.9	332	70.0
10	142	30.0	474	100.0

USE MGMT INFO SYS TECH/CUR

C16QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	6	1.3	6	1.3
1	13	2.7	19	4.0
2	32	6.8	51	10.8
· 3	51	10.8	102	21.5
4	48	10.1	150	31.6
5	77	16.2	227	47.9
6	71	15.0	298	62.9
7	77	16.2	375	79.1
8	51	10.8	426	- 89.9
9	25	5.3	451	95.1
10	23	4.9	474	100.0

USE MGMT INFO SYS TECH/REQ

R16QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	2	0.4	2	0.4
2	4	0.8	6	1.3
. 3	3	0.6	9	1.9
4	11	2.3	20	4.2
5	20	4.2	40	8.5
6	43	9.1	83	17.5
7	73	15.4	156	33.0
8	144	30.4	300	63.4
9	88	18.6	388	82.0
10	85	18.0	473	100.0

STAT TOOLS IN DECISIONS/CUR

C17QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	13	2.7	13	2.7
1	15	3.2	28	5.9
2	29	6.1	57	12.0
· 3	49	10.3	106	22.3
4	58	12.2	164	34.5
5	72	15.2	236	49.7
6	59	12.4	295	62.1
7	83	17.5	378	79.6
8	53	11.2	431	90.7
9	21	4.4	452	95.2
10	23	4.8	475	100.0

STAT TOOLS IN DECISIONS/REQ

R17QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
• 1	2	0.4	5	1.1
2	6	1.3	11	2.3
3	19	4.0	30	6.3
4	20	4.2	50	10.6
5	43	9.1	93	19.7
6	51	10.8	144	30.4
7	79	16.7	223	47.1
8	134	28.3	357	75.5
9	75	15.9	432	91.3
10	41	8.7	473	100.0

STRNG WEAKNS STAT TECH/CUR

C18QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	21	4.4	21	4.4
1	17	3.6	38	8.0
2	31	6.5	69	14.5
3	52	10.9	121	25.5
4	65	13.7	186	39.2
5	73	15.4	259	54.5
6	57	12.0	316	66.5
7	67	14.1	383	80.6
8	43	9.1	426	· 89.7
9	25	5.3	451	94.9
10	24	5.1	475	100.0

## STRNG WEAKNS STAT TECH/REQ

R18QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	6	1.3	8	1.7
2	7	1.5	15	3.2
3	19	4.0	34	7.2
4	22	4.6	56	11.8
5	30	6.3	86	18.1
6	54	11.4	140	29.5
7	66	13.9	206	43.5
8	152	32.1	358	75.5
9	59	12.4	417	88.0
10	57	12.0	474	100.0

HOW INFO SYS DESIGNED/CUR

C19QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	13	2.7	13	2.7
1	22	4.6	35	7.4
2	35	7.4	70	14.8
· 3	59	12.4	129	27.2
4	62	13.1	191	40.3
5	81	17.1	272	57.4
6	60	12.7	332	70.0
7	58	12.2	390	82.3
8	46	9.7	436	92.0
9	21	4.4	457	96.4
10	17	3.6	474	100.0

HOW INFO SYS DESIGNED/REQ

R19QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
- 1	3	0.6	4	0.8
2	13	2.7	17	3.6
3	13	2.7	30	6.3
4	22	4.6	52	10.9
5	45	9.5	97	20.4
6	57	12.0	154	32.4
7	105	22.1	259	54.5
8	122	25.7	381	80.2
9	55	11.6	436	91.8
10	39	8.2	475	100.0

ANALYZE RISK & ALT/CUR

C20QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
ì	2	0.4	4	0.8
2	7	1.5	11	2.3
· 3	23	4.9	34	7.2
4	26	5.5	60	12.7
5	38	8.0	98	20.7
6	57	12.0	155	32.7
7	78	16.5	233	49.2
8	126	26.6	359	- 75 <b>.</b> 7
9	63	13.3	422	89.0
10	52	11.0	474	100.0

ANALYZE RISK & ALT/REQ

R20QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	3	0.6	3	0.6
- 4	2	0.4	5	1.1
5	16	3.4	21	4.4
6	26	5.5	47	9.9
7	47	9.9	94	19.8
8	143	30.1	237	49.9
9	112	23.6	349	73.5
10	126	26.5	475	100.0

KNOW VIOLTN OF UCMJ/CUR

C21QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	5	1.1	6	1.3
2	4	0.8	10	2.1
· 3	8	1.7	18	3.8
4	20	4.2	38	8.0
5	48	10.1	86	18.1
6	63	13.3	149	31.4
7	76	16.0	225	47.4
8	108	22.7	333	70.1
9	70	14.7	403	84.8
10	72	15.2	475	100.0

KNOW VIOLTN OF UCMJ/REQ

R21QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
. 1	2	0.4	3	0.6
2	4	0.8	7	1.5
3	7	1.5	14	3.0
4	8	1.7	22	4.6
5	10	2.1	32	6.8
6	27	5.7	59	12.4
7	47	9.9	106	22.4
8	128	27.0	234	49.4
9	76	16.0	310	65.4
10	164	34.6	474	100.0

PUNISHMENT UNDR UCMJ/CUR

C22QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	8	1.7	9	1.9
2	9	1.9	18	3.8
· 3	22	4.6	40	8.4
4	25	5.3	65	13.7
5	38	8.0	103	21.7
6	66	13.9	169	35.6
7	65	13.7	234	49.3
8	89	18.7	323	- 68.0
9	71	14.9	394	82.9
10	81	17.1	475	100.0

#### PUNISHMENT UNDR UCMJ/REQ

R22QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
· 1	5	1.1	7	1.5
2	6	1.3	13	2.7
2 3	10	2.1	23	4.8
4	11	2.3	34	7.2
5	15	3.2	49	10.3
6	35	7.4	84	17.7
7	54	11.4	138	29.1
8	117	24.6	255	53.7
9	72	15.2	327	68.8
10	148	31.2	475	100.0

INITIATE ACT UCMJ VIOLTN/CUR

C23QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	10	2.1	12	2.5
2	11	2.3	23	4.8
· 3	17	3.6	40	8.4
4	34	7.2	74	15.6
5	30	6.3	104	21.9
6	67	14.1	171	36.0
7	57	12.0	228	48.0
8	87	18.3	315	- 66.3
9	81	17.1	396	83.4
10	79	16.6	475	100.0

INITIATE ACT UCMJ VIOLTN/REQ

R23QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	5	1.1	5	1.1
· 1	3	0.6	8	1.7
2	6	1.3	14	3.0
3	7	1.5	21	4.4
4	12	2.5	33	7.0
5	11	2.3	44	9.3
6	31	6.5	75	15.8
7	50	10.5	125	26.4
8	112	23.6	237	50.0
9	75	15.8	312	65.8
10	162	34.2	474	100.0

ADMIN SEP AUTH & PROC/CUR

C24QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	0.8
i	12	2.5	16	3.4
_ 2	16	3.4	32	6.8
· <b>3</b>	26	5.5	58	12.2
4	42	8.9	100	21.1
5	54	11.4	154	32.5
6	73	15.4	227	47.9
7	65	13.7	292	61.6
8	77	16.2	369	77.8
9	64	13.5	433	91.4
10 -	41	8.6	474	100.0

ADMIN SEP AUTH & PROC/REQ

R24QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	. 0.8
. 1	4	0.8	8	1.7
2	13	2.7	21	4.4
2	7	1.5	28	5.9
4	15	3.2	43	9.1
5	19	4.0	62	13.1
6	44	9.3	106	22.4
7	58	12.2	164	34.6
8	136	28.7	300	63.3
9	68	14.3	368	77.6
10	106	22.4	474	100.0

KNOW LIAB HOSP & PROF/CUR

C25QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	0.8
1	5	1.1	9	1.9
2	11	2.3	20	4.2
· 3	16	3.4	36	7.6
4	36	7.6	72	15.2
5	53	11.2	125	26.4
6	68	14.3	193	40.7
7	85	17.9	278	58.6
8	89	18.8	367	- 77.4
9	63	13.3	430	90.7
10	44	9.3	474	100.0

The SAS System

## KNOW LIAB HOSP & PROF/REQ

R25QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	0.8
1	3	0.6	7	1.5
2	3	0.6	10	2.1
3	4	0.8	14	3.0
4	10	2.1	24	5.1
5	16	3.4	40	8.4
6	26	5.5	66	13.9
7	48	10.1	114	24.1
8	115	24.3	229	48.3
9	104	21.9	333	70.3
10	141	29.7	474	100.0

KNOW ENVIRON IMPCT ISS/CUR

C26QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	5	1.1	5	1.1
1	6	1.3	11	2.3
2	18	3.8	29	6.1
. 3	31	6.5	60	12.6
4	59	12.4	119	25.1
5	56	11.8	175	36.8
6	71	14.9	246	51.8
7	72	15.2	318	66.9
8	91	19.2	409	- <b>86.1</b>
9	35	7.4	444	93.5
10 -	31	6.5	475	100.0

KNOW ENVIRON IMPCT ISS/REQ

R26QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
• 1	4	0.8	6	1.3
2	4	0.8	10	2.1
2 3	6	1.3	16	3.4
4	15	3.2	31	6.5
5	25	5.3	56	11.8
6	34	7.2	90	18.9
7	55	11.6	145	30.5
8	122	25.7	267	56.2
9	98	20.6	365	76.8
10	110	23.2	475	100.0

IMPCT OSHA REQ HOSP OP/CUR

C27QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	14	3.0	14	3.0
1	8	1.7	22	4.6
2	22	4.6	44	9.3
· 3	26	5.5	70	14.8
4	53	11.2	123	25.9
5	54	11.4	177	37.3
6	64	13.5	241	50.8
7	70	14.8	311	65.6
8	89	18.8	400	- 84.4
9	40	8.4	440	92.8
10 ·	• 34	7.2	474	100.0

IMPCT OSHA REQ HOSP OP/REQ

R27QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	15	3.2	15	3.2
1	8	1.7	23	4.9
2	5	1.1	28	5.9
3	5	1.1	33	7.0
4	11	2.3	44	9.3
5	15	3.2	59	12.4
6	30	6.3	89	18.8
7	63	13.3	152	32.1
8	140	29.5	292	61.6
9	84	17.7	376	79.3
10	98	20.7	474	100.0

EVAL PROP TO AQUR TECH/CUR

C28QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
i	7	1.5	10	2.1
2	21	4.4	31	6.5
3	18	3.8	49	10.3
4	50	10.5	99	20.8
5	61	12.8	160	33.7
6	67	14.1	227	47.8
7	94	19.8	321	67.6
8	99	20.8	420	88.4
9	34	7.2	454	95.6
10 -	21	4.4	475	100.0

The SAS System

EVAL PROP TO AQUR TECH/REQ

R28QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
. 0	4	0.8	4	0.8
1	2	0.4	6	1.3
ž	1	0.2	7	1.5
3	5	1.1	12	2.5
4	12	2.5	24	5.1
5	22	4.6	46	9.7
6	47	9.9	93	19.6
7	76	16.0	169	35.6
8	162	34.1	331	69.7
9	83	17.5	414	87.2
10	61	12.8	475	100.0

OPP & LIM DOD/DON MATRL/CUR

C29QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	16	3.4	16	3.4
1	18	3.8	34	7.2
2	36	7.6	70	14.8
· 3	45	9.5	115	24.3
4	61	12.9	176	37.1
5	59	12.4	235	49.6
6	83	17.5	318	67.1
7	51	10.8	369	77.8
8	63	13.3	432	91.1
9	21	4.4	453	95.6
10 -	21	4.4	474	100.0

OPP & LIM DOD/DON MATRL/REQ

R29QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	6	1.3	6	1.3
- 1	1	0.2	7	1.5
2	6	1.3	13	2.7
3	7	1.5	20	4.2
4	16	3.4	36	7.6
5	25	5.3	61	12.9
6	61	12.9	122	25.8
7	91	19.2	213	45.0
8	143	30.2	356	75.3
9	66	14.0	422	89.2
10	51	10.8	473	100.0

OVRSEE EQUIP MGMT PRG/CUR

C30QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	11	2.3	11	2.3
i	16	3.4	27	5.7
2	26	5.5	53	11.2
· 3	36	7.6	89	18.7
4	63	13.3	152	32.0
5	50	10.5	202	42.5
6	72	15.2	274	57.7
7	83	17.5	357	75.2
8	66	13.9	423	- 89.1
9	19	4.0	442	93.1
10 -	· 33	6.9	475	100.0

# OVRSEE EQUIP MGMT PRG/REQ

R30QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0		1.5	7	1.5
• 1	4	0.8	11	2.3
2	7	1.5	18	3.8
3	11	2.3	29	6.1
4	16	3.4	45	9.5
5	43	9.1	88	18.5
6	74	15.6	162	34.1
7	102	21.5	264	55.6
8	126	26.5	390	82.1
9	43	9.1	433	91.2
10	42	8.8	475	100.0

ENSUR EXEC SECRTY REQ/CUR

C31QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	11	2.3	11	2.3
1	14	2.9	25	5.3
2	27	5.7	52	10.9
· 3	39	8.2	91	19.2
4	52	10.9	143	30.1
5	66	13.9	209	44.0
6	67	14.1	276	58.1
7	63	13.3	339	71.4
8	88	18.5	427	- 89.9
9	21	4.4	448	94.3
10	27	5.7	475	100.0

ENSUR EXEC SECRTY REQ/REQ

R31QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	5	1.1	5	1.1
. 1	5	1.1	10	2.1
2	8	1.7	18	3.8
2 3	14	2.9	32	6.7
4	27	5.7	59	12.4
5	40	8.4	99	20.8
6	51	10.7	150	31.6
7	95	20.0	245	51.6
8	124	26.1	369	77.7
9	48	10.1	417	87.8
10	58	12.2	475	100.0

OVRSEE FACILITIES MGMT/CUR

C32QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	24	5.1	24	5.1
i	13	2.7	37	7.8
2	26	5.5	63	13.3
. 3	41	8.6	104	21.9
4	43	9.1	147	30.9
5	71	14.9	218	45.9
6	65	13.7	283	59.6
7	67	14.1	350	73.7
8	74	15.6	424	- 89.3
9	26	5.5	450	94.7
10	25	5.3	475	100.0

## OVRSEE FACILITIES MGMT/REQ

R32QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	13	2.7	13	2.7
1	10	2.1	23	4.8
2	9	1.9	32	6.7
2 3	20	4.2	52	10.9
4	15	3.2	67	14.1
5	43	9.1	110	23.2
6	48	10.1	158	33.3
7	86	18.1	244	51.4
8	130	27.4	374	78.7
9	58	12.2	432	90.9
10	43	9.1	475	100.0

KNOW SUP REQ OP FORC/CUR

C33QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0		0.4	2	0.4
1	2	0.4	4	0.8
2	3	0.6	7	1.5
. 3	8	1.7	15	3.2
4	18	3.8	33	6.9
5	33	6.9	66	13.9
6	50	10.5	116	24.4
7	52	10.9	168	35.4
8	97	20.4	265	- 55.8
9	96	20.2	361	76.0
10	114	24.0	475	100.0

KNOW SUP REQ OP FORC/REQ

R33QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
. 1	1	0.2	2	0.4
2	3	0.6	5	1.1
3	4	0.8	9	1.9
4	1	0.2	10	2.1
5	12	2.5	22	4.6
6	24	5.1	46	9.7
7	37	7.8	83	17.5
8	108	22.7	191	40.2
9	93	19.6	284	59.8
10	191	40.2	475	100.0

DEVLP & COMM COMD VISN/CUR

C34QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	1	0.2	2	0.4
2	2	0.4	4	0.8
· 3	8	1.7	12	2.5
4	23	4.8	35	7.4
5	14	2.9	49	10.3
6	47	9.9	96	20.2
7	81	17.1	177	37.3
8	136	28.6	313	- 65.9
9	76	16.0	389	81.9
10	. 86	18.1	475	100.0

DEVLP & COMM COMD VISN/REQ

R34QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	1	0.2	3	0.6
2	1	0.2	4	0.8
3	3	0.6	7	1.5
4	4	0.8	11	2.3
5	7	1.5	18	3.8
6	15	3.2	33	6.9
7	33	6.9	66	13.9
8	90	18.9	156	32.8
9	96	20.2	252	53.1
10	223	46.9	475	100.0

IMPOWR IND & WORK GRP/CUR

C35QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	3	0.6	3	0.6
3	6	1.3	9	1.9
4	5	1.1	14	2.9
· 5	13	2.7	27	5.7
6	37	7.8	64	13.5
7	58	12.2	122	25.7
8	125	26.3	247	52.0
9	110	23.2	357	75.2
10	118	24.8	475	-100.0

IMPOWR IND & WORK GRP/REQ

R35QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	2	0.4	2	0.4
3	5	1.1	7	1.5
4	1	0.2	8	1.7
- 5	3	0.6	11	2.3
6	11	2.3	22	4.6
7	31	6.5	53	11.2
8	95	20.0	148	31.2
9	98	20.6	246	51.8
10	229	48.2	475	100.0

DEVLP NON-PARCHL PERSP/CUR

C36QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
ĭ	2	0.4	5	1.1
2	1	0.2	6	1.3
3	3	0.6	9	1.9
4	11	2.4	20	4.3
5	5	1.1	25	5.4
6	37	7.9	62	13.3
7	54	11.6	116	24.8
8	125	26.8	241	51.6
9	107	22.9	348	74.5
10	119	25.5	467	100.0

DEVLP NON-PARCHL PERSP/REQ

R36QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
· 2	1	0.2	2	0.4
3	1	0.2	3	0.6
4	2	0.4	5	1.1
5	7	1.5	12	2.6
6	21	4.5	33	7.1
7	40	8.5	73	15.6
8	105	22.4	178	38.0
9	103	22.0	281	60.0
10	187	40.0	468	100.0

BUILDING TRUST/CUR

C37QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	2	0.4	2	0.4
5	14	3.0	16	3.4
6	18	3.8	34	7.2
· 7	45	9.5	79	16.7
8	114	24.1	193	40.7
9	132	27.8	325	68.6
10	149	31.4	474	100.0

## BUILDING TRUST/REQ

R37QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	2	0.4	2	0.4
5	3	0.6	5	1.1
6	4	0.8	9	1.9
7	19	4.0	28	5.9
8	67	14.1	95	20.0
. 9	85	17.9	180	37.9
10	295	62.1	475	100.0

Frequency Missing = 1

# MANAGING CHANGE/CUR

C38QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	1	0.2	1	0.2
3	. 2	0.4	3	0.6
4	. 8	1.7	11	2.3
5	18	3.8	29	6.1
6	23	4.8	52	10.9
7	67	14.1	119	25.1
8	132	27.8	251	52.8
9	121	25.5	372	78.3
10	103	21.7	475	100.0

#### MANAGING CHANGE/REQ

R38QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	2	0.4	2	0.4
5	1	0.2	3	0.6
6	11	2.3	14	2.9
· 7	15	3.2	29	6.1
8	71	14.9	100	21.1
9	112	23.6	212	44.6
10	263	55.4	475	100.0

Frequency Missing = 1

# MANAGING CONFLICT/CUR

C39QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	2	0.4	2	0.4
2	1	0.2	3	0.6
3	2	0.4	5	1.1
4	8	1.7	13	2.7
5	25	5.3	38	8.0
. 6	44	9.3	82	17.3
7	66	13.9	148	31.2
8	138	29.1	286	60.2
9	102	21.5	388	81.7
10	87	18.3	475	100.0

Frequency Missing = 1

## MANAGING CONFLICT/REQ

R39QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	3	0.6	3	0.6
5	3	0.6	6	1.3
6	9	1.9	15	3.2
7	22	4.6	37	7.8
8	71	14.9	108	22.7
9	109	22.9	217	45.7
10	258	54.3	475	100.0

BUILDING TEAMWORK/CUR

C40QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	4	0.8	5	1.1
5	17	3.6	22	4.7
· 6	31	6.6	53	11.2
7	55	11.6	108	22.8
8	111	23.5	219	46.3
9	117	24.7	336	71.0
10	137	29.0	473	100.0

#### BUILDING TEAMWORK/REQ

R40QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	2	0.4	2	0.4
5	1	0.2	3	0.6
6	7	1.5	10	2.1
7	18	3.8	28	5.9
8	64	13.5	92	19.4
. 9	92	19.4	184	38.8
10	290	61.2	474	100.0

Frequency Missing = 2

#### DEVLP POS ORGAN CLIMAT/CUR

C41QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	. 1	0.2	1	0.2
4	4	0.8	5	1.1
5	16	3.4	21	4.4
6	25	5.3	46	9.7
7	62	13.1	108	22.7
8	117	24.6	225	47.4
9	127	26.7	352	74.1
10	123	25.9	475	100.0

DEVLP POS ORGAN CLIMAT/REQ

R41QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	1	0.2	2	0.4
6	7	1.5	9	1.9
· 7	14	2.9	23	4.8
8	57	12.0	80	16.8
9	97	20.4	177	37.3
10	298	62.7	475	100.0

## MOTIVATING PEOPLE/CUR

C42QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	6	1.3	6	1.3
5	19	4.0	25	5.3
6	34	7.2	59	12.4
7	58	12.2	117	24.6
8	136	28.6	253	53.3
. 9	117	24.6	370	77.9
10	105	22.1	475	100.0

Frequency Missing = 1

#### MOTIVATING PEOPLE/REQ

R42QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	· 1	0.2	1	0.2
4	3	0.6	4	0.8
6	6	1.3	10	2.1
7	16	3.4	26	5.5
8	68	14.3	94	19.8
9	93	19.6	187	39.4
10	288	60.6	475	100.0

EMPLY COORD MECHNSM/CUR

C43QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
2	2	0.4	4	0.8
3	5	1.1	9	1.9
4	14	2.9	23	4.8
5	31	6.5	54	11.4
6	43	9.1	97	20.4
7	85	17.9	182	38.3
8	135	28.4	317	66.7
9	76	16.0	393	- 82.7
10	82	17.3	475	100.0

EMPLY COORD MECHNSM/REQ

R43QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
2	1	0.2	2	0.4
3	3	0.6	5	1.1
4	1	0.2	6	1.3
5	5	1.1	11	2.3
6	15	3.2	26	5.5
7	45	9.5	71	14.9
8	114	24.0	185	38.9
9	113	23.8	298	62.7
10	177	37.3	475	100.0

DEVLP SUBORDINATES/CUR

C44QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	6	1.3	7	1.5
5	17	3.6	24	5.1
6	29	6.1	53	11.2
7	61	12.8	114	24.0
8	127	26.7	241	50.7
9	99	20.8	340	71.6
10	135	28.4	475	100.0

# DEVLP SUBORDINATES/REQ

R44QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	1	0.2	1	0.2
4	2	0.4	3	0.6
5	4	0.8	7	1.5
6	10	2.1	17	3.6
7	29	6.1	46	9.7
8	84	17.7	130	27.4
9	85	17.9	215	45.3
10	260	54.7	475	100.0

# Frequency Missing = 1

# UNDRSTND ROLE CO & XO/CUR

C45QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	1	0.2	2	0.4
2	<b>3 4</b>	0.8	6	1.3
3	9	1.9	15	3.2
4	12	2.5	27	5.7
5	19	4.0	46	9.7
6	36	7.6	82	17.3
7	66	13.9	148	31.2
8	101	21.3	249	52.4
9	92	19.4	341	71.8
10	134	28.2	475	100.0

UNDRSTND ROLE CO & XO/REQ

R45QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	4	0.8	4	0.8
1	1	0.2	5	1.1
2	4	0.8	9	1.9
· 3	4	0.8	13	2.7
4	1	0.2	14	2.9
5	5	1.1	19	4.0
6	9	1.9	28	5.9
7	17	3.6	45	9.5
8	78	16.4	123	~ 25.9
9	73	15.4	196	41.3
10	279	58.7	475	100.0

# PROM INNOVT & RISK BHVR/CUR

C46QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	2	0.4	2	0.4
3	3	0.6	5	1.1
4	12	2.5	17	3.6
• 5	25	5.3	42	8.9
6	46	9.7	88	18.6
7	67	14.1	155	32.7
8	126	26.6	281	59.3
9	80	16.9	361	76.2
10	113	23.8	474	100.0

Frequency Missing = 2

# PROM INNOVT & RISK BHVR/REQ

R46QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	1	0.2	1	0.2
4	5	1.1	6	1.3
5	10	2.1	16	3.4
6	18	3.8	34	7.2
7	35	7.4	69	14.6
8	105	22.2	174	36.7
9	104	21.9	278	58.6
10	196	41.4	474	100.0

MNG CIV PER BY REG PROC/CUR

C47QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	7	1.5	9	1.9
2	17	3.6	26	5.5
. 3	30	6.3	56	11.8
4	32	6.7	88	18.5
5	54	11.4	142	29.9
6	77	16.2	219	46.1
7	85	17.9	304	64.0
8	86	18.1	390	82.1
9	45	9.5	435	91.6
10 -	40	8.4	475	100.0

MNG CIV PER BY REG PROC/REQ

R47QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0		1.7	8	1.7
. 1	1	0.2	9	1.9
2_	2	0.4	11	2.3
3	5	1.1	16	3.4
4	5	1.1	21	4.4
5	13	2.7	34	7.2
6	22	4.6	56	11.8
7	64	13.5	120	25.3
8	135	28.4	255	53.7
9	107	22.5	362	76.2
10	113	23.8	475	100.0

The SAS System

MNG MIL PER BY REG PROC/CUR

C48QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	3	0.6	3	0.6
4	9	1.9	12	2.5
5	28	5.9	40	8.4
6	47	9.9	87	18.3
7	71	14.9	158	33.3
8	126	26.5	284	59.8
9	105	22.1	389	81.9
10	86	18.1	475	100.0

## MNG MIL PER BY REG PROC/REQ

R48QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	1	0.2	2	0.4
2	2	0.4	4	0.8
3	ī	0.2	5	1.1
4	4	0.8	9	1.9
5	7	1.5	16	3.4
6	20	4.2	36	7.6
7	38	8.0	74	15.6
8	120	25.3	194	40.8
ğ	117	24.6	311	65.5
10	164	34.5	475	100.0

EVAL MANPWR STAF NEEDS/CUR

C49QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	1	0.2	2	0.4
2	3	0.6	5	1.1
. 3	15	3.2	20	4.2
4	19	4.0	39	8.2
5	42	8.9	81	17.1
6	54	11.4	135	28.5
7	97	20.5	232	49.0
8	109	23.0	341	72.1
9	70	14.8	411	86.9
10	62	13.1	473	100.0

EVAL MANPWR STAF NEEDS/REQ

R49QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	2	0.4	3	0.6
3	1	0.2	4	0.8
4	4	0.8	8	1.7
5	8	1.7	16	3.4
6	19	4.0	35	7.4
7	45	9.5	80	16.9
8	146	30.9	226	47.8
9	117	24.7	343	72.5
10	130	27.5	473	100.0

MANAGE LABOR RELATIONS/CUR

C50QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	34	7.2	34	7.2
1	21	4.4	55	11.6
2	30	6.3	85	18.0
٠ ٦	48	10.1	133	28.1
4	46	9.7	179	37.8
5	72	15.2	251	53.1
6	66	14.0	317	67.0
7	65	13.7	382	80.8
8	50	10.6	432	91.3
9	14	3.0	446	94.3
10	27	5.7	473	100.0

MANAGE LABOR RELATIONS/REQ

R50QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	24	5.1	24	5.1
- 1	5	1.1	29	6.1
2_	9	1.9	38	8.0
3	13	2.7	51	10.8
4	9	1.9	60	12.7
5	31	6.6	91	19.2
6	39	8.2	130	27.5
7	76	16.1	206	43.6
8	116	24.5	322	68.1
9	79	16.7	401	84.8
10	72	15.2	473	100.0

MANG MULTI-CULT DIVRSTY/CUR

C51QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	5	1.1	5	1.1
3	12	2.5	17	3.6
4	23	4.8	40	8.4
5	43	9.1	83	17.5
6	48	10.1	131	27.6
7	84	17.7	215	45.3
8	123	25.9	338	71.2
9	70	14.7	408	85.9
10	67	14.1	475	100.0

MANG MULTI-CULT DIVRSTY/REQ

R51QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	7	1.5	7	1.5
i	2	0.4	9	1.9
2	3	0.6	12	. 2.5
3	3	0.6	15	3.2
4	6	1.3	21	4.4
5	28	5.9	49	10.3
6	22	4.6	71	14.9
7	62	13.1	133	28.0
8	115	24.2	248	52.2
9	102	21.5	350	73.7
10	125	26.3	475	100.0

PROM ETHICL PRAC IN OPS/CUR

C52QUES	Frequency	Percent	Cumulative Prequency	Cumulative Percent
3	2	0.4	2	0.4
4	6	1.3	8	1.7
5	17	3.6	25	5.3
. 6	32	6.8	57	12.0
7	55	11.6	112	23.6
8	125	26.4	237	50.0
9	97	20.5	334	70.5
10	140	29.5	474	100.0

## PROM ETHICL PRAC IN OPS/REQ

R52QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	1	0.2	3	0.6
2	1	0.2	4	0.8
3	1	0.2	5	1.1
4	3	0.6	8	1.7
5	7	1.5	15	3.2
6	12	2.5	27	5.7
7.	30	6.3	57	12.0
8	75	15.8	132	27.8
9	83	17.5	215	45.4
10	259	54.6	474	100.0

Frequency Missing = 2

# WRITING EFFECTIVELY/CUR

C53QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	4	0.8	5	1.1
5	11	2.3	16	3.4
6	19	4.0	35	7.4
7	58	12.2	93	19.6
8	131	27.6	224	47.2
9	131	27.6	355	74.7
10	120	25.3	475	100.0

## WRITING EFFECTIVELY/REQ

R53QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
5	5	1.1	5	1.1
6	5	1.1	10	2.1
7	13	2.7	23	4.8
8	83	17.5	106	22.3
9	117	24.6	223	46.9
10	252	53.1	475	100.0

Frequency Missing = 1

POS & NEG FEEDBACK/CUR

C54QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	6	1.3	7	1.5
5	17	3.6	24	5.1
6	24	5.1	48	10.1
7	73	15.4	121	25.5
8	152	32.0	273	57.5
9	105	22.1	378	79.6
10	97	20.4	475	100.0

Frequency Missing = 1

POS & NEG FEEDBACK/REQ

R54QUES	Frequency	Percent	Cumulative Fraquency	Cumulative Percent
0	1	0.2	1	0.2
5	4	0.8	5	1.1
6	3	0.6	8	1.7
7	· 22	4.6	30	6.3
8	80	16.8	110	23.2
9	123	25.9	233	49.1
10	242	50.9	475	100.0

DELVR EFF ORAL PRES/CUR

C55QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	3	0.6	3	0.6
4	7	1.5	10	2.1
5	19	4.0	29	6.1
6	38	8.0	67	14.1
7	86	18.1	153	32.2
8	122	25.7	275	57.9
9	115	24.2	390	82.1
10	85	17.9	475	100.0

DELVR EFF ORAL PRES/REQ

R55QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	1	0.2	1	0.2
5	5	1.1	6	1.3
6	6	1.3	12	2.5
7	23	4.8	35	7.4
8	93	19.6	128	26.9
9	128	26.9	256	53.9
10	219	46.1	475	100.0

## LISTENING EFFECTIVELY/CUR

C56QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	1	0.2	1	0.2
3	3	0.6	4	0.8
4	3	0.6	7	1.5
· 5	17	3.6	24	5.1
6	30	6.3	54	11.4
7	61	12.8	115	24.2
8	144	30.3	259	54.5
9	91	19.2	350	73.7
10	125	26.3	475	-100.6

Frequency Missing = 1

# LISTENING EFFECTIVELY/REQ

R56QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
5	1	0.2	2	0.4
6	4	0.8	6	1.3
7	14	2.9	20	4.2
8	64	13.5	84	17.7
. 9	108	22.7	192	40.4
10	283	59.6	475	100.0

Frequency Missing = 1

## BLD WORK & SUPRT RELTN/CUR

C57QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	2	0.4	2	0.4
1	2	0.4	4	0.8
2	3 <b>1</b>	0.2	5	1.1
3	12	2.5	17	3.6
4	11	2.3	28	5.9
5	35	7.4	63	13.3
6	40	8.4	103	21.7
7	86	18.1	189	39.9
8	124	26.2	313	66.0
9	89	18.8	402	84.8
10	72	15.2	474	100.0

BLD WORK & SUPRT RELTN/REQ

R57QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
2	1	0.2	2	0.4
3	2	0.4	4	0.8
· 4	1	0.2	5	1.1
5	7	1.5	12	2.5
6	11	2.3	23	4.9
7	36	7.6	59	12.4
8	106	22.4	165	34.8
9	127	26.8	292	- 61.6
10	182	38.4	474	100.0

REP ORGN TO EXTRNL GRP/CUR

C58QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	1	0.2	1	0.2
1	2	0.4	3	0.6
2	2	0.4	5	1.1
· 3	13	2.7	18	3.8
4	18	3.8	36	7.6
5	30	6.3	66	13.9
6	35	7.4	101	21.3
7	75	15.8	176	37.1
8	126	26.5	302	63.6
9	83	17.5	385	81.1
10	90	18.9	475	100.0

REP ORGN TO EXTRNL GRP/REQ

R58QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
0	3	0.6	3	0.6
3	4	0.8	7	1.5
4	9	1.9	16	3.4
5	7	1.5	23	4.8
6	18	3.8	41	8.6
7	36	7.6	77	16.2
8	110	23.2	187	39.4
9	117	24.6	304	64.0
10	171	36.0	475	-100.0

## CLIMATE OF OPEN COMM/CUR

C59QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
3	1	0.2	1	0.2
4	1	0.2	2	0.4
5	9	1.9	11	2.3
· 6	25	5.3	36	7.6
7	48	10.1	84	17.7
8	121	25.5	205	43.2
9	124	26.1	329	69.3
10	146	30.7	475	100.0

Frequency Missing = 1

## CLIMATE OF OPEN COMM/REQ

R59QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
5	3	0.6	3	0.6
6	5	1.1	8	1.7
7	17	3.6	25	5.3
8	73	15.4	98	20.6
9	113	23.8	211	44.4
10	264	55.6	475	100.0

## CONDUCT MEETINGS EFF/CUR

C60QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
4	7	1.5	7	1.5
5	17	3.6	24	5.1
6	39	8.2	63	13.3
· 7	80	16.9	143	30.2
8	141	29.7	284	59.9
9	102	21.5	386	81.4
10	88	18.6	474	100.0

Frequency Missing = 2

## CONDUCT MEETINGS EFF/REQ

R60QUES	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	1	0.2	1	0.2
3	1	0.2	2	0.4
4	1	0.2	3	0.6
5	2	0.4	5	1.1
6	7	1.5	12	2.5
· <b>7</b>	23	4.8	35	7.4
8_	99	20.8	134	28.2
9	124	26.1	258	54.3
10	217	45.7	475	100.0

Frequency Missing = 1

## FINANCIAL/RESOURCE MGMT

FINMGMT	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	2	0.4	2	0.4
2	4	0.8	6	1.3
3	5	1.1	11	2.3
4	12	2.5	23	4.8
5	20	4.2	43	9.0
6	31	6.5	74	15.5
7	72	15.1	146	30.7
8	145	30.5	291	61.1
9	98	20.6	389	81.7
10	87	18.3	476	100.0

PROGRAM PLANNING & EVAL

PROGRAM	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	4	0.8	4	0.8
. 3	2	0.4	6	1.3
4	10	2.1	16	3.4
5	22	4.6	38	8.0
6	33	6.9	71	14.9
7	84	17.6	155	32.6
8	146	30.7	301	63.2
9	105	22.1	406	85.3
10	70	14.7	476	100.0

# DECISION MAKNG/PROBLM SOLV

DECISION	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	1	0.2	1	0.2
2	2	0.4	3	0.6
3	5	1.1	8	1.7
4	9	1.9	17	3.6
5	. 17	3.6	34	7.1
6	27	5.7	61	12.8
• 7	55	11.6	116	24.4
<u>.</u> 8	116	24.4	232	48.7
9	100	21.0	332	69.7
10	144	30.3	476	100.0

## LEGAL ISSUES

LEGAL	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	2	0.4	2	0.4
2	4	0.8	6	1.3
3	16	3.4	22	4.6
4	16	3.4	38	8.0
5	46	9.7	84	17.7
6	61	12.8	145	30.5
7	94	19.8	239	50.3
8	129	27.2	368	77.5
9	57	12.0	425	89.5
10	50	10.5	475	100.0

## OPERATIONS MGMT ISSUES

OPMGMT	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	3	0.6	3	0.6
2	3	0.6	6	1.3
3	7	1.5	13	2.7
4	18	3.8	31	6.5
5	48	10.1	79	16.6
6	43	9.1	122	25.7
7	125	26.3	247	52.0
8	135	28.4	382	80.4
9	63	13.3	445	93.7
10	30	6.3	475	100.0

Frequency Missing = 1

## ORGANIZATIONAL BEHAVIOR

ORGNBEH	Frequency	Percent	Cumulative Frequency	Cumulative Percent
1	 5	1.1	5	1.1
2	1	0.2	6	1.3
3	8	1.7	14	2.9
. 4	7	1.5	21	4.4
5	21	4.4	42	8.8
6	45	9.5	87	18.3
7	52	10.9	139	29.2
8	85	17.9	224	47.1
9	105	22.1	329	69.1
10	147	30.9	476	100.0

## MANPOWER/HUMAN RES MGMT

MANPOWER	Frequency	Percent	Cumulative Frequency	Cumulative Percent
2	3	0.6	3	0.6
3	3	0.6	6	1.3
4	8	1.7	14	2.9
5	18	3.8	32	6.7
6	36	7.6	68	14.3
7	75	15.8	143	30.0
8	107	22.5	250	52.5
9	101	21.2	351	73.7
10	125	26.3	476	100.0

## COMMUNICATION

COMM	Frequency	Percent	Cumulative Frequency	Cun plative Percent
1	3	0.6	3	0.6
2	4	0.8	7	1.5
3	8	1.7	15	3.2
4	7	1.5	22	4.6
5	12	2.5	34	7.1
6	14	2.9	48	10.1
7	22	4.6	70	14.7
8	61	12.8	131	27.5
9	107	22.5	238	-50.0
10	238	50.0	476	100.0

# APPENDIX G SURVEY RESPONSE MEANS AND DELTAS

## FINANCIAL MANAGEMENT MEANS AND DELTAS

Variable	Label	×	Hean	Std Dev	Hinimum	Haximum
C1QUES	INTERP FINAN STATEMITS/CUR	474	5.3101266	2.4809683	0	10.0000000
RIQUES	INTERP FINAN STATEMITS/REQ	474	7.3902954	1.8408079	0	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	472	2.0677966	2.5161181	-5.0000000	8.0000000
<b>C2QUES</b>	RECOG FUNDING SOURCES/CUR	475	5.7284211	2.5990774	0	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	475	7.9431579	1.7231761	0	10.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	474	2.2130802	2.6048738	-5.0000000	10.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	475	5.4905263	2.6619317	0	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	474	7.5738397	2.0624067	0	10.0000000
<b>Q3DELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	473	2.0676533	2.7074267	-6.0000000	10.0000000
CÁQUES	RES MONT ADV & DRUBK/CUR	472	5.0741525	2.6294125	0	10.0000000
<b>R4QUES</b>	RES MONT ADV & DRUBK/REQ	471	7.3354565	2.6356790	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MGMT ADV & DRAWBACKS	470	2.2595745	2.7107666	-10.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	469	4.4200426	2.9432857	0	10.0000000
<b>R5QUES</b>	MAX BEN FRON REIMBR/REQ	468	6.5982906	2.9819150	0	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	467	2.1691649	3.031 <b>889</b> 2	-10.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURINIT SYS/CUR	474	4.5675105	2.5758431	0	10.0000000
<b>REQUES</b>	WORK W/PROCURINIT SYS/REQ	475	6.6968421	2.2819902	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	473	2.1395349	2.8473861	-7,0000000	10.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	475	5.5368421	2.6814353	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	475	7.3810526	2.2266271	0	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT ANAL TECH	474	1.8523207	2.7107423	-9.0000000	10.0000000
FINNGHT	FINANCIAL/RESOURCE MGMT	476	7.9306723	1.7036878	1.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	467	5.1710003	2.2300066	0.1428571	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	467	7.2792903	1.8127754	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	464	2.1012931	2.3315911	-5.5714286	9.5714286

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinima	Meximum
<b>CBQUES</b>	MANGNG PLANNING PROCS/CUR	475	5.5936842	2.4617672	0	10.0000000
Râques	MANGNG PLANNING PROCS/REQ	475	7.6547368	1.8755460	0	10.0000000
<b>QBDELTA</b>	DELTA-MANAGING PLANNING PROCS	474	2.0780591	2.3821534	-5.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	475	6.0273684	2.3005431	0	10.0000000
<b>R9QUES</b>	NETHOS EVAL PROGRAMS/REQ	475	7.8694737	1.6572990	0	10.0000000
<b>Q9DELTA</b>	DELTA-METHOS EVAL PROGRAMS	474	1.8586498	2.2306388	-6.0000000	9.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	475	5.2715789	2.5299749	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	473	7.4778013	1.9925799	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	472	2.2076271	2.4940066	-6,0000000	10.0000000
C11QUES	EMP IMPROV PRIM & MTHD/CUR	475	7.2105263	1.8921041	1.0000000	10.0000000
RITQUES	EMP IMPROV PRIM & MTHD/REQ	475	8.5010526	1.5057901	2.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIM & WIND	474	1.3059072	1.9150254	-6,0000000	9.0000000
C12QUES	DEPT & FUNC MIL FAC/CIR	472	7.5783898	2.1420368	0	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	473	8.4080338	1.8262733	Ó	10.0000000
Q12DELTA	DELTA-DEPT & FUNC HIL FAC	471	0.8407643	1.9802521	-10.0000000	10.0000000
PROGRAM	PROGRAM PLANNING & EVAL	476	7.9054622	1.5551245	2.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	472	6.3406780	1.9151087	1.0000000	10.0000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	471	7.9910828	1.4379082	1.0000000	10,0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	469	1.6605544	1.8408704	-4.8000000	7.4000000

#### DECISION MAKING MEANS AND DELTAS

Variable	Label	N	Heen	Std Dev	Hini <b>m.m</b>	Maximum
C13QUES	ASSESS AVAIL INFO/CUR	475	7.7178947	1.6434231	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	475	8.7936842	1.1940261	4.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	474	1.0822785	1.6019222	-5.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	474	8.107 <del>594</del> 9	1.5260339	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	474	8.7320675	1.3077849	0	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	473	0.6300211	1.4557409	-8.0000000	7.0000000
C15QUES	DECISM MAKING TECH/CUR	474	7.6329114	1.6781940	3.0000000	10.000000
R15QUES	DECISH MAKING TECH/REQ	474	8.5822785	1.3128823	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	473	0.9556025	1.6313063	-5.0000000	7.0000000
C16QUES	USE NGMT INFO SYS TECH/CUR	474	5.5590717	2.3277197	0	10.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	473	7.8773784	1.6842289	1.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	472	2.3220339	2.3245440	4.0000000	10.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	475	5.4526316	2.4137809	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	473	7.1501057	1.9695609	0	10.0000000
Q17DELTA	DELTA-STAT-TOOLS IN DECISION MAKING	472	1.6949153	2.4779571	-5.0000000	10.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	475	5.2210526	2.5315684	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REG	474	7.2109705	2.0792456	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	473	1.9936575	2.5788337	-10.0000000	10.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	474	5.0949367	2.4124097	Ō	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	475	6.9873684	1.9583879	0	10.0000000
Q19DELTA	DELTA-NOW INFO SYSTEMS ARE DESIGNED	473	1.9006342	2.4322732	-7.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	474	7.0928270	2.0552185	0	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	475	8.4084211	1.4073094	3.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERMATIVES	473	1.3234672	1.9153204	-5.0000000	8.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	476	8.3109244	1.6770797	1.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	471	6.4869958	1.6565865	1.8750000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	469	7.9688166	1.2218493	3.6250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	467	1.4855460	1.6561450	-5.1250000	7.5000000

#### LEGAL ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinimm	Heximum
C21QUES	KNOW VIOLTH OF UCHI/CUR	475	7.3284211	1.9898298	0	10.0000000
R21QUES	KNOW VIOLTH OF UCHI/REQ	474	8.3375527	1.7996896	0	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCK	473	1.0042283	2.1648147	-9.0000000	9.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	475	7.1452632	2.2730195	C	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	475	8.0378947	2.0578746	0	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	474	0.8967342	2.4283122	-8.0000000	9.0000000
CZ3QUES	INITIATE ACT UCH VIOLTN/CUR	475	7.1263158	2.3476450	0	10.0000000
R23QUES	INITIATE ACT UCH VIOLTN/REQ	474	8.1561181	2.0739231	0	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCH	473	1.0317125	2.4617946	-9.0000000	9.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	474	6.4451477	2.3745808	0	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	474	7.6708861	2.1471542	0	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	473	1.2304440	2.5344581	-9.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	474	6.7637131	2.1671855	C	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	474	8.2257384	1.9018440	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	473	1.4693446	2.2340800	-8.0000000	10.0000000
C26QUES	ICHOU ENVIRON IMPCT ISS/CUR	475	6.1768421	2.2600667	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT 188/REQ	475	7.9200000	1.9535535	G	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	474	1.7510549	2.3938895	-8.0000000	10.0000000
LEGAL	LEGAL ISSUES	475	7.2021053	1.8398988	1.0000000	10.0000000
LEGACC	ACCRECATELEGAL ISSUES/C	473	6.8357999	1.8620772	0.8333333	10.000000
LEGAGE	AGGREGATELEGAL ISSUES/R	472	8.0674435	1.7036192	0	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	471	1.2296532	2.0063541	-8.0000000	8.666667

#### OPERATIONS MANAGEMENT ISSUES HEARS AND DELTAS

Variable	Label	¥	· Hean	Std Dev	Hinima	Heximm
C27QUES	IMPCT OSHA REQ HOSP OP/CUR	474	6.1139241	2.4674833	0	10.0000000
R27QUES	IMPCT OSHA REQ HOSP OP/REQ	474	7.6561181	2.3313958	0	10.0000000
Q27DELTA	DELTA-IMPACT OF OSHA ON HOSP	473	1.5496829	2.5408036	-8.0000000	10.0000000
C28QUES	EVAL PROP TO AGUR TECH/CUR	475	6.2652632	2.1250847	0	10.0000000
R28QUES	EVAL PROP TO AGUR TECH/REQ	475	7.6715789	1.7458609	0	10.0000000
Q28DELTA	DELTA-EVAL PROP TO AGUR TECH	474	1.4135021	2.1959763	-8.0000000	8.0000000
C29QUES	OPP & LIN DOD/DON MATRL/CUR	474	5.3206751	2.4843091	0	10.0000000
R29QUES	OPP & LIN DOD/DON MATRL/REQ	473	7.3446089	1.9016210	0	10.0000000
<b>Q29DELTA</b>	DELTA-OPPE LIM TO DOD/DON MATRL	472	2.0211864	2.5101865	-7.0000000	9.0000000
C30QUES	OVRSEE EQUIP NGMT PRG/CUR	475	5.7263158	2.4513929	0	10.0000000
R30QUES	OVRSEE EQUIP NGNT PRG/REQ	475	6.9536842	2.0036786	0	10.9000000
<b>Q30DELTA</b>	DELTA-OVERSEE EQUIP NGHT PROGRAM	474	1.2341772	2.3386659	-7.0000000	9.0000000
C31QUES	ENSUR EXEC SECRTY REQ/CUR	475	5.7452632	2.4340139	0	10.0000000
R31QUES	ENSUR EXEC SECRTY REQ/REQ	475	7.0442105	2.1248339	9	10.0000000
Q31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	474	1.3059072	2.3267193	-7.0000000	9.0000000
C3SQUES	OVRSEE FACILITIES NGNT/CUR	475	5.5789474	2.5696170	0	10.0000000
R32QUES	OVRSEE FACILITIES MONT/REQ	475	6.8315789	2.3566614	0	10.0000000
Q32DELTA	DELTA-OVERSEE FAC NONT	476	0.2962185	C.4570689	0	1.0000000
OPHIGHT	OPERATIONS MGMT ISSUES	475	7.2042105	1.6745751	1.0000000	10.0000000
OPMAGC	AGGREGATE OPERATIONAL MGMT ISSUES/C	473	5.7892882	1.9674249	0.3333333	10.0000000
OPMAGR	AGGREGATE OPERATIONAL NIGHT ISSUES/R	472	7.2454096	1.6630116	0.6666667	10.0000000
OPMOELTA	AGGREGATE DELTAOPERATIONAL MGMT !SSUES	471	1.4575372	2.0016162	-7.3333333	8.3333333

## ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

Variable	Label	N	Mean	Std Dev	Minimum	Heximum
C33QUES	KNOW SUP REQ OP FORC/CUR	475	7.8168421	2.0058276	0	10.0000000
R33QUES	KNOW SUP REQ OP FORC/REQ	475	8.6252632	1.6234677	0	10.0000000
Q33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	474	0.8101266	2.0267301	-8.0000000	7.0000000
C34QUES	DEVLP & COMM COMD VISN/CUR	475	7.7305263	1.7986794	0	10.0000000
R34QUES	DEVLP & COMM COMD VISN/REG	475	8.8378947	1.5660681	0	10.0000000
Q34DELTA		474	1.1118143	1.9019706	-8.0000000	7.0000000
C35QUES	IMPOUR IND & WORK GRP/CUR	475	8.2252632	1.6035936	2.0000000	10.0000000
R35QUES	IMPOUR IND & WORK GRP/REQ	475	8.9536842	1.3756326	2.0000000	10.0000000
Q350ELTA		474	0.7299578	1.5817635	-5.0000000	7.0000000
C36QUES	DEVLP NON-PARCHL PERSP/CUR	467	8.2119914	1.7246091	0	10.0000000
R36QUES	DEVLP NON-PARCHL PERSP/REQ	468	8.7414530	1.4170239	0	10.0000000
Q36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	466	0.5343348	1.6010418	-4.0000000	9.0000000
C37QUES	BUILDING TRUST/CUR	474	8.6308017	1.3121568	4.0000000	10.0000000
R37QUES	BUILDING TRUST/REQ	475	9.3284211	1.0481713	4.0000000	10.0000000
Q37DELTA	DELTA-BUILDING TRUST	473	0.6976744	1.3370276	-5.0000000	5.0000000
C38QUES	HANAGING CHANGE/OUR	475	8.2357895	1.4823800	2.0000000	10.0000000
R38QUES	MANAGING CHANGE/REQ	475	9.2421053	1.0585775	4.000000	10.0000000
Q38DELTA	DELTA-MANAGING CHANGE	474	1.0084388	1.5194067	-5.0000000	7.0000000
C39QUES	MANAGING CONFLICT/CUR	475	7.9684211	1.6099154	1.0000000	10.0000000
R39QUES	MANAGING CONFLICT/REQ	475	9.1873684	1.1291349	4.0000000	10.0000000
Q39DELTA	DELTA-MANAGING CONFLICT	474	1.2215190	1.7165655	-5.0000000	9.0000000
C40QUES	BUILDING TEANNORK/CUR	473	8.4270613	1.4553624	3.0000000	10.0000000
<b>R40QUES</b>	BUILDING TEAMNORK/REQ	474	9.3270042	1.0325714	4.000000	10.0000000
<b>Q40DELTA</b>		472	0.9025424	1.5068964	-5.0000000	6.0000000
C41QUES	DEVLP POS ORGAN CLINAT/CUR	475	8.4021053	1.4143612	2.0000000	10.0000000
R41QUES	DEVLP POS ORGAN CLINAT/REQ	475	9.3810526	0.9915566	3.0000000	10.0000000
041DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	474	0.9810127	1.4834030	-5.0000000	7.0000000
C42QUES	MOTIVATING PEOPLE/CUR	475	8.2526316	1.4288204	4.0000000	10.0000000
R42QUES	MOTIVATING PEOPLE/REQ	475	9.3115789	1.0790353	2.0000000	10.0000000
<b>Q42DELTA</b>	DELTA-MOTIVATING PEOPLE	474	1.0632911	1.4942464	-5.0000000	6.0000000
C43QUES	EMPLY COORD MECHNISM/CUR	475	7.7200000	1.7500814	0	10.0000000
R43QUES	EMPLY COORD MECHNISM/REQ	475	8.7242105	1.3877642	0	10.0000000
<b>Q43DELTA</b>	DELTA-EMPLOY COORD MECHANISMS	474	1.0064388	1.7142397	-4.0000000	7.0000000
C44QUES	DEVLP SUBORDINATES/CUR	475	8.3578947	1.4735057	3.0000000	10.0000000

R44QUES	DEVLP SUBORD INATES/REQ	475	9.1157895	1.2209766	2.0000000	10.0000000
Q44DELTA	DELTA-DEVELOP SUBORDINATES	474	0.7594937	1.5226148	-5.0000000	6.0000000
C45QUES	UNDRSTND ROLE CO & XO/CUR	475	8.0694737	1.8830284	0	10.0000000
R45QUES	UNDRSTHD ROLE CO & XO/REQ	475	9.0400000	1.6802652	0	10.0000000
Q45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	474	.0.9725738	2.2575424	-10,0000000	10.0000000
C46QUES	PROM INNOVT & RISK BHVR/CUR	474	7.9936709	1.6875248	2.0000000	10.0000000
<b>R46QUES</b>	PRON IMNOVT & RISK BHVR/REQ	474	8.7784810	1.3898914	2.0000000	10.0000000
<b>Q46DELTA</b>	DELTA-PROM INNOV. & RISK BEHAVIOR	473	0.7864693	1.7194263	-5.0000000	7.0000000
ORGNBEH	ORGANIZATIONAL BEHAVIOR	476	8.1785714	1.8872544	1.0000000	10.0000000
ORGAGE	AGGREGATEORGANIZATIONAL BEHAVIOR/C	463	8.1386918	1.2487003	4.0000000	10.0000000
ORGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	466	9.0396996	0.9749498	4.4285714	10.0000000
ORGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	462	0.9024428	1.2634297	-3.9285714	5.4285714

#### MANPOLER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Nini <b>m.m</b>	Maximum
C47QUES	NNG CIV PER BY REG PROC/CUR	475	6.4821053	2.2193044	0	10.0000000
R47QUES	MMG CIV PER BY REG PROC/REQ	475	8.1221053	1.8707824	Ó	10.0000000
947DELTA	DELTA-MANAGING CIV PERSONNEL	474	1.6476793	2.4147899	-8.0000000	9.0000000
C48QUES	MNG MIL PER BY REG PROC/CUR	475	7.9515789	1.5763858	3.0000000	10.0000000
R48QUES	MNG MIL PER BY REG PROC/REQ	475	8.6273684	1.4819905	0	10.0000000
O48DELTA	DELTA-MANAGING MIL PERSONNEL	474	0.6772152	1.7433740	-8.0000000	7.0000000
C49GUES	EVAL MANPUR STAF NEEDS/CUR	473	7.3213531	1.8928693	0	10.0000000
<b>R49QUES</b>	EVAL MANPUR STAF NEEDS/REQ	473	8.4799154	1.4350775	0	10.0000000
Q49DELTA	DELTA-EVAL MANPONER STAFFING NEEDS	472	1.1610169	1.9849555	-8.0000000	7.0000000
C50QUES	MANAGE LABOR RELATIONS/CUR	473	5.1078224	2.6694684	0	10.0000000
<b>R50ques</b>	MANAGE LABOR RELATIONS/REQ	473	7.1416490	2.5642215	0	10.0000000
Q50DELTA	DELTA-MANAGE LABOR RELATIONS	472	2.0487288	2.9177978	-7.0000000	10.0000000
C51QUES	MANG MULTI-CULT DIVRSTY/CUR	475	7.3957895	1.8801605	2.0000000	10.0000000
R51QUES	MANG MULTI-CULT DIVRSTY/REQ	475	8.0736842	1.9629592	0	10.0000000
Q51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	474	0.6814346	2.0162640	-9.0000000	7.0000000
C52QUES	PROM ETHICL PRAC IN OPS/CUR	474	8.3649789	1.5081587	3.0000000	10.0000000
<b>R52QUES</b>	PROM ETHICL PRAC IN OPS/REQ	474	9.0126582	1.4969433	0	10.0000000
<b>Q52DELTA</b>	DELTA-PROMOTE ETHICAL PRAC IN OPS	476	0.4621849	0.4990925	0	1.0000000
NAMPOLIER	HANPOWER/HUMAN RES MONT	476	8.1785714	1.6401678	2.0000000	10.0000000
MANAGC	AGGREGATEMANPOWER MGMT/HRM ISSUES/C	471	7.0987261	1.5426891	2.0000000	10.0000000
Managr	AGGREGATEMANPHOER MGMT/HRM ISSUES/R	471	8.2441614	1.4399150	1.0000000	10.0000000
MANDELTA	AGGREGATE DELTA MANPONER NGMT/HRM ISSU	470	1.1507092	1,6599133	-7.666667	6.166667

#### COMMUNICATIONS ISSUES MEANS AND DELTAS

Variable	Label	×	Hean	Std Dev	Minimum	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	475	8.4652632	1.3234153	3.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	475	9.2273684	1.0140825	5.0000000	10.000000
953DELTA	DELTA-WRITING EFFECTIVELY	474	0.7637131	1.3866899	-5.0000000	7.0000000
C54QUES	POS & NEG FEEDBACK/CUR	475	8.2063158	1.3899739	3.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	475	9.1768421	1.0938505	0	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	474	0.9725738	1.5212682	-10.0000000	7.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	475	8.0484211	1.4882708	3.0000000	10,0000000
R55QUES	DELVR EFF ORAL PRES/REQ	475	9.0778947	1.0870526	4.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	474	1.0316456	1.6142372	-4.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	475	8.2842105	1.4944564	1.0000000	10.000000
r56ques	LISTENING EFFECTIVELY/REQ	475	9.3557895	0.9534211	3.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	474	1.0738397	1.5890851	-4.0000000	9.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	474	7.6244726	1.8444569	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REG	474	8.8101266	1.3428311	0	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	473	1.1881607	1.8204661	-4.0000000	9.0000000
C58QUES	REP ORGIN TO EXTRILL GRP/CUR	475	7.6969474	1.9115182	0	10.000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	475	8.6021053	1.6146729	0	10.0000000
<b>Q58DELTA</b>	DELTA-REPRESENT ORG TO EXTERNAL GRPS	474	0.9050633	1.7918820	-6.0000000	8.0000000
C59QUES	CLINATE OF OPEN CONN/CUR	475	8.5936842	1.3077028	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	475	9.2736842	0.9877104	5.0000000	10,0000000
<b>Q59DELTA</b>	DELTA-CLIMATE OF OPEN CONMUNICATIONS	474	0.6814346	1.2242240	-4.0000000	5.0000000

C60QUES	CONDUCT MEETINGS EFF/CUR	474	8.0864979	1.4182841	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	475	9.0526316	1.1359899	2.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	473	0.9682875	1.49320*1	-7.0000000	6.0000000
COMM	COMMUNICATION	476	8.8067227	1.7995429	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	473	8.1300211	1.1439991	4.7500000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	474	9.0725211	0.8928350	5.2500000	10.0000000
COMPELTA	ACCRECATE DELTACOMMENICATIONS	472	0.0435011	1 1638132	-3 7500000	5 0000000

## APPENDIX H

## DICTIONARY FOR MEANS TABLE VARIABLES

VARIABLE	DEFINITION
C1QUES	Question 1 - Current Skill
R1QUES	Question 1 - Required Skill
Q1DELTA	Question 1 - Delta (Required-Current)
C2QUES	Question 2 - Current Skill
R2QUES	Question 2 - Required Skill
Q2DELTA	Question 2 - Delta (Required-Current)
•	•
•	•
•	•
C60QUES	Question 60 - Current Skill
R60QUES	Question 60 - Required Skill
Q60DELTA	Question 60 - Delta (Required-Current)
FINMGMT	Financial Management
PROGRAM	Program, Planning, and Analysis
DECISION	Decision Making/Problem Solving
LEGAL	Legal Issues
ORGNBEH	Organizational Behavior
OPMGMT	Operations Management
MANPOWER	Manpower/Human Resources Management
COMM	Communications
CORM	CAMMATTA CTALID

## APPENDIX I

# MEANS FOR ALL GROUPS OF QUESTIONS BY DESIG 2 SPLIT OUT MSC\_AH, MSC\_HCA, RANK 1, POSIT 1, HONCHO 1, HONCHO 2

Variable	Label	N	Hoan	Std Dev	Minimm	Meximum
C1QUES	INTERP FINAN STATEMETS/CUR	47	5.6382979	2.3352268	0	10.0000000
R1QUES	INTERP FINAN STATEMENTS/REQ	47	7.2765957	1.8615343	- 2.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	47	1.6382979	2.4175583	-4.0000000	7.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	47	5.76 <del>59</del> 574	2.6392750	1.0000000	10,0000000
R2QUES	RECOG FUNDING SOURCES/REQ	47	7.6808511	1.7706101	2.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	47	1.9148936	2.7012862	-5.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	47	5.7021277	2.6858315	0	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	47	7.1914894	2.3278867	0	10.0000000
A3DELTA	DELTA-EVAL OPER & CAP BUDGETS	47	1.4893617	2.7256618	-3.0000000	7.0000000
CAQUES	RES NGNT ADV & DRUBK/CUR	46	5.3695652	2.4254090	0	10.0000000
R4QUES	RES NGMT ADV & DRUBK/REQ	46	7.5217391	2.2972363	0	10.0000000
04DELTA	DELTA-RESOURCE NGMT ADV & DRAWBACKS	46	2.1521739	2.1803913	-2.0000000	7.0000000
CSQUES	MAX BEN FROM REIMBR/CUR	45	5.0888889	2.7783434	0	10.0000000
25QUES	MAX BEN FROM REIMBR/REQ	45	6.6000000	2.6319713	0	10.0000000
QSDELTA	DELTA-NAX BEN FROM REINBR	45	1.5111111	2.8334225	-5,0000000	7.0000000
Céques	WORK W/PROCURENT SYS/CUR	47	5.3829787	2.3915903	0	10.0000000
R6QUES	WORK W/PROCURINIT SYS/REQ	47	6.9787234	1.8116694	3.0000000	10.0000000
96DELTA	DELTA-WORK W/PROCUREMENT SYSTEM	47	1.5957447	2.6015010	-5.0000000	8.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	47	6.0638298	2.4263432	1,0000000	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	47	7.3404255	2.1190297	0	10.0000000
27DELTA	DELTA-COST/BENEFIT ANAL TECH	47	1.2765957	2.6515142	-4.0000000	7.0000000
FINHGHT	FINANCIAL/RESOURCE NGMT	47	7.7872340	1.6541932	4.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	45	5.6126984	2.1591635	2,0000000	10.0000000
FINAGR	AGGREGATE FINANCIAL/R	45	7.2285714	1.7600493	2.1428571	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	45	1.6158730	2.2078504	-3.1428571	6.7142857

------ DESIG2=DC ------

Variable	Label	N	Hean	\$td Dev	Minimum	Maximum
CIQUES	INTERP FINAN STATEMETS/CUR	96	5.3333333	2.1553687	1.0000000	10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	97	7.5567010	1.3382908	3.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	96	2.2083333	2.1221472	-2.0000000	8.00000000
C2QUES	RECOG FUNDING SOURCES/CUR	97	5.4948454	2.3099590	0	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	97	7.9381443	1.5056452	3.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	97	2.4432990	2.4578491	-4.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	97	5.1134021	2.3711648	0	9.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REG	97	7.2989691	2.0112442	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	97	2.1855670	2.5262 <del>369</del>	-4.0000000	8.0000000
CAQUES	RES MONT ADV & DRUBK/CUR	95	3.5684211	2.4609633	0	10.0000000
<b>R4QUES</b>	RES NGNT ADV & DRINK/REG	95	5.9157895	2.9774441	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MONT ADV & DRAMBACKS	95	2.3473684	2.8574964	-5.0000000	9.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	93	2.3763441	2.3494402	0	8.0000000
RSQUES	NAX BEN FROM REIMBR/REQ	93	4.7526882	3.1125829	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	93	2.3763441	2.9485220	-2.0000000	10.0000000
C6QUES	HORK W/PROCURIENT SYS/CUR	97	3.5979381	2.2668802	0	9.0000000
<b>REQUES</b>	HORK H/PROCURINT SYS/REQ	97	6.0206186	2.4366104	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	97	2.4226804	2.6686258	-3.0000000	9.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	97	4.4742268	2.4878571	0	9.0000000
R7QUES	COST-BENFT AMAL TECH/REQ	97	6.5567010	2.2452221	1.0000000	10.0000000
97DELTA	DELTA-COST/BENEFIT ANAL TECH	97	2.0824742	2.4902732	-3.0000000	7.0000000
FINNGHT	FINANCIAL/RESOURCE NONT	97	7.7525773	1.5002148	3.0000000	10.0000000
FINAGE	AGGREGATEFINANCIAL/C	92	4.2857143	1.8159296	0.1428571	8.0000000

#### FINANCIAL MANAGEMENT MEANS AND DELTAS

------ DESIG2-WC -------

Variable	Label	N	Hoen	Std Dev	Hinimm	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	153	4.6797386	2.4779384	0	10.000000
RIQUES	INTERP FINAN STATEMNTS/REQ	153	7.2745098	1.9709579	0	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMNTS	152	2.5986842	2.5142241	-5.0000000	8.00000000
C2QUES	RECOG FUNDING SOURCES/CUR	153	5.2352941	2.5359642	0	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	154	7 <b>.883</b> 11 <i>69</i>	1.8539767	O	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	153	2.6732026	2.5849516	-5.0000000	9.0000000
<b>C3QUES</b>	EVAL OPER & CAP BUDGETS/CUR	153	4.9738562	2.5467929	0	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	153	7.6601307	2.0234266	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	152	2.6776316	2.5903590	-6.0000000	8.0000000
CAQUES	RES NGMT ADV & DRIBK/CUR	153	5.4901961	2.4658660	0	10.0000000
<b>R4QUES</b>	RES NGMT ADV & DRUBK/REQ	153	7.8431373	2,4009802	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE NGMT ADV & DRAWBACKS	152	2.3684211	2.6834894	-7.0000000	8.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	153	4.7189542	2.7204332	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	153	7.2745098	2.6710812	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	152	2.5592105	3.0181209	-6.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURINIT SYS/CUR	153	4.2091503	2.4296783	0	10.0000000
<b>REQUES</b>	MORK H/PROCURINIT SYS/REQ	154	7.0194805	2,3050691	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	153	2.8366013	2.8779047	-4.0000000	10.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	153	5.2941176	2.6825026	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	154	7.4740260	2.2671224	0	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT ANAL TECH	153	2.2026144	2.9477009	-9.0000000	10.0000000
FINNGNT	FINANCIAL/RESOURCE MGMT	154	7.8311688	1.7961658	1.0000000	10.0000000
FINAGE	AGGREGATEFINANCIAL/C	153	4.9430439	2.1619041	0.4285714	9.5714286
FINAGR	AGGREGATEFINANCIAL/R	152	7.4953008	1.8270924	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	151	2.5629139	2.3466422	-4.5714286	7.8571429

------ DESIG2#ISC\_AH ------

Variable	Label "	×	Hean	Std Dev	Minimum	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	30	4.7000000	2.7436447	0	9,0000000
RIQUES	INTERP FINAN STATEMETS/REQ	29	6.6896552	2.2536232	2.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	29	1.8620690	2.0654321	-3.0000000	8.0000000
C2QUES	RECOG FUNDNG SOURCES/CUR	30	5.8000000	2.7342023	O	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	29	8.1379310	1.5974117	4.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	29	2.1724138	2.5921443	-3.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	30	5.0666667	2.7784061	0	10.0000000
REQUES	EVAL OPER & CAP BUDGETS/REQ	29	6.8965517	2.4834427	Ō	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	29	1.6551724	2.3945751	-2.0000000	9.0000000
CAQUES	RES MONT ADV & DRUBK/CUR	30	3.333333	2.8567323	0	10.0000000
R4QUES	RES MONT ADV & DRUBK/REQ	29	5.7586207	3.7095935	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE HONT ADV & DRAHBACKS	29	2.3793103	3.4477093	-2.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	30	2.6666667	2.7833660	0	10.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	29	5.0689655	3.8907494	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	29	2.3103448	3.6065758	-5.0000000	10.0000000
C6QUES	WORK W/PROCURIENT SYS/CUR	30	4.3000000	2.4934397	0	10.0000000
RÉQUES	MORK W/PROCURBANT SYS/REQ	29	6.4482759	2.3991994	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	29	2.2068966	2.9926017	-3.0000000	10.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	30	5.2666667	2.5452232	1.0000000	10.0000000
R7QUES	COST-BENFT AMAL TECH/REQ	29	6.8965517	2.2574453	1.0000000	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	29	1.6551724	2.9432230	-8.0000000	9.0000000
FINNGNT	FINANCIAL/RESOURCE MONT	30	7.4000000	2.4438522	2.0000000	10.0000000
FINAGE	AGGREGATE FINANCIAL/C	30	4.4476190	2.2232010	0.2857143	9.8571429
FINAGR	AGGREGATE FINANCIAL/R	29	6.5566502	2.1797320	2.4285714	9.7142857
FINDELTA	AGGREGATE DELTAFINANCIAL	29	2.0344828	2.3719864	-2.0000000	8.2857143

FINANCIAL MANAGEMENT MEANS AND DELTAS

Variable	Label	N	Nean	Std Dev	Hinimum	Maximum
CIQUES	INTERP FINAN STATEMETS/CUR	93	6.8924731	2.1541788	2.0000000	10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	93	7.4193548	1.6702159	4,0000000	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMENTS	93	0.5268817	2.2678825	-5.0000000	6.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	93	7.2258065	2.2800125	2.0000000	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	93	8.0215054	1.6082565	3.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	93	0.7956989	2.1343930	-4.0000000	6.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	93	7.1397849	2.2486295	1.0000000	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	93	7.6989247	1.6667134	3.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	93	0.5591398	2.2236983	-5.0000000	8.9000000
CAQUES	RES MGMT ADV & DR\BK/CUR	93	6.5806452	2.1984312	2.0000000	10.0000000
<b>R4QUES</b>	RES MGMT ADV & DRUBK/REQ	93	7.8817204	1.9384522	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MONT ADV & DRAWBACKS	93	1.3010753	2.5099149	-10.0000000	6.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	93	6.5698925	2.3792484	1.0000000	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	93	7.4731183	2.2582766	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	93	0.9032258	2.6583115	-10.0000000	7.0000000
C6QUES	WORK W/PROCURINIT SYS/CUR	93	6.3225806	2.2075035	" <b>0</b>	10.0000000
<b>R6QUES</b>	WORK W/PROCURMIT SYS/REQ	93	6.7956989	1.6782440	2.0000000	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	93	0.4731183	2.4741771	-7.0000000	7.0000000
c7ques	COST-BENFT AMAL TECH/CUR	93	7.1935484	2.1430274	1.0000000	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	93	7.8709677	1.8191362	1.0000000	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT AMAL TECH	93	0.6774194	2.0224893	-7,0000000	6.0000000
FINMGMT	FINANCIAL/RESOURCE NGNT	93	7.9677419	1.5495554	3.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	93	6.8463902	1.8639670	2.0000000	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	93	7.5944700	1.2893823	2.4285714	9.8571429
FINDELTA	AGGREGATE DELTAFINANCIAL	93	0.7480799	1.8663648	-5.5714286	4.8571429

Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
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CIQUES	INTERP FINAN STATEMENTS/CUR	50	4.2200000	2.2793662	1.0000000	9.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	50	7.8600000	2.1760290	2.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMENTS	50	3.6400000	2.5932408	-3.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	50	4.6800000	2.7437499	0	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	50	8.0800000	2.0287726	2.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	50	3.4000000	2.7105237	-2.0000000	10.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	50	4.7000000	2.9571774	0	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	50	8.3000000	2.2879453	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	50	3.6000000	3.0505938	-3.0000000	10.0000000
C4QUES	RES MGMT ADV & DRUBK/CUR	50	4.6800000	2.2717430	0	10.0000000
R4QUES	RES HONT ADV & DRUBK/REQ	50	8.1800000	2.0867903	1.0000000	10.0000000
Q4DELTA	DELTA-RESOURCE HIGHT ADV & DRAHBACKS	50	3.5000000	2,4180444	-1.0000000	10.0000000
CSQUES	MAX BEN FROM REIMBR/CUR	50	3.9600000	2.6646591	0	10,0000000
<b>RSQUES</b>	MAX BEN FROM REINBR/REQ	50	7.4400000	2.6966343	0	10.0000000
<b>QSDELTA</b>	DELTA-NAX BEN FROM REINBR	50	3.4800000	3.0320734	-2.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURIENT SYS/CUR	50	3.6000000	2.6108096	0	9.0000000
RÉQUES	WORK W/PROCURIENT SYS/REQ	50	6.7200000	2.8069884	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	50	3.1200000	2.6622072	-3,0000000	10.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	50	4.9000000	2.7866299	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	50	8.1600000	2.1604988	2.0000000	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	50	3.2600000	2.6404236	-2.0000000	10.0000000
FINNGHT	FINANCIAL/RESOURCE NONT	50	8.9000000	1.2975644	4.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	50	4.3914286	2.1591817	0.1428571	8.0000000
FINAGR	AGGREGATE FINANCIAL/R	50	7.8200000	2.0383271	2.0000000	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	50	3.4285714	2.2920830	-1.7142857	9.5714286
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#### FINANCIAL MANAGEMENT MEANS AND DELTAS

------ DESIG2=OTHER ------

Variable	Label	H	Nean	Std Dev	Minimum	Meximum
CIQUES	INTERP FINAN STATEMNTS/CUR INTERP FINAN STATEMNTS/REQ DELTA-INTERP FINAN STATEMNTS RECOG FUNDNG SOURCES/CUR	5	6.2000000	1.7888544	4.0000000	8.0000000
RIQUES		5	7.6000000	2.1908902	4.0000000	10.0000000
QIDELTA		5	1.4000000	1.3416408	0	3.0000000
CZQUES		5	7.2000000	1.6431677	5.0000000	9.0000000

R2QUES	RECOG FUNDING SOURCES/REQ	5	8.4000000	0.5477226	8.0000000	9.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	5	1.2000000	1.3038405	0	3.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	5	6.4000000	2.8809721	2.0000000	9.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	5	8.2009000	1.4832397	6.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	5	1.8000000	1.7888544	0	4.0000000
C4QUES	RES MONT ADV & DRUBK/CUR	5	4.6000000	1.3416408	3.0000000	6.0000000
R4QUES	RES MONT ADV & DRINBK/REQ	5	7.6000000	1.1401754	6.0000000	9.0000000
O4DELTA	DELTA-RESOURCE MONT ADV & DRAHBACKS	5	3.0000000	1.5811388	1.0000000	5.0000000
<b>CSQUES</b>	MAX BEN FROM REIMBR/CUR	5	2.4000000	1.8165902	0	4.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	5	4.4000000	3.0495901	0	8.0000000
<b>Q5DELTA</b>	DELTA-NAX BEN FROM REINER	5	2.0000000	1.4142136	0	4.0000000
C6QUES	WORK W/PROCURMENT SYS/CUR	4	5.5000000	3.6968455	0	8.0000000
<b>R6QUES</b>	WORK W/PROCURINT SYS/REQ	5	6.6000000	3.9115214	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	4	1.0000000	1.1547005	0	2.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	5	5.8000000	3.4928498	0	9.0000000
R7QUES	COST-BENFT AWAL TECH/REQ	5	6.8000000	4.1472883	0	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	5	1.0000000	1.0000000	0	2.0000000
FINHGHT	FINANCIAL/RESOURCE MGMT	5	8.6000000	0.8944272	8.0000000	10.0000000
FINAGE	AGGREGATEFINANCIAL/C	4	5.5000000	2.1555182	2.2857143	6.8571429
FINAGR	AGGREGATEFINANCIAL/R	5	7.0857143	1.9836063	3.7142857	8.8571429
FINDELTA	AGGREGATE DELTAFINANCIAL	4	1.4285714	0.6172134	0.8571429	2.2857143

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

DESIG2=' ' -----

Variable	Label	¥	Nean	Std Dev	Nini <b>m.</b>	Meximum
C8QUES	MANGING PLANNING PROCS/CUR	47	6.1276596	1.9849107	2.0000000	10.0000000
RAQUES	MANGNG PLANNING PROCS/REQ	47	7.4680851	1.8039939	3.0000000	10.0000000
QSDELTA	DELTA-MANAGING PLANNING PROCS	47	1.3404255	2.1797147	-2.0000000	7.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	47	6.5957447	1.8137108	2.0000000	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	47	7.7234043	1.5562235	4.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	47	1.1276596	1.7768685	-2.0000000	5.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	47	6.1276596	1.8952690	3.0000000	10.0000000
R10QUES	EVAL & APPL NARKET ANAL/REQ	47	7.4255319	2.1238263	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	47	1.2978723	2.2058706	-3.0000000	5.0000000
C11QUES	EMP IMPROV PRIM & NTHD/CUR	47	7.3829787	1.7389801	3.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & NTHD/REQ	47	8.2765957	1.7156838	3.0000000	10.0000000
Q11DELTA	DELTA-ENP IMPROV PRIN & MTHD	47	0.8936170	2.1592475	-6.0000000	6.0000000
C12QLES	DEPT & FUNC NIL FAC/CUR	45	8.3777778	1.6554166	2.0000000	10,0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	45	8.5333333	1.9259000	2.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	45	0.1555556	1.6645441	-6.0000000	4,0000000
PROGRAM	PROGRAM PLANNING & EVAL	47	8.0851064	1.3804503	4.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	45	7.0044444	1.4254115	4.0000000	9,4000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	45	7.9600000	1.3427245	4.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	45	0.955556	1.6623581	-2.2000000	4.4000000
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Variable	Label	N	Nean	Std Dev	Hinima	Keximum
CâQUES	NANGNG PLANNING PROCS/CUR	97	4.7319588	2.5475293	0	10.0000000
RAQUES	MANGING PLANNING PROCS/REQ	97	7.0927835	2.0365538	0	10.0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	97	2.3608247	2.4714434	-5.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	97	5.5257732	2.4199379	0	10.0000000
ROQUES	METHOS EVAL PROGRAMS/REQ	97	7.4742268	1.7445915	3.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	97	1.9484536	2.2701465	-4.0000000	7.0000000
C10QUES	EVAL & APPL MARKET AMAL/CUR	97	4.5463918	2.4749605	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	97	6.9072165	2.3052588	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET AMALYSIS	97	2.3608247	2.4545263	-3.0000000	10.0000000
C11QUES	EMP IMPROV PRIM & NTHD/CUR	97	6.9690722	2.0179074	1.0000000	10.0000000
R11QLES	EMP IMPROV PRIM & MTHD/REQ	97	8.5051546	1.5077834	4.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & NTHD	97	1.5360825	2.0466530	-5.0000000	7.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	97	6.9175258	2.3877731	0	10.0000000
R12QUES	DEPT & FUNC HIL FAC/REG	97	7.9896907	1.8846687	Ů.	10.0000000
Q12DELTA	DELTA-DEPT & PLNC NIL FAC	97	1.0721649	1.9750919	-3.0000000	7.0000000
PROGRAM	PROGRAM PLANNING & EVAL	97	7.4536062	1.7201055	2.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	97	5.7381443	2.0119147	1.0000000	9.6000000

PROCEAM PLANNING AND EVALUATION MEANS AND DELTAS    PROCEAM PLANNING AND EVALUATION MEANS AND DELTAS							
PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS    Variable   Label		AGGREGATE DELTAPROGRAM PLAN & EVAL	97 97	7.5938144 1.8556701	1.9344987	-3.4000000	10.0000000 7.4000000
Variable Label	*******		AND EV	ALUATION MEANS			****
CRAILES   NAMIGNO PLANNING PROCS/CUR   153   5.1960784   2.47103977   0   10.000000		DESIG2=MC			•••••••		
CRUES MARGIN PLANIMIS PROCS/ZIR 153 5.1960784 2.47(1997 0 10.000000 200ELTA DELTA-MANGING PLANIMIS PROCS 26 154 7.7272727 1.7942272 0 10.000000 200ELTA DELTA-MANGING PLANIMIS PROCS 153 2.5620915 2.4382642 -4.000000 9.000000 9.000000 200ELTA DELTA-MANGING PLANIMIS PROCS 25 153 2.5620915 2.4382642 -4.000000 9.0000000 9.000000 9.000000 9.000000 9.000000 9.0000000 9.0000000 9.000000 9.0000000 9.000000 9.00000	Variable	Label	¥	Keen		Minimu	Neximum
200ELTA   DELTA-HAMAGING PLAINTING PROCS   153   5.3021569   2.31765333   0   10,000000	C8QUES	MANGNG PLANNING PROCS/CUR	153		2.4710397	0	10.0000000
CRAILES METINS EVAL, PROGRAMS/CUR 153 5.3921549 2.3176533 0 10.000000 PROPELTA DELTA-METINOS EVAL PROGRAMS/EE0 154 7.75977403 1.7545449 0 10.000000 PROPELTA DELTA-METINOS EVAL PROGRAMS 153 2.3921549 2.3146130 0 10.000000 PROPELTA DELTA-METINOS EVAL PROGRAMS 153 2.3921549 2.3146130 0 10.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 153 4.9231046 2.5750056 0 10.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 152 7.5226947 1.9151462 0 0 0 0 0.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 152 7.5226947 1.9151462 1.000000 9 0.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 153 7.7620742 1.3525459 2.000000 10.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL & APPL MARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL PROGRAM PARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL PROGRAM PARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL PROGRAM PARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES EVAL PROGRAM PARKET AMAL/FUR 153 7.7620641 1.9577212 1.000000 10.000000 PRODRES PARKET AMAL/FUR 153 7.7620641 1.957721 1.000000 10.000000 PRODRES PARKET AMAL/FUR 153 7.7620653 1.4645710 1.000000 10.000000 PRODRES PARKET AMAL/FUR 153 7.7620653 1.4645710 1.000000 10.000000 PRODRES PARKET AMAL/FUR 153 7.7620653 1.4645710 1.000000 10.000000 PRODRES PARKET AMAL/FUR 153 7.7620653 1.46457510 1.0000000 10.000000 PRODRES PARKET AMAL/FUR 150 7.762063 1.46457510 1.0000000 10.000000 PRODRES PARKET AMAL/FUR 150 7.7621638 1.9097977 1.000000 10.000000 PRODRES PARKET AMAL/FUR 150 7.7621638 1.9097977 1.000000 10.000000 10.000000 PRODRES PARKET AMAL/FUR 150 7.7621638 1.9097977 1.000000 10.000000 10.000000 PRODRES PARKET AMAL/FUR 150 7.7621638 1.9097977 1.90000	R8QUES	MÁNGNG PLANNING PROCS/REQ	154			•	10.0000000
10.000000   10.0000000   10.0000000   10.0000000000		DELTA-MANAGING PLANNING PROCS	155 153				
10.000000   10.0000000   10.0000000   10.0000000000	ROCLES	METHOS EVAL PROGRAMS/REQ	154			•	10.0000000
10.000000   10.0000000   10.0000000   10.0000000000	Q9DELTA	DELTA-METHOS EVAL PROGRAMS		2.3921569	2.3148130		8.0000000
CIQUELTA DELTA-EVAL & APPL MARKET MALYSIS 151 2.5896040 2.5252331 -6.0000000 9.000000 10.0000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.000000	C10QUES	• · · · · · · · · · · · · · · · · · · ·	153			-	10.0000000
CIQUES EMP IMPROV PRIM & HTID/CUR 153 7.0718954 1.9571212 1.0000000 10.0000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.0000						. •	
RITQUES EMP IMPROV PRIS & HTMD/REQ 154. 8.2077922 1.5325459 2.0000000 10.0000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.000000 10.00							
CIZQUES DEPT & FUNC MIL FAC/CUR 153 7.3202614 1.9922666 2.0000000 10.000000	RITQUES	EMP IMPROV PRIN & MTHD/REQ	154				10.0000000
PPEAGE AGREGATEPROGRAM PLAM & EVAL/C 153 5.98169793 1.9249552 1.2000000 10.000000 PPEDELTA AGGREGATEPROGRAM PLAM & EVAL/C 152 7.9210526 1.4655710 1.0000000 0.0000000 PPEDELTA AGGREGATE-PROGRAM PLAM & EVAL 151 1.9642384 1.8951286 -4.8000000 6.600000		DELTA-EMP IMPROV PRIM & MTHD	153	1.1633987			7.0000000
PPEAGE AGREGATEPROGRAM PLAM & EVAL/C 153 5.98169793 1.9249552 1.2000000 10.000000 PPEDELTA AGGREGATEPROGRAM PLAM & EVAL/C 152 7.9210526 1.4655710 1.0000000 0.0000000 PPEDELTA AGGREGATE-PROGRAM PLAM & EVAL 151 1.9642384 1.8951286 -4.8000000 6.600000	C12QUES	DEPT & FUNC HIL FAC/CUR	153				10.0000000
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PPEAGE AGREGATEPROGRAM PLAM & EVAL/C 153 5.98169793 1.9249552 1.2000000 10.000000 PPEDELTA AGGREGATEPROGRAM PLAM & EVAL/C 152 7.9210526 1.4655710 1.0000000 0.0000000 PPEDELTA AGGREGATE-PROGRAM PLAM & EVAL 151 1.9642384 1.8951286 -4.8000000 6.600000		DELIA-DEPI & PUNC MIL PAC BOOCDAM DI ANNING & EVAI	153 154				
PPEGELTA AGGREGATE PENDGRAM PLAN & EVAL 151 1.9642384 1.8951286 -4.8000000 6.6000000  PEDEDELTA AGGREGATE DELTAPROGRAM PLAN & EVAL 151 1.9642384 1.8951286 -4.8000000 6.6000000  DESIGZ-MSC_AH  Variable Label N Mean Std Dev Minimum Maximum Maximu		AGGREGATE PROGRAM PLAN & EVAL/C	153				10.0000000
DESIGZ-MSC_AM  Variable Label  N Mean Std Dev Minimum Maximu  CROURS MANGING PLANNING PROCS/CUR 30 5.5666667 2.5553640 0 9.000000  RROLES MANGING PLANNING PROCS/KEG 29 7.1724138 1.9099171 1.000000 10.000000  RROLES MANGING PLANNING PROCS/KEG 29 7.1724138 1.9099171 1.0000000 7.000000  RROLES METINDS EVAL PROGRAMS/CUR 30 6.1666667 2.5503139 -4.0000000 7.000000  RROLES METINDS EVAL PROGRAMS/CUR 30 6.1666667 2.5003139 0 10.000000  RROLES METINDS EVAL PROGRAMS/CUR 30 6.1666667 1.5943249 4.0000000 10.000000  RROLES METINDS EVAL PROGRAMS 29 1.5172414 2.6606261 -6.000000 7.000000  RROLES METINDS EVAL PROGRAMS 29 1.5172414 2.6606261 -6.0000000 7.000000  RROLES EVAL & APPL MARKET AMAL/CUR 30 4.9000000 2.6558055 0 9.000000  RROLES EVAL & APPL MARKET AMAL/REQ 29 7.1034483 2.2888679 0 10.000000 10.000100  RROLES EMP IMPROV PRIN & HTIMP/CUR 30 7.1666667 1.876626 1.0000000 10.000000 110ELTA DELTA-END IMPROV PRIN & HTIMP/CUR 30 7.16666667 1.876626 1.0000000 10.000000 10.1000000 10.0	PPEAGR			7.9210526		1.0000000	10,0000000
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PODELTA DELTA-METHOS EVAL PROGRAMS/REQ 29 7.5971/241 2.5402691 -6.0000000 10.0000000 2.6568065 0 9.000000 2.000000 2.6568065 0 9.000000 2.0000000 2.6568065 0 9.000000 2.0000000 2.0000000 2.0000000 2.0000000 2.0000000 2.0000000 2.0000000 2.0000000 2.00000000	******					********	Meximum 9.0000000
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PPEAGC AGGREGATEPROGRAM PLAM & EVAL/C 30 5.9733333 2.0176691 1.4000000 9.600000 PPEAGR AGGREGATEPROGRAM PLAM & EVAL/R 29 7.5655172 1.6665353 4.2000000 10.000000 PPEDELTA AGGREGATE DELTAPROGRAM PLAM & EVAL 29 1.7172414 1.9989406 -2.2000000 6.200000  PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS  DESIG2=MSC_HCA  Variable Label N Mean Std Dev Ninimum Maximu  CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.000000  RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.000000  QBDELTA DELTA-MANAGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 10.000000  CSQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.000000  RSQUES NETHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.0000000  RSQUES NETHOS EVAL PROGRAMS/CUR 93 8.0860215 1.3323395 4.0000000 10.0000000  RSQUES NETHOS EVAL PROGRAMS/CUR 93 0.8924731 1.6776171 -4.0000000 5.0000000  CTOQUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.0000000  RTOQUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.00000000000000000000000000	R12QUES					_	10.0000000
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PPEDELTA AGGREGATE DELTAPROGRAM PLAN & EVAL 29 1.7172414 1.9989406 -2.2000000 6.2000000  PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS  DESIG2=MSC_HCA  Variable Label N Mean Std Dev Minimum Maximum  CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.0000000  RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.0000000  RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.0000000  CPQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 5.0000000  CPQUES METHOS EVAL PROGRAMS/CUR 93 8.0860215 1.3323395 4.0000000 10.0000000  RPQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.0000000  RPQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.00000000  RPQUES VAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.00000000000000000000000000	1 1100001	PROGRAM PLANNING & EVAL	30 30				
PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS  DESIG2=MSC_NCA  N Nean Std Dev Ninimum Maximu  CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.0000000  RBQUES MANGNG PLANNING PROCS/KEQ 93 7.7741935 1.6754560 3.0000000 10.0000000  GBDELTA DELTA-NANAGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 5.0000000  RSQUES METHOS EVAL PROGRAMS/KEQ 93 7.1935484 1.7585695 4.0000000 10.0000000  RSQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.0000000  RSQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.0000000  RSQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.00000000000000000000000000		AGGREGATE PROGRAM PLAN & EVAL/C	30 29				10.0000000
PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS  DESIG2=MSC_HCA  Wariable Label N Hean Std Dev Ninimum Maximum CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.0000000 RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.0000000 RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.0000000 CSQUES METHOS EVAL PROGRAMS/CUR 93 1.0645161 2.0366557 -4.0000000 5.0000000 CSQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.0000000 RSQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.00000000 RSQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.00000000000000000000000000							6.2000000
Variable Label N Nean Std Dev Ninimum Maximum CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.0000000 RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.0000000 QBDELTA DELTA-MANGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 5.0000000 CPQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.0000000 RPQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.0000000 QPDELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.0000000 C10QUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.00000000000000000000000000	********	PROGRAM PLANNING	AND EV	ALUATION MEANS		**********	
CBQUES MANGNG PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.000000 RBQUES MANGNG PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.000000 GBDELTA DELTA-NANAGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 5.000000 CPQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.000000 RPQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.000000 GPDELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.000000 C10QUES EVAL & APPL NARKET ANAL/CUR 93 6.5268817 2.0725504 2.0000000 10.0000000 R10QUES EVAL & APPL NARKET ANAL/REQ 93 7.6129032 1.6354248 3.0000000 10.0000000	******	DESIG2=MSC_MCA				~~~~	+ = = = + + + + = =
CBQUES MANGING PLANNING PROCS/CUR 93 6.7096774 1.9256882 3.0000000 10.000000 RBQUES MANGING PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.000000 GQBDELTA DELTA-MANAGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 5.000000 CQQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.000000 RQQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.0000000 QQDELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.000000 C10QUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.0000000 R10QUES EVAL & APPL MARKET AMAL/REQ 93 7.6129032 1.6354248 3.0000000 10.0000000	Variable	Label			Std Dev	Hinimm	Maximum
REQUES MANGING PLANNING PROCS/REQ 93 7.7741935 1.6754560 3.0000000 10.000000 QBDELTA DELTA-MANAGING PLANNING PROCS 93 1.0645161 2.0366557 -4.0000000 5.000000 CPQUES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.000000 RPQUES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.000000 QPDELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.000000 C10QUES EVAL & APPL MARKET ANAL/CUR 93 6.5268817 2.0725504 2.0000000 10.000000 R10QUES EVAL & APPL MARKET ANAL/REQ 93 7.6129032 1.6354248 3.0000000 10.000000	CEQUES				1.9256882	3.0000000	10,0000000
QBDELTA         DELTA-MANAGING PLANNING PROCS         93         1.0645161         2.0366557         -4.0000000         5.000000           CPQUES         NETHDS EVAL PROGRAMS/CUR         93         7.1935484         1.7585695         4.0000000         10.000000           RPQUES         NETHDS EVAL PROGRAMS         93         8.0860215         1.3323395         4.0000000         10.000000           QPDELTA         DELTA-METHDS EVAL PROGRAMS         93         0.8924731         1.6776171         -4.0000000         5.000000           C10QUES         EVAL & APPL MARKET AMAL/CUR         93         6.5268817         2.0725504         2.0000000         10.000000           R10QUES         EVAL & APPL MARKET AMAL/REQ         93         7.6129032         1.6354248         3.0000000         10.000000           Q10DELTA         DELTA-EVAL & APPL MARKET AMALYSIS         93         1.0860215         2.0411842         -2.0000000         7.000000	ROCUES	MANGING PLANNING PROCS/REQ	93	7.7741935	1.6754560		10.0000000
CROLES METHOS EVAL PROGRAMS/CUR 93 7.1935484 1.7585695 4.0000000 10.000000 RROLES METHOS EVAL PROGRAMS/REQ 93 8.0860215 1.3323395 4.0000000 10.000000 RPDELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.000000 CTOQUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.000000 RTOQUES EVAL & APPL MARKET AMAL/REQ 93 7.6129032 1.6354248 3.0000000 10.0000000 RTOQUES EVAL & APPL MARKET AMALYSIS 93 1.0860215 2.0411842 -2.0000000 7.000000	<b>QBDELTA</b>	DELTA-MANAGING PLANNING PROCS	93	1.0645161			5.0000000
RYGUES METHOS EVAL PROGRAMS/REG 93 8.0860215 1.3323395 4.0000000 10.000000 09DELTA DELTA-METHOS EVAL PROGRAMS 93 0.8924731 1.6776171 -4.0000000 5.000000 01.0000000 01.0000000 01.0000000 01.0000000 01.0000000 01.0000000 01.0000000 01.0000000 01.00000000	COQUES	METHOS EVAL PROGRAMS/CUR	93	7.1935484			
C10QUES EVAL & APPL MARKET AMAL/CUR 93 6.5268817 2.0725504 2.0000000 10.000000 R10QUES EVAL & APPL MARKET AMAL/REQ 93 7.6129032 1.6354248 3.0000000 10.000000 Q10DELTA DELTA-EVAL & APPL MARKET AMALYSIS 93 1.0860215 2.0411842 -2.0000000 7.000000	RYULES CODE: TA	METHOS EVAL PROGRAMS/REQ	93	5.U30U215 0.8024784			
R10QUES EVAL & APPL MARKET ANAL/REQ 93 7.6129032 1.6354248 3.0000000 10.000000 Q10DELTA DELTA-EVAL & APPL MARKET ANALYSIS 93 1.0860215 2.0411842 -2.0000000 7.000000	C100FE	PELINTERNO ETAL PROGRAMO EVAL & APPL MARKET AMAL/CLD	73 <b>93</b>	6.5268817			10.0000000
Q10DELTA DELTA-EVAL & APPL MARKET AMALYSIS 93 1.0860215 2.0411842 -2.0000000 7.000000	RICQUES	EVAL & APPL MARKET ANAL/REQ	93	7.6129032			10.0000000
	<b>Q10DELTA</b>	DELTA-EVAL & APPL MARKET ANALYSIS	93	1.0860215	2.0411842	-2.0000000	7.0000000

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C11QUES	EMP IMPROV PRIN & NTHD/CUR	93	7.6666667	1.5416911	4.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & NTHO/REQ	93	8.7634409	1.2282707	5.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	93	1.0967742	1.4451156	-2.0000000	4.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	93	8.5161290	1.4492345	3.0000000	10,0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	93	8.6344086	1.7244088	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	93	0.1182796	1.8582920	-10.0000000	4.0000000
PROGRAM	PROGRAM PLANNING & EVAL	93	7.8817204	1,5382759	2.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	93	7.3225806	1.4494473	4.0000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	93	8.1741935	1.1417857	5.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	93	0.8516129	1.3999699	-3.2000000	4.0000000

------DESIG2=MC -------

Variable	Label	N	Heen	Std Dev	Hinimm	Meximum
C8QUES	MANGNG PLANNING PROCS/CUR	50	5.9600000	2.6260458	0	10,0000000
R8QUES	MANGNG PLANNING PROCS/REQ	50	8.7000000	1.7756861	3.0000000	10,0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	50	2.7400000	2.2660764	-3.0000000	8,0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	50	6,2000000	2.3386722	1.0000000	10,0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	50	8.8000000	1.5649216	4.0000000	10,0000000
Q9DELTA	DELTA-NETHOS EVAL PROGRAMS	50	2.6000000	2.2038927	-2,0000000	9.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	50	4.8800000	2.7377929	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	50	8.3800000	1.4831021	4,0000000	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	50	3,5000000	2.6205623	-2.0000000	9.0000000
C11QUES	EMP IMPROV PRIN & MIND/CUR	50	7.1600000	2.0737425	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MIND/REQ	50	9,1000000	1.4880476	4.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	50	1.9400000	1.6710012	-1,0000000	7,0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	49	8.2448980	1.8988002	1,0000000	10,0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	50	9.4200000	1.0707617	6.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	49	1.1836735	1.6415626	-2.0000000	5.0000000
PROGRAM	PROGRAM PLANNING & EVAL	50	8.5800000	1.5130723	2.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	49	6.4734694	1.9632855	1.4000000	9.6000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	50	8.8800000	1.2440881	4.4000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	49	2.3918367	1.6837256	-0.8000000	6.8000000

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

------DESIG2=OTHER ------

Variable	Label	N	Hean	Std Dev	Kinima	Haximum
CEQUES	MANGING PLANNING PROCS/CUR	5	5.2000000	3.1144823	0	8.0000000
RAQUES	MANGNG PLANNING PROCS/REQ	5	8.2000000	1.9235384	5.0000000	10,0000000
<b>QBDELTA</b>	DELTA-MANAGING PLANNING PROCS	5	3.0000000	1.8708287	1.0000000	5.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	5	5.6000000	1.8165902	3.0000000	8,0000000
R9QLES	METHOS EVAL PROGRAMS/REQ	5	8.8000000	1.0954451	8.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	5	3.2000000	1.6431677	2.0000000	5.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	5	4.6000000	3.1304952	0	8,0000000
R10QUES	EVAL & APPL HARKET ANAL/REQ	5	8.0000000	2.3452079	4.0000000	10.0000000
Q100ELTA	DELTA-EVAL & APPL MARKET AMALYSIS	5	3.4000000	2.3021729	1.0000000	7.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	5	6.8000000	2.3874673	4.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	5	8.2000000	1.0954451	7.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIM & NTHD	5	1.4000000	1.5165751	0	3,0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	5	6.2000000	1.9235384	4,0000000	9,0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	5	8.2000000	1.4832397	6.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	5	2.0000000	1.4142136	1.0000000	4,0000000
PROGRAM	PROGRAM PLANNING & EVAL	5	8.2000000	2.0493902	5.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	5	5.6800000	2.1420952	2.4000000	8.4000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	5	8.2800000	1.2132601	6.6000000	9.6000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	5	2.6000000	1.2806248	1.2000000	4.2000000
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#### DECISION MAKING MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinimm	Neximm
C13QUES		47			2.0000003	10.0000000

R13QUES	ASSESS AVAIL INFO/REQ	47	8.6808511	1.1441037	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	47	1.0212766	1.3103163	-1.0000000	6.0000000
C14QUES	INCLD OTHE DECSN MAKING/CUR	47	8.1276596	1.3612178	5.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	47	8.6 <del>59</del> 5745	1.2384527	6.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	47	0.5319149	1.4573810	-3.0000000	4.0000000
C15QUES	DECISH MAKING TECH/CUR	47	7.27 <del>659</del> 57	1.7532842	3.0000000	10.0000000
R15QUES	DECISM MAKING TECH/REQ	47	8.3829787	1.3917957	5.0000000	10.0000000
<b>Q15DELTA</b>	DELTA-DECISM MAKING TECHNIQUES	47	1.1063830	1.9023332	-4.0000000	7.0000000
C16QUES	USE NGMT INFO SYS TECH/CUR	46	6.23 <del>9</del> 1304	1.8279896	2.0000000	10.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	46	7 <b>.86956</b> 52	1.6813843	2.0000000	10.0000000
Q16DELTA	DELTA-USE NGMT INFOR SYSTEM TECH	46	1.6304348	1.9477474	-3.0000000	6.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	47	5.6808511	2.1172827	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	47	6.7872340	2.0740233	0	10.0000000
<b>Q17DELTA</b>	DELTA-STAT TOOLS IN DECISION MAKING	47	1.1063830	2.0455045	-3.0000000	6.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	47	5.2340426	2.0769204	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	47	6.7234043	2.3747048	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	47	1.4893617	1.9209638	-3.0000000	6.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	47	5.2978723	2.0099199	2.0000000	9.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	47	6.9361702	1.8463154	0	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	47	1.6382979	2.2010426	-3.0000000	7.0000000
C20QUES	ANALYZE RISK & ALT/CUR	47	6.9148936	1.8746569	2.0000000	10.0000000
<b>R20QUES</b>	ANALYZE RISK & ALT/REQ	47	8.1489362	1.3347972	5.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	47	1.2340426	1.5493725	-2.0000000	6.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	47	8.1276596	1.8251506	3.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	46	6.5896739	1.3646487	2.6250000	9.7500000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	46	7.7934783	1.1625575	4.5000000	9.7500000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	46	1.2038043	1.2781168	-1.1250000	4.0000000

- DESIG2=DC

Variable	Label	N	Kean	Std Dev	Kinimun	Haximum
C13QUES	ASSESS AVAIL INFO/CUR	97	7.2886598	1.8368835	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	97	8.6391753	1.3164470	4.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	97	1.3505155	1.7442837	-3.0000000	6.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	97	7.7938144	1.7966296	4.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	97	8.6288660	1.3410163	4.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	97	0.8350515	1.6245539	-2.0000000	6.0000000
C15QUES	DECISH WAKING TECH/CUR	97	7.1237113	1.8611026	3.0000000	10.0000000
R15QUES	DECISM MAKING TECH/REQ	97	8.4226804	1.4848895	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	97	1.2989691	1.7979441	-2.0000000	6.0000000
C16QUES	USE NGMT INFO SYS TECH/CUR	97	5.2061856	2.3046065	0	10.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	97	7.6804124	1.8059300	1.0000000	10.0000000
Q16DELTA	DELTA-USE NONT INFOR SYSTEM TECH	97	2.4742268	2.3500567	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	97	4.8350515	2.4267623	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	97	6.7422680	2.1422260	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	97	1.9072165	2.7351206	-5.0000000	9.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	97	4.2680412	2.3296793	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	97	6.7010309	2.0522597	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	97	2.4329897	2.5856463	-4.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	97	4.3814433	2.3382833	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	97	6.6494845	1.8598904	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	97	2.2680412	2.4044900	-5.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	97	6.8144330	2.1857965	2.0000000	10.0000000
<b>R20QUES</b>	ANALYZE RISK & ALT/REQ	97	8.2577320	1.3012682	5.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERNATIVES	97	1.4432990	2.0512652	-2.0000000	8.0000000
DECISION	DECISION MAKIG/PROBLM SOLV	97	8.1752577	1.5343994	3.0000000	10.0000000
DECAGO	AGGREGATEDEC MAKING/PROBLEM SOLV/C	97	5.9639175	1.7182725	2.0000000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	97	7.7152062	1.2813443	4.3750000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	97	1.7512887	1.8255185	-2.0000000	6.7500000

#### DECISION MAKING MEANS AND DELTAS

- DESIG2=MC

Variable Label	K	Keen	Std Dev	Ninimum	Maximum
C13QUES ASSESS AVAIL INFO/CUR	153	7.6405229	1.6882503	3.0000000	10.0000000
R13QUES ASSESS AVAIL INFO/REQ	154	8.7727273	1.2341689	4.0000000	10.0000000

Q13DELTA	DELTA-ASSSESS AVAIL INFO	153	1.1372549	1.7623953	-5,0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	152	7.9671053	1.5111846	4.0000000	10.0000000
R14QUES	INCLD OTHE DECSN MAKING/REQ	153	8,6013072	1.2842152	2.0000000	10,0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	152	0.6381579	1.5969729	-8.0000000	6.0000000
C15QUES	DECISN MAKING TECH/CUR	152	7.4539474	1.6671299	3.0000000	10.0000000
R15QUES	DECISM MAKING TECH/REQ	153	8.4901961	1.3284223	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	152	1.0394737	1.6473200	-5.0000000	6.0000000
C16QUES	USE NGNT INFO SYS TECH/CUR	153	5.3529412	2.3409135	ß	10,0000000
R16QUES	USE MONT INFO SYS TECH/REQ	153	7.9084967	1.6357820	2,0000000	10.0000000
Q16DELTA		152	2.5394737	2.3582505	-4.0000000	9.0000000
C17ques	STAT TOOLS IN DECISIONS/CUR	153	5.4117647	2.5765374	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	153	7.2026144	1.9945962	Ŏ	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	152	1.7697368	2,5357586	-5.0000000	10.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	153	5.1699346	2.6076579	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	153	7-2745098	1,9908848	2.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	152	2.0921053	2.7509306	-7.0000000	10.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	153	4.8169935	2,4209554	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	154	6.9480519	1.9960491	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	153	2.1241830	2.6835764	-7.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	153	7.0261438	2.0421471	1.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	154	8.3701299	1.4369144	3.0000000	10.0000000
Q200ELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	153	1.3464052	2.0879361	-5,0000000	7.0000000
DECISION	DECISION MAKING/PROBLM SOLV	154	8.1948052	1.8116469	1.0000000	10.0000000
DECAGC	AGGREGATE DEC MAKING/PROBLEM SOLV/C	151	6.3476821	1.6679512	1.8750000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	150	7.9525000	1.2606651	3.6250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	149	1.5922819	1.7803471	-5,1250000	6.3750000

Variable	Label	×	Kean	Std Dev	Hinimm	Mexisum
C13QUES	ASSESS AVAIL INFO/CUR	30	7.7333333	1.4840144	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	29	8.5517241	1.1827996	6.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	29	0.8965517	1.8773999	-2.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	30	8.0000000	1,4621666	3.0000000	10.0000000
R14QUES	INCLD OTHE DECSH MAKING/REQ	29	8.6896552	1.2277578	5.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSM MAKING	29	0.7586207	1.5272565	-1.0000000	7.0000000
C15QUES	DECISH MAKING TECH/CUR	30	7.9333333	1.4605935	4.0000000	10.000000
R15QUES	DECISH MAKING TECH/REQ	29	8.6206897	1.1775821	6.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	29	0.7586207	1.7455080	-2.0000000	6.0000000
C16QUES	USE NGNT INFO SYS TECH/CUR	30	5.5333333	2.8006567	0	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	29	7.2758621	2.4333480	1.0000000	10.0000000
<b>Q16DELTA</b>	DELTA-USE MENT INFOR SYSTEM TECH	29	1.8965517	2.3806486	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	30	5.9000000	2.4544119	1.0000000	10.000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	29	6.7931034	2.2894059	1.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	29	1.0000000	2.6726124	-4.0000000	7.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	<b>30</b>	5.4333333	2,6611293	0	10.000000
R18QUES	STRING WEAKINS STAT TECH/REQ	29	7.0344828	2.5562634	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	29	1.7241379	2.3889112	-2.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	30	5.2333333	2.5955311	1.0000000	10.0000000
R19QUES	NOW INFO SYS DESIGNED/REQ	29	6.9655172	2.5562634	1.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	29	1.8965517	2.6096637	-5.0000000	8.0000000
<b>CZOQUES</b>	ANALYZE RISK & ALT/CUR	30	6.666667	2.4116575	1.0000000	10.0000000
R20QUES	AMALYZE RISK & ALT/REQ	29	8.1724138	1.7334723	3.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	29	1.6206897	2.6781363	-5.0000000	8.0000000
DECISION	DECISION MAKNG/PROBLM SOLV	30	8.4333333	1.5687318	4.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	30	6.5541667	1.8493019	1.8750000	9.7500000
DECAGR	AGGREGATE DEC MAKING/PROBLEM SOLY/R	29	7.7629310	1.5502537	4.5000000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	29	1.3189655	1.8950082	-1.8750000	7.5000000

## DECISION MAKING MEANS AND DELTAS

# ------ DESIG2=MSC\_NCA -----

Variable Label	N	Neen	Std Dev	Kinima	Maximum
C13QUES ASSESS AVAIL INFO/CUR R13QUES ASSESS AVAIL INFO/REQ Q13DELTA DELTA-ASSESS AVAIL INFO	93 93 93	8.1827957	1.3017232 1.0204776 1.1837887	4.0000000 6.0000000 -3.0000000	10.0000000 10.0000000 4.0000000

C14QUES	INCLD OTHE DECSH MAKING/CUR	93	8.5483871	1.3311966	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSH MAKING/REQ	93	8.7204301	1.4844527	C	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	93	0.1720430	1.0174954	-3.0000000	3.0000000
C15QUES	DECISH MAKING TECH/CUR	93	8.1182796	1.3581434	3.0000000	10.0000000
R15QUES	DECISM MAKING TECH/REQ	93	8.5483871	1.1564200	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	93	0.4301075	1.3054888	-2.0000000	4.0000000
C16QUES	USE MGHT INFO SYS TECH/CUR	93	6.2365591	2.1386599	0	10.0000000
R16QUES	USE MONT INFO SYS TECH/REQ	93	7.8279570	1.3880206	3.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	93	1.5913978	2.0863769	-2.0000000	10.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	93	6.1290323	2.1122099	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	93	7.2903226	1.6718946	3.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	93	1.1612903	1.9465148	-4.0000000	6.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	93	6.4946237	2.1949728	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	93	7.4516129	1.8504766	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	93	0.9569892	2.3215155	-10.0000000	5.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	93	6.4301075	1.8673269	2.0000000	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	93	7.2795699	1.5629236	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	93	0.8494624	1.8054641	-4.0000000	5.0000000
C20QUES	ANALYZE RISK & ALT/CUR	93	7.6451613	1.6981138	3.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	93	8.4408602	1.3389026	5.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE-RISKS & ALTERNATIVES	93	0.7956989	1.3717582	-2.0000000	5.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	93	8.4838710	1.4935579	3.0000000	10.0000000
DECAGC	AGGREGATE DEC MAKING/PROBLEM SOLV/C	93	7.2231183	1.3481632	4.0000000	10.0000000
DECAGR	AGGREGATE DEC MAKING/PROBLEM SOLV/R	93	8.0376344	0.9024771	5.7500000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	93	0.8145161	1.1436576	-2.1250000	4.0000000

· DESIG2=NC

Variable	Label	N	Nean	Std Dev	Minimum	Neximum
C13QUES	ASSESS AVAIL INFO/CUR	50	8.0000000	1.5779087	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	50	9.5200000	0.9739463	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	50	1.5200000	1.3437687	-2.0000000	6.0000000
C14QUES	INCLD OTHR DECSH MAKING/CUR	50	8.4200000	1.3863769	6.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	50	9.4800000	0.8628382	7.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	50	1.0600000	1.1677643	0	4.0000000
C15QUES	DECISE MAKING TECH/CUR	50	8.4200000	1.4720526	5.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	50	9.4400000	0.8843307	6.0000000	10.0000000
Q15DELTA	DELTA-DĒCISM MAKING TECHNIQUES	50	1.0200000	1.3013337	-2.0000000	5.0000000
C16QUES	USE MONT INFO SYS TECH/CUR	50	5.0000000	2.4074714	0	9.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	50	8.5400000	1.4598015	4.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	50	3.5400000	2.1779039	0	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	50	4.9800000	2.3603009	0	9.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	49	8.0408163	1.7790351	3.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	49	3.0408163	2.4406214	-2.0000000	9.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	50	4.6400000	2.6707791	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	50	8.0200000	1.9947891	3.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	50	3.3800000	2.3113738	-3.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	50	4.5600000	2.6585250	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	50	7.3200000	2.3598686	1.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	50	2.7600000	2.2547908	-1.0000000	9.0000000
C20QUES	AMALYZE RISK & ALT/CUR	50	7.3400000	2.0762014	0	10.0000000
R20QUES	AMALYZE RISK & ALT/REQ	50	9.2200000	1.2501428	5.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERNATIVES	50	1.8800000	1.5602198	-1.0000000	6.0000000
DECISION	DECISION MAKING/PROBLM SOLV	50	8.6600000	1.7912486	2.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	50	6.4200000	1.6756738	2.2500000	9.3750000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	49	8.6760204	1.1 <i>69</i> 5236	4.8750000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	49	2.2576531	1.4262258	-1.0000000	5.7500000

#### DECISION MAKING MEANS AND DELTAS

#### DESIG2=OTHER

Variable	Label	×	Hean	Std Dev	Kinimm	Maximum
C13QUES	ASSESS AVAIL INFO/CUR ASSESS AVAIL INFO/REQ DELTA-ASSESS AVAIL INFO INCLD OTHR DECSN MAKING/CUR	5	7.4000000	2.0736441	4.0000000	9.0000000
R13QUES		5	8.6000000	0.8944272	8.0000000	10.0000000
Q13DELTA		5	1.2000000	1.6431677	0	4.0000000
C14QUES		5	7.6000000	1.1401754	6.0000000	9.0000000

R14QUES	INCLD OTHE DECSH MAKING/REQ	5	8.4000000	0.5477226	8.0000000	9.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	5	0.8000000	0.8366600	0	2.0000000
C15QUES	DECISH MAKING TECH/CUR	5	7.6000000	1.5165751	6.0000000	9.0000000
R15QUES	DECISM MAKING TECH/REQ	5	8.2000000	0.8366600	7.0000000	9.0000000
Q150ELTA	DELTA-DECISM MAKING TECHNIQUES	5	0.6000000	0.8944272	0	2.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	5	5.6000000	3.1304952	1.0000000	9.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	5	8.6000000	1.1401754	7.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	5	3.0000000	3.5355339	0	9.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	5	6.0000000	2.3452079	2.0000000	8.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	5	7.6000000	0.5477226	7.0000000	8.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	5	1.6000000	2.5099601	0	6.0000000
C18QUES	STRING HEAKINS STAT TECH/CUR	5	6.0000000	2.5495098	2.0000000	8.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	5	8.2000000	1.0954451	7.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	5	2.2000000	3.0331502	0	6.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	4	5.2500000	3.8622101	0	9.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	5	6.6000000	1.8165902	4.0000000	9.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	4	1.2500000	2.2173558	-1.0000000	4.0000000
C20QUES	ANALYZE RISK & ALT/CUR	4	5.7500000	3.8622101	0	8.0000000
<b>RZOQUES</b>	ANALYZE RISK & ALT/REQ	5	7.6000000	1.5165751	~ 5.0000000	9.0000000
<b>Q20DELTA</b>	DELTA-AMALYZE RISKS & ALTERMATIVES	4	1.7500000	2.2173558	0	5.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	5	8.8000000	1.0954451	8.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	4	6.4687500	2.6187923	2.6250000	8.2500000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	5	7.9750000	0.6519202	7.3750000	8.8750000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	4	1.6562500	2.0725764	0.3750000	4.7500000

#### LEGAL ISSUES MEANS AND DELTAS

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Variable	Label	N	Kean	Std Dev	Minimum	Haximm
C21QUES	KNOW VIOLTH OF UCHI/CUR	47	7.5957447	1.9522515	4.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	47	8.1276596	2.0066 <del>9</del> 55	2.0000000	10,0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	47	0.5319149	1.9207230	-4.0000000	5.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	47	7.1702128	2.6401511	1.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	47	7.7659574	2.2478276	1.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	47	0.5957447	2.3466866	-4.0000000	7.0000000
C23QUES	INITIATE ACT UCKJ VIOLTN/CUR	47	7.3191489	2.4415460	2.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	46	7.9565217	2.0325848	1.0000000	10,0000000
Q23DELTA	DELTÄ-INITIATE ACT UNDER UCHJ	46	0.5869565	1.9841157	-4.0000000	7.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	46	6.8913043	2.1522935	2.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	46	7.3913043	2.1132204	1.0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	46	0.5000000	2.0628998	-4.0000000	6.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	46	6.6956522	1.9761867	2.0000000	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	46	8.1956522	1.8332675	1.0000000	10.0000000
025DELTA	DELTA-KNOW LIAB OF HOSP & PROF	46	1.5000000	1.8944363	-1.0000000	7.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	47	6.1489362	2.0953232	0	10.0000000
226QUES	KNOW ENVIRON IMPCT ISS/REQ	47	7.7659574	2.0131391	1.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON INPACT ISS	47	1.6170213	2.0700052	-3.0000000	8.0000000
LEGAL	LEGAL ISSUES	46	7.4347826	1.5441959	5.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	45	7.0259259	1.9256888	2.6666667	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	45	7.8814815	1.8663089	1.1666667	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	45	0.855556	1.7428063	-3.0000000	5.8333333

DESIG2=OC

Variable Label	N	Meen	Std Dev	Hinimu	Haximum
C21QUES KNOW VIOLTH OF UCNJ/CUR	97	7.4123711	2.0091073	1.0000000	10.0000000
R21QUES KNOW VIOLTH OF UCKI/REQ	97	8.2371134	1.6315458	2.0000000	10.0000000
921DELTA DELTA-KNOW VIOLLIN OF UCAL	97	0.8247423	1.9526174	-4.0000000	9.0000000
CZZQUES PUNISHDENT UNDR UCHJ/CUR	97	7.6185567	2.0587380	1.0000000	10.0000000
R22QUES PUNISHMENT UNDR UCHJ/REQ	97	8.0618557	1.8017031	1,0000000	10.0000000
Q22DELTA DELTA-PUNISHMENT UNDER UCHJ	97	0.4432990	2.1113240	-8,0000000	9.0000000
C23QUES INITIATE ACT UCH VIOLTN/CUR	97	7.5567010	2.1014334	1.0000000	10.0000000
RZZQUES INITIATE ACT UCHJ VIOLTN/REQ	97	8.3814433	1.7762513	0	10.0000000
923DELTA DELTA-INITIATE ACT UNDER UCH	97	0.8247423	2.2174042	-9.0000000	9.0000000
			2.1315721	0	10.0000000
C24QUES ADMIN SEP AUTH & PROC/CUR	97	6.5257732		Ţ.	
R24QUES ADMIN SEP AUTH & PROC/REQ	97	7.7525773	1.9041125	6	10.0000000

Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	97	1.2268041	2.0691441	-7.0000000	7.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	97	6.1340206	2.3435588	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	97	8.0721649	1.9645155	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	97	1.9381443	2.1785624	-2.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	97	5.8350515	2.3437879	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	97	8.1237113	1.7336001	2.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	97	2.2886598	2.2636565	-2.0000000	10.0000000
LEGAL	LEGAL ISSUES	97	7.1958763	1.8122223	3.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	97	6.8470790	1.8439827	0.8333333	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	97	8.1048110	1.5389089	1.5000000	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	97	1.2577320	1.7952194	-5.3333333	8.6666667

SEGAL ISSUES MEANS AND DELTAS

#### ------ DESIGZ=#C -------

Variable	Label	N	Hean	Std Dev	_ Minimm	Meximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	153	6.6405229	2.1600877	0	10.0000000
R21QUES	KNOW VIOLTH OF UCHI/REQ	153	8.0653595	1.8197498	Ó	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	152	1.3947368	2.3924769	-8.0000000	9,0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	153	6.3986928	2.4584437	0	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	154	7.7012987	2.2784293	0	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	153	1.3006536	2.7146895	-8.0000000	8.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	153	6.3006536	2.5625978	0	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	154	7.8051948	2.2435905	0	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCKJ	153	1.5032680	2.7220450	-8.0000000	8.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	153	5.7581699	2.4682887	0	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	154	7.4025974	2.3305852	0	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	153	1.6405229	2.9527293	-9.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	153	7.1372549	1.9869933	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	154	8,4285714	1.8180545	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	153	1.2941176	2.3948474	-8.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	153	6,2352941	2.4082225	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	154	7.8116883	2.0981457	Ċ	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	153	1.5751634	2.7040243	-9.0000000	10.0000000
LEGAL	LEGAL ISSUES	154	6.9350649	1.9154526	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	153	6.4117647	1.9517254	1.1666667	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	153	7.8910675	1.7821114	0	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	152	1.4550439	2.2994201	-8.0000000	7.0000000
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Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTH OF UCKI/CUR	30	7.6000000	1.8118385	4.0000000	10.0000000
R21QUES Q21DELTA	KNOW VIOLTH OF UCHJ/REQ DELTA-KNOW VIOLLIN OF UCHJ	29 29	8.8275862 1.3103448	1.1972876 1.3913880	6.0000000 -1.0000000	10.0000000 5.0000000
C22QUES R22QUES	PUNISHMENT UNDR UCHJ/CUR PUNISHMENT UNDR UCHJ/REQ	30 29	7.7000000 8.7586207	1.7250687 1.3270583	5.0000000 5.0000000	10.0000000 10.0000000
Q22DELTA C23QUES	DELTA-PUNISHMENT UNDER UCHJ INITIATE ACT UCHJ VIOLTN/CUR	29 30	1.1379310 7.766667	1.4323841	-1.0000000 3.0000000	4.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ DELTA-INITIATE ACT UNDER UCHJ	29 29	8.6896552 1.0000000	1.1983157	5.0000000 -1.0000000	10.0000000
QZ3DELTA C24QUES	ADMIN SEP AUTH & PROC/CUR	30	6.7666667	2.2388934	3.0000000	10.0000000
R24QUES Q24DELTA	ADMIN SEP AUTH & PROC/REQ DELTA-ADMIN SEP AUTH & PROC	29 29	8.1379310 1.4482759	1.7055401 1.7845809	4.0000000 -1.0000000	10.0000000 6.0000000
C25QUES R25QUES	KNOW LIAB HOSP & PROF/CUR KNOW LIAB HOSP & PROF/REQ	30 29	5.6333333 7.6896552	2.4842030 1.9658413	3.0000000	10.0000000 10.0000000
Q25DELTA C26QUES	DELTA-KNOW LIAB OF HOSP & PROF KNOW ENVIRON IMPCT ISS/CUR	29 30	2.2068966 7.0333333	2.3661196 1.9561280	-1.0000000 3.0000000	10.0000000
R26QUES Q26DELTA	KNOW ENVIRON IMPCT ISS/REQ DELTA-KNOW ENVIRON IMPACT ISS	29 29	7.6896552 0.7586207	1.9105618 1.3798336	3.0000000 -2.0000000	10.0000000 5.0000000
LEGAL LEGAGC	LEGAL ISSUES AGGREGATELEGAL ISSUES/C	30 30	7.366667 7.0833333	1.6709141	3.0000000 4.1666667	10.0000000
LEGAGR LEGDELTA	AGGREGATE LEGAL ISSUES/R AGGREGATE DELTA LEGAL ISSUES	29 29	8.2988506 1.3103448	1.2851250	5.1666667 -0.1666667	10.0000000
TEMPELIA.	WORKERIE NETIW. FERNT 1990E2	& <b>7</b>	1.3103440	1.1404323	-0.1500007	7.000000/

LEGAL ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	93 93	8.1612903 8.3978495	1.4691784 1.7884885	4.0000000 1.0000000	10.0000000 10.0000000
R21QUES Q21DELTA	KNOW VIOLTN OF UCNJ/REQ DELTA-KNOW VIOLLIN OF UCNJ	93	0.2365591	1.8261259	-9.0000000	4.0000000
C22QUES R22QUES	PUNISHMENT UNDR UCHJ/CUR PUNISHMENT UNDR UCHJ/REQ	93 93	7.9677419 8.1397849	1.6710555 1.8858247	3.0000000 1.0000000	10.0000000
Q22DELTA C23QUES	DELTA-PUNISHMENT UNDER UCHJ INITIATE ACT UCHJ VIOLTN/CUR	93 93	0.1720430 8.0537634	1.9315665 1.6963233	-8.0000000 4.0000000	5.000000 10.000000
R23QUES Q23DELTA	INITIATE ACT UCHJ VIOLTN/REQ DELTA-INITIATE ACT UNDER UCHJ	93 93	8.1505376 0.0967742	2.1107707 1.8595495	-9.0000000	10.0000000 3.0000000
C24QUES R24QUES	ADMIN SEP AUTH & PROC/CUR ADMIN SEP AUTH & PROC/REQ	93 93	7.3978495 7.6129032	2.0330946 2.0748612	1.0000000	10.0000000
Q24DELTA C25QUES	DELTA-ADMIN SEP AUTH & PROC KNOW LIAB HOSP & PROF/CUR	93 93	0.2150538 7.2258065	1.8168861 1.9117999	-8.0000000 2.0000000	3.000000 10.000000
R25QUES Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	93 93	7.9677419 0.7419355	1.9022390 2.0898472	-7.0000000	10.0000000 8.0000000
C26QUES R26QUES	KNOW ENVIRON IMPCT ISS/CUR KNOW ENVIRON IMPCT ISS/REQ	93 93	6.4731183 7.7204301	2.0514650 1.9469351	2.0000000 1.0000000	10.0000000 10.0000000
Q26DELTA LEGAL	DELTA-KNOW ENVIRON IMPACT ISS LEGAL ISSUES	93 93	1.2473118 7.1935484	2.1601928 1.9238665	-7.0000000 1.0000000	8.0000000 10.0000000
LEGAGC LEGAGR	AGGREGATELEGAL ISSUES/C AGGREGATELEGAL ISSUES/R	93 93	7.5465950 7.9982079	1.5091039 1.6470759	3.8333333 0.8333333	10.0000000 10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	93	0.4516129	1.6051285	-7.6666667	4.6666667

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Variable	Label	K	Hean	Std Dev	Minimum	Maximum
C21QUES R21QUES	KNOW VIOLTH OF UCHJ/CUR	50 50	7.4000000 9.2600000	1.7023393 1.6264397	3.0000000 3.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCH	50	1.8600000	2.1286194	-4.0000000	7.0000000
C22QUES	PUNISHMENT UNDR UCNJ/CUR	50	6.7600000	2.2547908	2.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCNJ/REQ	50	8.8000000	1.8294641	3.0000000	
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	50	2.0400000	2.6569892	-4.0000000	8.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	50	6.6800000	2.5269163	1.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	50	8.8200000	2.0472979	2.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	50	2.1400000	3.0305250	-6.0000000	9.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	50	6.2000000	2.6802376	2.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	50	8.5000000	2.0627899		10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	50	2.3000000	3.1118601	-4.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	50	6.9800000	2.2084254	3.0000000	10.0000000
R25QUES	CHOW LIAB HOSP & PROF/REQ	50	8.8200000	1.9239627	2.0000000	10.0000000
Q25DELTA	DELTA-KHOW LIAB OF HOSP & PROF	50	1.8400000	1.9728773	-3.0000000	6.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR KNOW ENVIRON IMPCT ISS/REQ	50	5.8000000	2.1946131	1.0000000	10.0000000
R26QUES		50	8.4600000	1. <b>8</b> 974742	3.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	50	2.6600000	2.3089003	-2.0000000	8.0000000
LEGAL	LEGAL ISSUES	50	7.7800000	1.7646182	2.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	50	6.6366667	1.9298027	2.8333333	9.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	50	8.7766667	1.6770459	2.5000000	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	50	2.1400000	2.1729005	-2.6666667	7.0000000

#### LEGAL ISSUES NEARS AND DELTAS

------ DESIG2=OTHER -------

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES R21QUES Q21DELTA C22QUES R22QUES Q22DELTA	KNOW VIOLTH OF UCHJ/CUR KNOW VIOLTH OF UCHJ/REQ DELTA-KNOW VIOLLIN OF UCHJ PUHISHMENT UNDR UCHJ/CUR PUHISHMENT UNDR UCHJ/REQ DELTA-PUHISHMENT UNDER UCHJ	5 5 5 5 5	6.400000 7.400000 1.000000 5.800000 6.800000 1.000000	2.3021729 3.7148351 4.9497475 1.9235384 3.7013511 4.3588989	3.0000000 1.0000000 -7.0000000 3.0000000 1.0000000 -6.0000000	8.000000 10.000000 5.000000 8.000000 10.000000 5.000000

C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	5	5.6000000	1.8165902	3.0000000	8.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	5	6.8000000	3.7013511	1.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	5	1.2000000	3.9623226	-5.0000000	5,0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	5	4.6000000	2.7018512	1.0000000	8.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	5	7.0000000	3.7416574	1.0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	5	2.4000000	2.5099801	0	5.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	5	4.2000000	1.6431677	2.0000000	6.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	5	7.2000000	1.9235384	4.0000000	9.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	5	3.0000000	1.4142136	2.0000000	5.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	5	4.4000000	1.6733201	3.0000000	7,0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	5	8.4000000	1.1401754	7.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	5	4.0000000	1.8708287	2.0000000	6.0000000
LEGAL	LEGAL ISSUES	5	6.8000000	1.9235384	4.0000000	9.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	5	5.1666667	1.5184056	3.0000000	7.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	5	7.2666667	2.8809721	2.6666667	9.6666667
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	5	2.1000000	2.7121127	-1.8333333	4.666667

## OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

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Variable Label	N	Mean	Std Dev	Ninim.m	Maximum
27ques IMPCT OSHA REQ HOSP OP/CUR	46	5.9347826	2,1540883	C	10.0000000
27QUES IMPCT OSHA REQ HOSP OP/REQ	46	7.6521739	2.1418309	1.0000000	10.0000000
27DELTA DELTA-IMPACT OF OSHA ON HOSP		1.7173913	2.1567779	-5.0000000	8.0000000
28QUES EVAL PROP TO AQUE TECH/CUR	47	6.2765957	1.9076747	3.0000000	10.0000000
28QUES EVAL PROP TO AGUR TECH/REQ	47	7.4468085	2,1549590	0	10.0000000
28DELTA DELTA-EVAL PROP TO AGUR TECH	47	1.1702128	2.2488562	-3.0000000	7.0000000
29QUES OPP & LIM DOD/DON MATRL/CUR	47	6.1489362	2.5019881	0	10.0000000
29QUES OPP & LIM DOD/DON MATRL/REQ	47	7,2553191	2.1312181	1.0000000	10.0000000
29DELTA DELTA-OPP& LIN TO DOD/DON NATRI	47	1.1063830	2.1991505	-3,0000000	8.0000000
30QUES OVRSEE EQUIP NGNT PRG/CUR	47	5.9361702	2.6077164	0	10.0000000
30QUES OVRSEE EQUIP MONT PRG/REQ	47	6.7872340	2.2930535	0	10.0000000
30DELTA DELTA-OVERSEE EQUIP MONT PROGRA		0.8510638	2.3217190	-4.0000000	6.000000
31QUES ENSUR EXEC SECRTY REQ/CUR	47	6.4468085	2.2048219	2.0000000	10.0000000
31QUES ENSUR EXEC SCORTY REG/REQ	47	7.1063830	2.3241085	1.0000000	10.0000000
31DELTA DELTA-ENSURE EXECUTION OF SEC 1	REQS 47	0.6595745	1.9591102	-4.0000000	6.0000000
32QUES OVRSEE FACILITIES MGMT/CUR	47	6.0851064	2.2246620	2.0000000	10.0000000
32QUES OVRSEE FACILITIES MGMT/REQ	47	7.0425532	2.4668008	1.0000000	10.0000000
32DELTA DELTA-OVERSEE FAC MONT	47	0.2765957	0.4521508	0	1.0000000
PHIGHT OPERATIONS NIGHT ISSUES	47	7.3617021	1.5662963	4.0000000	10.0000000
PHAGE AGGREGATEOPERATIONAL MONT ISS	SUES/C 46	6.1630435	1.8363575	2.0000000	9.3333333
PMAGR AGGREGATE OPERATIONAL MONT IS	, -	7.2173913	1.9388394	1.0000000	10.0000000
PMDELTA AGGREGATE DELTAOPERATIONAL M		1.0543478	1.7427289	-3.666667	6.8333333
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Variable	: Label	×	Hean	Std Dev	Minimum	Maximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	97	5.7628866	2.6250920	0	10.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	97	7.6391753	2.6028253	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	97	1.8762887	2.4206479	-8.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	97	5.8350515	2.0850680	0	9.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/REQ	97	7.3711340	1.6975447	0	10.0000000
28DELTA	DELTA-EVAL PROP TO 'AUR TECH	97	1.5360825	2.1018933	-3.0000000	8.0000000
29QUES	OPP & LIM DOD/DON MATRL/CUR	96	4.9791667	2.2430204	0	10.0000000
29QUES	OPP & LIM DOD/DON MATRL/REQ	96	7.2500000	1.7711132	0	10.0000000
290ELTA	DELTA-OPPE LIN TO DOD/DON MATRL	96	2.2708333	2.3055045	-3.0000000	9.0000000
30QUES	OVRSEE EQUIP NGNT PRG/CUR	97	5.7731959	2.1090339	0	10.0000000
30ques	OVRSEE EQUIP NGMT PRG/REQ	97	7.1340206	1.6809525	0	10.0000000
300ELTA	DELTA-OVERSEE EQUIP NGNT PROGRAM	97	1.3608247	2.0472826	-2.0000000	9.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	97	5.7113402	1.9200627	1.0000000	10.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	97	7.2474227	1.8821028	1.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	97	1.5360825	1.9582191	-3.0000000	6.0000000
32QUES	OVRSEE FACILITIES MONT/CUR	97	5.9587629	1.9638805	0	10.0000000
32QUE:	OVRSEE FACILITIES NGMT/REQ	97	7.2474227	1.8931396	0	10.0000000
32DELTA	DELTA-OVERSEE FAC HONT	97	0.2886598	0.4554934	0	1.0000000
PMGMT	OPERATIONS MONT ISSUES	97	7.3814433	1.4465714	3.0000000	10.0000000

PMAGC PMAGR	AGGREGATEOPERATIONAL MGMT ISSUES/C AGGREGATEOPERATIONAL MGMT ISSUES/R	96	7.3003472	1.6159 <b>8</b> 00 1.4170267	0.8333333 2.1666667	8.666666 10.000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MONT ISSUES	%	1.6510417	1.8244727	-3.3333333	6.833333
	OPERATIONS MANAGE	MENT I	SSLES MEANS AM			
	DES [G2 <del>-M</del> C	****	<b>~~~~~~~~~</b>			
Variable	e Label	H	Hean	Std Dev	Hinimm	Maximu
27ques	IMPCT OSHA REQ HOSP OP/CUR IMPCT OSHA REQ HOSP OP/REQ DELTA-IMPACT OF OSHA ON HOSP EVAL PROP TO AGUR TECH/CUR EVAL PROP TO AGUR TECH/REQ DELTA-EVAL PROP TO AGUR TECH OPP & LIN DOD/DON MATRL/CUR OPP & LIN DOD/DON MATRL/REQ DELTA-OPP& LIN TO DOD/DON MATRL OVRSEE EQUIP NGMT PRG/CUR OVRSEE EQUIP NGMT PRG/REQ DELTA-OVERSEE EQUIP NGMT PROGRAM ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVRSEE FACILITIES NGMT/CUR OVRSEE FACILITIES NGMT/FEQ DELTA-OVERSEE FAC NGMT OPERATIONS NGMT ISSUES AGGREGATEOPERATIONAL NGMT ISSUES/C	153	6.1437908	2.4100074	0	10.000000
27ques	IMPCT OSHA REQ HOSP OP/REQ	154	7.5259740	2.2027851	0	10.000000
2/UELIA 280HES	FVAL PROP TO ACHE TECH/CHE	153 153	1.3790850 6.2026144	2.8423640 2.1684322	- <b>8.000000</b> 0	10.000000
28QUES	EVAL PROP TO AGUR TECH/REQ	154	7.7857143	1.5295105	ŏ	10.000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	153	1.5816993	2.3525305	-8.0000000	8.000000
29QUES	OPP & LIM DOD/DON MATRL/CUR	153	4.6339869	2.2761684	0	10.000000
CYUUES CONFIITA	DELTA-COOR I IN TO DOD/DON MATEL	153	7.3333333 2.6644737	1.9364917 2.6217230	0 00000000-	10.000000 9.000000
30QUES	OVRSEE EQUIP NGHT PRG/CUR	153	5.1503268	2.4649417	0.00000	18.000000
30QUES	OVRSEE EQUIP NGHT PRG/REQ	154	6.9740260	2.0609917	0	10.000000
SODELTA	DELTA-OVERSEE EQUIP NGHT PROGRAM	153	1.8169935	2.4533487	-6.0000000	8.000000
STOLES STOLES	ENSUR EXEC SECRITY REQ/CUR	153	5.0392157 6.7272727	2.5388620 2. <i>29</i> 59832	0	10.000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	153	1.6797386	2.4188231	-6.0000000	8.000000
32QUES	OVRSEE FACILITIES MGMT/CUR	153	4.8235294	2.5342850	0	10.000000
32QUES	OVRSEE FACILITIES MONT/REQ	154	6.5324675	2.4579306	Ō	10.000000
32DELTA	DELTA-OVERSEE FAC NGNT	154	0.2532468	0.4362899	0	1.000000
PHAGC	AGGREGATEOPERATIONAL MONT ISSUES/C	154 153	7.0974026 5.3322440	1.6159721 2.0174220	1.0000000 0.3333333	
PMAGR	AGGREGATE OPERATIONAL NGNT ISSUES/R	153		1.7151349		10.000000
PMDELTA	AGGREGATE DELTAOPERATIONAL NGNT ISSUES	152	1.7872807		-5.1666667	7.166666
/ariable		N	Kean	Std Dev	Mini <b>m.m</b>	Naxim.
70LES	IMPCT OSHĀ REQ HOSP OP/CUR IMPCT OSHA REQ HOSP OP/REQ DELTA-IMPACT OF OSHA ON HOSP EVAL PROP TO AGUR TECH/CUR EVAL PROP TO AGUR TECH/REQ DELTA-EVAL PROP TO AGUR TECH OPP & LIN DOD/DON MATRL/CUR OPP & LIN DOD/DON MATRL/REQ	30 20	6.4333333 6.9310345	3.2767029 3.3266353	0	10.000000
7DELTA	DELTA-IMPACT OF OSHA ON HOSP	29	0.6206897	2.7569884	-6.0000000	10.000000
28QUES	EVAL PROP TO AGUR TECH/CUR	30	7.000000	1.9652147	2.0000000	10.000000
28QUES	EVAL PROP TO AGUR TECH/REQ	29	7.8620690	1.6631325	4.0000000 -3.0000000	10.000000
SOCIES	OPP I IN DODANN MATRIACIE	30 30	0.9655172 5.3666667	2.1294325 2.6714755		7.000000 10.000000
29ques	OPP & LIM DOD/DOM MATRL/REQ	29				
POELTA	DELTA-OPP& LIM TO DOD/DON MATRL	29	1.9655172	2.1294325	-2.0000000	9.000000
SOQUES	OVRSEE EQUIP MONT PRG/CUR	30	5.7666667	2.3879487	0	10.000000
MOUES MOELTA	OVRSEE EQUIP MGAT PRG/REQ	27	7.0689655	1.7/14206	2.0000000	
WELIN			1 1182750	1 0780000	-7 0000000	10.000000
S1QLES	ENSUR EXEC SECRITY REG/CUR	<i>29</i> 30	1.4482759 6.3333333	1.9380809 2.6695387	-2.0000000 1.0000000	10.000000 8.000000 10.000000
Siques Siques	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ	30 29	1.4482759 6.3333333 7.2068966	1.9380809 2.6695387 2.1276968	1.0000000 2.0000000	10.000000 8.000000 10.000000
1 QUES 1 QUES 1 DELTA	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS	30 29 29	1.4482759 6.3333333 7.2068966 1.0000000	1.9380809 2.6695387 2.1276968 1.7928429	-2.000000 1.000000 2.000000 -2.000000	10.000000 8.000000 10.000000 7.000000
S1QUES S1QUES S1DELTA S2QUES	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVERSEE FACILITIES MGMT/CUR	30 29 29 30	1.4482759 6.333333 7.2068966 1.000000 5.7666667	1.9380809 2.6695387 2.1276968 1.7928429 2.8123292	-2.0000000 1.0000000 2.0000000 -2.0000000	10.000000 8.000000 10.000000 7.000000 10.000000
S1QUES S1QUES S1DELTA S2QUES S2QUES S2QUES	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVRSEE FACILITIES MONT/CUR OVRSEE FACILITIES MONT/REQ DELTA-OVERSEE FAC MOST	30 29 29 30 29	1.4482759 6.3333333 7.2068966 1.0000000 5.7666667 6.7586207 0.4000000	1.9380809 2.6695387 2.1276968 1.7928429 2.8123292 2.3852998 0.4082720	-2.0000000 1.0000000 2.0000000 -2.0000000	10.000000 8.000000 10.000000 7.000000 10.000000 10.000000
S1QUES S1QUES S1DELTA S2QUES S2QUES S2DELTA PMGMT	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVRSEE FACILITIES MONT/CUR OVRSEE FACILITIES MONT/REQ DELTA-OVERSEE FAC MONT OPERATIONS MONT ISSUES	29 29 29 30 29 30 29	1.4482759 6.333333 7.2068966 1.0000000 5.7666667 6.7586207 0.4000000 6.8666667	1.9380809 2.6695387 2.1276968 1.7928429 2.8123292 2.3852998 0.4982729 2.0465839	-2.0000000 1.0000000 2.0000000 -2.0000000 0 0 0	10.000000 8.000000 10.000000 7.000000 10.000000 10.000000 1.000000
31ques 31ques 31delta 32ques 32ques 32delta PMGMT PMAGC	ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVRSEE FACILITIES MONT/CUR OVRSEE FACILITIES MONT/REQ DELTA-OVERSEE FAC MONT OPERATIONS MONT ISSUES AGGREGATEOPERATIONAL MONT ISSUES/C	27 30 29 30 29 30 30 30	1.4482759 6.333333 7.2068966 1.0000000 5.7666667 6.7586207 0.4000000 6.8666667 6.1111111	1.9380809 2.6695387 2.1276968 1.7928429 2.8123292 2.3852998 0.4982729 2.0465839 1.9934439	-2.0000000 1.0000000 2.0000000 -2.0000000 0 0 1.0000000 1.5000000	10.000000 8.000000 10.000000 7.000000 10.000000 10.000000 1.000000 9.833333
31ques 31ques 31delta 32ques 32ques 32delta MgMT Magc Magr	ENSUR EXEC SECRTY REG/CUR ENSUR EXEC SECRTY REG/REG DELTA-ENSURE EXECUTION OF SEC REGS OVRSEE FACILITIES MGMT/CUR OVRSEE FACILITIES MGMT/REG DELTA-OVERSEE FAC MGMT OPERATIONS MGMT ISSUES AGGREGATEOPERATIONAL MGMT ISSUES/C AGGREGATEOPERATIONAL MGMT ISSUES/R	27 30 29 29 30 29 30 30 30	1.4482759 6.333333 7.2068966 1.0000000 5.7666667 6.7586207 0.4000000 6.8666667 6.1111111 7.1666667	1.9380809 2.6695387 2.1276968 1.7928429 2.8123292 2.3852998 0.4982729 2.0465839 1.9934439 1.667856	-2.0000000 1.0000000 2.0000000 -2.0000000 0 0 1.0000000 1.5000000 2.8333333	10.000000 8.000000 10.000000 7.000000 10.000000 10.000000 1.000000 9.833333
FIGUES FI	OPP & LIN DOD/DON MATRL/REQ DELTA-OPPE LIN TO DOD/DON MATRL OVRSEE EQUIP MGMT PRG/CUR OVRSEE EQUIP MGMT PRG/REQ DELTA-OVERSEE EQUIP MGMT PROGRAM ENSUR EXEC SECRTY REQ/CUR ENSUR EXEC SECRTY REQ/REQ DELTA-ENSURE EXECUTION OF SEC REQS OVRSEE FACILITIES MGMT/CUR OVRSEE FACILITIES MGMT/FEQ DELTA-OVERSEE FAC MGMT OPERATIONS MGMT ISSUES AGGREGATEOPERATIONAL MGMT ISSUES/C AGGREGATEOPERATIONAL MGMT ISSUES/R AGGREGATE DELTAOPERATIONAL MGMT ISSUES/R				-2.0000000 1.0000000 2.0000000 -2.0000000 0 0 1.0000000 1.5000000 2.8333333 -1.0000000	10.000000 8.000000 10.000000 7.000000 10.000000 10.000000 1.000000 9.833333 10.000000 7.000000
	ENSUR EXEC SECRTY REG/CUR ENSUR EXEC SECRTY REG/REG DELTA-ENSURE EXECUTION OF SEC REGS OVRSEE FACILITIES MGMT/CUR OVRSEE FACILITIES MGMT/REG DELTA-OVERSEE FAC MGMT OPERATIONS MGMT ISSUES AGGREGATEOPERATIONAL MGMT ISSUES/C AGGREGATEOPERATIONAL MGMT ISSUES/R AGGREGATE DELTAOPERATIONAL MGMT ISSUES  OPERATIONS MAMAGE	ENT IS	ISUES MEANS AM	DELTAS		
******	OPERATIONS MAMAGER	ENT IS	ISUES MEANS AND	DELTAS	••••••	******
/ariable	OPERATIONS MAMAGES	MENT IS	ISUES MEANS AM	Std Dev	Ninimum	Nexima
/ariable	OPERATIONS MAMAGER	MENT IS	ISUES MEANS AM	Std Dev	Ninimum	Mexima

27DELTA	DELTA-IMPACT OF OSHA ON HOSP	93	1,1720430	2.1193911	-8.0000000	8.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/CUR	93	6.8817204	1.9607533	2.0000000	10.0000000
<b>28QUES</b>	EVAL PROP TO AQUE TECH/REQ	93	7.6344086	1.6536189	1.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	93	0.7526882	1.7172774	-7.0000000	5.0000000
<b>299UES</b>	OPP & LIN DOD/DON MATRL/CUR	93	6.8924731	2.0133379	2.0000000	10.0000000
29QUES	OPP & LIM DOD/DON MATRL/REQ	93	7.2688172	1.5889550	2.0000000	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	93	0.3763441	1.8819161	-7.0000000	6.0000000
30QUES	OVRSEE EQUIP MONT PRG/CUR	93	7.0000000	2.0216223	1.0000000	10.0000000
30QUES	OVRSEE EQUIP MONT PRG/REQ	93	6.7849462	1.8406607	1.0000000	10.0000000
30DELTA	DELTA-OVERSEE EQUIP NGNT PROGRAM	93	-0.2150538	1.8873115	-7.0000000	4,0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	93	6.9354839	2.1254486	0	10.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	93	7.0860215	1.9596801	2.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	93	0.1505376	1.9778460	-7.9000000	7.0000000
32QUES	OVRSEE FACILITIES NGMT/CUR	93	6.9139785	2.2872801	0	10.0000000
<b>32QUES</b>	OVRSEE FACILITIES NGMT/REQ	93	7.0967742	2.0326921	1.0000000	10.0000000
32DELTA	DELTA-OVERSEE FAC MGMT	93	0.3763441	0.4870938	0	1.0000000
PMGMT	OPERATIONS NGHT ISSUES	93	7.1720430	1.6915625	2.0000000	10.0000000
PMAGC	AGGREGATE OPERATIONAL MGMT ISSUES/C	93	6.8333333	1.7125919	2.0000000	9.6666667
PMAGR	AGGREGATE OPERATIONAL NGNT ISSUES/R	93	7.2365591	1.5466425	1.3333333	10.0000000
PHDELTA	AGGREGATE DELTAOPERATIONAL MONT ISSUES	93	0.4032258	1.5874893	-7.3333333	6.0000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MGMT ISSUES	93	0.4032258	1.5874893	<b>-7.333333</b>	6.0000000

------DES1G2=HC------

Variable	Label	N	Kean	Std Dev	Kinimum	Haximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	50	6.3200000	2.4862068	0	10.0000000
<b>270UES</b>	IMPCT OSHA REQ HOSP OP/REQ	50	8.7000000	1.9298937	2.0000000	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	50	2.3800000	2.3895179	-3.0000000	8.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/CUR	50	5.8200000	2.3620296	1.0000000	10.0000000
<b>289UES</b>	EVAL PROP TO AGUR TECH/REQ	50	8.0200000	2.2176472	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	50	2.2000000	2.3560604	-6.0000000	7.0000000
<b>29QUES</b>	OPP & LIM DOD/DON MATRL/CUR	50	4.3400000	2.5683315	0	10.0000000
<b>299UES</b>	OPP & LIM DOD/DON MATRL/REQ	50	7.8800000	2.1819295	0	10.0000000
29DELTA	DELTA-OPP& LIN TO DOD/DON MATRL	50	3.5400000	2.3229995	0	9.0000000
30QUES	OVRSEE EQUIP NGHT PRG/CUR	50	4.7800000	2.7277112	0	10.0000000
30ques	OVRSEE EQUIP NGNT PRG/REQ	50	6.8800000	2.5446222	0	10.0000000
300ELTA	DELTA-OVERSEE EQUIP NGHT PROGRAM	50	2.1000000	2.4095897	-4.0000000	9.0000000
31ques	ENSUR EXEC SECRTY REQ/CUR	50	4.8600000	2.6186926	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	50	7.4600000	2.1590814	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	50	2.6000000	2.9067128	-3.0000000	9.0000000
<b>320UES</b>	OVRSEE FACILITIES MONT/CUR	50	4.1400000	3.0102546	0	10.0000000
<b>320UES</b>	OVRSEE FACILITIES MONT/REQ	50	6.2600000	3.1351203	0	10.0000000
32DELTA	DELTA-OVERSEE FAC MGNT	50	0.2600000	0.4430875	0	1.0000000
PHGHT	OPERATIONS NONT ISSUES	49	7.3265306	2.0855430	1,0000000	10.0000000
PHAGE	AGGREGATE OPERATIONAL NGHT ISSUES/C	50	5.0433333	2.1922379	0.5000000	9.5000000
PKAGR	AGGREGATE OPERATIONAL NGHT ISSUES/R	50	7.5333333	1.9474386	1.8333333	10.0000000
PHOELTA	AGGREGATE DELTAOPERATIONAL NGNT ISSUES	50	2.4900000	2.1400537	-1.8333333	8.3333333

#### OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

---Desig2=Other-

Variable	Label	H	Hean	Std Dev	Hinimm	Maximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	5	4.8000000	3.1144823	2.0000000	10.0000000
27QUES	INPCT OSHA REQ HOSP OP/REQ	5	7.8000000	1.4832397	6.0000000	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	5	3.0000000	3.2403703	-2.0000000	7.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	5	5.0000000	1.8708287	2.0000000	7.0000000
28QUES	EVAL PROP TO AGUR TECH/REG	5	8.2000000	1.0954451	7.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUE TECH	5	3.2000000	1.6431677	2.0000000	6.0000000
29QUES	OPP & LIM DOD/DOW MATRL/CUR	5	5.4000000	4.1593269	0	10.0000000
<b>290LES</b>	GPP & LIN DOD/DON MATRL/REQ	5	7,4000000	2.7928480	4.0000000	10.0000000
29DELTA	DELTA-OPPE LIN TO DOD/DON MATRL	5	2.0000000	1.5811388	0	4.0000000
30QUES	OVRSEE EQUIP NONT PRG/CUR	5	6.0000000	2.7386128	3.0000000	10.0000000
30QUES	OVESEE EQUIP MONT PRG/REQ	5	7,6000000	1.8165902	5.0000000	10.0000000
30DELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	5	1.6000000	1.5165751	0	4.0000000
31QUES	ENGUR EXEC SECRTY REQ/CUR	Š	4.6000000	1.1401754	3.0000000	6.0000000
31ques	ENSUR EXEC SECRITY REQ/REQ	5	4,4000000	1.1401754	5.0000000	8.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	5	1.8000000	1.0954451	0	3.0000000

<b>320UES</b>	OVRSEE FACILITIES MGMT/CUR	5	5.0000000	1.4142136	3.0000000	7.0000000
<b>320UES</b>	OVRSEE FACILITIES MGMT/REQ	5	7.2000000	1.3038405	6.0000000	9.0000000
32DELTA	DELTA-OVERSEE FAC NGNT	5	0.2000000	0.4472136	0	1.0000000
PMGMT	OPERATIONS MGMT ISSUES	5	7.0000000	1.7320508	4.0000000	8.0000000
PMAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	5	5.1333333	1.8196459	3.1666667	6.8333333
PMAGR	AGGREGATEOPERATIONAL NGMT ISSUES/R	5	7.4333333	1.1401754	5.6666667	8.8333333
PHDELTA	AGGREGATE DELTAOPERATIONAL NIGHT ISSUES	5	2.3000000	1.3406052	1.1666667	4.5000000

#### DESIG2=

Variable	: Label	N	Nean	Std Dev	Mini <b>a</b> La	Naxima
33QUES	KNOW SUP REQ OP FORC/CUR	47	7.7234043	2.0715687	3.0000000	10.0000000
33 <b>0</b> UES	KNOW SUP REQ OP FORC/REQ	47	8.2127660	1.7685190	2.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	47	0.4893617	1.9657097	-4.0000000	6.0000000
34QUES	DEVLP & COMM COMD VISH/CUR	47	7.6595745	1.6846700	4.0000000	10.0000000
34QUES	DEVLP & COMM COMD VISH/REQ	47	8.5106383	1.8518186	1.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	47	0.8510638	2.0744693	-5.0000000	6.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	47	8.4468085	1.3801152	5.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/REQ	47	8.8085106	1.5271214	3.0000000	10.0000000
35DELTA	DELTA-EMPOLER INV & WORK GROUPS	47	0.3617021	1.7373835	-4.0000000	4.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	45	8.4222222	1.3397573	4.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	46	8.6521739	1.5234083	5.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	45	0.244444	1.5833732	-3.0000000	4.0000000
37QUES	BUILDING TRUST/CUR	47	8.8085106	1.2447856	5.0000000	10.0000000
37ques	BUILDING TRUST/REQ	47	9.2978723	1.0817637	6.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	47	0.4893617	1.3330635	-3.0000000	4.0000000
<b>380UES</b>	MANAGING CHANGE/CUR	47	8.4893617	1.3492726	5.0000000	10.0000000
<b>380UES</b>	MANAGING CHANGE/REQ	47	9.2553191	1.1696912	6.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	47	0.7659574	1.4627664	-3.0000000	4.0000000
<b>390UES</b>	MANAGING CONFLICT/CUR	47	8.3404255	1.4931233	4.0000000	10.0000000
<b>390UES</b>	MANAGING CONFLICT/REQ	47	9.2340426	1.2196358	6.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	47	0.8936170	1.6449401	-3.0000000	5.0000000
40QUES	BUILDING TEAMWORK/CUR	46	8.5652174	1.4552919	5.0000000	10.0000000
40QUES	BUILDING TEAMNORK/REQ	46	9.2608696	1.2725265	4.0000000	10,0000000
40DELTA	DELTA-BUILDING TEAMWORK	46	0.6956522	1.5036188	-3,00000 <del>00</del>	4.0000000
41QUES	DEVLP POS_ORGAN CLIMAT/CUR	47	8.5106383	1.3330635	5.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	47	9.3404255	1.0273773	6.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	47	0.8297872	1.4191110	-4.0000000	4.0000000
42QUES	MOTIVATING PEOPLE/CUR	47	8.2340426	1.6446589	4.0000000	10.0000000
<b>420UES</b>	MOTIVATING PEOPLE/REQ	47	9.1489362	1.5460851	2.0000000	10,0000000
42DELTA	DELTA-MOTIVATING PEOPLE	47	0.9148936	1.6128531	-4.0000000	4.0000000
43QUES	EMPLY COORD NECHNISM/CUR	47	7.9361702	1.5660009	5.0000000	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	47	8.6382979	1.7745242	2.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	47	0.7021277	1.6407169	-4.0000000	4.0000000
44QUES	DEVLP SUBORDINATES/CUR	47	8.3829787	1.3760876	5.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	47	8.9148936	1.4570636	4.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	47	0.5319149	1.5014640	-5.0000000	4,0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	47	8.5319149	1.4272361	6.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	47	9.0212766	1.4369255	5.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	47	0.4893617	1.5304495	-4.0000000	4.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	47	8.2340426	1.4775533	5.0000000	10.0000000
46QUES	PRON IMMOVT & RISK BHVR/REQ	47	8.7446809	1.3904658	5.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	47	0.5106383	1.6923400	-4.0000000	3.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	47	8.2765957	1.7900951	3.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	44	8.3327922	1.1347243	5.7857143	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	45	8.9476190	1.1791518	4.6428571	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	44	0.6071429	1.3391002	-3.5714286	3.3571429

## ORGANIZATIONAL BEHAVIOR ISSUES NEANS AND DELTAS

## ------DESIGZ=DC------

Variable Label	N	Hean	Std Dev	Ninima	Haximm
33QUES KNOW SUP REQ OP FORC/CUR 33QUES KNOW SUP REQ OP FORC/REQ	97 97	8.1340206 8.8556701	1.9876120 1.3843597	2.0000000 3.0000000	10.0000000
STORLTA DELTA-KNOW & SUPPORT OFF FORCES	97	0.7216495	1.8693931	-6.0000000	6.0000000

34QLES	DEVLP & COMM COMD VISH/CUR	97	7.5979381	1,7833711	3.0000000	10.0000000
34QUES	DEM D. C. COMM. COMD. LITCH (DCC.	07	8.6597938	1.2819792	5.0000000	10.0000000
34DELTA	DETA-BENEFICO & COMM COMMAND MICION	97	1.0618557	1.7725595	-2,0000000	7.0000000
35QUES	DELTA-DEVELOP & COMM COMMAND VISION IMPOUR IND & WORK GRP/CUR	97	8.1134021	1.6948223	3.0000000	10.0000000
	IMPOUR IND & WORK GRP/COK		8.6804124	1.3810201	3.000000	10.0000000
35QUES	INPOUR IND & WORK GRP/REQ DELTA-EMPOWER INV & WORK GROUPS DEVLP NON-PARCHL PERSP/CUR	97			-5.0000000	6.0000000
350ELTA	DEFIN-SULPRINGER THA & MOKY PROOFS	7/	0.5670103	1.6260075		
36QUES			7.8526316	2.0575157	0	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	95	8.2736842	1.6849907	0	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	95	0.4210526	1.5199310	-4.0000000	5.0000000
37ques	BUILDING TRUST/CUR BUILDING TRUST/REQ DELTA-BUILDING TRUST MANAGING CHANGE/CUR MANAGING CHANGE/REQ DELTA-MANAGING CHANGE MANAGING CONFLICT/CUR MANAGING CONFLICT/REQ DELTA-MANAGING CONFLICT BUILDING TEAMMORK/CUR BUILDING TEAMMORK/REQ DELTA-BUILDING TEAMMORK DEVIL POS ORGAN CLIMAT/CUR	97	8.3814433	1.5575308	4.0000000	10.0000000
379UES	BUILDING TRUST/REQ	97	9.1237113	1.2437991	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	97	0.7422680	1.4809791	-5.0000000	5.0000000
38QUES	MANAGING CHANGE/CUR	97	7.8865979	1.6575351	3.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	97	8.9381443	1.3214136	4.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	97	1.0515464	1.7581426	-5.0000000	6.0000000
<b>399UES</b>	MANAGING CONFLICT/CUR	97	7.6907216	1.7100245	3.0000000	10.0000000
39QUES	MANAGING CONFLICT/REQ	97	8.8762887	1.3405357	4.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	97	1.1855670	1.9489842	-5.0000000	6.0000000
40ques	BUILDING TEAMWORK/CUR	97	8.1443299	1.6582476	4.0000000	10.0000000
40ques	BUILDING TEAMMORK/REQ	97	9.2061856	1.1541424	4,0000000	10.0000000
40DELTA	DELTA-BUILDING -TEAMNORK	97	1.0618557	1.8864342	-5.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	97	8,2886598	1.6263377	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	97	9.2061856	1.1174575	4.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	97	0.9175258	1.6562389	-5,0000000	6.0000000
42QUES	MOTIVATING PEOPLE/CUR	97	8.0103093	1.4964879	4,0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	97	9.1752577	1.1274077	4.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	97	1.1649485	1.7893226	-5.0000000	6.0000000
43QUES	EMPLY COORD MECHNISM/CUR	97	7.1340206	1.9452338	0	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	97	8.3195876	1.5107007	3.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD NECHANISMS	97	1.1855670	1.9328837	-4.0000000	7.0000000
44QUES	DEVLP SUBORDINATES/CUR	97	8.1752577	1.6202515	4.0000000	10.0000000
44QUES	DEVLP SUBORD INATES/REG	97	9.0000000	1.1814539	6.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	97	0.8247423	1.5812067	-3.0000000	6.0000000
45QUES	MOTIVATING PEOPLE/CUR MOTIVATING PEOPLE/REG DELTA-MOTIVATING PEOPLE EMPLY COORD MECHNSN/CUR EMPLY COORD MECHNSN/REG DELTA-EMPLOY COORD NECHANISMS DEVLP SUBORDINATES/CUR DEVLP SUBORDINATES/REG DELTA-DEVELOP SUBORDINATES UNDRSTHD ROLE CO & XO/CUR	97	8.2474227	1.8542234	2,0000000	10.0000000
45QLES	1382373183 STATE 123 & SUITERS	~,	9.0000000	1.7736497	0	10.0000000
45DELTA		97	0.7525773	2.2127986	-10,0000000	8.0000000
46QUES	PROM INNOVT & RISK RHVR/CUR	97	7.7525773	1.9633673	2,0000000	10.0000000
46QUES	PROM INNOVI & RISK BHVR/REQ	97	8.6082474	1.4329217	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	97	0.8556701	1.8874017	-4.0000000	7,0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	97	8.0309278	1.8168976	1.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C		7.9428571	1.4541629	4.0000000	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	95	8.8541353	1.0850660	4.4285714	10.0000000
	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR		0.9112782	1.4011702	-3.9285714	5.4285714
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------DESIG2=#C------

Variable	tabel	×	Hean	\$td Dev	Ninimm	Heximum
33QUES	KNOW SUP REQ OP FORC/CUR	153	7.6209150	2.1367909	0	10.0000000
33ques	KNOW SUP REQ OP FORC/REQ	154	8.7402597	1.4316917	1.0000000	10.0000000
330ELTA	DELTA-KNOW & SUPPORT OF FORCES	153	1.1111111	2.0408833	-6.0000000	7.0000000
34QUES	DEVLP & COME COME VISH/CUR	153	7.4575163	1.9701287	2.0000000	10,0000000
34QUES	DEVLP & COM COMD VISN/REQ	154	8.7662338	1.5916129	2.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COM COMMAND VISION	153	1.3071895	2.0688194	-8,0000000	7,0000000
35QUES	IMPOUR IND & WORK GRP/CUR	153	7.9346405	1.8484460	2.0000000	10.0000000
35QUES	INPOUR IND & WORK GRP/REQ	154	8.8766234	1.5138918	2.0000000	10.0000000
350ELTA	DELTA-ENPOWER INV & WORK GROUPS	153	0.9346405	1.6127502	-3.0000000	5.0000000
36QUES	DEVLP MON-PARCHL PERSP/CUR	153	8.0065359	1.8227247	0	10.0000000
360LES	DEVLP NON-PARCHL PERSP/REQ	154	8.7402597	1.3421532	3.0000000	10.0000000
360ELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	153	0.7320261	1.6623008	-2.0000000	9.0000000
37ques	BUILDING TRUST/CUR	153	8.6013072	1.1828816	5.0000000	10.0000000
37ques	BUILDING TRUST/REQ	154	9.3181818	0.9881953	5,0000000	10.0000000
37DELTA		153	0.7124183	1.1278368	-2,0000000	5.0000000
	DELTA-BUILDING TRUST		8.1633987	1.4888070	2.000000	10.0000000
38QUES	MANAGING CHANGE/CUR	153				
389JE\$	MANAGING CHANGE/REQ	154	9.2402597	0.9970885	6.0000000	10.0000000
38DELTA	DELTA-HANAGING CHANGE	153	1.0718954	1.4604639	-2.0000000	7.0000000
399LE8	MAMAGING CONFLICT/CLR	153	7.7908497	1.6648597	1.0000000	10.0000000
390UES	MANAGING CONFLICT/REQ	154	9.1883117	1.0892792	5.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	153	1.3921569	1.7138572	-4.0000000	9.0000000

40ques	BUILDING TEAMNORK/CUR	153	8.2810458	1.5063791	3.0000000	10,0000000
40ques	BUILDING TEAMNORK/REQ	154	9.2402597	1.0419639	5.0000000	10.0000000
400ELTA	DELTA-BUILDING TEAMWORK	153	0.9607843	1.4275593	-3.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLINAT/CUR	153	8.222222	1.4744411	2.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	154	9.3441558	0.9244668	6.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	153	1.1176471	1.5041223	-3.0000000	7.0000000
42QUES	MOTIVATING PEOPLE/CUR	153	8.1503268	1.4316500	4.0000000	10,0000000
42QUES	MOTIVATING PEOPLE/REQ	154	9.3636364	0.8989331	6.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	153	1.2156863	1.3904807	-2.0000000	6,0000000
43QUES	EMPLY COORD MECHNISM/CUR	153	7.555556	1.8349275	0	10.0000000
<b>43QUES</b>	EMPLY COORD MECHNISM/REQ	154	8.7532468	1.3543041	0	10,0000000
43DELTA	DELTA-EMPLOY COORD NECHANISMS	153	1.1960784	1.7170156	-4.0000000	7,0000000
44QUES	DEVLP SUBORDINATES/CUR	153	8.1045752	1.6106692	3.0000000	10,0000000
44QUES	DEVLP SUBORDINATES/REQ	154	9.0584416	1.2536848	2.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	153	0.9477124	1.5466043	-3.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	153	7.5163399	2.1123215	0	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	154	8.8896104	1.7056679	Q	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	153	1.3660131	2.5822054	-10.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	152	7.7894737	1.7741021	3.0000000	10,0000000
46QUES	PROM INNOVY & RISK BHVR/REQ	153	8.5490196	1.5215175	2.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	152	0.7500000	1.7838495	-5.0000000	5.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	154	8.0129870	1.9334923	1.0000000	10,0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	152	7.9309211	1.2962205	4.4285714	10,0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	153	9.0018674	0.9210929	5.7857143	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	152	1.0667293	1.2225267	-1.9285714	5.0000000

## ------DESIG2=MSC\_AH------

Variable	Label	Ħ	Hean	Std Dev	Minimum	Naximum
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33QUES	KNOW SUP REQ OP FORC/CUR	30	7.933333	1.5742176	4.0000000	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	29	8.3448276	1.9689711	2.0000000	10,0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	29	0.4827586	2.0287345	-4.0000000	4.0000000
34QUES	DEVLP & COMM COMD VISH/CUR	30	7.8333333	1.8210140	1.0000000	10.9000000
34QUES	DEVLP & COMM COMD VISH/REQ	29	8.8965517	0.9390279	7.000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	29	1.1379310	1.8655550	-2.0000000	7.0000000
<b>35QUES</b>	IMPOUR IND & WORK GRP/CUR	<b>3</b> 0	8.4333333	1.1651057	6.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	29	9.1379310	1.0255360	7.0000000	10.0000000
35DELTA	DELTA-EMPOWER INV & WORK GROUPS	29	0.7586207	1.2146479	-2.0000000	4.0000000
36QUES	DEVLP MON-PARCHL PERSP/CUR	30	8.3000000	1.5789564	5.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	29	8.4827586	1.1218827	5.00000C0	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	29	0.2413793	1,7658501	-3.0000000	5.0000000
37ques	BUILDING TRUST/CUR	29	8.5172414	1.2711269	6.0000000	10.0000000
<b>370LES</b>	BUILDING TRUST/REQ	29	9.2758621	0.9597824	7.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	28	0.7857143	1.6183472	-3.0000000	4.0000000
<b>389UES</b>	MANAGING CHANGE/CUR	30	8.3333333	1.2129569	5,0000000	10.0000000
<b>380UES</b>	MANAGING CHANGE/REQ	29	9.1379310	0.8752199	7.0000000	10.0000000
38DELTA	DELTA-NAMAGING CHANGE	29	0.8620690	1.5288683	-2.0000000	5.0000000
<b>39QUES</b>	MANAGING CONFLICT/CUR	30	8.0666667	1.4840144	5.0000000	10,0000000
39QUES	MANAGING CONFLICT/REQ	29	9,2068966	0.8185052	8.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	29	1,2068966	1,5207919	-2.0000000	5.0000000
40QUES	BUILDING TEAMNORK/CUR	29	8.5862069	1.3233410	5.0000000	10.0000000
40QUES	BUILDING TEAMNORK/REQ	29	9.3448276	1.0098042	7.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMWORK	28	0.7857143	1.2868895	-2.0000000	4.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	30	8.3000000	1.3169976	5.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	29	9.3103448	0.9674506	7.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	29	1.0689655	1.3074248	-1.0000000	4.0000000
42QUES	MOTIVATING PEOPLE/CUR	30	8.4333333	1.3047218	6.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	29	9.2413793	0.9507581	7.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	29	0.8620690	1.3555215	-2.0000000	4.0000000
43QUES	EMPLY COORD NECKNISM/CUR	30	8, 1333333	1.5696305	5.0000000	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	29	8.7586207	1.1848801	6,0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	29	0.6896552	1.6712580	-2,0000000	5.0000000
44QUES	DEVLP SUBORDINATES/CUR	30	8.5000000	1.2525835	5.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	29	9.0344828	0.9813532	7,0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	29	0.5862069	1.4272161	-2,0000000	4.0000000
45QLES	UNDESTNO ROLE CO & XO/CUR	30	8.4333333	1.9771685	2.0000000	10.0000000
45CLES	UNDESTIND ROLE CO & XO/REQ	29	9,2758621	1.0985884	6.0000000	10.0000000
450ELTA	DELTA-UNDERSTANDING ROLE OF CO/XX	29	0.8965517	1.7797437	-3.0000000	7.0000000
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46QUES	PROM INNOVT & RISK BHVR/CUR	30	7.9000000	1.6049492	4.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	29	8,7241379	1.1306304	6.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	29	0.8965517	1.6332445	-2.0000000	5.0000000
RGMBEH	ORGANIZATIONAL BEHAVIOR	30	8.2333333	1.9419743	2.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	28	8.2295918	1.1637244	5.2857143	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	29	9.0123153	0.8242120	7.4285714	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	27	0.8333333	1.2476037	-1.2857143	4.6428571

## ------DESIG2=HSC\_HCA------

Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
33QUES	KNOW SUP REQ OP FORC/CUR	93	8.1505376	1.8293871	0	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	93	8.2795699	1.9357371	Ö	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OFF FORCES	93	0.1290323	1.8721402	-8.0000000	5.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	93	8.3010753	1.2578877	6.0000000	10.0000000
34QUES	DEVLP & COMM COMD VISN/REQ	93	9.0645161	1.4280304	3.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	93	0.7634409	1.5561788	-4.0000000	4.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	93	8.5268817	1.2903606	5.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/REQ	93	8.9569892	1.3344432	3.0000000	10.0000000
35DELTA	DELTA-EMPOWER INV & WORK GROUPS	93	0.4301075	1.4992596	-5.0000000	5.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	92	8.8152174	1.1476622	5.0000000	10.0000000
<b>36QUES</b>	DEVLP NON-PARCHL PERSP/REQ	92	8.9565217	1.3499128	2.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	92	0.1413043	1.2005633	-4.0000000	3.0000000
37ques	BUILDING TRUST/CUR	93	8.7956989	1.2385049	4.0000000	10.0000000
37ques	BUILDING TRUST/REQ	93	9.3010753	1.1012340	5.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	93	0.5053763	1.4417958	-4.0000000	4.0000000
<b>380UES</b>	NANAGING CHANGE/CUR	93	8.4838710	1.3482106	4.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	93	9.3010753	0.9530836	6.0000000	16.0000000
38DELTA	DELTA-MANAGING CHANGE	93	0.8172043	1.3428250	-3.0000000	5.0000000
39ques	MANAGING CONFLICT/CUR	93	8.2365591	1.4400925	4.0000000	10.0000000
<b>399UES</b>	MANAGING CONFLICT/REQ	93	9.1720430	1.1384931	4.0000000	10.0000000
39DELTA		93	0.9354839	1.6405623	-4.0000000	6.0000000
40QUES	BUILDING TEAMNORK/CUR	93	8.7204301	1.2191015	4.0000000	10.0000000
400LES	BUILDING TEANWORK/REQ	93	9.3548387	0.9165763	6.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMWORK	93	0.6344086	1.3252149	-3.0000000	4.0000000
41QUES	DEVLP POS_ORGAN CLINAT/CUR	93	8.6881720	1.1700845	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	93	9.3870968	1.1036723	3.0000000	10.0000000
41DELTA		93	0.6989247	1.3814371	-4.0000000	4.0000000
<b>420UES</b>	MOTIVATING PEOPLE/CUR	93	8.5483871	1.2555627	4.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	93	9.2580645	1.2238857	4.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	93	0.7096774	1.3954947	-4.0000000	5.0000000
43QLES	EMPLY COORD MECHNISM/CUR	93	8.0752688	1.3532293	4.0000000	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	93	8.7849462	1.1214263	6.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	93	0.7096774	1.4933231	-4.0000000	4.0000000
44QUES	DEVLP SUBORDINATES/CUR	93	8.6236559	1.2328297	5.0000000	10.0000000
44CLES	DEVLP SUBORDINATES/REQ	93	9.2473118	1.1388010	4.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	93	0.6236559	1.4439829	-4.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR -	93	8.8602151	1.0993219	6.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	93	9.2258065	1.4827195	2.0000000	10.00000
45DELTA		93	0.3655914	1.6667134	-8.0000000	4.0000000
46QUES	PRON INNOVT & RISK BHVR/CUR	93	8.4623656	1.2472504	4.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	93	8.9139785	1.2127575	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	93	0.4516129	1.4559931	-5.0000000	4.0000000
RGNBEN	ORGANIZATIONAL BEHAVIOR	93	8.2795699	1.9746524	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	92	8.5054348	0.9451920	6.0714286	10.0000000
rgagr	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	92	9.0838509	0.9587599	5.4285714	10.0000000
REDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	92	0.5784161	1.1163558	-2.7142857	3.1428571

#### ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

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33QUES KNOW SUP REQ OP FORC/CUR 50 7.1800000 33QUES KNOW SUP REQ OP FORC/REQ 50 9.0000000 33QUETA DELTA-KNOW & SUPPORT OPF FORCES 50 1.8200000	2.0373051	2.0000000	10.0000000
	1.5386185	4.0000000	10.0000000
	2.2102729	-2.0000000	7.000000

34QUES	DEVLP & CONN COND VISN/CUR	50	7.8600000	2.0702953	0	10.0000000
34QUES	DEVLP & COMM COMD VISM/REQ	50	9.3200000	2.0347993	0	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	50	1.4600000	1.9713250	-6.0000000	6.0000000
35ques	IMPOUR IND & WORK GRP/CUR	50	8.5000000	1.4880476	3.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/REQ	50	9.7800000	0.5454824	8.0000000	10.0000000
350ELTA	DELTA-EMPOWER INV & WORK GROUPS	50	1.2800000	1.4291427	0	7.9000000
<b>369UES</b>	DEVLP NON-PARCHL PERSP/CUR	47	8.2127660	1.8170230	3.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	47	9.5319149	0.8035536	7.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	47	1.3191489	1.8545641	-2.0000000	7.0000000
37ques	BUILDING TRUST/CUR	50	8.8800000	1.3498299	5.0000000	10.0000000
<b>379UES</b>	BUILDING TRUST/REQ	50	9.9200000	0.3404679	8.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	50	1.0400000	1.2447441	0	4.0000000
<b>389UES</b>	MANAGING CHANGE/CUR	50	8.4200000	1.5530089	4.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	50	9.7800000	0.5454824	8.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	50	1.3600000	1.5354319	0	5.0000000
<b>399UES</b>	MANAGING CONFLICT/CUR	50	8.2400000	1.6358235	4.0000000	10.0C00000
<b>399UES</b>	MANAGING CONFLICT/REQ	50	9.7400000	0.5646021	8.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	50	1.5000000	1.4742691	0	5.0000000
40QUES	BUILDING TEAMMORK/CUR	50	8.7200000	1.2623270	6.0000000	10.0000000
40QUES	BUILDING TEAMNORK/REQ	50	9.8600000	0.4522055	8.00000000	10.0000000
400ELTA	DELTA-BUILDING TEAMNORK	50	1.1400000	1.3402711	-2.0000000	4.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	50	8.6600000	1.2874591	5.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	50	9.9200000	0.3404679	8.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	50	1.2600000	1.3523977	-1.0000000	5.0000000
42QUES	MOTIVATING PEOPLE/CUR	50	8.4400000	1.4165206	5.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REG	50	9.7400000	0.5646021	8.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	50	1.3000000	1.2494897	0	4.0000000
43QUES	EMPLY COORD MECHNISM/CUR	50	8.2400000	1.7444957	3.0000000	10.0000000
43QUES	EMPLY COORD MECHNSM/REQ	50	9.3600000	1.2249115	3.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	50	1.1200000	1.7099946	-4.0000000	6.0000000
44QUES	DEVLP SUBORDINATES/CUR	50	8.9400000	1.1677643	6.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	50	9.5400000	1.1642638	5.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	50	0.6000000	1.5118579	-4.0000000	4.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	50	7.3800000	1.9680095	1.0000000	10.0000000
45QUES	UNDRSTND ROLF CO & XO/REQ	50	9.2800000	2.0607112	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	50	1.9000000	2.4681646	-8.0000000	9.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	50	8.1400000	1.6538144	4.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	50	9.6800000	0.9570362	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	50	1.5400000	1.5414014	-2.0000000	5.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	50	8.7400000	1.7590582	3.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	47	8.3130699	1.1672050	5.1428571	9.9285714
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	47	9.5911854	0.6151197	7.0714286	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	47	1.2781155	1.1578245	-0.8571429	4.5000000

## ------ DESIG2\*OTHER -----

Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
33QUES	KNOW SUP REQ OP FORC/CUR	5	8.0000000	1.2247449	6.0000000	9.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	5	8.8000000	0.8366600	8.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	5	0.8000000	0.8366600	0	2.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	5	6.8000000	1.3038405	5.0000000	8.0000000
34QUES	DEVLP & COMM COMD VISH/REQ	5	8.2000000	2.0493902	5.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	5	1.4000000	2,4083189	-2.0000000	4.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	5	7.6000000	0.8944272	6.0000000	8.0000000
35ques	IMPOUR IND & WORK GRP/REQ	5	8.6000000	0.8944272	8.0000000	10.0000000
350ELTA	DELTA-EMPOWER INV & WORK GROUPS	5	1.0000000	1.4142136	0	3.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	5	8.6000000	0.8944272	8.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	5	0.8000000	1.6431677	-1.0000000	3.0000000
37QUES	BUILDING TRUST/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
37QUES	BUILDING TRUST/REQ	5	8.8000000	0.8366600	8.0000000	10.0000000
37DELTA	DELIA-BUILDING TRUST	5	1.0000000	1.4142136	0	3.0000000
38QUES	MANAGING CHANGE/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
<b>389UES</b>	MANAGING CHANGE/REQ	5	9.2000000	1.0954451	8.0000000	10.0000000
38DELTA	DELTA-MAKAGING CHANGE	5	1.4000000	1.6733201	0	4.0000000
39QUES	MANAGING CONFLICT/CUR	5	7.0000000	1.0000000	6.0000000	8.0000000
39QUES	MANAGING CONFLICT/REG	5	9.4000000	0.8944272	8.0000000	10.0000000
390ELTA	DELTA-MANAGING CONFLICT	5	2.4000000	1.6733201	0	4.0000000

40QUES	BUILDING TEAMHORK/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
40QUES	BUILDING TEAMHORK/REQ	5	9.0000000	1.0000000	8.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMNORK	5	1,2000000	1.3038405	0	3.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	5	9.2000000	1.0954451	8.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	5	1,4000000	1.6733201	0	4.0000000
<b>429UES</b>	NOTIVATING PEOPLE/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
42QUES	MOTIVATING PEOPLE/REQ	5	9.0000000	1.0000000	8.0000000	18.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	5	1.2000000	1.3038405	0	3.0000000
43QUES	EMPLY COORD MECHNISM/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
43QUES	EMPLY COORD MECHNISM/REQ	5	8.8000000	0.8366600	8.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	5	1.0000000	1.4142136	0	3.0000000
44QUES	DEVLP SUBORDINATES/CUR	5	7.8000000	1.0954451	6.0000000	9.0000000
44QUES	DEVLP SUBORDINATES/REQ	5	8.8000000	1.3038405	7.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	5	1.0000000	2.0000000	-2.0000000	3.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	5	7.2000000	1.9235384	4.0000000	9.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	5	7.4000000	2.6076810	3.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	5	0.2000000	3.7682887	-6.0000000	4.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	5	7.0000000	1.4142136	5.0000000	8.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	5	8.2000000	1.0954451	7.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	5	1.2000000	1.6431677	-1.0000000	3.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	5	7.4000000	1.5165751	5.0000000	9.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	5	7.5714286	1.0594569	5.7857143	8.5000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	5	8.7142857	0.7440238	8.1428571	9.8571429
REDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	5	1.1428571	1.4436702	-0.3571429	3.2857143

MANPONER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

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Variable	Label	N	Kean	Std Dev	Hinima	Meximum
47ques	MNG CIV PER BY REG PROC/CUR	47	7.1276596	1.9517776	2.0000000	10.0000000
47QUES	MMG CIV PER BY REG PROC/REQ	47	8.2127660	2.3306667	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	47	1.0851064	2.5692986	-6.0000000	7.0000000
48QUES	MNG NIL PER BY REG PROC/CUR	47	8.4680851	1.3649505	4.0000000	10.0000000
48QUES	MMG MIL PER BY REG PROC/REQ	47	8.5744681	1.4853587	4.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	47	0.1063830	1.8086031	-5.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	47	7.3404255	1.7726987	3.0000000	10.0000000
49QUES	EVAL MANPAR STAF NEEDS/REQ	47	8.1702128	1.7485292	1.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOHER STAFFING NEEDS	47	0.8297872	2.1601042	-6.0000000	4.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	46	5.3913043	2.9998390	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	46	7.1956522	2.8876716	0	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	46	1.8043478	3.1736384	-4.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	47	7.3617021	1.8815527	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	47	7.6808511	2.6218678	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	47	0.3191489	1.9236105	-4.0000000	5.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	46	8.2608696	1.5977037	3.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	46	8.6304348	2.2740927	0	10.0000000
52DELTA	DELTA-PRONOTE ETHICAL PRAC IN OPS	47	0.3617021	0.4856879	0	1.0000000
ANPOWER	NAMPOWER/HUMAN RES MONT	47	8.1914894	1.5271214	4.0000000	10.0000000
ANAGC	AGGREGATE MANPOHER MGMT/HRM ISSUES/C	46	7.3333333	1.4869605	3.6666667	10.0000000
AKAGR	AGGREGATE NAMPHOER MGMT/HRM ISSUES/R	46	8.0833333	1.8441600	1.0000000	10.0000000
ANDELTA	AGGREGATE DELTA MANPOHER MGMT/HRM ISSU	46	0.7500000	1.8226117	-3.8333333	3.8333333

------DESIG2=0C------

Variable	Label	N	Nean	Std Dev	Ninimum	Maximum
47QUES	MMG CIV PER BY REG PROC/CUR	97	5.6597938	2.0508464	1.0000000	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	97	7.7113402	1.8982380	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	97	2.0515464	2.1083719	-6.0000000	8.0000000
48QUES	MIG HIL PER BY REG PROC/CUR	97	8.0412371	1.4784390	4.0000000	10.0000000
48QUES	MNG NIL PER BY REG PROC/REQ	97	8.7422680	1.3638056	4.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	97	0.7010309	1.4154280	-6.0000000	4.0000000
49QUES	EVAL MAMPUR STAF NEEDS/CUR	97	7.2783505	1.8356554	3.0000000	10.0000000
49QUES	EVAL MANPAR STAF NEEDS/REQ	97	8.4948454	1.2426761	4.0000000	10.0000000
49DELTA	DELTA-EVAL NAMPONER STAFFING NEEDS	97	1.2164948	1.6534484	-2.0000000	5.0000000
50QUES	NAMAGE LABOR RELATIONS/CUR	96	3.7708333	2.4601205	0	8.0000000

50QUES	MANAGE LABOR RELATIONS/REQ	96	6.2500000	2.6596399	Û	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	96	2.4791667	2.6949433	-5.0000000	10.0000000
51QUES	MANG NULTI-CULT DIVRSTY/CUR	97	7.3711340	1.7097733	3.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	97	8.1134021	1.4921760	4.9000000	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	97	0.7422680	1.7986010	-6.0000000	6.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	97	8.4432990	1.5136123	4.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	97	8.9690722	1.3264427	3.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	97	0.5154639	0.5023570	. 0	1.0000000
ANPOWER	MANPOLER/HUMAN RES MGMT	97	8.1649485	1.5524202	3.0000000	10.0000000
ANAGC	AGGREGATE MANPONER MONT/HRM ISSUES/C	96	6.7534722	1.4098607	3.5000000	9.6666667
ANAGR	AGGREGATE MANPLICER MONT/HRM ISSUES/R	96	8.0434028	1.2021532	4.1666667	10.0000000
ANDELTA	AGGREGATE DELTA MANPONER NGMT/HRM ISSU	96	1.2899306	1.3803646	-2.0000000	5.1666667

## MANPOWER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

## ------DESIG2=MC------

Variable	: Label	N	Hean	Std Dev	" Hinimm	Maximum
47ques	NNG CIV PER BY REG PROC/CUR	153	5.8104575	2.4353527	0	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	154	8.2012987	1.8091267	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	153	2.3921569	2.5629837	-7.0000000	9.0000000
48QUES	HNG MIL PER BY REG PROC/CUR	153	7.4052288	1.6836595	3.0000000	10.0000000
48QUES	MNG MIL PER BY REG PROC/REQ	154	8.5779221	1.4809574	2.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	153	1.1633987	1.8829481	-8.0000000	7.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	153	6.8366013	1,9916190	0	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	154	8.5129870	1.4562779	0	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	153	1.6666667	2.0390916	-5.0000000	7.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	153	4.8366013	2.5941673	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	154	7.3896104	2.4529872	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	153	2.5686275	2.9686181	-7.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	153	7.0849673	1.9666553	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	154	7.9805195	1.9917174	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	153	0.8888889	2.1750849	-9.0000000	6.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	153	8.1895425	1.5293258	3.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	154	8.9935065	1.3648087	4.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	154	0.4805195	0.5012505	0	1.0000000
ANPOLER	NANPOWER/HUMAN RES MGMT	154	8.1493506	1.6872551	2.0000000	10.0000000
ANAGC	AGGREGATEMANPOWER MGMT/HRM ISSUES/C	153	6.6938998	1.6217024	2.0000000	10.0000000
ANAGR	AGGREGATE MANPHOER MONT/HRM ISSUES/R	154	8.2759740	1.4284407	2.666667	10.0000000
ANDELTA	AGGREGATE DELTA NAMPOWER MGMT/HRM ISSU	153	1.5795207	1.6892207	-5.0000000	5.1666667
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## ------DESIG2=HSC\_AH------

Variable	Label	N	Mean	Std Dev	Kinimm	Mexican
47QUES	MNG CIV PER BY REG PROC/CUR	30	6.7666667	2.1764149	2.0000000	10.0000000
47QUES	MMG CIV PER BY REG PROC/REQ	29	8.4137931	1.1500696	6.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	29	1.7586207	1.8058471	-2.0000000	7.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	30	8.1666667	1.5331584	4.0000000	10.0000000
48QUES	MNG MIL PER BY REG PROC/REQ	29	8.7931034	1.1141720	6.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	29	0.6896552	1.2846191	-2.00000000	5.0000000
<b>490UES</b>	EVAL MANPUR STAF NEEDS/CUR	30	7.4666667	1.7564332	3.0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	29	8.4137931	1.1807153	5.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	29	1.0344828	1.6362579	-2.0000000	6.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	30	5.2000000	2.6961019	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	29	6.7241379	2.4333480	0	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	29	1.6896552	3.0484592	-5.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	30	7.5666667	2.0457413	2.0000000	10.0000000
51QLES	MANG MULTI-CULT DIVRSTY/REQ	29	8.0000000	2.1213203	1.0000000	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	29	0.5172414	1.9387162	-5.0000000	6.0000000
52QLES	PROM ETHICL PRAC IN OPS/CUR	30	8.4666667	1.5698305	5.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	29	9.0344828	1.2672456	4.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	30	0.4333333	0.5040069	0	1.0000000
AMPOLIER	MANPOWER/HUMAN RES MONT	30	8.1333333	1.7167197	4.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGMT/HRM 188WES/C	30	7.2722222	1.6108369	3.0000000	10.0000000
ANAGR	AGGREGATE MANPAICER MGMT/HRM ISSUES/R	29	8,2298851	1.2021919	4.3333333	10.0000000
ANDELTA	AGGREGATE DELTA NAMPOWER MGMT/HRM ISSU	29	1.0517241	1.4814350	-1.6666667	6.1666667
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#### MANPOWER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

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Variable Label	N	Kean	Std Dev	Minimum	Hexima
47GUES MMG CIV PER BY REG PROC/CUR	93	7.7204301	1.5348530	4.0000000	10.0000000
47ques mag civ per by reg proc/reg	93	7.9677419	1.8618108	0	10.0000000
47DELTA DELTA-MANAGING CIV PERSONNEL	93	0.2473118	2.0937584	-7.0000000	5.0000000
48QUES MNG MIL PER BY REG PROC/CUR	93	8.3763441	1.3902923	5.0000000	10.0000000
48QUES MNG WIL PER BY REG PROC/REQ	93	8.333333	1.5557281	1.0000000	10.0000000
48DELTA DELTA-MAMAGING MIL PERSONNEL	93	-0.0430108	1.6412745	-8.0000000	5.0000000
49QUES EVAL MANPAR STAF NEEDS/CUR	92	7.8478261	1.5040954	4.0000000	10.0000000
49QUES EVAL MANPUR STAF NEEDS/REQ	92	8.2065217	1.4183882	1.0000000	10.0000000
49DELTA DELTA-EVAL MANPONER STAFFING NEEDS	92	0.3586957	1.8432027	-8.0000000	4.0000000
50ques Manage Labor Relations/Cur	93	6.5483871	2.2337146	0	10.0000000
50QUES MANAGE LABOR RELATIONS/REQ	93	7.2580645	2.3026602	0	10.0000000
SODELTA DELTA-MANAGE LABOR RELATIONS	93	0.7096774	2.4653276	-7,0000000	6.0000000
51QUES MANG MULTI-CULT DIVRSTY/CUR	93	7.8279570	1.8155348	3.0000000	10.0000000
51QUES MANG MULTI-CULT-DIVRSTY/REQ	93	8.0107527	2.0296424	0	10.0000000
51DELTA DELTA-MANAGE MULTI-CULT DIVERSITY	93	0.1827957	2.0480438	-9.0000000	5.0000000
52QUES PROM ETHICL PRAC IN OPS/CUR	93	8.4838710	1.3957459	5.0000000	10.0000000
52QUES PROM ETHICL PRAC IN OPS/REQ	93	8.9139785	1.7109361	1.0000000	10.0000000
52DELTA DELTA-PROMOTE ETHICAL PRAC IN OPS	93	0.4516129	0.5003505	0	1.0000000
AMPONER MAMPONER/HUMAN RES MONT	93	7.9247312	1.6761535	2.0000000	10.0000000
ANAGC AGGREGATEMANPOWER MGMT/HRM ISSUES/C	92	7.7844203	1.2892289	4.666667	10.0000000
ANAGR AGGREGATEMANPLICER MGMT/HRM ISSUES/R	92	8.1159420	1.4679605	1.0000000	10.0000000
ANDELTA AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	92	0.3315217	1.5457008	-7.6666667	3.1666667
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en Std Dev	Minimum Meximum
	3.0000000 10.0000000
	0 10.0000000
00 2.0972285	-8.0000000 7.0000000
00 1.5440472	5.0000000 10.0000000
00 1.7201092	0 10.0000000
00 1.74916 <del>89</del>	-6.0000000 5.0000000
00 2.1477088	1.0000000 10.0000000
00 1.4193991	3.0000000 10.0000000
00 2.1404749	-5.0000000 6.0000000
00 2.3723750	0 10.0000000
00 2.3905426	0 10.0000000
00 2.8373601	-6.0000000 8.0000000
00 1.8599978	3.0000000 10.0000000
00 1.6738078	3.0000000 10.0000000
00 1.8245491	-3.0000000 7.0000000
00 1.4061091	5.0000000 10.0000000
	7.0000000 10.0000000
	0 1.0000000
	4.0000000 10.0000000
	4.5000000 9.6666667
	3.333333 10.0000000
	-3.0000000 5.3333333
	00 1.7871423 00 1.7821106 00 2.0972285 00 1.5440472 00 1.7201092 00 1.7491689 00 2.1477088 00 1.4193991 00 2.3723750 100 2.3723750 100 2.3905426 100 2.3975426 100 1.8599978 101 1.6738078 102 1.6738078 103 1.6738078 104061091 105034574 105034574 10603 1.4847524 1.4305383 1.4160603

## MANPOWER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

Variable Label	Ħ	Mean	Std Dev	Kinima	Maximum
47QUES MMG CIV PER BY REG PROC/CUR 47QUES MMG CIV PER BY REG PROC/REG 47DELTA DELTA-MANAGING CIV PERSONNEL 48QUES NMG MIL PER BY REG PROC/CUR 48QUES NMG MIL PER BY REG PROC/REG 48DELTA DELTA-MANAGING NIL PERSONNEL	5 5 5 5 5	6.000000 7.800000 1.800000 7.800000 9.000000 1.200000	2.4494897 1.4832397 2.2803509 1.6431677 1.0000000 1.3038405	3,0000000 6,0000000 -1,0000000 5,0000000 8,0000000	9.0000000 10.0000000 5.0000000 9.0000000 10.0000000 3.0000000

49QUES	EVAL MANPUR STAF NEEDS/CUR	4	6.7500000	2.6299556	4.0000000	9.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	4	8.7500000	0.9574271	8.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	4 .	2.0000000	3.1622777	-1.0000000	6.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	5	4.0000000	2.0000000	2.0000000	7.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	5	6.4000000	3,7815341	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	5	2.4000000	4.1593269	-3.0000000	8.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	5	6.2000000	1.3038405	5.0000000	8.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	5	7.4000000	0.8944272	7.000000	9.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	5	1.2000000	1.9235384	-1.0000000	4.0000000
<b>529UES</b>	PROM ETHICL PRAC IN OPS/CUR	5	7.2000000	2.1679483	4.0000000	10.0000000
52 <b>QUE</b> \$	PROM ETHICL PRAC IN OPS/REQ	5	8.6000000	0.8944272	8.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	5	0.2000000	0.4472136	0	1.0000000
ANPOHER	MANPOLER/HUMAN RES MGMT	5	7.4000000	2.1908902	4.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGMT/HRM ISSUES/C	4	6.1666667	1.7533038	4.3333333	7.6666667
ANAGR	AGGREGATEMANPWOER MGMT/HRM ISSUES/R	4	8.0000000	1.3810892	6.3333333	9.5000000
ANDELTA	AGGREGATE DELTA MANPONER MGMT/HRM ISSU	4	1.8333333	2.7250552	-1.3333333	5.1666667

## COMMUNICATIONS ISSUES MEANS AND DELTAS

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Variable	Label	N	Hean	Std Dev	Ninimum	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	47	8.2765957	1.4551577	5.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	47	9.0638298	1.2230442	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	47	0.7872340	1.7059508	-5.0000000	4.0000000
C54QUES	POS & NEG FEEDBACK/CUR	47	8.3404255	1.4784921	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	47	9.0638298	1.2230442	5.0000000	10.0000000
<b>Q54DELTA</b>	DELTA-POS & NEG FEEDBACK	47	0.7234043	1.7029658	-5.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	47	8.2340426	1.4327348	4.0000008	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	47	8.9148936	1.3804503	4.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	47	0.6808511	1.6695011	-4.0000000	5.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	47	8.3617021	1.3896003	4.0000000	10.0000000
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	47	9.2340426	1.0675605	6.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	47	0.8723404	1.3770956	-2.0000000	5.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	47	7.6170213	1.8945367	. 0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	47	8.4680851	1.7674726	3.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	47	0.8510638	1.8530671	-4.0000000	5.0000000
C58QUES	REP ORGN TO EXTRAL GRP/CUR	47	7.7659574	2.0239089	O	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	47	8.2765957	2.3003036	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	47	0.5106383	1.9986119	-5.0000000	4.0000000
C59QLES	CLIMATE OF OPEN CONM/CUR	47	8.7446809	1.2418094	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN CONNI/REQ	47	9.3191489	1.1814947	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	47	0.5744681	1.3309800	-4.0000000	3.0000000
<b>C60QUES</b>	CONDUCT MEETINGS EFF/CUR	47	8.3191489	1.3530382	5.0000000	10.000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	47	9.0000000	1.6550319	2.0000000	10.0000000
960DELTA	DELTA-CONDUCT MEETINGS EFFECTIVELY	47	0.6808511	2.0862530	-7.0000000	5.0000000
COMM	COMMUNICATION	47	9.0425532	1.7931930	2.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	47	8.2074468	1.1159895	5.3750000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	47	8.9175532	1.1356012	5.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	47	0.7101064	1.3571235	-3.7500000	3.5000000

DESIG2=DC

Variable	Label	N	Mean	Std Dev	Hinimm	Heximum
C53QUES	WRITING EFFECTIVELY/CUR	97	8.2886598	1.4430780	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	97	9.1340206	1.1051854	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	97	0.8453608	1.5366373	-3.0000000	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	97	8.1340206	1.3040711	5.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REG	97	9.1134021	1.0495663	6.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	97	0.9793814	1.3842822	-2.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	97	7.5773196	1.5931824	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	97	8.9072165	1.1372708	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	97	1.3298969	1.7661260	-3.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	97	8.1958763	1.3278991	5.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	97	9.3092784	0.9394239	6.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	97	1.1134021	1,4059123	-2.0000000	5.0000000
CS7QUES	BLD WORK & SUPRT RELTH/CUR	97	7.3092784	1.8048593	2.0000000	10.0000000

R57QUES	BLD WORK & SUPRT RELTN/REQ	97	8.5670103	1.1806356	5.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	97	1.2577320	1.6411273	-3.0000000	5.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	97	7.0515464	2.0123118	1.0000000	10.0000000
r58ques	REP ORGN TO EXTRNL GRP/REQ	97	8.1752577	1.6138096	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	97	1.1237113	1.9698653	-6.0000000	8,0000000
C59QUES	CLINATE OF OPEN COMM/CUR	97	8.4329897	1.4993555	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	97	9.1340206	1.0065294	6.0000000	10,0000000
<b>Q59DELTA</b>	DELTA-CLIMATE OF OPEN COMMUNICATIONS	97	0.7010309	1.3003601	-2.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	97	7.5670103	1.5268924	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	97	8.9072165	1.0112129	6.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	97	1.3402062	1.5538031	-2.0000000	5.0000000
COMM	COMMUNICATION	97	8.8144330	1.5964146	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	97	7.8195876	1.2020719	4.8750000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	97	8.9059278	0.8864634	5.8750000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	97	1.0863402	1.2045596	-1.6250000	4.2500000

## COMMUNICATIONS ISSUES MEANS AND DELTAS

------DESIG2=HC ------

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Variable	Label	N	Mean	Std Dev	Minimum	Meximum
C53QUES	WRITING EFFECTIVELY/CUR	153	8.444444	1.3469697	3.0000000	10,0000000
R53QUES	WRITING EFFECTIVELY/REQ	154	9.1883117	1.0892792	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	153	0.7385621	1,3463950	-4.0000000	7.0000000
C54QUES	POS & NEG FEEDBACK/CUR	153	7-9150327	1.5515176	3.0000000	10,0000000
R54QUES	POS & NEG FEEDBACK/REQ	154	9.1298701	1.2351142	0	18,0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	153	1.2091503	1.7831580	-10.0000000	7,0000000
C55QUES	DELVR EFF ORAL PRES/CUR	153	7.9869281	1.4999427	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	154	9.0584416	1.0112893	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	153	1.0653595	1.5289883	-2.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	153	8.1503268	1.6810525	1.0000000	16.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	154	9.2727273	1.0619548	3.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	153	1.1176471	1.8243282	-4.0000000	9.0000000
C57ques	BLD WORK & SUPRT RELTN/CUR	152	7.4868421	1.9966424	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	153	8.8431373	1.4423922	0	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	152	1.3486842	1.9403689	-4.0000000	7.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	153	7.555556	2.0611982	1.0000000	10.9000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	154	8.6103896	1.6221977	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	153	1.0457516	1.8401225	-4.0000000	7.0000000
C59QUES	CLIMATE OF OPEN CONN/CUR	153	8.4313725	1.3217050	5.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	154	9.2272727	1.0448925	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN CONMUNICATIONS	153	0.7908497	1.2174909	-1.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	153	7.9934641	1.4349800	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	154	9.0649351	1.1528613	3.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT NEETINGS EFFECTIVELY	153	1.0653595	1.4941694	-3.0000000	6.0000000
COMM	COMMUNICATION	154	8.7077922	1.8468320	2.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	152	8.0049342	1.1984297	4.7500000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	153	9.0506536	0.9289565	5.6250000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	152	1.0394737	1.1691946	-1.7500000	4.7500000
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------ DESIG2=MSC\_AH ------

Variable	Label	N	Kean	Std Dev	Hinimm	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	30	8.4333333	1.3565507	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	29	8.9310345	0.9975339	7.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	29	0.5517241	1.4537195	-2.0000000	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	30	8.4000000	1.3025175	5.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	29	9.0689655	1.0667385	6.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	29	0.7241379	1.5328906	-2.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	30	8.3333333	1.3978637	5.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	29	8.9310345	1.0327161	6.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	29	0.6551724	1.6534782	-3,0000000	5.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	30	8.3666667	1.2994252	5.0000000	10.0000000
RS6QUES	LISTENING EFFECTIVELY/REQ	29	9,2068966	0.9775812	6.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	29	0.8965517	1.3975700	-2,0000000	5.0000000
C57QUES	BLD WORK & SUPRT RELTM/CUR	30	8.0666667	1.7798360	1.0000000	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	29	8.8275862	1.3111872	6.0000000	10.0000000

Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	29	0.8275862	1.8335945	-1.0000000	9.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	30	7.9666667	1.6501480	5.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	29	8.5172414	1.5950972	4.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	29	0.6206897	1.3205462	-2.0000000	4.0000000
C59GUES	CLIMATE OF OPEN COMM/CUR	30	8.7000000	1.2905492	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	29	9.1379310	1.0255360	6.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	29	0.4827586	1.2427127	-2.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	30	8.4333333	1.3308886	6.0000000	10.0000000
R60QUES	CONDUCT MEETINGS EFF/REQ	29	8.8620690	1.0597890	6.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	29	0.4827586	1.1218827	-2.0000000	3.0000000
COMM	COMMUNICATION	30	8.7000000	2.2151516	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	30	8.3375000	1.1400573	4.7500000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	29	8.9353448	0.9411362	6.6250000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	29	0.6551724	1.1899201	-1.2500000	5.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	29	8.9353448	0.9411362	6.6250000	10.0000000

#### COMMUNICATIONS ISSUES NEARS AND DELTAS

8661	G2=MSC	4404
DE21	LE-FISE	

Variable	Label	N	Hean	Std Dev	Minimm	Maximum
05701F0		93	8.7526882	1.0999596	5.0000000	10.0000000
C53QUES	WRITING EFFECTIVELY/CUR	93	9.3763441	0.7359404	8.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	93			-2.0000000	4.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	93 93	0.6236559 8.3870968	1.1412615 1.2071549	5.0000000	10.000000
C54QUES	POS & NEG FEEDBACK/CUR				5.0000000	10.000000
R54QUES	POS & NEG FEEDBACK/REQ	93 93	9.1612903	0.9474258	-3.0000000	4.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	93 93	0.7741935	1.2347243	*	10.0000000
C55QUES	DELVR EFF ORAL PRES/CUR		8.4408602	1.30602	4.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	93	9.2258065	0.9794523	5.0000000	
Q55DELTA	DELTA-DELY EFF ORA' RESENTATION	93	0.7849462	1.5169296	-2.0000000	6.0000000
C56QUES	LISTENING EFFECTIV,CUR	93	8.3440860	1.5071902	3.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	93	9.3870968	0.8474034	7.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	93	1.0430108	1.6610236	-2.0000000	6.0000000
C57QUES	BLD WORK & SUPRT RELTH/CUR	93	7.9139785	1.5226972	3.0000000	10.0000000
R57QUES	BLD WORK & SUPRT RELTH/REQ	93	8.7956989	1.2296972	4.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	93	0.8817204	1.6930129	-3.0000000	6.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	93	8.2150538	1.5240782	3.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	93	8.8817204	1.2234081	4.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	93	0.6666667	1.6038902	-3.0000000	6.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	93	8.7741935	1.1527758	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	93	9.2688172	0.8614924	6.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	93	0.4946237	1.1852688	-2.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	92	8.3152174	1.2918115	5.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	93	9.0322581	0.9606566	6.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	92	0.7173913	1.2866695	-3.0000000	4.0000000
COMM	COMMUNICATION	93	8.7956989	1.8448468	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	92	<b>8.3</b> 994565	0.9693516	6.1250000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	93	9.1411290	0.7214272	7.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	92	0.7377717	1.0637412	-2.0000000	3.2500000
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## ----- DESIGZ=NC -----

Variable	Label	<b>`</b>	N	Mean	Std Dev	<b>Hinim</b>	Maximum
C53QUES	WRITING EFFECT	TIVELY/CUR	50	8.5000000	1.2330483	5.0000000	10.0000000
R53QUES	WRITING EFFECT	TIVELY/REQ	50	9.6000000	0.6388766	8.0000000	10.0000000
Q53DELTA	DELTA-WRITING	EFFECTIVELY	50	1.1000000	1.2657175	-1.0000000	4.0000000
C54QUES	POS & NEG FEEL	DBACK/CUR	50	8.7400000	1.0843977	7.0000000	10.0000000
R54QUES	POS & NEG FEET		50	9.6200000	0.7795865	7.0000000	10.0000000
954DELTA	DELTA-POS & NI		50	0.8800000	1.1364104	-1.0000000	3,0000000
C55QUES	DELVR EFF ORAL		50	8.0200000	1.5049578	4.0000000	10.0000000
R55QUES	DELVR EFF ORAL		50	9.4600000	1.0343094	6.0000000	10.0000000
Q55DELTA		F ORAL PRESENTATION	50	1.4400000	1.5670068	-2.0000000	5.0000000
C56QUES	LISTENING EFF		50	8.7600000	1.3180072	5.0000000	10,0000000
R56QUES	LISTENING EFF		50	9.8400000	0.4677344	8.0000000	10.0000000
956DELTA	DELTA-LISTENII		50	1.0800000	1.3223356	0	5,0000000
C57QUES	BLD WORK & SUI		50	7.8800000	1.9654153	3,0000000	10.0000000
R57QUES	BLD WORK & SU	- · · ·	50	9.5400000	0.8134080	7,0000000	10.0000000
Q57DELTA		ORKING & SUPPORT RELAT	50	1.6600000	1.9336969	0	7.0000000

C58QUES	REP ORGN TO EXTRNL GRP/CUR	50	8.2000000	1.6035675	4.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	50	9.2800000	1.2295677	5.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	50	1.0800000	1.6142225	-2.0000000	6.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	50	8.9200000	1.1752551	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	50	9.7600000	0.5910903	8.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN CONMUNICATIONS	50	0.8400000	1.0758955	-1.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	50	8.5600000	1.2480188	6.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	50	9.5000000	1.0151907	5.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	50	0.9400000	1.0956314	-1.0000000	4.0000000
COMM	COMMUNICATION	50	9.0400000	1.7838276	3.0000000	10.0000000
COMAGC	AGGREGATE CONNUNICATIONS/C	50	8.4475000	1.0467668	6.1250000	10.0000000
COMAGR	AGGREGATECOMMUNICATIONS/R	50	9.5750000	0.6045111	7.5000000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	50	1.1275000	0.9908671	-0.1250000	2.8750000

## COMMUNICATIONS ISSUES MEANS AND DELTAS

Variable	Label	N	Kean	Std Dev	Hinima	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	5	8.8000000	1.0954451	8,0000000	10,0000000
R53QUES	WRITING EFFECTIVELY/REQ	5	9.0000000	1.4142136	7.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	5	0.2000000	1.0954451	-1.0000000	2.0000000
C54QUES	POS & NEG FEEDBACK/CUR	5	7.4000000	1.5165751	5.0000000	9.0000000
<b>R54QUES</b>	POS & NEG FEEDBACK/REQ	5	9.4000000	0.8944272	8.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	5	2.0000000	0.7071068	1.0000000	3.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	5	8.6000000	0.8944272	8.0000000	10.0000000
r55ques	DELVR EFF ORAL PRES/REQ	5	8.8000000	1.3038405	7.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	5	0.2000000	1.0954451	-1.0000000	2.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	5	7.0000000	1.0000000	6.0000000	8.0000000
r56ques	LISTENING EFFECTIVELY/REQ	5	9.4000000	0.8944272	8.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	5	2.4000000	1.1401754	1.0000000	4.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	5	7.4000000	1.1401754	6.0000000	9.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	5	8.6000000	0.5477226	8.0000000	9.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	5	1.2000000	1.0954451	0	3.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	5	7.8000000	1.3038405	6.0000000	9.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	5	8.2000000	0.8366600	7.0000000	9.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	5	0.4000000	1.5165751	-1.0000000	3.0000000
C59QUES	CLINATE OF OPEN COMM/CUR	5	8.0000000	0.7071068	7.0000000	9.0000000
R59QUES	CLINATE OF OPEN COMM/REQ	5	9.0000000	1.0000000	8.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	5	1.0000000	0.7071068	0	2.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	5	7.8000000	0.4472136	7.0000000	8.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	5	9.0000000	1.0000000	8.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	5	1.2000000	1.0954451		2.0000000
COMM	COMPLNICATION	5	8.0000000	0.7071068	7.0000000	9.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	5	7.8500000	0.7974569	7.0000000	8.7500000
COMAGR	AGGREGATE COMMUNICATIONS/R	5	8.9250000	0.8551316	7.8750000	9.7500000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	5	1.0750000	0.8319781	0.3750000	2.5000000

#### FINANCIAL MANAGEMENT MEANS AND DELTAS

----- RANK1=/

Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
C1QUES	INTERP FINAN STATEMETS/CUR	3	4.666667	2.5166115	2.0000000	7.0000000
R1QUES	INTERP FINAN STATEMNTS/REQ	3	7.0000000	2.6457513	4.0000000	9.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	3	2.3333333	0.5773503	2.0000000	3.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	3	5.3333333	1.5275252	4.0000000	7.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	3	7,0000000	2.6457513	4.0000000	9.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	3	1.6666667	2.5166115	-1,0000000	4.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	3	6.0000000	1.0000000	5.0000000	7.0000000
<b>R3QUES</b>	EVAL OPER & CAP BLDGETS/REQ	3	5.666667	2.0816660	4.0000000	8.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	3	-0.3333333	1.1547005	-1.0000000	1.0000000
C4QUES	RES MONT ADV & DRUBK/CUR	3	4.0000000	2.6457513	2.0000000	7.0000000
R4QUES	RES NONT ADV & DRUBK/REQ	3	6.666667	3.0550505	4.0000000	10.0000000
<b>O</b> 4DELTA	DELTA-RESOURCE MONT ADV & DRAUBACKS	3	2.666667	0.5773503	2.0000000	3.0000000
<b>CSQUES</b>	MAX BEN FROM REIMBR/CUR	3	4.666667	1.5275252	3.0000000	6.0000000
RSQUES	MAX BEN FROM REIMBR/REQ	3	7.3333333	3.0550505	4.0000000	10,0000000
95DELTA	DELTA-MAX BEN FROM REIMBR	3	2.666667	3.2145503	-1.0000000	5.0000000

CÁQUES	WORK W/PROCURMINT SYS/CUR	3	5.0000000	1.0000000	4,9000000	6.0000000
<b>REQUES</b>	WORK W/PROCURIENT SYS/REQ	3	6.3333333	2.0816660	4.0000000	8.00000000
Q6DELTA	DELTA-WORK W/PROCUREMENT SYSTEM	3	1.3333333	1.1547005	0	2.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	3	6.666667	1.1547005	6.0000000	8.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	3	6.666667	3.0550505	4.0000000	10.000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	3	0	2.0000000	-2.0000000	2.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	3	7.6666667	1.5275252	6.0000000	9.0000000
FINAGC	AGGREGATEFINANCIAL/C	3	5.1904762	1.4591956	4.1428571	6.8571429
FINAGR	AGGREGATEFINANCIAL/R	3	6.666667	2.5767141	4.0000000	9.1428571
FINDELTA	AGGREGATE DELTAFINANCIAL	3	1.4761905	1.4021364	-0.1428571	2.2857143

DANY1-ADM

Variable	Label	N	Hean	Std Dev	Hinimm	Meximum
C1QUES	INTERP FINAN STATEMNTS/CUR	10	8.1000000	1.7288403	5.0000000	10.0000000
RICLES	INTERP FINAN STATEMNTS/REQ	10	8.9000000	1.4491377	6.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	10	0.8000000	2.0439613	-2.0000000	5.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	10	8.0000000	1.4907120	6.0000000	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	10	8.9000000	1.1005049	7,0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	10	0.9000000	1.5951315	-2.0060000	3.0000033
C3QUES	EVAL OPER & CAP BUDGETS/CUR	10	8.5000000	1.4337209	6.0000000	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	10	9.2000000	1.0327956	7.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	10	0.7000000	1.8287822	-2.0000000	4.0000000
C4QUES	RES MGMT ADV & DRINBK/CUR	10	7.7000000	2.2135944	3.0000000	10.0000000
<b>R4QUES</b>	RES MONT ADV & DRNBK/REQ	10	9.3000000	0.8232726	8.0000000	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE NGMT ADV & DRAWBACKS	10	1.6000000	2.0110804	0	6.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	10	7.2000000	2.0439613	3.0000000	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	10	8.7000000	1.5670212	5.0000000	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	10	1.5000000	2.3687784	-2,0000000	6.0000000
<b>C</b> 6QUES	WORK W/PROCURINT SYS/CUR	10	6.0000000	1.8257419	3.0000000	8.0000000
<b>REQUES</b>	WORK W/PROCURINT SYS/REQ	10	7.4000000	1.6465452	5.0000000	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	10	1.4000000	2.2211108	-2.0000000	6.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	10	8.0000000	1.4142136	5.0000000	10.0000000
<b>R7QUES</b>	COST-BENFT ANAL TECH/REQ	10	9.0000000	1.0540926	7.0000000	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT AMAL TECH	10	1.0000000	1.2472191	-1.0000000	3.0000000
FINNGNT	FINANCIAL/RESOURCE NGNT	10	8.7000000	1.0593499	7.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	10	7.6428571	1.1591106	5.8571429	9.2857143
FINAGR	AGGREGĂTEFINANCIAL/R	10	8.7714286	0.8603116	7.0000000	9.8571429
FINDELTA	AGGREGATE DELTAFINANCIAL	10	1.1285714	1.4434935	-1.2857143	3.1428571

## FINANCIAL MANAGEMENT MEANS AND DELTAS

RANK1=CAPT

Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	310	5.3709677	2.3430257	0	10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	311	7.3954984	1.8598939	0	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMNTS	309	2.0194175	2.3712862	-5.0000000	8.0000000
<b>CZQUES</b>	RECOG FUNDING SOURCES/CUR	311	5.9003215	2.4938052	0	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	312	7.9711538	1.7539486	0	10.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	311	2.0836013	2.4833811	-5.0000000	8.00000000
C3QUE\$	EVAL OPER & CAP BUDGETS/CUR	311	5.6623794	2.4948656	0	10.0000000
REQUES	EVAL OPER & CAP BUDGETS/REQ	311	7.6237942	2.1349503	0	10.0000000
<b>Q3DELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	310	1.9548387	2.6214004	-6.0000000	8.0000000
CAQUES	RES MGMT ADV & DRUBK/CUR	308	5.0616883	2.6841481	0	10.0000000
<b>R4QUES</b>	RES MONT ADV & DRUBK/REQ	308	7.2532468	2.7692158	0	10.0000000
<b>QÁDELTA</b>	DELTA-RESOURCE NGMT ADV & DRAHBACKS	307	2.1986971	2.6769895	-7.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	306	4.2843137	2.9433252	0	10.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	306	6.4509804	3.0286959	0	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	305	2.1672131	2.9303719	-6,0000000	10.0000000
C6QUES	WORK W/PROCURINIT SYS/CUR	310	4.6064516	2.5030642	0	10.0000000
<b>Réques</b>	WORK W/PROCURINIT SYS/REQ	312	6.6217949	2.3444343	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	310	2.0258065	2.6826746	-5.0000000	10.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	311	5.4469453	2.6352906	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	312	7.2660256	2.2631679	0	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT ANAL TECH	311	1.8295820	2.6126046	-9.0000000	10,0000000
FINNGHT	FINANCIAL/RESOURCE MONT	312	7.9102564	1.6566025	1.0000006	10.0000000

FINAGC	AGGREGATEFINANCIAL/C	304	5.2039474	2.1354170	0.1428571	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	305	7.2351288	1.8895338	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	302	2.0293283	2.2381330	-4.5714286	8.0000000

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Variable	Label	N	Hean	Std Dev	Kinimum	Maximum
CIQUES	INTERP FINAN STATEMETS/CUR	96	5.1666667	2.6543576	0	10.0000000
RIQUES	INTERP FINAN STATEMETS/REQ	96	7.3750000	1.8310193	3.0000000	10.0000000
QIDELTA	DELTA-INTERP FINAN STATEMETS	96	2.2083333	2.9232882	-5.0000000	8.00000000
CZQUES	RECOG FUNDING SOURCES/CUR	96	5.5416667	2.7257705	0	10.0000000
<b>R2QUES</b>	RECOG FUNDING SOURCES/REQ	96	7.8854167	1.7282166	2.0000000	10.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	96	2.3437500	2.8684422	-3.0000000	10.0000000
<b>C3QUES</b>	EVAL OPER & CAP BUDGETS/CUR	96	5.1770833	2.8022352	0	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	96	7.4166667	2.0399518	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	96	2.2395833	2.9549060	-5.0000000	10.0000000
C4QUES	RES MGMT ADV & DRINBK/CUR	96	4.9687500	2.4211921	0	10.0000000
<b>R4QUES</b>	RES MONT ADV & DRIBK/REQ	96	7.2395833	2.5823074	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MONT ADV & DRAWBACKS	96	2.2708333	3.0658704	-10.0000000	10.0000000
<b>CSQUES</b>	MAX BEN FROM RETMBR/CUR	95	4.5052632	3.0172331	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	95	6.6210526	3.0183092	0	10.0000000
Q5DELTA	DELTA-NAX BEN FROM REIMBR	95	2.1157895	3.4328301	-10.0000000	10.0000000
CAQUES	WORK W/PROCURINIT SYS/CUR	96	4.4479167	2.7100973	0	10,0000000
REQUES	WORK W/PROCURIENT SYS/REQ	96	6.6979167	2.1770080	2.0000000	10.0000000
<b>96DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	96	2.2500000	3.2927352	-7.0000000	10.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	96	5. <i>697</i> 9167	2.8621662	0	10.0000000
R7QUES	COST-BENFT AMAL TECH/REQ	96	7.5520833	2.1169481	0	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	96	1.8541667	3.1754955	-8.0000000	10.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	96	7.9479167	1.8027452	1.0000000	10.0000000
FINAGE	AGGREGATEFINANCIAL/C	95	5.0796992	2.3965089	0.1428571	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	95	7.2496241	1.7151680	2.1428571	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	95	2.1699248	2.6919812	-5.5714286	9.5714286

#### FINANCIAL MANAGEMENT MEANS AND DELTAS

RANK1=LCDR

Variable	Label	N	Mean	Std Dev	Hinima	Maximum
C1QUES	INTERP FINAN STATEMNTS/CUR	44	4.6818182	2.7430481	0	9.0000000
R1QUES	INTERP FINAN STATEMETS/REQ	43	7.2558140	1.7333291	3.0000000	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMENTS	43	2.4883721	2.4531039	-3.0000000	7.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	44	4.8636364	2.8168175	0	9.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	43	7.8837209	1.5767553	3.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	43	2.9302326	2.6938674	-2.0000000	9.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	44	4.7727273	3.0105523	0	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	43	7.5348837	1.6087386	2.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	43	2.6511628	2.6266375	-3.0000000	8.0000000
C4QUES	RES MGMT ADV & DRINBK/CUR	44	5.1363636	2.5112853	0	10.0000000
<b>R4QUES</b>	RES MONT ADV & DRINK/REQ	43	7.9302326	1.6958682	2.0000000	10.0000000
Q4DELTA	DELTA-RESOURCE MGMT ADV & DRAIBACKS	43	2.7209302	2.2288752	-1.0000000	8.0000000
CSQUES	MAX SEN FROM REIMBR/CUR	44	4.6818182	2.7515131	0	10.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	43	7.4418605	2.2918315	2.0000000	10.0000000
Q5DELTA	DELTA-MAX SEN FROM REIMBR	43	2.6511628	2.8940310	-5.0000000	8.0000000
C6QUE\$	WORK W/PROCURINIT SYS/CUR	44	4.3863636	2.8219728	0	9.0000000
R6QUES	WORK W/PROCURINIT SYS/REQ	43	7.3953488	1.7880494	3.0000000	10.0000000
96DELTA	DELTA-WORK W/PROCUREMENT SYSTEM	43	3.0465116	2.8946049	-3.0000000	8.0000000
C7QLES	COST-BENFT ANAL TECH/CUR	44	5.3863636	2.5262888	0	10.0000000
R/QUES	COST-BENFT ANAL TECH/REQ	43	7.6046512	2.1059952	2.0000000	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	43	2.2325581	2.5055862	-3.0000000	7.0000000
FINNGNT	FINANCIAL/RESOURCE MGMT	44	7.9545455	1.9523932	2.0000000	10.0000000
FINAGE	AGGREGATE FINANCIAL/C	44	4.8441558	2.3491646	0.2857143	9.1428571
FINAGR	AGGREGATEFINANCIAL/R	43	7.5780731	1.4076542	4.4285714	9.8571429
FINDELTA	AGGREGATE DELTAFINANCIAL	43	2.6744186	2.1192178	-1.0000000	7,4285714

RAMK1-OTHER

Variable	Label	N	Hean	Std Dev	Hinimum	Hex issue
						*********
Cloues	INTERP FINAN STATEMENTS/CUR	11	5.0000000	2.8635642	1.0000000	9.0000000
RIQUES	INTERP FINAN STATEMENTS/REQ	11	6.6363636	1.5015144	4.0000000	9.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMNTS	11	1.6363636	3.4430431	-3.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	11	4.0000000	2.6832816	1.0000000	8.0000000
R2QUES	RECOG FUNDNG SOURCES/REQ	11	7.2727273	1.4206273	5.0000000	9.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	11	3.2727273	3.4085454	-3.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	11	3.3636364	3.0090772	0	9.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	11	6.7272727	1.6787441	5.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	11	3.3636364	3.2946237	-1.0000000	9.0000000
CAQUES	RES MONT ADV & DRUBK/CUR	11	4.0000000	2.6832816	0	8.0000000
<b>R4QUES</b>	RES MONT ADV & DRUBK/REQ	11	6.5454545	2.5831623	1.0000000	10.0000000
Q4DELTA	DELTA-RESOURCE MONT ADV & DRAWBACKS	11	2.5454545	3.1420896	-1.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	11	3.8181818	3.1246818	0	9.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	11	5.0909091	3.5903912	0	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	11	1.2727273	3.4377583	-5.0000000	7.0000000
C6QUES	WORK W/PROCURMNT SYS/CUR	11	3.8181818	3.1565228	~ O	8.0000000
R6QUES	WORK W/PROCURIENT SYS/REQ	11	5.5454545	3.1420896	Ō	10.0000000
<b>Q6DELTA</b>	DELTA-MORK W/PROCUREMENT SYSTEM	11	1.7272727	3.5239441	-3.0000000	9.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	11	4.7272727	3.2277208	C	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	11	7.0000000	2,7928480	Q	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	11	2.2727273	3.0030288	Ô	9.0000000
FINNGMT	FINANCIAL/RESOURCE NIGHT	11	7.6363636	1.7477258	4.0000000	10.0000000
FINAGC	AGGREGATE FINANCIAL/C	11	4.1038961	2.5047636	1.1428571	7.7142857
FINAGR	AGGREGATE FINANCIAL/R	11	6,4025974	1.7294781	3.7142857	9.4285714
FINDELTA	AGGREGATE DELTAFINANCIAL	11	2.2987013	2.9921356	-1.0000000	8.2857143
FINAGC FINAGR	AGGREGATEFINANCIAL/C AGGREGATEFINANCIAL/R	11 11	4.1038961 6.4025974	2.5047636 1.7294781	1.1428571 3.7142857	7.7142857 9.4285714

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

----- RANK1='

Abd					<b></b>
Lacei		Rean	Sta Dev	PINIMA	Maximum
MANGNG PLANNING PROCS/CUR	3	6.0000000	3.4641016	2.0000000	8.0000000
MANGNG PLANNING PROCS/REQ	3	7.0000000	2.6457513	4.0000000	9.0000000
DELTA-MANAGING PLANNING PROCS	3	1.0000000	1.0000000	0	2.0000000
METHOS EVAL PROGRAMS/CUR	3	6.666667	0.5773503	6.0000000	7.0000000
METHOS EVAL PROGRAMS/REQ	3	7.6666667	3.2145503	4.0000000	10.0000000
DELTA-METHOS EVAL PROGRAMS	3	1.0000000	2.6457513	-2.0000000	3.0000000
EVAL & APPL MARKET AMAL/CUR	3	6.666667	1.5275252	5.0000000	8.0000000
EVAL & APPL MARKET AMAL/REQ	3	6.666667	2.3094011	4.0000000	8.0000000
DELTA-EVAL & APPL MARKET AMALYSIS	3	0	1.0000000	-1.0000000	1.0000000
EMP IMPROV PRIM & MTHD/CUR	3	7.6666667	2.5166115	5.0000000	10.0000000
EMP IMPROV PRIN & MTHD/REQ	3	7.3333333	3.0550505	4.0000000	10.0000000
DELTA-EMP IMPROV PRIN & MTHD	3	-0.3333333	2.0816660	-2.0000000	2.0000000
DEPT & FUNC MIL FAC/CUR	3	7.6666667	0.5773503	7.0000000	8.0000000
DEPT & FUNC MIL FAC/REQ	3	8.666667	2.3094011	6.0000000	10.0000000
DELTA-DEPT & FUNC MIL FAC	3	1.0000000	2.6457513	-2.0000000	3.0000000
PROGRAM PLANNING & EVAL	3	8.3333333	2.0816660	6.0000000	10.0000000
AGGREGATEPROGRAM PLAN & EVAL/C	3	6.9333333	1.5534907	5.2000000	8.2000000
AGGREGATEPROGRAM PLAN & EVAL/R	3	7.4666667	2.6857649	4.4000000	9.4000000
AGGREGATE DELTAPROGRAM PLAN & EVAL	3	0.5333333	1.4047538	-0.8000000	2.0000000
	DELTA-NAMAGING PLANNING PROCS METHDS EVAL PROGRAMS/CUR METHDS EVAL PROGRAMS/REQ DELTA-METHDS EVAL PROGRAMS EVAL & APPL MARKET AMAL/CUR EVAL & APPL MARKET AMAL/REQ DELTA-EVAL & APPL MARKET AMALYSIS EMP IMPROV PRIN & MTHD/CUR EMP IMPROV PRIN & MTHD/CUR EMP IMPROV PRIN & MTHD/REQ DELTA-EMP IMPROV PRIN & MTHD DEPT & FUNC MIL FAC/CUR DEPT & FUNC MIL FAC/PEQ DELTA-DEPT & FUNC MIL FAC PROGRAM PLANNING & EVAL AGGREGATEPROGRAM PLAN & EVAL/C AGGREGATEPROGRAM PLAN & EVAL/R	MANGNG PLANNING PROCS/CUR  MANGNG PLANNING PROCS/REQ  DELTA-MANGING PLANNING PROCS  METHDS EVAL PROGRAMS/CUR  METHDS EVAL PROGRAMS/REQ  DELTA-METHDS EVAL PROGRAMS  EVAL & APPL MARKET AMAL/CUR  EVAL & APPL MARKET AMAL/CUR  EVAL & APPL MARKET AMAL/CUR  DELTA-EVAL & APPL MARKET AMAL/SIS  EMP IMPROV PRIN & MTHD/CUR  EMP IMPROV PRIN & MTHD/CUR  DELTA-EMP IMPROV PRIN & NTHD  DEPT & FUNC MIL FAC/CUR  DEPT & FUNC MIL FAC/CUR  DELTA-DEPT & FUNC MIL FAC  PROGRAM PLANNING & EVAL  AGGREGATEPROGRAM PLAN & EVAL/C  AGGREGATEPROGRAM PLAN & EVAL/C	MANGNG PLANNING PROCS/CUR   3   6.0000000	MANGNG PLANNING PROCS/CUR 3 6.000000 3.4641016 MANGNG PLANNING PROCS/REQ 3 7.0000000 2.6457513 DELTA-MANAGING PLANNING PROCS 3 1.0000000 1.0000000 NETHDS EVAL PROGRAMS/CUR 3 6.6666667 0.5773503 NETHDS EVAL PROGRAMS/REQ 3 7.6666667 3.2145503 DELTA-METHDS EVAL PROGRAMS EVAL & APPL MARKET ANAL/CUR 3 6.6666667 1.5275252 EVAL & APPL MARKET ANAL/CUR 3 6.6666667 2.3094011 DELTA-EVAL & APPL MARKET ANAL/SIS 3 0 1.0000000 EMP IMPROV PRIN & NTHD/CUR 3 7.6666667 2.5166115 EMP IMPROV PRIN & NTHD/REQ 3 7.3333333 3.0550505 DELTA-EMP IMPROV PRIN & NTHD 3 -0.3333333 2.0616660 DEPT & FUNC NIL FAC/CUR 3 7.66666667 2.3094011 DELTA-DEPT & FUNC NIL FAC/CUR 3 7.6666667 2.3094011 DELTA-DEPT & FUNC NIL FAC/CUR 3 7.6666667 2.3094011 DELTA-DEPT & FUNC NIL FAC/CUR 3 7.6666667 2.3094011 DELTA-DEPT & FUNC NIL FAC/CUR 3 8.6666667 2.3094011 DELTA-DEPT & FUNC NIL FAC/CUR 3 8.3333333 2.0616660 AGGREGATEPROGRAM PLAN & EVAL/C 3 6.9333333 1.5534907 AGGREGATEPROGRAM PLAN & EVAL/R 3 7.4666667 2.6857649	MANGNG PLANNING PROCS/CUR  3 6.0000000 3.4641016 2.0000000  MANGNG PLANNING PROCS/REQ  3 7.0000000 2.6457513 4.0000000  DELTA-MANGING PLANNING PROCS  3 1.0000000 1.0000000 0  METHDS EVAL PROGRAMS/CUR  3 6.6666667 0.5773503 6.0000000  METHDS EVAL PROGRAMS/REQ  3 7.6666667 3.2145503 4.0000000  DELTA-METHDS EVAL PROGRAMS  3 1.0000000 2.6457513 -2.0000000  EVAL & APPL MARKET ANAL/CUR  3 6.6666667 1.5275252 5.00000000  EVAL & APPL MARKET ANAL/CUR  3 6.6666667 2.3094011 4.0000000  DELTA-EVAL & APPL MARKET ANAL/SIS  3 0 1.0000000 -1.0000000  EMP IMPROV PRIN & MTHD/CUR  3 7.6666667 2.5166115 5.0000000  EMP IMPROV PRIN & MTHD/REQ  3 7.3333333 3.0550505 4.0000000  DELTA-EMP IMPROV PRIN & MTHD  3 0.3333333 2.0816660 -2.0000000  DEPT & FUNC MIL FAC/CUR  3 7.6666667 0.5773503 7.0000000  DEPT & FUNC MIL FAC/REQ  3 8.6666667 2.3094011 6.0000000  DELTA-DEPT & FUNC MIL FAC  3 1.0000000 2.6457513 -2.0000000  DELTA-DEPT & FUNC MIL FAC  3 1.0000000 2.6457513 -2.0000000  AGGREGATEPROGRAM PLAN & EVAL/C  3 6.9333333 1.5534907 5.2000000  AGGREGATEPROGRAM PLAN & EVAL/C  3 6.9333333 1.5534907 5.2000000  AGGREGATEPROGRAM PLAN & EVAL/C  3 7.4666667 2.6857649 4.4000000

Variable Label Std Dev Minimm Haximum MANGING PLAINING PROCS/CUR 7.4000000 1.3496971 6.0000000 9.0000000 CBQUES 10 MANGNG PLANNING PROCS/REQ 10.0000000 9.0000000 0.9428090 RBQUES 8.0000000 10 **QBDELTA** DELTA-MANAGING PLANNING PROCS 10 1.6000000 1.4298407 -1.0000000 4.0000000 7.2000000 5.0000000 10 1.3165612 9.0000000 METHOS EVAL PROGRAMS/CUR C9QLES 10.0000000 8.7000000 RPQLES **METHOS EVAL PROGRAMS/REQ** 10 0.8232720 5.0000000 DELTA-NETHOS EVAL PROGRAMS 1.5000000 1.5092309 -1.0000000 4,0000000 **Q9DELTA** 10 5.0000000 10.0000000 7.2000000 1.6865481 EVAL & APPL MARKET AMAL/CUR 10 C10QUES RIDQUES EVAL & APPL MARKET ANAL/REQ 10 8.6000000 0.9660918 7.0000000 10.0000000 Q10DELTA DELTA-EVAL & APPL MARKET ANALYSIS 1,4000000 4.0000000 1.5055453 10 7.0000000 8.4000000 10.0000000 C11QUES EMP IMPROV PRIM & MTHD/CUR 10 0.8432740

------- RANK1=ADK

R11QUES	EMP IMPROV PRIN & MTHD/REQ	10	9.0000000	0.8164966	8.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & NTHD	10	0.6000000	1.1737878	-1.0000000	3.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	10	9.3000000	0.8232726	8.0000000	10.0000000
R12QUES	DEPT & FUNC NIL FAC/REQ	10	9.5000000	0.7071068	8.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	10	0.2000000	1.1352924	-2.0000000	2.0000000
PROGRAM	PROGRAM PLANNING & EVAL	10	8.5000000	0.7071068	8.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	10	7.9000000	0.8602325	6.6000000	9.0000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	10	8.9600000	0.6586181	8.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	10	1.0600000	1.1197222	-1.0000000	2.6000000

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

#### ------ RANK1=CAPT ------

Variable	Label	N	Hean	Std Dev	Hinimm	Meximum
C8QUES	MANGNG PLANNING PROCS/CUR	311	5.6141479	2.3784637	0	10.0000000
R8QUES	MANGNG PLANNING PROCS/REQ	312	7.6891026	1.8933315	· 0	10.0000000
<b>Q8DELTA</b>	DELTA-MANAGING PLANNING PROCS	311	2.0900322	2.3164761	-5.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	311	6.0160772	2.2979090	0	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	312	7.8685897	1.7270425	0	10.0000000
Q9DELTA	DELTA-NETHOS EVAL PROGRAMS	311	1.8649518	2.1822805	-4.0000000	8.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	311	5.2411576	2.4645311	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	310	7.4548387	1.9974642	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	309	2.2038835	2.4229392	-6.0000000	10.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	311	7.2958199	1.8270235	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & NTHD/REQ	312	8.5000000	1.5755365	2.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	311	1.2186495	1.8536205	-5.0000000	7.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	308	7.5551948	2.1492076	0	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	310	8.3483871	1.8973446	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	308	0.8019481	1.9159189	-7.0000000	10.0000000
PROGRAM	PROGRAM PLANNING & EVAL	312	7.9134615	1.4794014	2.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	308	6.3512987	1.8565050	1.0000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	308	7.9857143	1.4930208	1.0000000	10,0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	306	1.6392157	1.7890829	-4.8000000	7.4000000

## 

Variable	Label	H	Xean	Std Dev	Ninimm	Haximm
COQUES	MANGNG PLANKING PROCS/CUR	96	5.5104167	2.4920708	0	10.0000000
<b>R8QUES</b>	MANGNG PLANNING PROCS/REQ	96	7.5208333	1.9027911	3.0000000	10.0000000
<b>QSDELTA</b>	DELTA-MANAGING PLANNING PROCS	96	2.0104167	2.6297680	-4.0000000	8.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	96	6.0520833	2.2728132	0	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	96	7.8750000	1.6108187	3.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	96	1.8229167	2.4920708	-6.0000000	9.0000000
C10QUES	EVAL & APPL MARKET AMAL/CUR	96	5.0937500	2.5673174	0	10.0000000
R10QUES	EVAL & APPL MARKET AMAL/REQ	96	7.4895833	2.0672626	0	10.0000000
<b>Q10DELTA</b>	DELTA-EVAL & APPL MARKET ANALYSIS	96	2.3958333	2.7814391	-3.0000000	9.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	96	6,9895833	2.1545291	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	96	8.5937500	1.3024521	5.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	96	1.6041667	2.0544133	-3.0000000	9.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	96	7.6770833	2.0078519	3.0000000	10.0000000
R12QUES	DEPT & FUNC HIL FAC/REQ	96	8.4166667	1.9121036	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	96	0.7395833	2.1287248	-10.0000000	6.0000000
PROGRAM	PROGRAM PLANNING & EVAL	96	7.8020833	1.8502904	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	96	6.2645833	1.9339613	1,4000000	9.8000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	96	7.9791667	1.3763351	3.8000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	96	1.7145833	1.9889685	-3.2000000	6.8000000

## PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

Variable	Label	N	Hean	\$td Dev	Ninimum	Maximum
COQUES	MANGNG PLANNING PROCS/CUR	44	5.4318182	2.8805501	0	10.0000000
ROQUES	MANGNG PLANNING PROCS/REQ	43	7.6976744	1.5512650	3.0000000	10.0000000

<b>Q8DELTA</b>	DELTA-MANAGING PLANNING PROCS	43	2.3488372	2.5249585	-2.0000000	8.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	44	5.8181818	2.5542735	0	10.0000000
<b>R9QUES</b>	METHOS EVAL PROGRAMS/REQ	43	7.7906977	1.3897266	5.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	43	2.0697674	2.0283156	-2.0000000	7.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	44	5.5454545	2.8648190	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	43	7.7209302	1.6231302	3.0000000	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	43	2.2558140	2.6012179	-2.0000000	7.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	44	6.7954545	1.8749207	2.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	43	8.3488372	1.5100256	3.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	43	1.6279070	2.1159626	-6.0000000	7.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	44	7.3409091	2.4959799	1.0000000	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	43	8.6976744	1.1450698	6.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC HIL FAC	43	1.4186047	2.0497684	-3.0000000	5.0000000
PROGRAM	PROGRAM PLANNING & EVAL	44	8.0000000	1.5249857	3.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	44	6.1863636	2.3233487	1.4000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	43	8.0511628	1.1356500	5.6000000	10.0000000
<b>PPEDELTA</b>	AGGREGATE DELTAPROGRAM PLAN & EVAL	43	1.9441860	1.9597500	-2.0000000	6.6000000

----- RANK1=OTHER -----

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C8QUES	MANGNG PLANNING PROCS/CUR	11	4.6363636	2.9418609	0	8.0000000
<b>R8QUES</b>	MANGNG PLANNING PROCS/REQ	11	6.6363636	2.2922795	1.0000000	9.0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	11	2.0000000	2.5690465	-1.0000000	7.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	11	5.7272727	2.5725827	1.0000000	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	11	7.4545455	1.0357255	5.0000000	9.0000000
Q9DELTA	DELTA-NETHOS EVAL PROGRAMS	11	1.7272727	2.7236339	-2.0000000	6.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	11	4.4545455	2.9107950	0	7.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	11	6.2727273	2.6866674	Ō	9.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	11	1.8181818	2.3159526	-1.0000000	6.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	11	7.1818182	1.4709304	5.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	11	8.1818182	1.0787198	6.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	11	1.0000000	1.7320508	-1.0000000	5.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	11	6.7272727	2.1019471	3.0000000	10.0000000
R12QUES	DEPT & FUNC NIL FAC/REQ	11	7.8181818	1.5374122	5.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC HIL FAC	11	1.0909091	2.5081685	-1.0000000	7.0000000
PROGRAM	PROGRAM PLANNING & EVAL	11	7.5454545	1.5075567	5.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	11	5.7454545	1.9881467	2.4000000	8.8000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	11	7.2727273	1.3748388	4.8000000	9.4000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	11	1.5272727	2.1415373	-0.6000000	6.2000000

## DECISION MAKING MEANS AND DELTAS

------ RANK1=/ ./ ------

Variable	Label	N	Hean	Std Dev	Minimum	Nexima
C13QUES	ASSESS AVAIL INFO/CUR	3	7.3333333	0.5773503	7.0000000	8.0000000
R13QUES	ASSESS AVAIL INFO/REQ	3	8.0000000	2.6457513	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	3	0.666667	2.5166115	-2.0000000	3.0000000
C14QUES	INCLD OTHR DECSH MAKING/CUR	3	7.3333333	0.5773503	7.0000000	8.0000000
R14QUES	INCLD OTHE DECSH MAKING/REQ	3	8.666667	1.5275252	7.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	3	1.3333333	1.5275252	0	3.0000000
C15QUES	DECISM MAKING TECH/CUR	3	8.333333	0.5773503	8.0000000	9.0000000
R15QUES	DECISH MAKING TECH/REQ	3	8.0000000	2.0000000	6.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	3	-0.3333333	2.0816660	-2.0000000	2.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	3	5.6666667	2.5166115	3.0000000	8.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	3	7.3333333	3.0550505	4.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	3	1.6666667	0.5773503	1.0000000	2.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	3	6.666667	1.1547005	6,0000000	8,0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	ž	6.666667	2.3094011	4.0000000	8,0000000
017DELTA	DELTA-STAT TOOLS IN DECISION MAKING	3	0	2,0000000	-2.0000000	2,0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	3	6.0000000	1,0000000	5.0000000	7.0000000
RISQUES	STRING WEAKINS STAT TECH/REQ	3	6.666667	2.3094011	4.0000000	8,0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	3	0.666667	3.2145503	-3.0000000	3.0000000
C19QUES	NOW INFO SYS DESIGNED/CUR	- <del>-</del>	4.6666667	1.5275252	3.0000000	6.0000000
R19QUES	NOW INFO SYS DESIGNED/REQ	ž	7.0000000	2.6457513	4.0000000	9.0000000
Q19DELTA	DELTA-NOW INFO SYSTEMS ARE DESIGNED	- Z	2.3333333	1.1547005	1.00.7000	3.0000000
- ITVELIA	REPLY WAS THEN STATED WE ACSTRACE.			1.1571003	1.000.000	3.000000

C20QUES	ANALYZE RISK & ALT/CUR	3	6.333333	1.5275252	5.0000000	8.0000000
<b>R20QUES</b>	ANALYZE RISK & ALT/REQ	3	7.6666667	2.5166115	5.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERNATIVES	3	1.3333333	2.0816660	-1.0000000	3.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	3	8.3333333	0.5773503	8.0000000	9.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	3	6.5416667	0.6884463	5.8750000	7.2500000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	3	7.5000000	2.2946950	4.8750000	9.1250000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	3	0.9583333	1.6971177	-1.0000000	2.0000000

RANK1=ADH

Variable	Label	N	Mean	Std Dev	Mini <b>m.m</b>	Nexim.m
C13QUES	ASSESS AVAIL INFO/CUR	10	8.9000000	0.9944289	7.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	10	9.4000000	0.6992059	8.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	10	0.5000000	1.3540064	-2.0000000	3.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	9	9.444444	0.5270463	9.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	9	9.222222	0.9718253	8.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	9	-0.222222	1.2018504	-2.0000000	1.0000000
C15QUES	DECISM MAKING TECH/CUR	10	8.1000000	1,1005049	7.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	10	8.9000000	0.8755950	8.0000000	10.0000000
Q15DELTA	DELTA-DECISH MAKING TECHNIQUES	10	0.8000000	1.3984118	-2.0000000	3.0000000
C16QUES	USE NGMT INFO SYS TECH/CUR	10	6.9000000	1.8529256	5.0000000	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	10	8.8000000	1.0327956	7.0000000	10.0000000
Q16DELTA	DELTA-USE MENT INFOR SYSTEM TECH	10	1.9000000	1.9119507	-2.0000000	4.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	10	7.1000000	1.8529256	5.0000000	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	10	8.7000000	0.8232726	8.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	10	1.6000000	1.6465452	-2.0000000	4.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	10	7.2000000	1.8135294	5.0000000	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	10	8.2000000	0.9189366	7.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	10	1.0000000	1.4142136	-2.0000000	3.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	10	6.6000000	2.3664319	4.0000000	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	10	8.2000000	1.1352924	7.0000000	18,0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	10	1.6000000	1.7763883	-2.0000000	3.0000000
C20QUES	ANALYZE RISK & ALT/CUR	10	8.3000000	1.2516656	6.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	10	8.8000000	0.7888106	8.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	10	0.5000000	1.1785113	-2.0000000	2.0000000
DECISION	DECISION MAKING/PROBLM SOLV	10	8.7000000	0.6749486	8.0000000	10.0000000
DECAGC	AGGREGATE DEC MAKING/PROBLEM SOLV/C	9	7.8750000	1.3607213	6.3750000	10.0000000
DECAGR	AGGREGATE DEC MAKING/PROBLEM SOLV/R	9	8.7222222	0.6925321	8.0000000	10,0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	9	0.8472222	1.2465229	-2.0000000	2.1250000

## DECISION MAKING MEANS AND DELTAS

RANK1=CAPT

Variable	Label	N	Mean	Std Dev	Hinimm	Maximum
C13QUES	ASSESS AVAIL INFO/CUR	311	7.7427653	1.6098700	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	312	8.7724359	1.2740837	4.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	311	1.0321543	1.6061158	-5.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	311	8.1672026	1.5484701	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKNG/REQ	312	8.7532051	1.3679811	0	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	311	0.5884244	1.4605769	-8.0000000	6.0000000
C15QUES	DECISM MAKING TECH/CUR	310	7.6935484	1.6836229	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REQ	311	8.6109325	1.3606484	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	310	0.9193548	1.5897974	-5.0000000	6.0000000
C16QUES	USE MONT INFO SYS TECH/CUR	310	5.6193548	2.2548645	0	10.0000000
R16QUES	USE NGNT INFO SYS TECH/REQ	310	7.8645161	1.7647297	1.0000000	10.0000000
Q16DELTA	DELTA-USE NGNT INFOR SYSTEM TECH	309	2.2362460	2.2690421	-4.0000000	9.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	311	5.4340836	2.3087482	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	311	7.2636656	1.9463609	1.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	310	1.8193548	2.3905720	-5.0000000	10.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	311	5.1318328	2.3620623	8	10.0000000
RISQUES	STRING WEAKINS STAT TECH/REQ	311	7.2508039	2.0654120	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	310	2.1129032	2.4541415	-7.0000000	10.0000000
C19QUES	NOW INFO SYS DESIGNED/CUR	310	5 . 0258065	2.3329590	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	312	6.8910256	2.0034495	0	10.0000000
Q19DELTA	DELTA-NOW INFO SYSTEMS ARE DESIGNED	310	1.8612903	2.4008059	-7.0000000	9.0000000
<b>CZOQUES</b>	ANALYZE RISK & ALT/CUR	310	7.1741935	2.0341689	2.0000000	10.0000000

R20QUES	ANALYZE RISK & ALT/REQ	312	8.4391026	1.3968763	3.0000000	10.0000000
<b>920DELTA</b>	DELTA-AMALYZE RISKS & ALTERNATIVES	310	1.2677419	1.8891424	-5.0000000	8.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	312	8.3237179	1.6001452	3.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	308	6.5040584	1.6004897	2.0000000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	308	7.9918831	1.2954816	3.6250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	306	1.4828431	1.6407065	-5.1250000	6.7500000

------ RANK1=CDR ------

Variable	Läbel	N	Mean	Std Dev	Minimum	Maximum
C13QUES	ASSESS AVAIL INFO/CUR	96	7.6562500	1.5949138	4.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	96	8.9062500	1.0369807	6.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	96	1.2500000	1.4509525	-2.0000000	6.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	96	7.9375000	1.4495916	4.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKNG/REQ	96	8.7187500	1.1671208	5.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	96	0.7812500	1.2831140	-2.0000000	4.0000000
C15QUES	DECISH MAKING TECH/CUR	96	7.4687500	1.7287241	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REQ	96	8.5833333	1.1846978	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	96	1.1145833	1.7524106	-2.0000000	5.0000000
C16QUES	USE NONT INFO SYS TECH/CUR	96	5.0312500	2.3371288	0	10.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	96	7.7604167	1.4849759	3.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	96	2.7291667	2.4299845	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	96	5.2083333	2.5085818	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	95	6.8526316	1.8216688	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	95	1.6315789	2.7831279	-4.0000000	9.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	96	5.26C4167	2.7385928	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	96	6.8854167	2.1612364	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	96	1.6250000	3.0096337	-10.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	96	4.9375000	2.4828358	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	96	6.9687500	1.8998788	1.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	96	2.0312500	2.3817425	-3.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	96	6.9791667	1.9465444	1.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	96	8.4895833	1.3058153	5.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	96	1.5104167	1.7471468	-2.0000000	7.0000000
DECISION	DECIȘION MAKNG/PROBLM SOLV	96	8.3958333	1.8323363	2.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	96	6.3098958	1.6272736	2.1250000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	95	7.8776316	0.9779788	5.1250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	95	1.5697368	1.6427747	-2.1250000	6.1250000

## DECISION MAKING MEANS AND DELTAS

Variable	Label	N	Mean	Std Dev	Minimum	Kaximum
C13QUES	ASSESS AVAIL INFO/CUR	44	7.5909091	1.8963635	2.0000000	10.0000000
R13ques	ASSESS AVAIL INFO/REQ	43	8.7441860	0.9535154	6.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	43.	1.2093023	1.6840730	-2.0000000	6.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	44	7.9545455	1.4619920	4.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	43	8.6511628	1.2127050	6.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	43	0.7441860	1.5598080	-2.00000000	6.0000000
C15QUES	DECISM MAKING TECH/CUR	44	7.4318182	1.6760658	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REG	43	8.4651163	1.3156356	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	43	1.0930233	1.6008027	-2.0000000	7.0000000
C16QUES	USE MGNT INFO SYS TECH/CUR	44	6.0681818	2.5462944	0	10.0000000
R16QUES	USE MONT INFO SYS TECH/REQ	43	8.2093023	1.1661524	6.0000000	10.0000000
Q16DELTA	DELTA-USE NGMT INFOR SYSTEM TECH	43	2.2325581	2.3486289	-2.0000000	10.0000000
C17GUES	STAT TOOLS IN DECISIONS/CUR	44	5.7045455	2.9061246	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	43	6.9069767	2.5053652	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	43	1.2790698	2.3535746	-4.0000000	6.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	44	5.3181818	3.1086730	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	43	7.5581395	2.0272234	3.0000000	10.0000000
<b>Q18DELTA</b>	DELTA-STRENGTHS & WEAK OF STAT TECHS	43	2.3255814	2.4272356	-2.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	44	5.6818182	2.6305250	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	43	7.6976744	1.5665382	3.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	43	2.1162791	2.8048368	-4.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	44	6.8636364	2.2985426	0	10.0000000
R20QUES	AMALYZE RISK & ALT/REG	43	8.3255814	1.4428961	5.0000000	10.0000000

<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	43	1.5348837	2.1530580	-2,0000000	7.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	44	8.0681818	1.9929845	1.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	44	6.5767045	1.9225966	1.8750000	9.7590000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	43	8.0697674	1.1047457	5.7500000	9.8750000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	43	1.5668605	1.6064298	-1.75/19000	5.3750000

PANK1=OTHER

Variable	Label	N	Nean	Std Dev	Minimum	Heximum
C13QUES	ASSESS AVAIL INFO/CUR	11	7.0909091	2.2563043	2.0000000	9.0000000
R13QUES	ASSESS AVAIL INFO/REQ	11	8.2727273	0.4670994	8.0000000	9.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	11	1.1818182	2.4007575	-1.0000000	7,0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	11	7.6363636	1.9632996	3.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	11	8.1818182	1,3280197	6,0000000	10,0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	11	0.5454545	2.2962420	-1.0000000	7.0000000
C15QUES	DECISH MAKING TECH/CUR	11	7.5454545	1.7529196	4.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	11	8.0909091	1.2210279	6.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	11	0.5454545	1.9679246	-1,0000000	6.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	11	5.1818182	3.0271499	1.0000000	10.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	11	7.2727273	2.4936282	1.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	11	2.0909091	3.3303017	-1,0000000	9.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	11	5.2727273	2.7236339	1.0000000	9.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	11	6.1818182	2.2723636	1.0000000	9,0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	11	0.9090909	3.2389673	-4.0000000	7.0000000
C18QUES	STRING WEAKINS STAT TECH/CUR	11	5.0000000	3.2249031	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	11	6.8181818	2.4420558	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	11	1.8181818	3.0600059	-1.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	11	4.8181818	2.9939333	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	11	6.0000000	2.1908902	1.0000000	9.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	11	1.1818182	3.1565228	-5.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	11	5.8181818	2.7136021	0	9.0000000
<b>R20QUES</b>	ANALYZE RISK & ALT/REQ	11	7.0000000	1.9493589	3.0000000	10,0000000
<b>Q20DELTA</b>	DELTA-AMALYZE RISKS & ALTERNATIVES	11	1.1818182	3.3111382	-5.0000000	8.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	11	7.8181818	1.9400094	4.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	11	6.0454545	2.3280039	1.8750000	9.5000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	11	7.2272727	1.2129744	4.6250000	9.3750000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	11	1.1818182	2.6530428	-1.8750000	7.5000000

## LEGAL ISSUES NEAMS AND DELTAS

RANK1=

Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	3	8.0000000	1.0000000	7.0000000	9.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	3	6-666667	2.0816660	5.0000000	9.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCKJ	3	-1.3333333	2.8867513	-3.0000000	2.0000000
C22QUES	PUNISHMENT UNDR UCNJ/CUR	3	7.6666667	2.3094011	5.0000000	9.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	3	6.3333333	0.5773503	6.0000000	7.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	3	-1.3333333	2.8867513	-3.0000000	2.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	3	7.6666667	2.3094011	5.0000000	9.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	2	8,5000000	0.7071068	8.0000000	9.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	2	-0.5000000	0.7071068	-1.0000000	0
C24QUES	ADMIN SEP AUTH & PROC/CUR	2	9.0000000	0	9.0000000	9.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	2	7.0000000	0	7.0000000	7.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	2	-2.0000000	0	-2.0000000	-2,0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	3	7.0000000	1.0000000	6.0000000	8.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	3	8.0000000	1.7320508	7.0000000	10.0000000
<b>Q25</b> 0ELTA	DELTA-KNOW LIAB OF HOSP & PROF	3	1.0000000	1.0000000	0	2.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	3	5.3333333	1.5275252	4.0000000	7.0000000
R26QUES	KNOW ENVIRON IMPCT 185/REQ	3	7.6666667	1.5275252	6.0000000	9.0000000
<b>Q26DELTA</b>	DELTA-KNOW ENVIRON IMPACT ISS	3	2.3333333	0.5773503	2.0000000	3.0000000
LEGAL	LEGAL ISSUES	3	7.0000000	1.0000000	6.0000000	8.0000000
LEGAGE	AGGREGATELEGAL ISSUES/C	2	7.7500000	0.1178511	7.6666667	7.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	2	6.8333333	0.2357023	6.666667	7.000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	2	-0.9166667	0.1178511	-1.0000000	-0.8333333

Variable	Label	×	Mean	\$td Dev	Minimm	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	10	8.5000000	0.9718253	7.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	10	8.8000000	0.7888106	8.0000000	10.0000000
<b>Q21DELTA</b>	DELTA-KNOW VIOLLIN OF UCHJ	10	0.3000000	0.8232726	-1.0000000	2.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	10	9.0000000	0.8164966	8.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	10	8.7000000	0.8232726	8.0000000	10.0000000
<b>922DELTA</b>	DELTA-PUNISHMENT UNDER UCHJ	10	-0.3000000	0.8232726	-2.0000000	1.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	10	9.0000000	0.9428090	8.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	10	9.0000000	0.9428090	8.0000000	10.0000000
923DELTA	DELTA-INITIATE ACT UNDER UCHJ	10	0	1.0540926	-2.0000000	2.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	10	8.1000000	1.2866839	6.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	10	8.1000000	0.8755950	7.0000000	10.0000000
<b>Q24DELTA</b>	DELTA-ADMIN SEP AUTH & PROC	10	0	0.8164966	-2.0000000	1.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	10	8.8000000	1.0327956	7.0000000	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	10	8.7000000	1.0593499	7.0000000	10.0000000
<b>Q25DELTA</b>	DELTA-KNOW LIAB OF HOSP & PROF	10	-0.1000000	0.8755950	-2.0000000	1.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	10	7.9000000	1.7919573	4.0000000	10.0000000
<b>R26QUES</b>	KNOW ENVIRON IMPCT ISS/REQ	10	9.1000000	0.8755950	8.0000000	10.0000000
<b>926DELTA</b>	DELTA-KNOW ENVIRON IMPACT ISS	10	1.2000000	1.6865481	-2.0000000	4.0000000
LEGAL	LEGAL ISSUES	10	7.6000000	0.8432740	6.0000000	9.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	10	8.5500000	0.7578804	7.5000000	9.8333333
LEGAGR	AGGREGATE LEGAL ISSUES/R	10	8.7333333	0.5942108	7.8333333	9.8333333
LECOELTA	AGGREGATE DELTALEGAL ISSUES	10	0.1833333	0.7835106	-1.8333333	1.1666667

#### LEGAL ISSUES MEANS AND DELTAS

#### RANK1=CAPT

Variable	Label	×	Hean	Std Dev	Minimm	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	311	7.4051447	1.9698958	0	10,0000000
R21QUES	KNOW VIOLTN OF UCHJ/REQ	311	8.2926045	1.8720120	0	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	310	0.8709677	2.1352631	-8,0000000	9.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	311	7.2668810	2.2017946	0	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	312	8.0000000	2.1696533	0	10.0000000
<b>Q22DELTA</b>	DELTA-PUNISHMENT UNDER UCHJ	311	0.7331190	2.3994952	-8.0000000	9.0000000
C23QUES	INITIATE ACT UCKJ VIOLTN/CUR	311	7.2926045	2.2029108	0	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	312	8.1698718	2.1607406	0	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	311	0.8778135	2.4159129	-9.0000000	9.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	311	6.5562701	2.2794774	0	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	312	7.6346154	2.2226155	0	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	311	1.0771704	2.4587880	-9.0000000	8.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	310	6.7516129	2.1646425	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	311	8.1672026	1.9504,87	0	10.0000000
<b>Q25DELTA</b>	DELTA-KNOW LIAB OF HOSP & PROF	310	1.4161290	2.1998230	-8.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	311	6.1575563	2.2006449	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	312	7.9647436	2.0069110	0	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	311	1.8070740	2.4325908	-8.0000000	10.0000000
LEGAL	LEGAL ISSUES	311	7.2379421	1.8564554	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	310	6.9112903	1.8210379	0.8333333	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	310	8.0537634	1.8058831	0	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	309	1.1294498	1.9949339	-8.0000000	8.666667

#### PANK1=COR

Variable	Label	N	Mean	Std Dev	Ninimum	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	96	7.1875000	1.8990995	1.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	96	8.4583333	1.7942403	1.0000000	10.0000000
<b>QZ1DELTA</b>	DELTA-KNOW VIOLLIN OF UCHJ	96	1.2708333	2.2547221	-9.0000000	9.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	96	6.9062500	2.2668231	1.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	96	8.1562500	1.9430206	1.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	96	1.2500000	2,5214866	-8.0000000	8.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	96	6.7812500	2.4417557	1.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTH/REQ	96	8.1041667	2.0182283	0	10.0000000

Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	96	1.3229167	2.5731193	-9.0000000	9.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	*6	6.1041667	2.4125949	0	10.0000000
R24QUES	ADMIN SEP AUTH & PROC, REQ	96	7.5416667	2.2660732	0	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	96	1.4375000	2.6350372	-8.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	96	6.4687500	1.9785860	2.0000000	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	96	8.0833333	2.0502460	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	96	1.6145833	2.3141205	-7.0000000	7.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	96	5.9062500	2.2853222	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	96	7.5937500	1.9659101	1.0000000	10.0000000
<b>Q26DELTA</b>	DELTA-KNOW ENVIRON IMPACT ISS	96	1.6875000	2.5102422	-7.0000000	8.0000000
LEGAL	LEGAL ISSUES	96	7.0520833	1.8431654	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	96	6.5590278	1.7932588	1.8333333	9.333333
LEGAGR	AGGREGATE LEGAL ISSUES/R	96	7.9895833	1.6497054	0.8333333	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	96	1.4305556	2.0381833	-7.6666667	7.0000000

#### LEGAL ISSUES MEANS AND DELTAS

## ------ RANK1=LCDR ------

Variable	Label	N	Hean	Std Dev	Ninimum	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	44	6.8409091	2.4489502	1.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	43	8.4651163	1.4532204	4.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	43	1.6976744	2.2311099	-3.0000000	7.0000000
C22QUES	PUNISHMENT UNDR UCKJ/CUR	44	6.5000000	2.7744683	1.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	43	8.0930233	1.7568092	3.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	43	1.6744186	2.5422237	-3.0000000	8.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	44	6.3409091	2.9487339	1.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	43	8.0232558	1.8833654	3.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	43	1.7674419	2.6532748	-3.0000000	8.0000000
C24QUES	ADMIN SEP ALITH & PROC/CUR	44	6.0227273	2.7994072	0	10.0000000
<b>R24QUES</b>	ADMIN SEP AUTH & PROC/REQ	43	8.2093023	1.5206224	5.0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	43	2.2558140	2.8207819	-2.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	44	7.1590909	2.5694374	G	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	43	9.0000000	1.2344268	6.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	43	1.9069767	2.5710286	-2,0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	44	6.4545455	2.6628761	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	43	8.1395349	1.6268783	5.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	43	1.7674419	2.1584519	-2.0000000	9.0000000
LEGAL	LEGAL ISSUES	44	7.3636364	1.9179799	2.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	44	6.5530303	2.3268939	1.1666667	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	43	8.3217054	1.2383827	5.1666667	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	43	1.8449612	2.1551573	-1.6666667	7.0000000
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## ------ RANK1=OTHER -----

Variable	Label	N	Kean	Std Dev	Minimm	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	11	7.0909091	1.8140863	4.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	11	8.0909091	1.5135749	6.0000000	10.0000000
<b>Q21DELTA</b>	DELTA-KNOW VIOLLIN OF UCHJ	11	1.0000000	1.8439089	-1.0000000	5.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	11	6.5454545	2.0670576	3,0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCKJ/REQ	11	7.7272727	1.7939292	5.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	11	1.1818182	1.7215215	-1.0000000	4.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	11	6.7272727	2,5334131	3,0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	11	7,9090909	1.7002674	5.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	11	1.1818182	2.4826672	-1.0000000	7.0000000
C24QUES	ADMIN SEP ALITH & PROC/CUR	11	6.0000000	2.9325757	1.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	11	7.4545455	1.8635255	5.0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	11	1.4545455	2.5441555	-2,0000000	6.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	11	6.1818182	2.1362669	1.0000000	9.0000000
R25QUES	KNOW LIAR HOSP & PROF/REQ	11	7.7272727	1.3483997	5.0000000	10.0000000
Q250ELTA	DELTA-KNOW LIAB OF HOSP & PROF	11	1.5454545	1.6949122	0.00000	5.0000000
		11			4,0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR		6.6363636	2.0135902	,	
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	11	7.6363636	1.9632996	3.0000000	10.0000000
Q260ELTA	DELTA-KNOW ENVIRON IMPACT ISS	11	1.0000000	2.0976177	-2,0000000	6.0000000
LEGAL	LEGAL ISSUES	11	6.5454545	1.9164361	2.0000000	9.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	11	6.5303030	1.5380691	4.6666667	9.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	11	7.7575758	1.4536613	5.333333	9.8333333

#### OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

RANK1='	.,	**************************************
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Variable	: Label	H	Nean	Std Dev	Minimum	Maximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	3	6.666667	2.3094011	4.0000000	8.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	3	8.0000000	2.0000000	6.0000000	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	3	1.3333333	3.0550505	-2.0000000	4.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	3	5.3333333	3.0550505	2.0000000	8.0000000
<b>28QUES</b>	EVAL PROP TO AQUE TECH/REQ	3	6.666667	2.5166115	4.0000000	9.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	3	1.3333333	0.5773503	1.0000000	2,0000000
29QUE\$	OPP & LIN DOD/DON MATRL/CUR	3	4.666667	4.0414519	0	7.0000000
29QUES	OPP & LIM DOD/DON MATRL/REQ	3	6.666667	2.5166115	4.0000000	9,0000000
29DELTA	DELTA-OPP& LIN TO DOD/DON MATRL	3	2,0000000	2.0000000	0	4.0000000
30QUES	OVRSEE EQUIP NGMT PRG/CUR	3	7.0000000	2.0000000	5,0000000	9.0000000
30QUES	OVRSEE EQUIP MGMT PRG/REQ	3	6.666667	1.5275252	5.0000000	8.0000000
30DELTA	DELTA-OVERSEE EQUIP NIGHT PROGRAM	3	-0.3333333	1.5275252	-2.0000000	1.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	3	7,0000000	1.0000000	6.0000000	8.0000000
31QUES	ENSUR EXEC SECRTY REG/REG	3	6.666667	1.5275252	5.0000000	8.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	3	-0.3333333	1.5275252	-2,0000000	1.0000000
32QUES	OVRSEE FACILITIES MGMT/CUR	3	5.6666667	2.3094011	3.0000000	7.0000000
32QUES	OVRSEE FACILITIES MGMT/REQ	3	5,0000000	2.0000000	3.0000000	7.0000000
32DELTA	DELTA-OVERSEE FAC MONT	3	0.666667	0.5773503	0	1.0000000
PMGMT	OPERATIONS MONT ISSUES	3	7.6666667	1.5275252	6.0000000	9,0000000
PMAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	3	6-055556	1.0715168	4.8333333	6.8333333
PMAGR	AGGREGATE OPERATIONAL MONT ISSUES/R	3	6.6111111	1.5485955	4.8333333	7.666667
PHDELTA	AGGREGATE DELTAOPERATIONAL NGNT ISSUES	3	0.555556	0.5853141	0	1.1666667
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Variable	Labet	N	Mean	Std Dev	Minimm	Meximum
27ques	IMPCT OSHA REG HOSP OP/CUR	10	7.9000000	1.4491377	5.0000000	10.0000000
<b>279UES</b>	INPCT OSHA REQ HOSP OP/REQ	10	8.7000000	0.9486833	7.0000000	18.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	10	0.8000000	1.4757296	-1.0000000	3.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/CUR	10	7.6000000	1.1737878	6.0000000	9.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/REQ	10	8.4000000	0.8432740	7.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	10	0.8000000	1.0327956	-1.0000000	2.0000000
<b>290UES</b>	OPP & LIN DOD/DON MATRL/CUR	10	6.8000000	1.3165612	5.0000000	9.0000000
<b>290UES</b>	OPP & LIN DOD/DCW NATRL/KEW	10	8.1000000	0.5676462	7.0000000	9.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	10	1.3000000	1.4181365	-1.0000000	3.0000000
30QUES	OVRSEE EQUIP NONT PRG/CUR	10	7.2000000	1.3165612	5.0000000	9.0000000
30QUES	OVRSEE EQUIP NONT PRG/REQ	10	7.8000000	0.7888106	7.0000000	9.0000000
30DELTA	DELTA-OVERSEE EQUIP MGMT PROGRAM	10	0.6000000	1.0749677	-1.0000000	2.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	10	7.3000000	1.4181365	5.0000000	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	10	8.3000000	1.0593499	7.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	10	1.0000000	1.4907120	-1.0000000	3.0000000
32 <b>QUES</b>	OVRSEE FACILITIES MGMT/CUR	10	7.4000000	1.3498971	5.0000000	9.0000000
<b>329UES</b>	OVRSEE FACILITIES MGMT/REQ	10	8.2000000	0.7888106	7.0000000	9.0000000
32DELTA	DELTA-OVERSEE FAC MGMT	10	0.6000000	0.5163978	0	1.0000000
PHGHT	OPERATIONS MONT ISSUES	10	7.6000000	0.6992059	7.0000000	9.0000000
PNAGC	AGGREGATE OPERATIONAL NGHT ISSUES/C	10	7.3666667	1.0387552	5.6666667	8.5000000
PMAGR	AGGREGATEOPERATIONAL MGHT ISSUES/R	10	8.2500000	0.4795188	7.5000000	9.0000000
PHDELTA	AGGREGATE DELTAOPERATIONAL MGMT ISSUES	10	0.8833333	0.9062540	-0.5000000	2.0000000

#### OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

Variable Label	N	Heen	Std Dev	Hinimm	Meximum
27QUES IMPCT OSHA REG HOSP OP/CUR 27QUES IMPCT OSHA REG HOSP OP/REG 27DELTA DELTA-IMPACT OF OSHA ON HOSP	310 311 310	6.1161290 7.6913183 1.5741935	2.4134328 2.4325525 2.5629887	0 0 -8.0000000	10.0000000 10.0000000 10.0000000
28QUES EVAL PROP TO AGUR TECH/CUR	311	6.3665595	2.0432519	0	10.0000000

28QUES	EVAL PROP TO AGUR TECH/REG	312	7.6666667	1.7599815	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	311	1.2990354	2.1651117	-8.0000000	8.0000000
<b>299UES</b>	OPP & LIM DOD/DON MATRL/CUR	310	5.3741935	2.3610680	0	10.0000000
<b>290UES</b>	OPP & LIN DOD/DON MATRL/REQ	310	7.3193548	1.9117960	0	10,0000000
29DELTA	DELTA-OPPE LIN TO DOD/DON NATRL	309	1.9255663	2.3306267	-6.0000000	9.0000000
30ques	OVRSEE EQUIP HIGHT PRG/CUR	311	5.8553055	2.3352065	0	10.0000000
30ques	OVRSEE EQUIP NGNT PRG/REQ	312	6.9038462	2.1012287	0	10.0000000
30DELTA	DELTA-OVERSEE EQUIP NGHT PROGRAM	311	1.0450161	2.1307047	-6,0000000	9,0000000
31ques	ENSUR EXEC SECRTY REQ/CUR	311	5.8681672	2.2828921	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	312	7.1410256	2.1169921	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	311	1.2700965	2.2283452	-6.0000000	8.0000000
<b>320UES</b>	OVRSEE FACILITIES NGMT/CUR	311	5.7845659	2.3681801	0	10.0000000
<b>32QUES</b>	OVRSEE FACILITIES NGMT/REQ	312	6.8942308	2.3390366	0	10.0000000
32DELTA	DELTA-OVERSEE FAC MONT	312	0.2852564	0.4522618	0	1.0000000
PHGNT	OPERATIONS MONT ISSUES	311	7.2122186	1.6617068	1.0000000	10.0000000
PMAGC	AGGREGATEOPERATIONAL MONT ISSUES/C	309	5.8910464	1.8485191	0.5000000	10.0000000
PNAGR	AGGREGATEOPERATIONAL MGMT ISSUES/R	309	7.2621359	1.7446479	0.6666667	10.0000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MGMT ISSUES	308	1.3598485	1.9245449	-5.1666667	6.8333333

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Variable	Label	×	Mean	Std Dev	Hinimm	Meximum
27QUES	IMPCT OSHA REQ HOSP OP/CUR	96	6.0104167	2.4729901	0	10.0000000
<b>279UES</b>	IMPCT OSHA REG HOSP OP/REG	96	7.3437500	2.4010003	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	96	1.3333333	2.6464143	-8.0000000	8.0000000
280UES	EVAL PROP TO AGUR TECH/CUR	96	6.0625000	2.3342417	1.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	96	7.6041667	1.9438387	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	96	1.5416667	2.3347114	-7.0000000	7.0000000
<b>290UES</b>	OPP & LIN DOD/DON MATRL/CUR	96	5.0520833	2.7313763	0	10.0000000
<b>290UES</b>	OPP & LIM DOD/DON MATRL/REQ	96	7.1979167	2.0856391	0	10.0000000
290ELTA	DELTA-OPP& LIN TO DOD/DON MATRL	96	2.1458333	2.9342951	-7.0000000	9.0000000
30ques	OVRSEE EQUIP MGMT PRG/CLR	96	5.3958333	2.7586387	0	10.0000000
<b>30QUES</b>	OVRSEE EQUIP MGMT PRG/REQ	96	6.7916667	1.9244503	0	10.0000000
300ELTA	DELTA-OVERSEE EQUIP NGMT PROGRAM	96	1.3958333	2.8264881	-7.0000000	9.0000000
31ques	ENSUR EXEC SECRTY REQ/CUR	96	5.3125000	2.5927531	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	96	6.7083333	2.2048591	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	96	1.3958333	2.5812244	-7,0000000	9.0000000
32QUES	OVRSEE FACILITIES MGMT/CUR	96	5.0208333	2.7946534	0	10.0000000
<b>320UES</b>	OVRSEE FACILITIES MGMT/REQ	96	6.5833333	2.4523530	0	10.0000000
32DELTA	DELTA-OVERSEE FAC HIGHT	96	0.3020833	0.4615715	0	1.0000000
PHGHT	OPERATIONS NGMT ISSUES	96	7.1562500	1.7907842	1,0000000	10.0000000
PMAGC	AGGREGATEOPERATIONAL NGHT ISSUES/C	96	5.4756944	2.1433945	0.8333333	9.6666667
PMAGR	AGGREGATE OPERATIONAL HIGHT ISSUES/R	96	7.0381944	1.6568975	1.3333333	10.0000000
PHOELTA	AGGREGATE DELTAOPERATIONAL MONT ISSUES	96	1.5625000	2.2958455	-7.3333333	8.3333333

#### OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

Variable	. Label	N	Mean	Std Dev	Hinimum	Naximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	44	5.8863636	2.9271457	0	10.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	43	7.7906977	1.7533388	2.0000000	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	43	2.0000000	2.3401262	-3.0000000	7.0000000
<b>280UES</b>	EVAL PROP TO AGUR TECH/CUR	44	5.9772727	2.2045264	0	10.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/REQ	43	7.9302326	1.3164771	4.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	43	2.0465116	2.0925433	-2.0000000	8.0000000
29QUES	OPP & LIM DOD/DON MATRL/CUR	44	5.5454545	2.7318496	0	10.0000000
29ques	OPP & LIN DOD/DON NATRL/REQ	43	7.8604651	1.4239682	4.0000000	10.0000000
29DELTA	DELTA-OPP& LIN TO DOD/DON HATRL	43	2.4186047	2.9458005	-2.0000000	9.0000000
30ques	OVRSEE EQUIP NGMT PRG/CUR	44	5.4318182	2.5825688	0	10.00 4000
30QUES	OVRSEE EQUIP NONT PRG/REQ	43	7.4651163	1.7504943	4.0000000	10.0000000
300ELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	43	2.1395349	2.5409166	-3.0000000	8.0000000
31ques	ENSUR EXEC SECRTY REQ/CUR	44	5.4772727	3.1437545	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	43	6.8604651	2.1885133	1.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	43	1.4883721	2.6219957	-5.0000000	8.0000000
32QUES	OVRSEE FACILITIES HONT/CUR	44	5.0681818	3.1725401	0	10.0000000
<b>320UES</b>	OVRSEE FACILITIES MONT/REQ	43	6.7209302	2.4233544	0	10.0000000

32DELTA DELTA-OVERSEE FAC NGNT	44	0.2727273	0.4505106	0	1.0000000
PMGHT OPERATIONS MGHT ISSUES	44	7.0227273	1.7585490	3.0000000	10.0000000
PMAGC AGGREGATE OPERATIONAL MGHT ISSUES/C	44	5.5643939	2.3496704	0.3333333	9.8333333
PMAGR AGGREGATEOPERATIONAL MGMT ISSUES/R	43	7.4379845	1.2530509	5.0000000	10.0000000
PMDELTA AGGREGATE DELTAOPERATIONAL MGMT ISSUES	43	1.9728682	1.9686465	-1.1666667	7.1666667
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Variable	Label	N	Hean	Std Dev	Mini <b>a.m</b>	Maximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	11	6.0909091	2.5477263	3.0000000	10.0000000
27 <b>9UES</b>	IMPCT OSHA REQ HOSP OP/REQ	11	7.8181818	1.4709304	5.0000000	10,0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	11	1.7272727	2.5334131	-1.0000000	7.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/CUR	11	5.3636364	2.2033033	2.0000000	8,0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/REQ	11	7.0000000	1.1832160	5.0000000	9.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	11	1.6363636	2.9756588	-3,0000000	7.0000000
<b>29QUES</b>	OPP & LIN DOD/DON MATRL/CUR	11	4.0909091	2.6250541		9.0000000
<b>299UES</b>	OPP & LIN DOD/DON MATRL/REQ	11	6.8181818	1.9908883	4.0000000	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	11	2.7272727	2.5334131	0	9.0000000
30QUES	OVRSEE EQUIP MGMT PRG/CUR	11	4.4545455	2.4642904	0	7.0000000
<b>300UES</b>	OVRSEE EQUIP MGMT PRG/REQ	11	7.0909091	1.3003496	4,0000000	8.0000000
30DELTA	DELTA-OVERSEE EQUIP NGNT PROGRAM	11	2.6363636	2.2922795	0	8.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	11	5.3636364	2.2922795	2.0000000	9.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	11	6.9090909	1.9211739	3.0000000	9.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	11	1.5454545	2.5045413	-1.0000000	7.0000000
<b>329UES</b>	OVRSEE FACILITIES NGMT/CUR	11	5.0000000	3.1304952	0	10.0000000
<b>329UES</b>	OVRSEE FACILITIES NGMT/REQ	11	6.9090909	2.5081685	0	10.0000000
32DELTA	DELTA-OVERSEE FAC NGNT	11	0.2727273	0.4670994	0	1.0000000
PHGHT	OPERATIONS MGMT ISSUES	11	7.6363636	1.4333686	4.0000000	9.0000000
PMAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	11	5.0606061	2.0713291	1.5000000	8.6666667
PMAGR	AGGREGATEOPERATIONAL MONT ISSUES/R	11	7.0909091	1.1887520	4.8333333	8.5000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MONT ISSUES	11	2.0303030	2.2271284	-0.5000000	7.0000000

## ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

----- RANK1=\*

Variable	Label -	N	Mean	Std Dev	Minimm	Hax im.m
33QUES	KNOW SUP REQ OP FORC/CUR	3	8.333333	0.5773503	8.0000000	9.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	3_	8.0000000	1.0000000	7.0000000	9.0000000
33DELTA 0	DELTA-KNOW & SUPPORT OPF FORCES	3	-0.3333333	0.5773503	-1.0000000	
<b>340UES</b>	DEVLP & COMM COMD VISH/CUR	3	8.3333333	0.5773503	8.0000000	9.0000000
34ques	DEVLP & COMM COMD VISN/REG	3	9.3333333	1.1547005	8.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	3	1.0000000	1.0000000	0	2.0000000
35ques	IMPOUR IND & WORK GRP/CUR	3	8.6666667	0.5773503	8.0000000	9.0000000
35ques	IMPOUR IND & WORK GRP/REQ	3	9.3333333	1.1547005	8.0000000	10.0000000
35DELTA	DELTA-EMPONER INV & WORK GROUPS	3	0.6666667	0.5773503	0	1.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	3	9.0000000	1.0000000	8.0000000	10.0000000
36ques	DEVLP NON-PARCHL PERSP/REQ	3	10.0000000	0	10.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	3	1.0000000	1.0000000	0	2.0000000
<b>370UES</b>	BUILDING TRUST/CUR	3	9.3333333	0.5773503	9.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	3	10.0000000	0	10.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	3	0.6666667	0.5773503	0	1,0000000
<b>38ques</b>	MANAGING CHANGE/CUR	3	8.3333333	0.5773503	8.0000000	9.0000000
<b>38ques</b>	MANAGING CHANGE/REQ	3	9.333333	1.1547005	8.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	3	1.0000000	1.0000000	0	2.0000000
<b>390UES</b>	MANAGING CONFLICT/CUR	3	7.3333333	2.0816660	5.0000000	9,0000000
39QUES	MANAGING CONFLICT/REQ	3	9.3333333	1.1547005	8.0000000	10,0000000
390ELTA	DELTA-MANAGING CONFLICT	3	2.0000000	1.0000000	1.0000000	3,0000000
40ques	BUILDING TEAMNORK/CUR	2	8.0000000	0	8.0000000	8.0000000
40ques	BUILDING TEAMNORK/REQ	2	10.0000000	0	10.0000000	10.0000000
400ELTA	DELTA-BUILDING TEAMNORK	2	2.0000000	0	2.0000000	2,00000000
41ques	DEVLP POS ORGAN CLIMAT/CUR	3	8.666667	0.5773503	8.0000000	9.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	3	10.0000000	0	10.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	3	1.3333333	0.5773503	1.0000000	2.0000000
<b>42QUES</b>	MOTIVATING PEOPLE/CUR	3	8.0000000	1.7320508	6.0000000	9.0000000
<b>420UES</b>	MOTIVATING PEOPLE/REQ	3	9.3333333	1.1547005	8.0000000	10.0000000

42DELTA	DELTA-MOTIVATING PEOPLE	3	1.3333333	0.5773503	1.0000000	2.0000000
43QUES	EMPLY COORD MECHNISM/CUR	3	7.666667	1.5275252	6.0000000	9.0000000
43QUES	EMPLY COORD MECHNISM/REQ	3	9.0000000	1.7320508	7.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	3	1.3333333	0.5773503	1.0000000	2.0000000
44QUES	DEVLP SUBORDINATES/CUR	3	9.333333	0.5773503	9.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	3	10.0000000	0	10.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	3	0.6666667	0.5773503	0	1.0000000
45QUES	UNDRSTHD ROLE CO & XO/CUR	3	8.333333	0.5773503	8.0000000	9.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	3	9.6666667	0.5773503	9.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	3	1.3333333	0.5773503	1.0000000	2.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	3	7.0000000	1.0000000	6.0000000	8.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	3	9.0000000	1.0000000	8.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	3	2.0000000	0	2.0000000	2.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	3	8.666667	1.1547005	8.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	2	8.1071429	0.4545686	7.7857143	8.4285714
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	2	9.3571429	0.6060915	8.9285714	9.7857143
RCDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	2	1.2500000	0.1515229	1.1428571	1.3571429

#### ------RANK1=ADM------

Variable	: Label	N	Hean	Std Dev	Hinima	Heximum
33QUES	KNOW SUP REQ OP FORC/CUR	10	9.4000000	0.8432740	8.0000000	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	10	9.4000000	0.6992059	8.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	10	0	1.0540926	-2.0000000	2.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	10	9.2000000	1.0327956	8.0000000	10.0000000
<b>340UES</b>	DEVLP & COMM COMD VISN/REQ	10	9.7000000	0.6749486	8.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	10	0.5000000	1.2692955	-2.0000000	2.0000000
35 <b>ques</b>	IMPOUR IND & WORK GRP/CUR	10	9.5000000	0.5270463	9.0000000	10.0000000
35 <b>QUE</b> \$	IMPOUR IND & WORK GRP/REQ	10	9.5000000	0.7071068	8.0000000	10.0000000
35DELTA	DELTA-EMPONER INV & WORK GROUPS	10	0	0.9428090	-2.0000000	1.0000000
<b>369UES</b>	DEVLP NON-PARCHL PERSP/CUR	10	9.4000000	0.8432740	8.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	10	9.7000000	0.6749486	8.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	10	0.3000000	1.1595018	-2.0000000	2.0000000
<b>379UES</b>	BUILDING TRUST/CUR	10	9.6000000	0.6992059	8.0000000	10.0000000
<b>379UES</b>	BUILDING TRUST/REQ	10	9.7000000	0.6749486	8.0000000	10.0000000
37DELTA		10	0.1000000	0.9944289	-2.0000000	2.0000000
<b>38QUES</b>	MANAGING CHANGE/CUR	10	9.2000000	0.9189366	8.0000000	10.0000000
<b>38QUES</b>	MANAGING CHANGE/REG	10	9.7000000	0.6749486	8.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	10	0.5000000	1.2692955	-2.0000000	2.0000000
<b>390UES</b>	MANAGING CONFLICT/CUR	10	8.8000000	1.0327956	7.0000000	10.0000000
<b>399UES</b>	MANAGING CONFLICT/REQ	10	9.6000000	0.6992059	8.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	10	0.8000000	1.2292726	-2.0000000	2.0000000
40QUES	BUILDING TEAMNORK/CUR	10	9.5000000	0.8498366	8.0000000	10.0000000
40QUES	BUILDING TEANWORK/REQ	10	9.8000000	0.6324555	8.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMNORK	10	0.3000000	1.1595018	-2.0000000	2.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	10	9.5000000	0.7071068	8.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	10	9.7000000	0.6749486	8.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	10	0.2000000	1.1352924	-2.0000000	2.0000000
<b>429UES</b>	MOTIVATING PEOPLE/CUR	10	9.3000000	0.9486833	8.0000000	10.0000000
<b>420UES</b>	MOTIVATING PEOPLE/REQ	10	9.8000000	0.6324555	8.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	10	0.5000000	1.2692955	-2.0000000	2.0000000
43ques	EMPLY COORD MECHNISM/CUR	10	9.1000000	0.9944289	8.0000000	10.0000000
43ques	EMPLY COORD MECHNISM/REQ	10	9.5000000	0.7071068	8.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	10	0.4000000	1.1737878	-2.0000000	2.0000000
44QUES	DEVLP SUBORDINATES/CUR	10	9.4000000	0.8432740	8.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	10	9.6000000	0.6992059	8.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	10	0.2000000	1.0327956	-2.0000000	2.0000000
45ques	UNDRSTND ROLE CO & XO/CUR	10	9.7000000	0.6749486	8.0000000	10.0000000
45QUES	UNDESTND ROLE CO & XO/REQ	10	10,0000000	0	10.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	10	0.3000000	0.6749486	0	2.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	10	9.5000000	0.8498366	8.0000000	10.0000000
46QUES	PROM INNOVY & RISK BHVR/REQ	10	9.7000000	0.6749486	8.0000000	10.0000000
460ELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	10	0.2000000	1.0327956	-2.0000000	2.0000000
RGNDEN	ORGANIZATIONAL BEHAVIOR	10	9.6000000	0.6992059	8.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	10	9.3642857	0.6559081	8.2857143	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	10	9.6714286	0.5152988	8.2857143	10.0000000
REDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	10	0.3071429	0.9240120	-1.7142857	1.5714286

Variable	Label	N	Hean	Std Dev	Hinimum	Heximum
33QUES	KNOW SUP REQ OP FORC/CUR	311	7.9742765	1.9107457	0	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	312	8.7083333	1.5471770	1.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	311	0.7299035	1.9321657	-6.0000000	7.0000000
34QUES	DEVLP & COIN COND VISN/CUR	311	7.8681672	1.7242061	0	10.0000000
34QUES	DEVLP & COMM COMD VISM/REQ	312	8.8108974	1.5895994	0	10.0000000
34DELTA	DELTA-DEVELOP & CONN CONNAND VISION	311	0.9421222	1.7588103	-8.0000000	7.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	311	8.3215434	1.5427726	2.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/REQ	312	8.9839744	1.3333707	2.0000000	10.0000000
35DELTA	DELTA-EMPONER INV & WORK GROUPS	311	0.6591640	1.4589782	-5.0000000	6.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	306	8.2679739	1.6134945	1.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	307	8.7752443	1.3351603	3.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	306	0.5065359	1.4958817	-4.0000000	9.0000000
<b>37ques</b>	BUILDING TRUST/CUR	311	8.6527331	1.2932769	4.0000000	10.0000000
37ques	BUILDING TRUST/REQ	312	9.3365385	1.0106562	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	311	0.6816720	1.2945114	-5.0000000	5.0000000
<b>38QUES</b>	MANAGING CHANGE/CUR	311	8.2797428	1.4730508	2.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	312	9.2500000	1.0585739	4.0000000	10.0000000
38DELTA		311	0.9678457	1.5172965	-5.0000000	7.0000000
39ques	MANAGING CONFLICT/CUR	311	8.0032154	1.5993918	1.0000000	10.0000000
<b>399UES</b>	MANAGING CONFLICT/REQ	312	9.1634615	1.1630200	4.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	311	1.1575563	1.7627688	-5.0000000	9.0000000
40ques	BUILDING TEAMNORK/CUR	310	8.4935484	1.4340825	3.0000000	10.0000000
40ques	BUILDING TEAMWORK/REQ	312	9.3461538	1.0153411	4.0000000	10.0000000
40DELTA		310	0.8516129	1.5042273	-5.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	311	8.4630225	1.406579 <del>9</del>	2.0000000	10.0000000
41ques	DEVLP POS ORGAN CLINAT/REQ	312	9.4038462	0.9405399	4.0000000	10.0000000
41DELTA		311	0.9389068	1.4321642	-5.0000000	7.0000000
42QUES	MOTIVATING PEOPLE/CUR	311	8.3536977	1.3429544	4.0000000	10.0000000
42ques	MOTIVATING PEOPLE/REQ	312	9.3205128	1.0015241	4,0000000	10.0000000
42DELTA		311	0.9678457	1.4342340	-5.0000000	6.0000000
43ques	EMPLY COORD MECHNISM/CUR	311	7.8360129	1.6758596	0	10.0000000
43ques		312	8.7692308	1.3997986	0	10.0000000
43DELTA		311	0.9324759	1.6358701	-4.0000000	7.0000000
44ques	DEVLP SUBORDINATES/CUR	311	8.4276527	1.4436984	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	312	9.0897436	1.2571176	2.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	311	0.6591640	1.5344132	-5.0000000	6.0000000
45ques	UNDRSTND ROLE CO & XO/CUR	311	8.2186495	1.8570978	2.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	312	9.0416667	1.7278300	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	311	0.8199357	2.2011114	-10.0000000	8.0000000
46QUES	PROM IMMOVT & RISK BHVR/CUR	310	8.1032258	1.7091954	2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	311	8.8392283	1.3771891	2.0000000	10.0000000
460ELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	310	0.7322581	1.7411611	-5.0000000	7.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	312	8.2884615	1.7824064	1.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	304	8.2159305	1.2433215	4.0000000	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	306	9.0546218	0.9694657	4.4285714	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	304	0.8369361	1.2507940	-3.9285714	5.4285714

## ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

Variable Label	N	Hean	Std Dev	Hinimm	Heximm
33QUES KNOW SUP REQ OP FORC/CUR	96	7.5729167	1.9668023	1.0000000	10.0000000
33ques know sup req op forc/req	96	8.3125000	1.9963783	0	10.0000000
33DELTA DELTA-KNOW & SUPPORT OPF FORCES	96	0.7395833	2.2675969	-8.0000000	7.0000000
34QUES DEVLP & COMM COMD VISH/CUR	96	7.3229167	1.8834168	1.0000000	10.0000000
34QUES DEVLP & COMM COMD VISH/REQ	96	8.9270833	1.5440534	1.0000000	10.0000000
34DELTA DELTA-DEVELOP & COM COMMAND VISIO	N 96	1.6041667	2.1739063	-5.0000000	7.0000000
35QUES IMPOUR IND & WORK GRP/CUR	96	7.9583333	1.5621622	3.0000000	10.0000000
35QUES IMPOUR IND & WORK GRP/REQ	96	8,9062500	1.4731143	3.0000000	10.0000000
35DELTA DELTA-EMPONER INV & WORK GROUPS	96	0.9479167	1.8771187	-5.0000000	7.0000000
36QUES DEVLP NON-PARCHL PERSP/CUR	95	8.1578947	1.7764164	0	10.0000000
36QUES DEVLP NON-PARCHL PERSP/REQ	95	8.6631579	1.6282776	Ŏ	10.0000000

36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	95	0.5052632	1.7496120	-4.0000000	7.0000000
37QUES	BUILDING TRUST/CUR	95	8.4842105	1.3672706	5.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	96	9.3229167	1.0808845	5.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	95	0.8315789	1.4993093	-4.0000000	5.0000000
38QUES	MANAGING CHANGE/CUR	96	8.0208333	1.5422415	4.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	96	9.2500000	0.9947229	6.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	96	1.2291667	1.6123155	-2.0000000	6.0000000
<b>390UES</b>	MANAGING CONFLICT/CUR	96	7.7500000	1.7229106	2.0000000	10.0000000
<b>39QUES</b>	MANAGING CONFLICT/REQ	96	9.2500000	1.0662280	6.0000000	10.0000000
390ELTA	DELTA-MANAGING CONFLICT	96	1.5000000	1.7411430	-3.0000000	7.0000000
40QUES	BUILDING TEAMNORK/CUR	96	8.2187500	1.4882213	5.0000000	10.0000000
40QUES	BUILDING TEAMNORK/REQ	96	9.3333333	1.0327956	4.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMWORK	96	1.1145833	1.6148638	-3.0000000	5.0000000
41QUES	DEVLP POS ORGAN CLINAT/CUR	96	8.1562500	1.4017142	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	96	9.3333333	1.1846978	3.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	96	1.1770833	1.6732873	-4.0000000	6.0000000
42QUES	MOTIVATING PEOPLE/CUR	96	7.8541667	1.5893009	4.0000000	10.0000000
<b>429UES</b>	MOTIVATING PEOPLE/REQ	96	9.2604167	1.3474716	2.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	96	1.4062500	1.6516539	-4.0000000	6.0000000
43QUES	EMPLY COORD MECHNISM/CLIR	96	7.5312500	1.9625608	0	10.0000000
43QUES	EMPLY COORD_MECHNSM/REQ	96	8.6145833	1.4536328	2.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	96	1.0833333	1.9394338	-4.0000000	6.0000000
44QUES	DEVLP SUBORDINATES/CUR	96	8.1145833	1.6017740	3.0000000	10.0000000
44QUES	DEVLP SUBORD INATES/REQ	96	9.2083333	1.2218766	4.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	96	1.0937500	1.4873369	-2.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	96	7.7187500	1.7574091	1.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	96	8.9791667	1.8352064	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	96	1.2604167	2.4761804	-10.0000000	9.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	96	7.7187500	1.5403562	4.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	96	8.6562500	1.4713268	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	96	0.9375000	1.7877507	-5.0000000	5.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	96	7.9270833	2.1484133	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	94	7.9118541	1.2240470	4.7142857	9.9285714
rgagr	AGGREGATEORGANIZATIONAL BEHAVIOR/R	95	8.9954887	1.0523020	4.6428571	10.0000000
REDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	94	1.0790274	1.3278002	-2.6428571	4.5000000

## - RANK 1=LCDR ------

Variable	Label	N	Hean	Std Dev	Ninimm	Maximum
33QUES	IGION SUP REQ OP FORC/CUR	44	7.1363636	2.4739659	0	10.0000000
<b>33QUES</b>	KNOW SUP REQ OP FORC/REQ	43	8.7674419	1.4282392	5.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	43	1.6976744	1.9824814	-2.0000000	7.0000000
<b>340UES</b>	DEVLP & COMM COMD VISH/CUR	44	7.4545455	1.9223840	2.0000000	10.0000000
<b>340UES</b>	DEVLP & COMM COMD VISH/REQ	43	8.7674419	1.6159504	3.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	43	1.3720930	2.0589324	-4.0000000	7.0000000
<b>35QUES</b>	IMPOUR IND & WORK GRP/CUR	44	7.9772727	1.9823481	2.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	43	8.8139535	1.5622910	3.0000000	10.0000000
35DELTA	DELTA-EMPOLER INV & WORK GROUPS	43	0.8837209	1.6505310	-2.0000000	5.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	42	7.8809524	2.2867847	0	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	42	8.6428571	1.4620638	5.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	41	0.8292683	1.8695245	-2.0000000	8.0000000
<b>370UES</b>	BUILDING TRUST/CUR	44	8.6818182	1.3601082	4.0000000	10.0000000
37ques	BUILDING TRUST/REQ	43	9.3953488	1.1575741	5.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	43	0.7441860	1.1566171	-2.0000000	4.0000000
<b>380UES</b>	MANAGING CHANGE/CUR	44	8.4318182	1.4207389	4.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	43	9.2790698	1.1613945	6.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	43	0.8837209	1.1993908	-3.0000000	4.0000000
<b>399UES</b>	MANAGING CONFLICT/CUR	44	8.2954545	1.4399539	4.0000000	10.0000000
39ques	MANAGING CONFLICT/REG	43	9.3488372	0.9972276	7.0000000	10.0000000
39DELTA	DELTA-NAMAGING CONFLICT	43	1.0930233	1.3595159	-2.0000000	5.0000000
40ques	BUILDING TEAMNORK/CUR	44	8.4318182	1.5310390	4.0000000	10.0000000
40ques	BUILDING TEAMNORK/REQ	43	9.2325581	1,1513390	6.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMWORK	43	0.8372093	1.2711119	-2.0000000	4.0000000
41QE\$	DEVLP POS ORGAN CLIMAT/CUR	44	8.4318182	1.4690248	4.0000000	10.0000000
41QLE\$	DEVLP POS ORGAN CLINAT/REQ	43	9.4186047	0.9058686	7.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	43	1.0232558	1.3360990	-2.0000000	5.0000000
42QUES	MOTIVATING PEOPLE/CUR	44	8.3181818	1.5061537	4.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	43	9.4186047	0.9815575	6.0000000	10.0000000

42DELTA	DELTA-NOTIVATING PEOPLE	43	1.1395349	1.5052511	-2.0000000	5.0000000
43QUES	EMPLY COORD MECHNISM/CUR	44	7.3409091	1.6836171	4.0000000	10.0000000
43QUES	EMPLY COORD NECHNISH/REQ	43	8.6976744	1.1656775	5.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	43	1.4186047	1.7075819	-2.0000000	5.0000000
44QUES	DEVLP SUBORDINATES/CUR	44	8.2500000	1.4487364	5.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	43	9.1162791	1.0512872	7.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	43	0.9069767	1.5246226	-2.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	44	7.5909091	2.1708232	0	10.0000000
45ques	UNDRSTND ROLE CO & XO/REQ	43	9.0697674	1.0778141	6.0000000	10.0000000
450ELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	43	1.5348837	2.1968466	-2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	44	7.8409091	1.7245583	3.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	43	8.6744186	1.3578858	5.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	43	0.8837209	1.4993539	-2.0000000	4.0000000
RGMBEH	ORGANIZATIONAL BEHAVIOR	44	7.7727273	2.0444324	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	42	8.0306122	1.1656207	4.6428571	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	42	9.0616327	0.8192209	7.0000000	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	41	1.0940767	1.0610737	-2.0000000	2.9285714

#### - RANK1=OTHER

Variable	Label	×	Hean	Std Dev	Minimm	Heximum
33QUES	KNOW SUP REQ OP FORC/CUR	11	6.6363636	2.5009089	3.0000000	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	11	7.9090909	0.9438798	7.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	11	1.2727273	2.6866674	-3.0000000	5.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	11	7.0000000	2.2803509	3.0000000	10.0000000
34QUES	DEVLP & COMM COMD VISN/REQ	11	8.1818182	1.4012981	5.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	11	1.1818182	2.6388703	-2.0000000	5.0000000
35ques	IMPOUR IND & WORK GRP/CUR	11	7.5454545	2.0670576	3.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	11	8.4545455	1.43 <del>96969</del>	6.0000000	10.0000000
35DELTA	DELTA-EMPOWER INV & WORK GROUPS	11	0.9090909	2.3001976	-2.0000000	5.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	31	7.0909091	1.9211739	3.0000000	9.0000000
36QLES	DEVLP NON-PARCHL PERSP/REQ	11	7.6363636	1.5015144	5.0000000	10.8000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	11	0.5454545	2.5045413	-3.0000000	5.0000000
37ques	BUILDING TRUST/CUR	11	8.0000000	1.3416408	6.0000000	18.0000000
37QUES	BUILDING TRUST/REQ	11	8.3636364	1.3618170	6.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	11	0.3636364	2.0135902	-3.0000000	4.0000000
38QUES	MANAGING CHANGE/CUR	11	7.1818182	1.4012961	5.0000000	9.0000000
38QUES	MANAGING CHANGE/REQ	11	8.3636364	1.2060454	6.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	11	1.1818182	2.1362669	-1.0000000	5.0000000
39QUES	MANAGING CONFLICT/CUR	11	7.0000000	1.3416408	5.0000000	9.0000000
39QUES	MANAGING CONFLICT/REQ	11	8.2727273	1.1908744	6.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	11	1.2727273	1.9021519	-1.0000000	5.0000000
40ques	BUILDING TEANWORK/CUR	11	7.4545455	1.3684763	5.0000000	9.0000000
40ques	BUILDING TEAMNORK/REQ	11	8.5454545	1.1281521	7.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMNORK	11	1.0909091	1.7580961	-2.0000000	4.0000000
41QUES	DEVLP POS ORGAN CLINAT/CUR	11	7.6363636	1.5666989	5.0000000	9.0000000
41ques	DEVLP POS ORGAN CLINAT/REG	11	8.5454545	0.9341987	7.0000000	10.0000000
41DELTA		11	0.9090909	2.0225996	-2.0000000	4.0000000
42QUES	MOTIVATING PEOPLE/CUR	11	7.7272727	1.5550504	5.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	11	8.6363636	1.1200649	7.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	11	0.9090909	1.7580981	-2.0000000	4.0000000
43ques	EMPLY COORD MECHNISM/CUR	11	6.3636364	1.6292776	4.0000000	9.0000000
43QUES	EMPLY COORD MECHASM/REQ	11	7.7272727	1.2720778	6.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	11	1.3636364	2.2922795	-2.0000000	5.0000000
44QUES	DEVLP SUBORDINATES/CUR	11	7.7272727	1.2720778	6.0000000	9.0000000
44QJES	DEVLP SUBORDINATES/REQ	11	8.3636364	1.0269106	7.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	11	0.6363636	1.7477258	-2.0000000	4.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	11	7.2727273	2.1950357	3.0000000	10.0000000
45QJES	UNDRSTHD ROLE CO & XO/REQ	11	8.3636364	1.5666989	5.0000000	10.0000000
450ELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	11	1.0909091	2.9139165	-3.0000000	7.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	11	6.8181818 7.6363636	1.7215215	4.0000000 6.0000000	9.0000000 9.0000000
46QUES	PROM INNOVT & RISK SHVR/REQ	11		1.0269106	-2,0000000	5.0000000
46DELTA ROMBEH	DELTA-PROM INNOV. & RISK BEHAVIOR ORGANIZATIONAL BEHAVIOR	11	0.8181818	1.9908883 1.8635255	-2.0000000 4.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL SENAVIOR/C	11	7.4545455 7.2467532	1.6035255	4.6428571	8.7857143
RGAGE	AGGREGATE ORGANIZATIONAL BENAVIOR/C AGGREGATE ORGANIZATIONAL BENAVIOR/R	11 11	7.240/332 8.2142857	0.9465296	6.5714286	9.9285714
REDELTA		11	0.9675325	1.8855962	-1.2857143	4.6428571
RUDELIA	MORREMIE VELIA" "WARILAIIVAAL BERAVIUK	 	4.70/JJ2J	1.0023702	-1.6031143	+.97207/1

## MANPOWER WANAGEMENT/HRM ISSUES MEANS AND DELTAS

	POWER I						
Variable	e Label	¥	Hean	Std Dev	Hinimum	Maximum	
47QLES	MMG CIV PER BY REG PROC/CUR MMG CIV PER BY REG PROC/REQ DELTA-MANAGING CIV PERSONNEL MMG MIL PER BY REG PROC/CUR MMG MIL PER BY REG PROC/REQ DELTA-MANAGING MIL PERSONNEL EVAL MANIPUR STAF NEEDS/CUR		7.0000000	1.0000000	6.0000000	8.0000000	
47QUES	NNG CIV PER BY REG PROC/REQ	3	8.0000000	2.0000000	6.0000000	10.0000000	
47DELTA	DELTA-MANAGING CIV PERSONNEL	3	1.0000000	1.0000000	0	2.0000000	
48QUES 48QUES	MIG HIL PER BY REG PROC/CUR	3 3	8.0000000 8.3333333	1.0000000 1.5275252	7.000000 7.000000	9.0000000	
48DELTA	NEITA-MANAGING MIL DEDSONNEL	3	0.333333	2.0816660	-2.0000000	2.0000000	
49QUES	EVAL MANPLE STAF NEEDS/CUR	3	7.6666667	1.5275252	6,0000000	9.0000000	
49QUES			8.0000000	1.7320508	7.0000000	10.0000000	
49DELTA		3	0.3333333	2.0816660	-2.0000000	2.0000000	
50QUES	MANAGE LABOR RELATIONS/CUR	3	4.0000000	3.0000000	1.0000000	7.0000000	
50QUES	MANAGE LABOR RELATIONS/REQ DELTA-MANAGE LABOR RELATIONS	3	6.666667	1.5275252	5.0000000	8.0000000	
STOLES	MANC MR II-CH I DIVOCTY/CHD	3	2.666667 7.3333333	1.5275252 1.5275252	1.0000000 6.0000000	4.0000000 9.0000000	
510LES	MANG MR TI-CR T DIVESTY/PEQ	3	7.333333	2.5166115	5.0000000	10.0000000	
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	3	0	1.0000000	-1.0000000	1.0000000	
52QUES	PROM ETHICL PRAC IN OPS/CUR	3	8.333333	0.5773503	8.0000000	9.0000000	
52QUES	PRON ETHICL PRAC IN OPS/REQ	3	9.0000000	1.7320508	7.0000000	10.0000000	
52DELTA 0	MANG MALTI-CULT DIVRSTY/CUR MANG MALTI-CULT DIVRSTY/REQ DELTA-MANAGE MALTI-CULT DIVERSITY PROM ETHICL PRAC IN OPS/CUR PROM ETHICL PRAC IN OPS/REQ DELTA-PROMOTE ETHICAL PRAC IN OPS	3	0	0	;	0	
ANPOWER	NAMPOWER/HUMAN RES MGMT AGGREGATEMAMPOWER MGMT/HRM ISSUES/C AGGREGATEMAMPWOER MGMT/HRM ISSUES/R AGGREGATE DELTA MAMPOWER MGMT/HRM ISSU	3	8.333333	2.0816660	6.0000000	10.0000000	
ANAGC	AGGREGATE MANPOWER MGMT/HRM ISSUES/C	3	7.055556	0.8221471	6.5000000	8.0000000	
ANAGR	AGGREGATE MANPYOER MGMT/HRM ISSUES/R	3	7.8888889	1.5752719	6.666667	9.6666667	
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	3	0.8333333	0.7637626	0.1666667	1.6666667	
Variable			Hean	Std Dev	Nini <b>m.</b>	Maximum	
47ques	MNG CIV PER BY REG PROC/CUR MNG CIV PER BY REG PROC/REQ DELTA-MAMAGING CIV PERSONNEL MNG MIL PER BY REG PROC/CUR MNG MIL PER BY REG PROC/REQ	10	7.4000000	1.4296407	5.0000000	9.0000000	
47ques	MNG CIV PER BY REG PROC/REQ	10	8.5000000	0.8498366	7.0000000	10.0000000	
4/DELTA	DELTA-MAMAGING CIV PERSONNEL MNG MIL PER BY REG PROC/CUR MNG MIL PER BY REG PROC/REG DELTA-MAMAGING MIL PERSONNEL	10	1.1000000	1.1005049	-1.0000000 5.0000000	3.0000000	
40MES	MMC MIS DED BY DEG DOOC/DEG	10	8.4000000 8.7000000	1.6465452 0.9486833	7.0000000	10.0000000	
48DELTA	DELTA-MANAGING MIL PERSONNEL	10	0.3000000	1.2516656	-2,0000000	3.0000000	
49QUES	SVAL MANULE SIAP MEDIC/1787	10	7.7000000	1.4181365	5,0000000	9.0000000	
49QUES	EVAL MANPUR STAF NEEDS/REQ DELTA-EVAL MANPOWER STAFFING NEEDS	10	8.8000000	1.0327956	7.0000000	10.0000000	
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	10	1.1000000	1.4491377	-1.0000000	3.0000000	
50QUES	MANAGE LABOR RELATIONS/CUR	10	6.5000000	1.4337209	5.0000000	8.0000000	
50QUES	NANAGE LABOR RELATIONS/REQ	10	8.5000000	0.8498366	7.0000000	10.0000000	
500ELTA 51QUES	DELTA-MANAGE LABOR RELATIONS MANG MULTI-CULT DIVRSTY/CUR	10 10	2.0000000 8.2000000	1.0540926 1.6193277	1.0000000 5.0000000	4.0000000	
51QUES	MANG MULTI-CULT DIVRSTY/REQ	10	8.9000000	0.5676462	8.0000000	10.0000000	
SIDELTA		10	0.7000000	1.6363917	-2.0000000	4.0000000	
52QUES	PRON ETHICL PRAC IN OPS/CUR	10	9.3000000	0.9486833	7.0000000	10.0000000	
<b>520UES</b>	PROM ETHICL PRAC IN OPS/REQ	10	9.8000000	0.4216370	9.0000000	10.0000000	
	DELTA-PROMOTE ETHICAL PRAC IN OPS	10	0.7000000	0.4830459	0	1.0000000	
	MANPOWER/HUMAN RES MGMT	10	9.0000000	1.0540926		10.0000000	
ANAGC	AGGREGATE MANPOWER MONT/HRM ISSUES/C	10	7.9166667 8.8666667	1.1526941	5.333333 7.666667	9.1666667	
ANAGR	AGGREGATEMANPHOER MGMT/HRM ISSUES/R AGGREGATE DELTA MANPOHER MGMT/HRM ISSU		8.866667 0.9500000	0.9783142	/.000000/ .0 ezzzzzz	3.1666667	
AMPELIA	VARIABLE DEFINAL MANIAMEN MANIAMEN 1990		0.7300000		-v.6333333		
MANPOWER MANAGEMENT/HRM 18SUES MEANS AND DELTASRANK1=CAPT							
Variable	)		Plean	Std Dev	Hini <b>mm</b>		
	MNG CIV PER BY REG PROC/CUR	311	6.3987138	2.1103122		10.000000	
47GUES	MIA CTU BER BY SEC BOOK (DEA	312	8.0384615	1.9425333	Ō	10.0000000	
					U	10.000000	
47DELTA	DELTA-MANAGING CIV PERSONNEL	311	1.6398714	2.3716508	-8.0000000	8.0000000	
47DELTA 48QUES	DELTA-MANAGING CIV PERSONNEL		1.6398714		-8.0000000		

48DELTA	DELTA-MANAGING NIL PERSONNEL	311	0.6366559	1.7761340	-8.0000000	7.0000000
49GUES	EVAL MANPUR STAF NEEDS/CLR	310	7.3645161	1.8202472	0	10.0000000
49QLES	EVAL MANPUR STAF NEEDS/REQ	311	8.4726688	1.4674068	0	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	310	1.1032258	1.8351977	-5.0000000	7.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	309	5.1229773	2.6219149	8	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	310	7.0419355	2.7035006	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	309	1.9255663	2.9050382	-7.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	311	7.4662379	1.8008918	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	312	8.1891026	1.8390573	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	311	0.7202572	1.9581611	-9.0000000	6.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	310	8.3709677	1.5033282	3.0000000	10.0000000
<b>520UES</b>	PROM ETHICL PRAC IN OPS/REQ	311	9.0192926	1.3653361	2.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	312	0.4615385	0.4993193	0	1.0000000
ANPOWER	MANPONER/HUMAN RES MGMT	312	8.2243590	1.5676542	2.0000000	18.0000000
ANAGC	AGGREGATE MANPOWER MONT/HRM ISSUES/C	308	7.1033550	1.4821460	2.0000000	10.0000000
ANAGR	AGGREGATE MANPAOER MONT/HRM ISSUES/R	309	8,2254585	1.4700764	2.6666667	10.0000000
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	308	1.1206710	1.6023853	-5.0000000	5.1666667

- RANK1=CDR

Variable	: Label	¥	Hean	Std Dev	Ninimm	Maximum
47ques	MNG CIV PER BY REG PROC/CUR	96	6.5520833	2.4011830	1.9000000	10.0000000
47QUES	MNG CIV PER SY REG PROC/REQ	96	8.1250000	1.9960487	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	96	1.5729167	2.6147146	-7.0000000	7.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	96	7.9791667	1.6414318	4.0000000	10.0000000
48QUES	MNG WIL PER BY REG PROC/REQ	96	8.6354167	1.4946909	1.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	96	0.6562500	1.6340336	-8.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	95	7.2210526	2.0842824	1.0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	95	8.4000000	1.5533081	1.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	95	1.1789474	2.3922701	-8.0000000	6.0000000
50ques	MANAGE LABOR RELATIONS/CUR	96	5.0208333	2.8909265	0	10.0000000
50ques	MANAGE LABOR RELATIONS/REQ	96	7.1979167	2.4904863	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	96	2.1770833	3.0122375	-7.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	96	7.2395833	2.0557739	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	96	7.8958333	2.2500487	0	10.0000000
51DELTA	DELTA-MANAGE MALTI-CULT DIVERSITY	96	0.6562500	2.2703031	-9.0000000	7.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	96	8.3750000	1.4814644	3.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	96	8.9687500	1.9109277	0	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	96	0.4583333	0.5008764	0	1.0000000
ANPOWER	MANPOWER/HUMAN RES MGMT	96	8.0520833	1.7910291	2.0000000	10.0000000
ANAGC	AGGREGATEMANPOWER MGMT/HRM ISSUES/C	95	7.0649123	1.6601459	3.1666667	10.0000000
ANAGR	AGGREGATEMANPLIOER MGMT/HRM ISSUES/R	95	8.2070175	1.5840733	1.0000000	10.0000000
ANDELTA	AGGREGATE DELTA NANPOWER NGNT/HRM ISSU	95	1.1421053	1.8920276	-7.6666667	5.3333333

#### MANPOWER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

Variable	: Label	×	Mean	Std Dev	Minimm	Maximum
47QUES	MNG CIV PER BY REG PROC/CUR	44	6.6590909	2.6496440	0	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	43	8.6511628	1.2702403	5.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	43	2.0697674	2.4436053	-2.0000000	9.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	44	7,9090909	1.7760445	3.0000000	10.0000000
48QUES	MNG MIL PER BY REG PROC/REG	43	8,9302326	1.0093692	7.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	43	1.0697674	1.7374769	-2,0000000	5.0000000
49QUES	EVAL MANPHR STAF NEEDS/CUR	44	7.3181818	2.0089651	2,0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	43	8.6511628	1.1102063	6.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	43	1.3953488	1.9777276	-2.0000000	6.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	4	5.0454545	2.7530494	0	10,0000000
50QUES	MANAGE LABOR RELATIONS/REQ	43	7.3953488	2.0718009	Õ	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	43	2.4651163	3.0106860	-6.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	44	7.3409091	2.0224689	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	43	7.6046512	2.2901397	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	43	0.3255814	1.6434709	-5.0000000	4.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	44	8.4545455	1.5470083	4.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	43	9.0232558	1.5037789	5.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	44	0.5000000	0.5057805	0	1.0000000

ANPOLER	NANPOLIER/HUMAN RES NIGHT	44	8.0000000	1.8172302	4.0000000	10.0000000
ANAGC	AGGREGATEMANPOWER MGMT/HRM ISSUES/C	44	7.1212121	1.7055024	3.1666667	10.0000000
ANAGR	AGGREGATEMANPHOER MGMT/HRM ISSUES/R	43	8.3759690	1.1121581	6.3333333	10.0000000
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	43	1.3217054	1.4617682	-1.6666667	4.0000000

---- RANK1=OTHER

Variable	Label	N	Hean	Std Dev	Minimm	Neximm
47QUES	NNG CIV PER BY REG PROC/CUR	11	6.5454545	2.6594600	2.0000000	9.0000000
47QUES	MING CIV PER BY REG PROC/REQ	11	8.0909091	0.9438798	7.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	11	1.5454545	2.9787124	-2.0000000	7.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	11	7.6363636	1.9116865	4.0000000	9.0000000
48QUES	MNG MIL PER BY REG PROC/REG	11	8.5454545	0.9341987	7.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	11	0.9090909	2.1658507	-2.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	11	6.5454545	2.2962420	3.0000000	9.0000000
49QUES	EVAL MANPUR STAF MEEDS/REQ	11	8.5454545	0.8201995	7.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING MEEDS	11	2.0000000	2.6832816	-1.0000000	6.0000000
50ques	MANAGE LABOR RELATIONS/CUR	11	4.7272727	2.5334131	1.0000000	9.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	11	7.3636364	1.9632996	4.0000000	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	11	2.6363636	3.6680438	-4.0000000	8.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	11	6.2727273	2.0045403	3.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	11	7.6363636	1.7477258	4.0000000	9.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	11	1.3636364	3.0421284	-5.0000000	6.0000000
<b>529UES</b>	PROM ETHICL PRAC IN OPS/CUR	11	6.9090909	1.5782614	4.0000000	9.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	11	8.4545455	1.5075567	5.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	11	0.2727273	0.4670994	0	1.0000000
ANPOWER	MANPOWER/HUMAN RES NGMT	11	7.9090909	1.9211739	4.0000000	10.0000000
ANAGC	AGGREGATEMANPOWER MGMT/HRM ISSUES/C	11	6.4393939	1.8727175	3.0000000	9.0000000
ANAGR	AGGREGATEMANPHOER MGMT/HRM ISSUES/R	11	8.1060606	0.8105990	7.0000000	9.5000000
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	11	1.6666667	2.5055494	-1.666667	6.1666667

# COMMUNICATIONS ISSUES MEANS AND DELTAS

Variable	Label _	N	Hean	Std Dev	Minimm	Maximum
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C53QUES	WRITING EFFECTIVELY/CUR	3	7.333333	1.5275252	6.0000000	9.0000000
R53QUES	WRITING EFFECTIVELY/REQ	5	9.0000000	1.0000000	8.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	3	1.666667	2.3094011	-1.0000000	3.0000000
C54QUES	POS & NEG FEEDBACK/CUR	3	7.333333	1.1547005	6.0000000	8.0000000
r54ques	POS & MEG FEEDBACK/REQ	3	9.0000000	1.0000000	8.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	3	1.6666667	1.5275252	0	3.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	3	8.0000000	1.0000000	7.0000000	9.0000000
r55ques	DELVR EFF ORAL PRES/REQ	3	8.6666667	2.3094011	6.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	3	0.6666667	1.5275252	-1.0000000	2.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	3	8.0000000	0	8.0000000	8.0000000
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	3	9.333333	1.1547005	8.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	3	1.3333333	1.1547005	0	2.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	3	8.0000000	1.0000000	7.0000000	9.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	3	10.0000000	0	10.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	3	2.0000000	1.0000000	1.0000000	3.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	3	7.6666667	1.5275252	6.0000000	9.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	3	9.3333333	1.1547005	8.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	3	1.6666667	0.5773503	1.0000000	2.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	3	7.3333333	0.5773503	7.0000000	8.0000000
r59aues	CLIMATE OF OPEN COMM/REQ	3	9.3333333	1.1547005	8.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN CONMUNICATIONS	3	2.0000000	1.0000000	1.0000000	3.0000000
<b>C60QUES</b>	CONDUCT MEETINGS EFF/CUR	3	8.6666667	0.5773503	8.0000000	9.0000000
<b>R60QUES</b>	CONDUCT NEETINGS EFF/REQ	3	9.3333333	1.1547005	8.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	3	0.6666667	1.5275252	-1.0000000	2.0000000
CONN	COMMUNICATION	3	9.3333333	1.1547005	8.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	3	7.7916667	0.1909407	7.6250000	8.0000000
COMAGR	AGGREGATE CONMUNICATIONS/R	3	9.2500000	1.0897247	8.0000000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	3	1.4583333	1.0921119	0.2500000	2.3750000

RANK1=ADH

Variable	Label	N	Hean	Std Dev	Hinimm	Maxim.m				
C53QUES	URITING EFFECTIVELY/CUR	10	8.8000000	1.0327956	7.0000000	10.0000000				
R53QUES	WRITING EFFECTIVELY/REQ	10	9.7000000	0.4830459	9.0000000	10.0000000				
Q53DELTA	DELTA-WRITING EFFECTIVELY	10	0.900000	0. <del>99442<b>8</b>9</del>	0	3.0000000				
C54QUES	POS & NEG FEEDBACK/CUR	10	8.7000000	0.8232726	8.0000000	10.0000000				
r54ques	POS & NEG FEEDBACK/REQ	10	9.7000000	0.4830459	9.0000000	10.0000000				
Q54DELTA	DELTA-POS & NEG FEEDBACK	10	1.0000000	0.8164966	0	2.0000000				
C55QUES	DELVR EFF ORAL PRES/CUR	10	8.8000000	0.9189366	7.0000000	10.0000000				
R55QUES	DELVR EFF ORAL PRES/REQ	10	9.7000000	0.4830459	9.0000000	10.0000000				
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	10	0.9000000	0.9944289	0	3.0000000				
C56QUES	LISTENING EFFECTIVELY/CLR	10	9.1000000	0.9944289	8.0000000	10.0000000				
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	10	9.9000000	0.3162278	9.0000000	10.0000000				
Q56DELTA	DELTA-LISTENING EFFECTIVELY	10	0.8000000	1.1352924	-1.0000000	2.0000000				
C57QUES	BLD WORK & SUPRT RELTN/CUR	10	8.9000000	1.1005049	7.0000000	10.0000000				
R57QUES	BLD WORK & SUPRT RELTN/REQ	10	9.8000000	0.4216370	9.0000000	10.0000000				
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	10	0.9000000	0.9944289	. 0	3.0000000				
C58QUES	REP ORGN TO EXTRNL GRP/CUR	10	9.3000000	1.0593499	7.0000000	10.0000000				
R58QUES	REP ORGN TO EXTRNL GRP/REQ	10	9.8000000	0.4216370	9.0000000	10.0000000				
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	10	0.5000000	0.7071068	Û	2.0000000				
C59QUES	CLIMATE OF OPEN CONN/CLR	10	9.3000000	0.8232726	8.0000000	10.0000000				
R59QUES	CLIMATE OF OPEN COMM/REQ	10	9.8000000	0.4216370	9.0000000	10.0000000				
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	10	0.5000000	0.8498366	0	2.0000000				
C60QUES	CONDUCT MEETINGS EFF/CUR	10	8.900000	0.8755950	8.0000000	10.0000000				
R60QUES	CONDUCT NEETINGS EFF/REQ	10	9.7000000	0.4830459	9.0000000	10.0000000				
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	10	0.8000000	0.9189366	G	2.0000000				
COMM	COMMUNICATION	10	9.8000000	0.4216370	9.0000000	10.0000000				
CONAGC	AGGREGATE COMMUNICATIONS/C	10	8.9750000	0.6313566	8.2500000	10.0000000				
COMAGR	AGGREGATE COMMUNICATIONS/R	10	9.7625000	0.4016027	9.0000000	10.0000000				
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	10	0.7875000	0.5560588	0	1.5000000				
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## COMMUNICATIONS ISSUES MEANS AND DELTAS

## ------ RANK1=CAPT ------

Variable	Label	×	Mean	Std Dev	Minimum	Maximum
				********		
C53QUES	WRITING EFFECTIVELY/CUR	311	8.5305466	1.2718539	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	312	9.2051282	1.0376696	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	311	0.6720257	1.3057523	-5.0000000	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	311	8.2443730	1.3765638	3.0000000	10.0000000
<b>R54QUES</b>	POS & NEG FEEDBACK/REQ	312	9.1858974	1.1470891	0	10.0000000
<b>Q54DELTA</b>	DELTA-POS & NEG FEEDBACK	311	0.9389068	1.5448554	-10.0000000	7.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	311	8.0675241	1.4586582	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	312	9.0512821	1.1300905	4.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	311	0.9807074	1.6262804	-4.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	311	8.3311897	1.4711061	1.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	312	9.3429487	0.9859210	3.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	311	1.0096463	1.5912777	-4.0000000	9.0000000
C57QUES	BLD WORK & SUPRT RELTH/CUR	310	7.7516129	1.7477440	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	311	8.8392283	1.2648619	0	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	310	1.0838710	1,7064691	-4.0000000	7.0000000
C58QUES	REP ORGIN TO EXTRIL GRP/CUR	311	7.6816720	1.9087959	1.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	312	8.5641026	1.6382859	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	311	0.8778135	1.7591759	-6.0000000	8.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	311	8.5980707	1.2835923	4.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	312	9.2884615	0.9723483	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	311	0.6881029	1.2401170	-4.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	311	8.0803859	1.4289522	4.0000000	10.0000000
R60QUES	CONDUCT MEETINGS EFF/REQ	312	9.0833333	1.0993031	3.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	311	1.0000000	1.4300914	-4.0000000	5.0000000
COM	COMMUNICATION	312	8.8750000	1.7012621	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	310	8.1657258	1,1182622	4.7500000	10.0000000
CONAGR	AGGREGATE COMMUNICATIONS/R	311	9.0707395	0.8960149	5.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	310	0.9020161	1.1433137	-3.7500000	4.5000000
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Variable	Label	N	Mean	Std Dev	Hiniaum	Maximum
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C53QUES	WRITING EFFECTIVELY/CUR	96	8.3645833	1.2741957	5.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	96	9.2083333	1.0752397	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	96	0.8437500	1.4240648	-3.0000000	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	96	8.1458333	1.4580388	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REG	96	9.2083333	1.0251230	5.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	96	1.0625000	1.5547042	-3.0000000	6.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	96	7.8437500	1.6243420	4.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	96	9.1145833	0.9933441	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	96	1.2708333	1.6825993	-2.0000000	6.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	96	8.0625000	1.5681870	3.0000000	10.0000000
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	96	9.4375000	0.8683014	7.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	96	1.3750000	1.6367490	-2.0000000	7.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	96	7.3958333	1.8265825	1.0000000	10.0000000
R57QLES	BLD WORK & SUPRT RELTM/REQ	96	8.7708333	1.3493013	3.0000000	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	96	1.3750000	1.8764468	-3.0000000	7.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	96	7.7916667	1.7646629	1.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	96	8.7500000	1.3298199	4.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	96	0.9583333	1.9353589	-4.0000000	7.0000000
C59QUES	CLIMATE OF OPEN CONM/CUR	96	8.6145833	1.3944989	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	96	9.2916667	1.0148027	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	96	0.6770833	1.1470309	-2.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	96	8.1458333	1.4065947	4.0000000	10.0000000
R60QUES	CONDUCT MEETINGS EFF/REQ	96	9.0000000	1.2565617	2.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	96	0.8541667	1.6668860	-7.0000000	6.0000000
COMM	COMMUNICATION	96	8.6875000	1.8767974	2,0000000	10.0000000
COMAGE	AGGREGATE COMMUNICATIONS/C	96	8.0455729	1.1479558	5.1250000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	96	9.0976563	0.8738156	5.6250000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	96	1.0520833	1.1785733	-1.8750000	4.7500000

COMMUNICATIONS ISSUES MEANS AND DELTAS

RANK1=LCDR	
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Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C53QUES	WRITING_EFFECTIVELY/CUR	44	8.4090909	1.5449570	3.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	43	9.3953488	0.8205554	8.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	43	1.0232558	1.6545518	-2.0000000	7.0000000
<b>CS4QUES</b>	POS & NEG FEEDBACK/CUR	44	8.2045455	1.3043674	5.0000000	10.0000000
<b>R54QUES</b>	POS & NEG FEEDBACK/REQ	43	9.0930233	0.9465213	7.0000000	10.0000000
<b>Q54DELTA</b>	DELTA-POS & NEG FEEDBACK	43	0.9302326	1.2610530	-2.0000000	4.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	44	8.3409091	1.3799761	5.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	43	9.2325581	0.8954171	7.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	43	0.9302326	1.3521649	-2.0000000	4.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	44	8.3863636	1.4975314	3.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	43	9.3023256	0.8873418	8.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	43	0.9534884	1.3793285	-2.0000000	5.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	44	7.1363636	2.2884026	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	43	8.5116279	1.8564186	2.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	43	1.4418605	2.2071564	-4.0000000	6.0000000
<b>CSBQUES</b>	REP ORGN TO EXTRNL GRP/CUR	44	7.3409091	2.3121839	0	10.0000000
R58QUES	REP ORGIN TO EXTRIL GRP/REQ	43	8.4186047	2.0613514	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	43	1.1395349	1.7536546	-4.0000000	6.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	44	8.5454545	1.3546568	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	43	9.1860465	0.9821215	6.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	43	0.6744186	1.1280183	-2.0000000	3.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	43	7.9534884	1.4301763	5.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	43	8.9767442	1.1849929	5.0000000	10.0000000
960DELTA	DELTA-CONDUCT MEETINGS EFFECTIVELY	42	1.0714286	1.5364333	-3.0000000	5.0000000
COMM	COMMUNICATION	44	8.4090909	2.2754318	2.0000000	10.0000000
COMAGE	AGGREGATE COMMUNICATIONS/C	43	8.0465116	1.2241443	5.2500000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	43	9.0145349	0.9174277	6.5000000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	42	1.0029762	1.0867439	-2.0000000	3.3750000

----- RANK1=OTHER

Variable	Label	N	Hean	Std Dev	Ninimm	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	11	7.7272727	2.1019471	4.0000000	10.000000
R53QUES	WRITING EFFECTIVELY/REQ	11	9.0000000	0.7745967	8.0000000	10.0000000
<b>Q53DELTA</b>	DELTA-WRITING EFFECTIVELY	11	1.2727273	2.0538213	-1.0000000	5.0000000
C54QUES	POS & MEG FEEDBACK/CUR	11	7.4545455	1.8090681	5.0000000	9.0000000
<b>R54QUES</b>	POS & NEG FEEDBACK/REQ	11	8.5454545	0.9341987	7.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	11	1.0909091	2.1191765	-1.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	11	7.4545455	1.7529196	5.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	11	8.4545455	1.1281521	7.0000000	10.0000000
<b>Q55DELTA</b>	DELTA-DELV EFF ORAL PRESENTATION	11	1.0000000	2.1447611	-2.0000000	5.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	11	7.8181818	1.8340219	5.0000000	10.0000000
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	11	8.7272727	1.1037127	7.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	11	0.9090909	2.2115400	-2.0000000	5,0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	11	6.7272727	2.5334131	1.0000000	10.0000000
R57ques	BLD WORK & SUPRT RELTN/REQ	11	8.2727273	1.2720778	6.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	11	1.5454545	3.1737560	-2.0000000	9.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	11	7.3636364	1.6895400	5.0000000	10.0000000
rs8ques	REP ORGN TO EXTRNL GRP/REQ	11	7.8181818	1.5374122	4.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	11	0.4545455	2.4642904	-3.0000000	4.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	11	8.1818182	1.3280197	6.0000000	10.0000000
R59QUES	CLINATE OF OPEN CONN/REQ	11	8.5454545	1.2933396	6.0000000	10,0000000
<b>Q59DELTA</b>	DELTA-CLIMATE OF OPEN COMMUNICATIONS	11	0.3636364	1.9632996	-2.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	11	7.3636364	1.5015144	5.0000000	9.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	11	8.2727273	1.0090500	7.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	11	0.9090909	2.0714510	-1.0000000	5.0000000
COMM	COMPUNICATION	11	8.4545455	2.3393861	3.0000000	10.0000000
COMAGC	AGGREGATECOMMUNICATIONS/C	11	7.5113636	1.6263980	4.7500000	9.3750000
CONAGR	AGGREGATECOMMUNICATIONS/R	11	8.4545455	0.8482937	7.2500000	9.7500000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	11	0.9431818	2.1 <del>362669</del>	-1.2500000	5.0000000

#### FINANCIAL MANAGEMENT MEANS AND DELTAS

----- POSIT1=/

Variable	Label	N	Hean	Std Dev	Niniaum	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	8	4.6250000	1.7677670	2.0000000	7,0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	8	7.6250000	2.0658793	5.0000000	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMETS	8	3.0000000	2.7255406	0	7.0000000
C2QUES	RECOG FUNDNG SOURCES/CUR	8	4.8750000	2.5319388	2.0000000	9.0000000
R2QLES	RECOG FUNDING SOURCES/REQ	8	7.8750000	1.6420806	5.0000000	10.0000000
<b>Q2DELTA</b>	DELTA-RECOG FUNDING SOURCES	8	3.0000000	2.5634798	0	7.0000000
<b>C3QUES</b>	EVAL OPER & CAP BUDGETS/CUR	8	5.5000000	2.9277002	1.0000000	9.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	8	7.7500000	2.1213203	5.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	8	2.2500000	3.2841611	-1.0000000	7.0000000
CÁQUES	RES NGNT ADV & DRIBK/CUR	8	4.5000000	1.5118579	3.0000000	7.0000000
RAQUES	RES MONT ADV & DRINGK/REQ	8	8.1250000	1.4577380	6.0000000	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE NGNT ADV & DRAWBACKS	8	3.6250000	1.9226098	1.0000000	7.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	8	3.0000000	1.8516402	0	6.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	8	6.6250000	2.6152028	3.0000000	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMER	8	3.6250000	2,3867192	0	7.0000000
<b>CEQUES</b>	WORK W/PROCURINIT SYS/CUR	8	5.1250000	2.5319388	1.0000000	8.0000000
<b>REQUES</b>	WORK W/PROCURINIT SYS/REQ	8	8.0000000	1.9272482	5.0000000	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	8	2.8750000	2.4748737	0	8.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	8	5.5000000	2.5071327	1.0000000	9.0000000
R7QUES	COST-BENFT AMAL TECH/REQ	8	8.0000000	2.3904572	4.0000000	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	8	2.5000000	2.3904572	0	6.0000000
FINHGHT	FINANCIAL/RESOURCE MGMT	8	7.8750000	2.2951813	4.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	8	4.7321429	1.8648779	1.8571429	6.8571429
FINAGR	AGGREGATEFINANCIAL/R	8	7.7142857	1.5442926	5.7142857	9.8571429
FINDELTA	AGGREGATE DELTAFINANCIAL	8	2.9821429	2.3392176	0.2857143	6.7142857

# Variable Label N Near Std Dev Minimum Maximum C1GUES INTERP FIMAN STATEMNTS/CUR R1GUES INTERP FIMAN STATEMNTS/REG 97 6.2680412 2.3252037 1.0000000 10.0000000 10.00000000 10.00000000 10.000000000

Q1DELTA	DELTA-INTERP FINAN STATEMNTS	9.	1.3917526	2.1484331	-4.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	97	6.9587629	2.2216619	2.0000000	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	97	8.3402062	1.2981284	4.0000000	10.0000000
<b>QZDELTA</b>	DELTA-RECOG FUNDING SOURCES	97	1.3814433	2.2241258	-5.0000000	7.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	97	6.5567010	2.3002222	1.0000000	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	97	7.8247423	1.8028352	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	97	1.2680412	2.1238500	-3.0000000	8.0000000
<b>CAQUES</b>	RES NGNT ADV & DRUBK/CUR	95	5.1789474	3.0211275	0	10.0000000
<b>R4QUES</b>	RES NGNT ADV & DRUBK/REQ	95	6.7157895	3.3728047	0	10.0000000
Q4DELTA	DELTA-RESOURCE MONT ADV & DRAWBACKS	95	1.5368421	2.8389784	-10.0000000	9.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	94	4.5851064	3.1704603	0	10.0000000
<b>R5QUES</b>	NAX BEN FROM REIMBR/REQ	94	6.0425532	3.3598352	0	10.0000000
Q5DELTA	DELTA-NAX BEN FROM REIMBR	94	1.4574468	3.0573898	-10.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURINIT SYS/CUR	97	5.2474227	2.3364455	0	10.0000000
R6QUES	WORK W/PROCURINT SYS/REQ	97	6_8144330	1.7460067	2.0000000	10.000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	97	1.5670103	2.5896719	-5.0000000	8.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	97	6.1134021	2.5243658	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	97	7.4639175	2.0055229	Ō	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	97	1.3505155	2.5414941	-9.0000000	7.0000000
FINMGNT	FINANCIAL/RESOURCE NGMT	97	7.8556701	1.4505006	3.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	94	5.8723404	2.1673934	1.2857143	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	94	7.2765957	1.6065491	2.8571429	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	94	1.4042553	2.0701583	-3.2857143	8.0000000

## FINANCIAL MANAGEMENT MEANS AND DELTAS

## ------ POSIT1=DH ------

Variable	Label	H	Hean	Std Dev	Minimum	Naxima
CIQUES	INTERP FINAN STATEMETS/CUR	43	5.2558140	2.5550419	0	9.0000000
RIGUES	INTERP FINAN STATEMNTS/REQ	44	7.7045455	1.9238956	ŏ	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	43	2.4186047	2,4027024	-2,0000000	7.0000000
C2QUES	RECOG FUNDNG SOURCES/CUR	44	5.5227273	2.8650958	1.0000000	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	44	8.2500000	1.8442242	0	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	44	2.7272727	2.5732401	-2.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	44	5.2727273	2.7900457	0	9.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	44	7.7500000	2.2112293	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	44	2.4772727	2.8077023	-4.0063000	8.0000000
CÁQUES	RES MONT ADV & DRUBK/CUR	44	5.5000000	2.2874786	0	9.0000000
<b>R4QUES</b>	RES MONT ADV & DRUBK/REQ	44	7.8863636	2.1804193	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESCURCE MONT ADV & DRAMBACKS	44	2.3863636	2.9822413	-5.0000000	9.0000000
<b>CSQUES</b>	MAX BEN FROM REIMBR/CUR	44	4,9090909	2.6920916	0	9.0000000
<b>RSQUES</b>	MAX BEN FROM REIMBR/REQ	44	7.5000000	2.4824969	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	44	2,5909091	2.8555795	-4.0000000	9.0000000
CÉQUES	WORK W/PROCURIENT SYS/CUR	44	4.4090909	2.6087347	0	9.0000000
RÉQUES	WORK W/PROCURINT SYS/REQ	44	7.3181818	2.1433806	Ó	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	44	2.9090909	2.8839426	-2.0000000	8.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	44	5.0000000	2.7786562	0	10.0000000
R7QUES	COST-BENFT AMAL TECH/REQ	44	7.4318182	2.0842457	0	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT ANAL TECH	44	2.4318182	2.5735482	-2.0000000	7.0000000
FINMGMT	FINANCIAL/RESOURCE MGMT	44	8.0000000	1.9047065	2.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	43	5.1694352	2.1966614	0.4285714	8.8571429
FINAGR	AGGREGATEFINANCIAL/R	44	7.6915584	1.6841040	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	43	2.5116279	2.3182700	-2.4285714	7.7142857
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# ------ POSIT1=DIR ------

Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	143	5.2307692	2.4686551	0	10.000000
RIQUES	INTERP FINAN STATEMITS/REQ	143	7.4895105	1.7597500	3.0000000	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMITS	143	2.2587413	2.5693570	-5.00000G	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	143	5.3916084	2,6029100	0	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	143	7,9090909	1.6138009	2.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	143	2.5174825	2.6078245	-3,0000000	10.0000000
C3QLES	EVAL OPER & CAP BUDGETS/CUR	143	5.1958042	2.7405632	0	10.0000000
RIQUES	EVAL OPER & CAP BUDGETS/REQ	142	7.6197183	1.8130042	Ŏ	10,0000000
<b>QSDELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	142	2.3873239	2.6573826	-3.0000000	10.0000000

<b>CAQUES</b>	RES MONT ADV & DRUBK/CUR	143	5.4125874	2.4302341	0	10.0000000
<b>R4QUES</b>	RES MGMT ADV & DRWBK/REQ	143	7.8531469	1.9426932	1.0000000	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MONT ADV & DRAWBACKS	143	2.4405594	2.3274915	-4.0000000	10.0000000
CSQUES	MAX BEN FROM REIMBR/CUR	143	4.9020979	2.8217333	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	143	7.3706294	2.4600421	0	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	143	2.4685315	2.7547761	-3.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURINT SYS/CUR	143	4.5874126	2.7071337	0	10.0000000
<b>R6QUES</b>	WORK W/PROCURINIT SYS/REQ	143	6.9860140	2.1262478	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	143	2.3986014	2.8187997	-5.0000000	10.0000000
c7ques	COST-BENFT ANAL TECH/CUR	143	5.6223776	2.5805453	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	143	7.6503497	2.0904166	0	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	143	2.0279720	2.5173876	-5,0000000	10.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	143	8.0839161	1.5988398	1.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	143	5.1918082	2.2081342	0.1428571	9.8571429
FINAGR	AGGREGATEFINANCIAL/R	142	7.5663984	1.5689316	2.1428571	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	142	2.3511066	2.1567347	-2.8571429	9.5714286

## FINANCIAL MANAGEMENT MEANS AND DELTAS

## ------ POSIT1=OPS -----

Vari <b>a</b> ble	Label	N	Hean	Std Dev	Minimum	Maximum
CIQUES	INTERP FINAN STATEMNTS/CUR	16	3.4375000	2.8040150	0	9.0000000
RIQUES	INTERP FINAN STATEMETS/REQ	16	6.1250000	2.1252451	2,0000000	8.0000000
QIDELTA	DELTA-INTERP FINAN STATEMETS	16	2.6875000	2.8917987	-2.0000000	7.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	16	4.9375000	2.5421448	2.0000000	9.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	16	6.8750000	1.9958290	3.0000000	9.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	16	1.9375000	2.6196374	-2.0000000	6.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	16	4.5000000	2.7325202	1.0000000	9.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	16	7.0000000	2.0000000	2.0000000	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	16	2.5000000	2.4494897	-2.0000000	6.0000000
CAQUES	RES NGMT ADV & DRUBK/CUR	16	5.1250000	2.8017851	1.0000000	10.0000000
R4QLES	RES NGMT ADV & DRUBK/REQ	16	7.4375000	2.3935678	1.0000000	10.0000000
94DELTA	DELTA-RESOURCE MONT ADV & DRAWBACKS	16	2.3125000	3.026 <del>9</del> 622	-2.0000000	7.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	16	4.5000000	3.2249031	1.0000000	10.0000000
RSQUES	MAX BEN FROM REIMBR/REQ	16	6.7500000	2.6457513	1.0000000	10.000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	16	2.2500000	3.2145503	-2.0000000	9.0000000
CAQUES	WORK W/PROCURNIT SYS/CUR	16	4.2500000	2.8635642	1.0000000	10.0000000
RÉQUES	WORK W/PROCURINT SYS/REQ	16	7.1250000	2.3345235	2.0000066	10.0000000
GOELTA	DELTA-WORK W/PROCUREMENT SYSTEM	16	2.8750000	3.5939764	-4.0000000	8.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	16	4.3125000	3.0269622	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	16	7.1250000	2.1870833	2,0000000	9.0000000
97DELTA	DELTA-COST/BENEFIT ANAL TECH	16	2.8125000	2.9713914	-1.0000000	9.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	16	7.1250000	1.5864005	4.0000000	10.0000000
FINAGE	AGGREGATE FINANCIAL/C	16	4.4375000	2.6328478	1.2857143	9.5714286
FINAGE	AGGREGATEFINANCIAL/R	16	6.9196429	1.9642857	1.8571429	9.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	16				
FIRELIA	AGGREGATE PELIATTIRANCIAL	10 	2.4821429	2.6587681	-1.4285714	7.0000000

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Variable	Label	N	Hean	Std Dev	Miniaum	Maximum
CIQUES	INTERP FINAN STATEMETS/CUR	95	4.8736842	2.4111536	0	10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	94	6.9468085	2.2112470	0	10.0000000
<b>Q1DELTA</b>	DELTA-INTERP FINAN STATEMNTS	93	2.0322581	2.8147577	-5.0000000	8.0000000
CZQUES	RECOG FUNDING SOURCES/CUR	95	5.2210526	2.4890353	0	10.0000000
<b>RZQUES</b>	RECOG FUNDING SOURCES/REQ	95	7.5578947	2.1817219	0	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	94	2.3297872	2.9380276	-5.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	95	4.9894737	2.6113286	0	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	95	6.9263158	2.7492440	0	10.0000000
<b>Q3DELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	94	1.9148936	3.0958160	-6.0000000	9.0000000
C4QUES	RES NGNT ADV & DRVBK/CUR	95	4.2315789	2.3854730	0	10.0000000
<b>RAGLES</b>	RES MONT ADV & DRUBK/REG	94	6.8191489	2.8092121	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MONT ADV & DRAWBACKS	93	2.5913978	2.8939087	-7.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	93	3.2473118	2.5394963	0	8.0000000
<b>RSQUES</b>	MAX BEN FROM REIMBR/REQ	92	5.6739130	3.3086922	0	10.0000000
<b>95DELTA</b>	DELTA-MAX BEN FROM REIMBR	91	2.3956044	3.3694019	000000.8-	9.0000000
<b>CEQUES</b>	WORK W/PROCURMNT SYS/CUR	94	3.7872340	2.5053592	0	9.0000000

R6QUES	WORK W/PROCURMINT SYS/REQ	95	5.9157895	2.8346757	0	10.0000000
960ELTA	DELTA-WORK W/PROCUREMENT SYSTEM	93	2.1720430	2.9140725	-5.0000000	9.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	95	4.9157895	2.7547373	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	95	6.8736842	2.5627538	0	10.0000000
97DELTA	DELTA-COST/BENEFIT ANAL TECH	94	2.0000000	3.1039344	-7.0000000	10.0000000
FINNGHT	FINANCIAL/RESOURCE MONT	96	7.9375000	2.0458559	1.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	92	4.4518634	2.0581671	0.1428571	8.7142857
FINAGR	AGGREGATEFINANCIAL/R	92	6.6444099	2.3202353	0	9.7142857
FINDELTA	AGGREGATE DELTAFINANCIAL	90	2.2047619	2.7052778	-5.5714286	8.2857143

FINANCIAL MANAGEMENT MEANS AND DELTAS

Variable	Label	H	Mean	Std Dev	Hinimum	Nex im.m
C1QUES	INTERP FINAN STATEMENTS/CUR	72	5.2777778	2.3689436	0	10.0000000
RIQUES	INTERP FINAN STATEMENTS/REQ	72	7.4722222	1.5102674	2.0000000	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	72	2.1944444	2.3234196	-5.0000000	7.0000000
<b>CZQUES</b>	RECOG FUNDING SOURCES/CUR	72	5.8055556	2.6089709	1.0000000	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	72	8.0416667	1.4577380	4.0000000	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	72	2.2361111	2.4694931	-3.0000000	8.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	72	5.6527778	2.5737555	0	10.0000000
RIQUES	EVAL OPER & CAP BUDGETS/REQ	72	8.0000000	1.4917614	4.0000000	10.0000000
<b>Q3DELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	72	2.3472222	2.7586470	-3,0000000	8.0000000
C4QUES	RES MONT ADV & DRUBK/CLR	71	5.1690141	2.8534987	0	10.0000000
<b>R4QUES</b>	RES NGMT ADV & DRUBK/REQ	71	7.3521127	2.6784782	0	10.0000000
Q4DELTA	DELTA-RESOURCE MONT ADV & DRAWBACKS	71	2.1830986	2.7323975	-4.0000000	10.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	71	4.6056338	3.1 <del>869326</del>	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	71	6.3802817	2.9197172	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	71	1.7746479	3.0900633	-5.0000000	10.0000000
Céques	WORK W/PROCURIENT SYS/CUR	72	4.7361111	2.4321384	0	10.0000000
REQUES	WORK W/PROCURIENT SYS/REQ	72	6.3750000	2.2544947	1.0000000	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	72	1.6388889	2.8596540	-7.0000000	10.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	72	5.0138889	2.6563400	1.0000000	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	72	7.3611111	2.1838431	1.0000000	10.0000000
<b>Q7DELTA</b>	DELTA-COST/BENEFIT ANAL TECH	72	1.3472222	2.7071097	-8.0000000	7.0000000
FINMGMT	FINANCIAL/RESOURCE NGMT	72	7.8611111	1.5501527	4.0000000	10.0000000
FINAGC	AGGREGATE FINANCIAL/C	71	5.3480885	2.2847871	1.5714286	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	71	7.3078471	1.6814279	2.4285714	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	71	1.9597586	2.2943946	-3.8571429	7.8571429

## PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

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Variable	Label	N	Mean	Std Dev	Minimum	Maximum
C8QUES	MANGNG PLANNING PROCS/CUR	3	6.1250000	2.6958964	1.0000000	8.0000000
R8QUES	MANGNG PLANNING PROCS/REQ	8	8.1250000	2.2951813	3.0000000	10.0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	8	2.0000000	2,5071327	-1.0000000	7.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	8	6.6250000	1.9226098	3.0000000	9.0000000
R9QUES	NETHOS EVAL PROGRAMS/REQ	8	8.3750000	1.9226098	5.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	8	1.7500000	1.3887301	0	4.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	8	6.3750000	3.1594529	0	9.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	8	8.1250000	1.5526475	5.0000000	10.0000000
Q100ELTA	DELTA-EVAL & APPL MARKET AMALYSIS	8	1.7500000	2.7645718	-1.0000000	7.0000000
C11QUES	EMP IMPROV PRIN & NTHD/CUR	8	7.5000000	2.3904572	3.0000000	10.0000000
R11QUES	EMP IMPROV PRIM & MTHD/REQ	8	8.6250000	1.5979898	6.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	8	1.1250000	2.4164614	-2.0000000	5.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	8	7.8750000	1.8077215	4.0000000	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	8	9.1250000	0.9910312	8.0000000	10.0000000
912DELTA	DELTA-DEPT & FUNC MIL FAC	8	1.2500000	1.5811388	0	4.0000000
PROGRAM	PROGRAM PLANNING & EVAL	8	8.5000000	2.0000000	5.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	8	6.9000000	2.1961004	2.2000000	8.6000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	8	8.4750000	1.3812520	5.8000000	9.6000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	8	1.5750000	1.6816234	-0.6000000	4.4000000

Variable	Label	N	Meen	Std Dev	Miniaum	Maximum
C8QUES	MANGIG PLANNING PROCS/CUR	97	5.9690722	2.2933491	0	10.0000000
<b>RBQUES</b>	MANGNG PLANNING PROCS/REQ	97	7.5876289	1.8357139	0	10.0000000
<b>Q8DELTA</b>	DELTA-MANAGING PLANKING PROCS	97	1.6185567	2.1767871	-4.0000000	7,0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	97	6.3917526	2.0694036	2.0000000	10.0000000
<b>R9QUES</b>	METHOS EVAL PROGRAMS/REQ	97	7.7938144	1.5807313	4.0000000	10.0000000
<b>Q9DELTA</b>	DELTA-METHOS EVAL PROGRAMS	97	1.4020619	1.9130026	-4.0000000	7.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	97	5.4536082	2.3585863	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	96	7.3333333	1.9556486	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	96	1.8645833	2.1206741	-2.9000000	8.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	97	7.5154639	1.7024088	4.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	97	8.8041237	1.2961415	4.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	97	1.2886598	1.6580533	-3.0000000	5.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	95	7.7473684	2.3245609	0	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	95	8.1368421	2.3183382	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	95	0.3894737	1.9694191	-10.0000000	5.0000000
PROGRAM	PROGRAM PLANNING & EVAL	97	7.8453608	1.4458288	4.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	95	6.6505263	1.7641750	3.2000000	10.0000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	94	7.9787234	1.3313323	4.2000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	94	1.3404255	1.6063931	-3.2000000	5.6000000

## PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

## ------ POSIT1=DH ------

Variable	Label	N	Mean	Std Dev	Minimm	Maximum
CâQUES	MANGING PLANNING PROCS/CUR	44	4.7727273	2.6401518	0	9.0000000
Râques	MANGING PLANNING PROCS/REQ	44	7.6590909	1.8036550	0	10.0000000
<b>Q8DELTA</b>	DELTA-MANAGING PLANNING PROCS	44	2.8863636	2.4985196	-2.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	44	5.1590909	2.6931712	0	9.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	44	7.7045455	1.8246318	0	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	44	2.5454545	2.3273355	-2.0000000	7.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	44	4.5909091	2.8799078	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	44	7.4318182	2.2245745	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET AMALYSIS	44	2.8409091	2.4489502	-2.0000000	8.0000000
C11QUES	EMP IMPROV PRIN & NTHO/CUR	44	6.7727273	1.7502643	2.0000000	10.9000000
R11QUES	EMP IMPROV PRIN & NTHD/REQ	44	8.0454545	1.4459976	5.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	44	1.2727273	1.8969208	-4.0000000	7.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	44	7.4090909	1.9920561	2.0000000	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	44	8.6363636	1.1830373	5.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	44	1.2272727	1.7766396	-3.0000000	7.0000000
PROGRAM	PROGRAM PLANNING & EVAL	44	8.2045455	1.1118714	5.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAM & EVAL/C	44	5.7409091	1.9806410	1.0000000	9.2000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	44	7.8954545	1.4006567	2.8000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	44	2.1545455	1.8611642	-2.2000000	7.4000000

Variable	Label	<b>`</b>	N	Hean	Std Dev	Hinimum	Maximum
COQUES	MANGNG PLAN	NING PROCS/CUR	143	5.7342657	2.4464722	0	10.0000000
ROQUES	MANGING PLAN	HING PROCS/REQ	143	7.7692308	1.7749918	1.0000000	10.0000000
Q8DELTA	DELTA-MANAG	ING PLANNING PROCS	143	2.0349650	2.3086262	-4.0000000	8.0000000
C9QUES	METHOS EVAL	PROGRAMS/CUR	143	6.1258741	2.1456380	0	10.0000000
R9QUES	METHOS EVAL	PROGRAMS/REQ	143	7.9860140	1.5518549	3.0000000	10.0000000
Q9DELTA	DELTA-METHO	S EVAL PROGRAMS	143	1.8601399	2.0542001	-4.0000000	7.0000000
C10QUES	EVAL & APPL	MARKET ANAL/CUR	143	5.4055944	2.5126098	0	10.0000000
R10QUES	EVAL & APPL	MARKET ANAL/REQ	142	7.5704225	1.9728580	0	10.0000000
Q100ELTA	DELTA-EVAL	APPL MARKET AWALYSIS	142	2.1267606	2.5288664	-4.0000000	9.0000000
C11QUES		PRIN & MTHD/CUR	143	7.4615385	1.7023978	2.0000000	10.0000000
R11QUES		PRIN & MTHD/REG	143	8,5804196	1.4012700	5.0000000	10.0000000
Q11DELTA		MPROV PRIN & NTHD	143	1.1188811	1.6250223	-5.0000000	5.0000000
C12QUES		MIL FAC/CUR	142	7.6690141	2.0092220	1.0000000	10.0000000
R12QLES		MIL FAC/REG	143	8.6063916	1.5746002	3.0000000	10,0000000
912DELTA		FUNC MIL FAC	142	0.9366197	1.7952451	-6.0000000	5.0000000

PROGRAM	PROGRAM PLANNING & EVAL	143	7.7552448	1.7450807	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	142	6.4746479	1.8479215	1.4000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	142	8.1014085	1.3853840	4.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	141	1.5985816	1.7187199	-4.4000000	6.0000000

#### PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

## ------ POSIT1=OPS -------

Variable	Label	M	Hean	Std Dev	Minimm	Maximum
CBQUES	MANGNG PLANNING PROCS/CUR	16	4.4375000	2.6575365	0	9.0000000
RAQUES	MANGNG PLANNING PROCS/REQ	16	7.1250000	2.5265259	ă	10.0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	16	2.6875000	2.6762847	Õ	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	16	4.6875000	2.7256498	1.0000000	10,0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	16	7.3125000	2.5223997	1.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	16	2.6250000	2.6551836	-1.0000000	8.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	16	4.6875000	2.6259919	1.0000000	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	16	7.1875000	2.5091499	1.0000000	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	16	2.5000000	2,4494897	-1.0000000	7.0000000
C11QUES	EMP IMPROV PRIN & NTHD/CUR	16	6.0625000	3,1298296	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIM & NTHD/REQ	16	7.3125000	2.4143667	2.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	16	1.2500000	2,4083189	-2.0000000	5.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	16	6.9375000	2.3228933	2.0000000	10.0000000
R12QUES	DEPT & FUNC HIL FAC/REQ	16	7.8125000	2.6132674	1.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC HIL FAC	16	0.8750000	2.2173558	-3.0000000	6.0000000
PROGRAM	PROGRAM PLANNING & EVAL	16	7.8750000	1,2041595	6.0000000	10.0000000
PPEAGC	AGGREGATE PROGRAM PLAN & EVAL/C	16	5.3625000	2.4540782	1.2000000	9.8000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	16	7.3500000	2.3771131	1.0000000	9.4000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	16	1.9875000	2.1083564	-0.8000000	6.4000000

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Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
C8QUES	MANGNG PLANNING PROCS/CUR	95	5.2000000	2.5830874	C	10.0000000
ROQUES	MANGNG PLANNING PROCS/REQ	95	7.3894737	2.1202907	1.0000000	10.0000000
QBDELTA	DELTA-MANAGING PLANNING PROCS	94	2.2765957	2,4203628	-5.0000000	8.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	95	5.6631579	2.5457956	Ô	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	95	7.7157895	1.8081562	3.0000000	10.0000000
Q9DELTA	DELTA-NETHOS EVAL PROGRAMS	94	2.1382979	2.5084848	-4,0000000	9.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	95	4.9368421	2,5880681	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	95	7.2421053	2.0870206	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	94	2.3829787	2.7789779	-6.0000000	8.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	95	6.8105263	2.2469589	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	95	8.2947368	1.4650081	4.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	94	1.5638298	2.3987385	-5.0000000	9.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	95	7.4105263	2.1412600	2.0000000	10.0000000
R12QUES	DEPT & FUNC HIL FAC/REQ	95	8.2526316	1.6883104	3.0000000	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	94	0.9042553	2.3328839	-7.0000000	7.0000000
PROGRAM	PROGRAM PLANNING & EVAL	96	8.0833333	1.6458347	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	95	6.0042105	2.0951776	1.4000000	9.8000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	95	7.7789474	1.5369142	3.4000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	94	1.8531915	2.1442949	-4.8000000	6.8000000

## PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
CAQUES RAQUES QADELTA CAQUES RAQUES RAQUES QADELTA	MANGNG PLANNING PROCS/CUR MANGNG PLANNING PROCS/REQ DELTA-MANAGING PLANNING PROCS METHOS EVAL PROGRAMS/CUR METHOS EVAL PROGRAMS/REQ DELTA-METHOS EVAL PROGRAMS	72 72 72 72 72 72 72	6.0277778 7.9305556 1.9027778 6.5833333 8.1111111	2.1752269 1.5951192 2.5072274 1.9554906 1.3589096 2.3733985	2.0000000 3.0000000 -4.0000000 2.0000000 4.0000000 -6.0000000	10.000000 10.000000 8.000000 10.000000 10.000000 6.000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	72	5.6250000	2.3221984	0	10.0000000

R10QUES	EVAL & APPL MARKET ANAL/REQ	72	7.8194444	1.7060488	3.000 000	10.0000000
Q100ELTA	DELTA-EVAL & APPL MARKET ANALYSIS	72	2.1944444	2.5042999	-2.0000000	10.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	72	7.3194444	1.4518215	4.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	72	8.7361111	1.6271729	3.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	72	1.4166667	1.9337623	-6.0000000	6.0000000
C12QUES	DEPT & FUNC HIL FAC/CUR	72	7.6111111	2.1133749	0	10.0000000
R12QUES	DEPT & FUNC NIL FAC/REQ	72	8.4861111	1.8839056	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC NIL FAC	72	0.8750000	1.9205156	-3.0000000	10.0000000
PROGRAM	PROGRAM PLANNING & EVAL	72	7.8055556	1.4106126	4.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	72	6.6333333	1.6175098	3.2000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	72	8.2166667	1.2630167	4.2000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	72	1.5833333	1.8491719	-2.4000000	5.4000000

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Variable	Label	N	Kean	Std Dev	" Nini <b>mu</b>	Maximum
C13QUES	ASSESS AVAIL -INFO/CUR	8	7.8750000	1.7268882	4.0000000	9.0000000
R13QUES	ASSESS AVAIL INFO/REQ	8	9.2500000	0.8864053	8.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	8	1.3750000	1.4078860	0	4.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	8	8.0000000	1.0690450	6.0000000	9.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	8	9.1250000	0.6408699	8.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	8	1.1250000	1.1259916	0	3.0000000
C15QUES	DECISM MAKING TECH/CUR	8	8.0000000	1.0690450	6.0000000	9.0000000
R15QUES	DECISH MAKING TECH/REQ	8	8.5000000	1.6035675	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	8	0.5000000	1.5118579	-2.0000000	2,0000000
C16QUES	USE NGMT INFO SYS TECH/CUR	8	5.5000000	2.1380899	2.0000000	8.0000000
R16QUES	USE NGMT INFO SYS TECH/REQ	8	7.8750000	2.2951813	4.0000000	10.0000000
Q16DELTA	DELTA-USE NGMT INFOR SYSTEM TECH	8	2.3750000	2. <i>669269</i> 6	-2.0000000	7.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	8	5.7500000	2.2519833	2.0000000	8.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	8	7.1250000	2.4164614	3.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	8	1.3750000	2.8252686	-2.0000000	7.0000000
C18QUES	STRING MEAKINS STAT TECH/CUR	8	5.2500000	1.6690459	3.0000000	8,0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	8	7.6250000	1.8468119	5.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	8	2.3750000	2.1339099	. 0	7.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	8	4.0000000	2.0000000	1.0000000	7.0000000
R19QUES	NOW INFO SYS DESIGNED/REQ	8	7.2500000	2.3145502	4.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	8	3.2500000	3.2403703	-1.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	8	6.7500000	1.8322508	3.0000000	8.0000000
R20QUES	AMALYZE RISK & ALT/REQ	8	8.7500000	0.8864053	8.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	8	2.0000000	1.5118579	0	5.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	8	8.8750000	1.1259916	7.0000000	10.0000000
DECAGE	AGGREGATE DEC MAKING/PROBLEM SOLV/C	8	6.3906250	1.3667569	3.6250000	8.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLY/R	8	8.1875000	1.3379755	6.3750000	9.7500000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	8	1.7968750	1.5467961	-0.1250000	4.5000000

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Variable	Label	N	Nean	Std Dev	Hinimm	Maximum
C13QUES	ASSESS AVAIL INFO/CUR	97	7.8350515	1.6052026	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	97	8.7319588	1.2707893	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	97	0.8969072	1.3653795	-2.0000000	6.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	97	8.1752577	1.6266678	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	97	8.7010309	1.4589162	0	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	97	0.5257732	1.1997637	-2.0000000	5.0000000
C15QUES	DECISH MAKING TECH/CUR	97	7.5257732	1.7083910	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REQ	97	8.4742268	1.2997819	4.0000000	10.0000000
Q15DELTA	DELTA-DECISH MAKING TECHNIQUES	97	0.9484536	1.4388301	-2.0000000	5.0000000
C16QUES	USE NOMT INFO SYS TECH/CUR	96	5,5833333	2.5200947	0	10.0000000
R160.4.5	USE NONT INFO SYS TECH/REQ	95	7.8421053	1.7278433	2.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	95	2.2210526	2.1496113	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	97	5.7628866	2.1103574	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	97	7.1958763	1.6995047	2.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	97	1.4329897	2.0458658	-3.0000000	8.0000000
CIBQUES	STRING WEAKINS STAT TECH/CUR	97	5.5463918	2.2454612	0	10.0000000
RISQUES	STRING WEAKINS STAT TECH/REQ	96	7,1250000	2.0634667	Ō	10.0000000
<b>Q18DELTA</b>	DELTA-STRENGTHS & WEAK OF STAT TECHS	96	1.5520833	2.4055628	-10.0000000	6.0000000

C19QUES	HOW INFO SYS DESIGNED/CUR	97	5.2474227	2.3230320	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	97	6.9072165	1.9315499	0	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	97	1.6597938	2.2121191	-5.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	97	7.32989 <del>69</del>	2.0702337	1.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	97	8.3814433	1.2200008	5.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-AMALYZE RISKS & ALTERNATIVES	97	1.0515464	1.6543575	-2.0000000	6.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	97	7.9278351	1.8099691	3.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	96	6.6445313	1.5882306	2.0000000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	95	7.9407895	1.1841487	4.5000000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	95	1.2907895	1.3979518	-1.3750000	5.2500000

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Variable	Label	N	Mean	Std Dev	Ninimm	Max i au.m
C13QUES	ASSESS AVAIL INFO/CUR	44	7.3409091	1.5985921	4.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	44	8.7500000	0.9181630	7.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	44	1.4090909	1.4991188	0	6.0000000
C14QUES	INCLD OTHR DECSH MAKING/CUR	44	7.8409091	1.3108347	5.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	44	8,6590909	0.9631147	6.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	44	0.8181818	1.3855186	-3.0000000	4.0000000
C15QUES	DECISN MAKING TECH/CUR	44	7.0227273	1.5324192	4.0000000	10.0000000
R15QUES	DECISM MAKING TECH/REQ	44	8.5227273	1.2847701	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	44	1.5000000	1.5476915	-2.0000000	5.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	44	5.0227273	1.9705817	2.0000000	10.0000000
R16QUES	USE MONT INFO SYS TECH/REQ	44	7.8863636	1.6313200	1.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	44	2.8636364	2.3781066	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	44	4.7045455	2.2264744	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	44	6.9318182	2.1284095	1.0000000	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	44	2.2272727	2.3611550	-4.0000000	7.0000000
C18QUES	STRNG WEAKNS STAT TECH/CUR	44	4.3863636	2.5354777	0	10.0000000
R18QUES	STRNG WEAKINS STAT TECH/REQ	44	6.7500000	2.2632041	2.0000000	10,0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	44	2.3636364	2.3236990	-3.0000000	7.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	44	4.2272727	2.1551845	0	8.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	44	6.5909091	1.9085875	2.0000000	9.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	44	2.3636364	2.2934782	-3.0000000	6.0000000
C20QUES	ANALYZE_RISK & ALT/CUR	44	6.3863636	2.1589824	2.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	44	8.2272727	1.4605452	4.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	44	1.8409091	2.1560427	-1.0000000	8.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	44	8.3636364	1.6993967	4.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	44	5.8664773	1.4739496	3.0000000	9.5000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	44	7.7897727	1.1465230	4.3750000	9.6250000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	44	1.9232955	1.5800390	-1.3750000	5.5000000
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Variable	Label	N	Kean	Std Dev	Minimum	Maxim.m
C13QUES	ASSESS AVAIL INFO/CUR	143	7.7692308	1.6215638	2.0000000	10.000000
R13QUES	ASSESS AVAIL INFO/REQ	143	8.8671329	1.1642429	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	143	1.0979021	1.5847632	-5.0000000	6.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	142	8.1619718	1.4123936	4.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	142	8.7253521	1.2779880	5.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	142	0.5633803	1.3179868	-4.0000000	4,0000000
C15QUES	DECISH MAKING TECH/CUR	142	7.9014085	1.5451129	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REQ	142	8.6971831	1.2547184	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	142	0.7957746	1.3916607	-4.0000000	4.0000000
C16QUES	USE MONT INFO SYS TECH/CUR	143	5.6503497	2.3081568	0.	10.0000000
R16QUES	USE NGNT INFO SYS TECH/REQ	143	7.9930070	1.5988398	1.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	143	2.3426573	2.3679340	-4.0000000	10.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	143	5.5804196	2.4792451	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	141	7.2127660	1.9228272	Ŏ	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	141	1.5957447	2,4435885	-4.0000000	9.0000000
CIBQUES	STRING WEAKINS STAT TECH/CUR	143	5.4335664	2.6419142	0	10.0000000
RIBQUES	STRING WEAKINS STAT TECH/REQ	143	7.3776224	1.9055301	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	143	1.9440559	2.4802778	-5.0000000	9.0000000
C19QUES	NOW INFO SYS DESIGNED/CUR	143	5.3706294	2.3696387	0	10,0000000

R19QUES	HOW INFO SYS DESIGNED/REQ	143	7.3216783	1.8560954	1.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	143	1.9510490	2.4790067	-5.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	143	7.1328671	1.9509397	0	10.0000000
<b>R20QUES</b>	AMALYZE RISK & ALT/REQ	143	8.3986014	1.5018292	3.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	143	1.2657343	1.8191123	-5.0000000	7.0000000
DECISION	DECISION MAKING/PROBLM SOLV	143	8.2657343	1.8725258	1.0000000	10.0000000
DECAGC	AGGREGATEDEC MAKING/PROBLEM SOLV/C	141	6.6205674	1.6189731	1.8750000	9.7500000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	139	8.0656475	1.1827308	4.5000000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	139	1.4280576	1.5792743	-4.5000000	5.7500000

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Variable	Label	N	Hean	Std Dev	Hinimum	Maximum
C13QUES	ASSESS AVAIL INFO/CUR	16	7.6250000	1.9278658	4,0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	16	8.6250000	1.2583057	6.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	16	1.0000000	1.5491933	-1.0000000	4.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	16	7.9375000	1.5692355	5.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKHG/REQ	16	8.5000000	1.3165612	6.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	16	0.5625000	1.3647344	-2.0000000	4.0000000
C15QUES	DECISN MAKING TECH/CUR	16	7.5625000	1.8607794	3.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	16	8.5000000	1.2649111	6.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	16	0.9375000	1.6918924	-1.0000000	5.0000000
C16QUES	USE MONT INFO SYS TECH/CUR	16	5.6250000	2.6044833	1.0000000	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	16	7.3750000	2.0936412	2.0000000	10.0000000
Q16DELTA	DELTA-USE MGMT INFOR SYSTEM TECH	16	1.7500000	1.9632633	0	7.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	16	5.4375000	2.8040150	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	16	6.6250000	1.9958290	2.0000000	9.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	16	1.1875000	2.2573953	-2.0000000	7.0000000
C18QUES	STRNG WEAKNS STAT TECH/CUR	16	5.4375000	2.5552234	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	16	6.8125000	2.2276669	2.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	16	1.3750000	2.6801741	-3.0000000	7.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	16	5.1875000	2.7620946	1.0000000	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	16	6.4375000	2.4757154	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	16	1.2500000	2.5429641	-2.0000000	8.0000000
C20QUES	AMALYZE RISK & ALT/CUR	16	6.8750000	2.2766935	3.0000000	10.0000000
<b>R20QUES</b>	ANALYZE RISK & ALT/REQ	16	8.1250000	1.7841898	3.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERNATIVES	16	1.2500000	2.1134490	-2.00000000	7.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	16	8.0625000	1.2893797	6.0000000	10.0000000
DECAGO	AGGREGATEDEC MAKING/PROBLEM SOLV/C	16	6.4609375	1.9862647	2.1250000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	16	7.6250000	1.4288690	4.0000000	9.3750000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	16	1.1640625	1.7551821	-1.0000000	6.1250000

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Variable	Label	N	Mean	Std Dev	Ninimm	Maximum
C13QUES	ASSESS AVAIL INFO/CUR ASSESS AVAIL INFO/REQ DELTA-ASSSESS AVAIL INFO	95	7.6631579	1.8370335	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	95	8.6842105	1.3068002	4.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	94	1.0531915	1.7497589	-5.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKNG/CUR	95	8.0105263	1.7165945	3.0000000	10.0000000
R14QUES	THOUGH OTHER DECOME MAKES THE	~	8.6526316	1.4569600	2.0000000	10.9000000
Q14DELTA	DELTA-INCL OTHER DECSM MAKING DECISN MAKING TECH/CUR	94	0.6702128	1.7803485	-8.0000000	7.0000000
C15QUES	DECISN MAKING TECH/CUR	95	7.5157895	1.8034433	3.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	95	8.3578947	1.4869345	3.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	94	0.8723404	1.9850736	-5.0000000	6.0000000
C16QUES	USE MONT INFO SYS TECH/CUR	95	5.4736842	2.4875952	0	10.0000000
R16QUES	USE NGHT INFO SYS TECH/REQ	95	7.7789474	1.8860008	2.0000000	10.0000000
Q160ELTA	DELTA-USE NONT INFOR SYSTEM TECH	94	2.3617021	2.5730241	-3.0000000	9.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	95	5.2947368	2.7361787	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	95	7.0736842	2.2514398	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	94	1.8191489	3.1003391	-5.0000000	10.0000000
C18QUES	STRING MEAKINS STAT TECH/CUR	95	4.8947368	2.6556791	0	10.0000000
R18QUES	STRING WEAKINS STAT TECH/REQ	95	7.1157895	2.3738969	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	94	2.2659574	3.0871762	-7.0000000	10.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	94	4.7978723	2.7379444	0	10.0000000
R19QUES	NOW INFO SYS DESIGNED/REQ	95	6.7789474	2.1247225	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	93	2.0215054	2.7025692	-7.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	94	6.9787234	2.2287405	0	10.0000000

R20QUES	ANALYZE RISK & ALT/REQ	95	8.4000000	1.5116568	3.0000000	10.0000000
Q20DELTA	DELTA-AMALYZE RISKS & ALTERNATIVES	93	1.4623656	2.1697482	-5.0000000	8.0000000
DECISION	DECISION MAKING/PROBLM SOLV	96	8.5208333	1.4214830	4.0000000	10.0000000
DECAGC	AGGREGATE DEC MAKING/PROBLEM SOLV/C	94	6.3297872	1.8723414	1.8750000	10.0000000
DECAGR	AGGREGATE DEC MAKING/PROBLEM SOLV/R	95	7 <b>.8</b> 5526 <b>3</b> 2	1.4131925	3.6250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	93	1.5698925	2.0313827	-5.1250000	7.5000000

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Variable	Lábel	N	Mean	Std Dev	Minimum	Haximm
C13QUES	ASSESS AVAIL INFO/CUR	72	7.7638889	1.4388283	3.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	72	8.888889	1.1695136	5.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	72	1.1250000	1.8303967	-3.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	72	8.2500000	1.5175035	4.0000000	10.0000000
R14QUES	INCLD OTHR DECSH MAKNG/REQ	72	8.944444	1,1854623	6.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	72	0.6944444	1.6669014	-3.0000000	6.0000000
C15QUES	DECISM MAKING TECH/CUR	72	7.7500000	1.7502515	3.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	72	8.8611111	1.1664990	5.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	72	1.1111111	1.8197319	-4.0000000	7.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	72	5.7777778	2.0639237	2.0000000	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	72	7.9305556	1.3873309	4.0000000	10.0000000
Q16DELTA	DELTA-USE NGMT INFOR SYSTEM TECH	72	2.1527778	2.1405523	-2.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	72	5.4166667	2.2250178	1.0000000	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	72	7.3194444	2.0267673	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	72	1.9027778	2.2464979	-4.0000000	7.0000000
C18QUES	STRING LEAKINS STAT TECH/CUR	72	5.2500000	2.5105412	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	72	7.444444	1.8905912	1.0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	72	2.1944444	2.4184670	-3.0000000	8.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	72	5.3611111	2.1513543	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	72	7.0416667	1.7875745	2.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	72	1.6805556	2.1871996	-4.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	72	7.3611111	1.8637049	3.0000000	10.0000000
<b>RZOQUES</b>	ANALYZE RISK & ALT/REQ	72	8.6111111	1.2396678	5.0000000	10.0000000
Q20DELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	72	1.2500000	1.9044056	-5.0000000	7.0000000
DECISION	DECISION MAKNG/PROBLM SOLV	72	8.5972222	1.4306477	5.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	72	6.6163194	1.5293960	3.1250000	9.8750000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	72	8.1302083	1.0499073	5.1250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	72	1.5138889	1.6127730	-2.5000000	5.8750000

#### LEGAL ISSUES MEANS AND DELTAS

----- POSIT1=\*

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	8	6.6250000	1.6850180	4.0000000	9.0000000
R21QUES	KNOW VIOLTN OF UCHJ/REQ	8	6.8750000	2.8504386	1.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	8	0.2500000	3.7321001	-7.0000000	4.0000000
C22QUES	PUNISHMENT UNDR UCMJ/CUR	8	5.6250000	2.2638463	2.0000000	9.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	8	6,5000000	2,5634798	1.0000000	9.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	8	0.8750000	4.0861264	-6.0000000	7.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	8	5.7500000	1.9086270	4.0000000	9.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	7	6.5714286	2.6992062	1.0000000	8.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	7	0.7142857	3.1471832	-5.0000000	4.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	7	5.0000000	2.8284271	1.0000000	9.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	7	5.8571429	2.6726124	1.0000000	8.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	7	0.8571429	1.9518001	-2.0000000	4.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	8	5,0000000	1.9272482	2.0000000	8.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	8	7.3750000	1.9955307	4.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	8	2.3750000	1.9226098	0	6,0000000
C26QUES	KNOW ENVIROR IMPCT ISS/CUR	8	4.1250000	2.2951813	Ò	7.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	8	7.3750000	1.3024702	5.0000000	9.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	8	3.2500000	2.6049404	0	8.0000000
LEGAL	LEGAL ISSUES	8	6,6250000	1.9955307	3.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	7	5,2380952	1.7555656	3.6666667	7.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	7	6,5952381	2.0203986	2.6666667	8.8333333
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	7	1.3571429	2.5611567	-1.8333333	5.1666667

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	97	7.9278351	1.6535783	4.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCNJ/REQ	97	8.5257732	1.2755128	4.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCMJ	97	0.5979381	1.3968700	-3.0000900	4.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	97	8.2577320	1.5960782	4,0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	97	8.4123711	1.6121452	0	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCMJ	97	0.1546392	1.4954111	-7,0000000	4.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	97	8.1958763	1.5919012	4.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	97	8.5979381	1.5656455	0	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	97	0.4020619	1.4190651	-7.0000000	3.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	97	7.2680412	1.8343679	2.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	97	7.9072165	1.7504908	0	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	97	0.6391753	1.9482127	-9.0000000	5.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	96	6.8645833	2.2600409	0	10.0000000
R25QUES	KNOW LIAB HOS? & PROF/REQ	96	7.9583333	2.2191353	· 0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	96	1.0937500	2.2246378	-8,0000000	8.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	97	6.7422680	2.0880531	2,0000000	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	97	8.1237113	1.8329037	0	10.0000000
926DELTA	DELTA-KNOW ENVIRON IMPACT ISS	97	1.3814433	2.1671953	-8.0000000	8.0000000
LEGAL	LEGAL ISSUES	97	7.1855670	1.8161882	2.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	96	7.5694444	1.5045091	3.6666667	10.0000000
LEGAGR	AGGREGATE LEGAL ISSUES/R	96	8.2708333	1.3790941	1.5000000	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	96	0.7013889	1.4381837	-6.5000000	4.6666667

## LEGAL ISSUES MEANS AND DELTAS

Variable	Label	×	Mean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTH OF UCHJ/CUR	44	6.8863636	2.3149254	0	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	44	8.3181818	1.8397766	2.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	44	1.4318182	2.1609400	-4.0000000	7.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	44	6.4090909	2.6529333	. 0	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	44	8.2500000	1.9897996	2.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	44	1.8409091	2.3121839	-4.0000000	7.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	44	6.2045455	2.6639675	0	10.0000000
R23QUES	INITIATE ACT UCMJ VIOLTN/REQ	44	7.9318182	2.0161871	2.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	44	1.7272727	2.5732401	-4.0000000	7.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	44	5.5454545	2.8156915	0	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	44	7.7045455	2.2984276	2,0000000	10.0000000
924DELTA	DELTA-ADMIN SEP AUTH & PROC	44	2.1590909	2.5964482	-5.0000000	8.00000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	44	6.7954545	1.9834143	1.0000000	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	44	8.7500000	1.1638948	5.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	44	1.9545455	2.0340651	0	7.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	44	5.8181818	2.2232673	. 0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	44	8.0454545	1.6699052	2,0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	44	2.2272727	2.5596478	-4.0000000	9.0000000
LEGAL	LEGAL ISSUES	44	7.4772727	1.7452745	3.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	44	6.2765152	2.0118972	0.8333333	9.6666667
LEGAGR	AGGREGATELEGAL ISSUES/R	44	8.1666667	1.5135051	3.1666667	9.8333333
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	44	1.8901515	1.8958486	-3.0000000	6.0000000

Variable	Label	N	Mean	\$td Dev	Minimum	Max im.m
C21QUES	KNOW VIOLTH OF UCHJ/CUR	143	7.0489510	2.1074271	1,0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	142	8.3450704	1.7424438	2.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	142	1.2605634	2.2079148	-6.0000000	9.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	143	6.7482517	2.2811800	1.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCMJ/REQ	143	7.9440559	1.9274745	2.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	143	1.1958042	2.4645622	-7.0000000	- 8.00000000
C23QLES	INITIATE ACT UCHJ VIOLTN/CUR	143	6.6783217	2.4797813	0	10.0000000
R23QLES	INITIATE ACT UCHJ VIOLTN/REQ	143	7.9720280	2.0243032	Ŏ	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCH	143	1,2937063	2.5724219	-8.0000000	8.0000000
C24QUES.	ADMIN SEP AUTH & PROC/CUR	143	6.1818182	2.4912138	0	10.0000000

R24QUES	ADMIN SEP AUTH & PROC/REQ	143	7.6923077	2.0631945	2,0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	143	1.5104895	2.6560246	-7.0000000	8.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	143	7.0559441	2.1122587	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	143	8.4475524	1.6728079	1.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	143	1.3916084	1.9753230	-4.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	143	6.2797203	2.3358974	0	10.0000000
<b>R26QUES</b>	KNOW ENVIRON IMPCT ISS/REQ	143	7.8391608	1.9049615	1.0000000	10.0000000
<b>Q26DELTA</b>	DELTA-KNOW ENVIRON IMPACT ISS	143	1.5594406	2.3000991	-4.0000000	10.0000000
LEGAL	LEGAL ISSUES	143	7.0559441	1.9054267	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	143	6.6655012	1.9003435	1.1666667	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	142	8.0645540	1.5945198	2.8333333	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	142	1.3720657	2.0406300	-5.5000000	7.0000000

LEGAL ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	16	7.1875000	1.8337121	4.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	16	8.6250000	1.5438048	5.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	16	1.4375000	1.3149778	0	4.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	16	6.7500000	2.6956755	2.0000000	10.0000000
<b>R22QUES</b>	PUNISHMENT UNDR UCHJ/REQ	16	8.0625000	2.5682355	2.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	16	1.3125000	2.1203380	-2.0000000	6.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	16	6.6875000	2.5747168	2.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	16	8.1250000	2.4460853	2.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	16	1.4375000	1.8962683	-1.0000000	6.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	16	6.5625000	2.3935678	2.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	16	7.5000000	2.5298221	2.0000000	10.0000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	16	0.9375000	1.8786076	-1.0000000	6.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	16	7.2500000	1.3904436	5.0000000	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	16	8.3125000	1.7017148	5.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	16	1.0625000	1.6918924	-2.0000000	4.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	16	6.1250000	2.3057898	3.0000000	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	16	7.8125000	2.2573953	2.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	16	1.6875000	1.8874586	-1.0000000	6,0000000
LEGAL	LEGAL ISSUES	16	7.1875000	1.8337121	4.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	16	6.7604167	1.9502789	3.5000000	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	16	8.0729167	2.0110516	3.5000000	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	16	1.3125000	1.5442546	-1.0000000	4.8333333

------ POSIT1=OTHER ------

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	95	7.0736842	1.9691347	1.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	95	7.9052632	2.3158735	0	10.0000000
<b>Q21DELTA</b>	DELTA-KNOW VIOLLIN OF UCHJ	94	0.8617021	2.8908497	-9.0000000	9.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	95	6.6736842	2.3404042	1.0000000	10.0000000
<b>R22QUES</b>	PUNISHMENT UNDR UCMJ/REQ	95	7.5368421	2.5921753	0	10.0000000
<b>Q22DELTA</b>	DELTA-PUNISHMENT UNDER UCHJ	94	0.8936170	3.1841951	-8.0000000	9.0000000
<b>CZ3QUES</b>	INITIATE ACT UCHJ VIOLTN/CUR	95	6.7368421	2.4373448	1.0000000	10.0000000
<b>R23QUES</b>	INITIATE ACT UCHJ VIOLTN/REQ	95	7.7894737	2.6533589	0	10.0000000
<b>Q23DELTA</b>	DELTA-INITIATE ACT UNDER UCHJ	94	1.0851064	3.3106526	-9.0000000	9.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	95	5.9894737	2.4034317	1.0000000	10.0000000
<b>R24QUES</b>	ADMIN SEP AUTH & PROC/REQ	95	7.2315789	2.6914073	0	10.0000000
<b>Q24DELTA</b>	DELTA-ADMIN SEP AUTH & PROC	94	1.2659574	3.2301521	-8.00000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	95	6.3263158	2.2286438	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	95	7.8947368	2.2335626	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	94	1.6063830	2.8025261	-8.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	95	5.9894737	2.2854523	1.0000000	10.0000000
<b>R26QUES</b>	KNOW ENVIRON IMPCT ISS/REQ	95	7.6526316	2.3464252	0	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	94	1.7021277	2.8391646	-8.0000000	9.0000000
LEGAL	LEGAL ISSUES	96	7.1041667	1.9653802	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	95	6.4649123	1.9219238	1.3333333	9.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	95	7.6684211	2.2449700	0	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	94	1.2358156	2.6743181	-8.0000000	8.666667

LEGAL ISSUES MEANS AND DELTAS

POSIT1=X0	***************************************
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Variable	Label	N	Heen	Std Dev	Minimm	Maximum
C21QUES	KNOW VIOLTN OF UCHJ/CUR	72	7.7916667	1.8303967	3.0000000	10.0000000
R21QUES	KNOW VIOLTH OF UCHJ/REQ	72	8,7500000	1.4703645	3.0000000	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	72	0.9583333	1.6481958	-6.0000000	5.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	72	7.7638889	1.9391668	3.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	72	8.4166667	1.7340825	3.0000000	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCMJ	72	0.6527778	1.8474171	-6.0000000	5.0000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	72	7.9027778	1.8926077	2.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	72	8.7083333	1.5422455	3.0000000	10.0000000
Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	72	0.8055556	1.8126231	-6.0000000	6.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	72	7.1250000	1.9351275	2.00000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	72	8.0833333	1.5722058	4.0000000	10.0000000
<b>Q24DELTA</b>	DELTA-ADMIN SEP AUTH & PROC	72	0.9583333	1.8342401	-5.0000000	5.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	72	6.6944444	2.2243144	0	10.0000000
<b>R25QUES</b>	KNOW LIAB HOSP & PROF/REQ	72	8.3333333	1.6950633	3.0000000	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	72	1.6388889	2.1117082	-5.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	72	5.9166667	2.1477141	0	10.0000000
<b>R26QUES</b>	KNOW ENVIRON IMPCT ISS/REQ	72	8.1666667	1.7841240	2.0000000	10.0000000
<b>Q26DELTA</b>	DELTA-KNOW ENVIRON IMPACT ISS	72	2.2500000	2.0945940	-3.0000000	10.0000000
LEGAL	LEGAL ISSUES	71	7.5492958	1.5927401	3.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	72	7.1990741	1.6859539	2.1666667	9.8333333
LEGAGR	AGGREGATELEGAL ISSUES/R	72	8.4097222	1.3388786	4.3333333	10.0000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	72	1.2106481	1.5216212	-4.1666667	5.0000000

#### OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

Variable Label	N	Mean	Std Dev	Minimm	<b>Maximum</b>
27GUES IMPCT OSHA REQ HOSP OP/CUR 27GUES IMPCT OSHA REQ HOSP OP/REQ 27DELTA DELTA-IMPACT OF OSHA ON HOSP 28GUES EVAL PROP TO AGUR TECH/CUR 28GUES EVAL PROP TO AGUR TECH/REQ 28DELTA DELTA-EVAL PROP TO AGUR TECH 29GUES OPP & LIM DOD/DON MATRL/CUR 29GUES OPP & LIM DOD/DON MATRL/REQ 29DELTA DELTA-OPP& LIM TO DOD/DON MATRL 30GUES OVRSEE EQUIP MGMT PRG/CUR 30GUES OVRSEE EQUIP MGMT PRG/REQ 30DELTA DELTA-OVERSEE EQUIP MGMT PROGRAM 31GUES ENSUR EXEC SECRTY REQ/CUR 31GUES ENSUR EXEC SECRTY REQ/CUR 31GUES ENSUR EXEC SECRTY REQ/REQ 31DELTA DELTA-ENSURE EXECUTION OF SEC REGS 32GUES OVRSEE FACILITIES MGMT/CUR	N 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	5.1250000 8.0000000 2.8750000 5.7500000 7.0000000 1.2500000 6.0000000 7.7500000 6.1250000 7.3750000 1.2500000 5.1250000 6.50000000 1.3750000 5.1250000	2.9489708 1.6035675 2.4164614 2.1213203 3.2071349 3.7701838 2.5634798 2.3145502 3.0118812 3.0908852 1.9955307 3.0118812 2.1671245 1.3093073 2.2638463 2.2951813	5.0000000 0 2.0000000 0 -6.0000000 2.0000000 4.0000000 -1.0000000 5.00000000 -3.0000000 4.00000000 4.00000000 -1.00000000 3.00000000	10.0000000 10.0000000 8.0000000 10.0000000 7.0000000 10.0000000 10.0000000 10.0000000 10.0000000 10.0000000 6.0000000 8.0000000 8.0000000 8.0000000
32QUES OVRSEE FACILITIES MGMT/REQ 32DELTA DELTA-OVERSEE FAC MGMT PMGMT OPERATIONS MGMT ISSUES PMAGC AGGREGATEOPERATIONAL MGMT ISSUES/C PMAGR AGGREGATEOPERATIONAL MGMT ISSUES/R PMDELTA AGGREGATE DELTAOPERATIONAL MGMT ISSUES	\$ \$ \$ \$ \$	6.3750000 0.5000000 7.1250000 5.5416667 7.1666667 1.6250000	2.1339099 0.5345225 2.0310096 2.0658793 1.3627703 2.4876680	3.0000000 0 4.0000000 2.000000 4.833333 -1.0000000	9.000000 1.000000 10.000000 7.333333 8.8333333 6.8333333

Variable	Label	×	Mean	Std Dev	Minimm	Kaximum
27ques	IMPCT OSHA REQ HOSP OP/CUR	96	6.5937500	2.3241439	0	10.0000000
27ques	IMPCT OSHA REQ HOSP OP/REQ	96	7.4479167	2.7062104	0	10.0000000
27DELTA 28QUES	DELTA-IMPACT OF OSHA ON HOSP EVAL PROP TO AGUR TECH/CUR	96 97	0.8541667 6.6907216	2.2194317 1.7342195	-7.0000000 1.0000000	8.0000000 10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	97	7.5463918	1.6394906	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	97	0.8556701	2.0206728	-8.0000000	6.0000000
<b>299UES</b>	OPP & LIM DOD/DOM MATRL/CUR	97	5.9278351	2.2325594	Ò	10.0000000
29 <b>QUE</b> \$	OPP & LIN DOD/DON MATRL/REQ	97	7.3505155	1.6896822	0	10.0000000
29DELTA	DELTA-OPPE LIN TO DOD/DON MATRI.	97	1.4226804	2.0958046	-6.0000000	6.0000000
30ques	OVRSEE EQUIP MONT PRG/CUR	97	6.2474227	2.2823185	0	10.0000000

30QUES	OVRSEE EQUIP MONT PRG/REQ	97	6.8659794	1.8575794	0	10.0000000
<b>30DELTA</b>	DELTA-OVERSEE EQUIP MGMT PROGRAM	97	0.6185567	1.7879417	-4.0000000	5.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	97	6.4639175	2.0819755	1.0000000	10.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	97	7.3195876	1.8738685	2.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	97	0.8556701	1.5810709	-3.0000000	7.0000000
<b>320UES</b>	OVRSEE FACILITIES MONT/CUR	97	6.5257732	2.0212042	2.0000000	10.0000000
<b>32QUES</b>	OVRSEE FACILITIES MGMT/REQ	97	7.2164948	1.9323281	0	10.0000000
32DELTA	DELTA-OVERSEE FAC MONT	97	0.4020619	0.4928614	0	1.0000000
PHGHT	OPERATIONS MGMT ISSUES	97	7.2371134	1.5862245	1.0000000	10.0000000
PHAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	96	6.4218750	1.6920787	2.1666667	9.6666667
PMAGR	AGGREGATEOPERATIONAL MGMT ISSUES/R	96	7.2934028	1.5444193	1.6666667	10.0000000
PMDELTA	AGGREGATE DELTAOPERATIONAL NIGHT ISSUES	96	0.8715278	1.5160890	-4.3333333	6.0000000

## OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

Variable	e Label	W	Hean	Std Dev	Minimm	Maximum
27QUES	IMPCT OSHA REQ HOSP OP/CUR	44	5.4090909	2.1708232	1.0000000	9.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	44	7.6818182	1.9621147	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	44	2.2727273	2.2962420	-4.0000000	8.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	44	6.0681818	2.2140957	1.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	44	7.6818182	1.5215159	4.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	44	1.6136364	2.2435013	-3.0000000	8.0000000
29QUES	OPP & LIM DOD/DON MATRL/CUR	44	4.8409091	2.3619383	0	10.0000000
29ques	OPP & LIM DOD/DON MATRL/REQ	44	7.5909091	1.7825795	3.0000000	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	44	2.7500000	2.4411682	-2.0000000	8.0000000
30ques	OVRSEE EQUIP MGMT PRG/CUR	44	5.3636364	2.4692613	0	10.0000000
30QUES	OVRSEE EQUIP MONT PRG/REQ	44	6.9772727	1.8106742	0	10.0000000
300ELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	44	1.6136364	2.2641381	-3.0000000	7.000000
31ques	ENSUR EXEC SECRTY REQ/CUR	44	5.1590909	2.3619383	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	44	6.8636364	2.3878657	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	44	1.7045455	2.1084497	-3.0000000	7.0000000
32ques	OVRSEE FACILITIES MGMT/CUR	44	4.6818182	2.7767534	0	10.0000000
32QUES	OVRSEE FACILITIES MGMT/REQ	44	6.7500000	2.5069670	0	10.0000000
32DELTA	DELTA-OVERSEE FAC MGMT	44	0.2500000	0.4380188	Ò	1.0000000
PHGHT	OPERATIONS MONT ISSUES	44	7.5454545	1.4856608	4.0000000	10.0000000
PNAGC	AGGREGATEOPERATIONAL MGHT ISSUES/C	44	5.2537879	2.0030625	0.6666667	9.333333
PMAGR	AGGREGATE OPERATIONAL MGMT ISSUES/R	44	7.2575758	1.6311940	1.3333333	9.8333333
PMDELTA		44	2.0037879	1.9177158	-1.6666667	6.8333333

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Variable	Label	N	Mean	Std Dev	Hinima	Maximum
27QUES	IMPCT OSHA REQ HOSP OP/CUR	143	6.3216783	2.5248104	0	10.0000000
270UES	IMPCT OSHA REQ HOSP OP/REQ	143	7.9510490	1.8359810	1.0000000	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	143	1.6293706	2.5472391	-7.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	143	6.1748252	2.1471064	0	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	143	7.8951049	1.7104208	ō	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	143	1.7202797	2.0841643	-3.0000000	8.0000000
<b>299UES</b>	OPP & LIN DOD/DON NATRL/CUR	143	5.3146853	2.5520486	0	10.0000000
<b>290UES</b>	OPP & LIM DOD/DON MATRL/REQ	143	7.6083916	1.7882046	1.0000000	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	143	2.2937063	2.7368949	-4.0000000	9.0000000
30QUES	OVRSEE EQUIP MGMT PRG/CUR	143	5.5244755	2.5282410	0	10.0000000
30QUES	OVRSEE EQUIP MGMT PRG/REQ	143	7.1258741	2.0413581	Ô	10.0000000
30DELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	143	1.6013986	2.4670786	-5.0000000	9.0000000
31ques	ENSUR EXEC SECRTY REQ/CUR	143	5.2097902	2.6928522	0	10.0000000
310UE\$	ENSUR EXEC SECRTY REQ/REQ	143	6.8251748	2.2683204	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REGS	143	1.6153846	2.7086795	-6.0000000	9.0000000
320UE\$	OVRSEE FACILITIES NGMT/CUR	143	4.8391608	2.8449371	0	10.0000000
<b>320UES</b>	OVRSEE FACILITIES NGMT/REQ	143	6.3966014	2.7453927	0	10.0000000
32DELTA	DELTA-OVERSEE FAC NGMT	143	0.3006993	0.4601740	0	1.0000000
PHGHT	OPERATIONS MGMT ISSUES	143	7.2447552	1.8045981	1.0000000	10.0000000
PWAGC	AGGREGATEOPERATIONAL NGMT ISSUES/C	143	5.5641026	2.0816588	0.3333333	9.6666667
PMACR	AGGREGATE OPERATIONAL NGHT ISSUES/R	143	7.3006993	1.6799074	1.0000000	10.0000000
PYDELTA	AGGREGATE DELTAOPERATIONAL MONT ISSUES	143	1.7365967	2.0952861	-4.0000000	8.333333

Variable	e Label	×	Hean	Std Dev	Minimum	Maximum
270LES	IMPCT OSHA REQ HOSP OP/CUR	16	6.5000000	2.8751812	2.0000000	10.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	16	7.6875000	2.6512576	2.000000	10.0000000
	DELTA-IMPACT OF OSHA ON HOSP	16	1.1875000	2.2573953	-2,0000000	6.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	16	5.8125000	2.6132674	2.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	16	7.2500000	1.9832633	4.0000000	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	16	1.4375000	2.4212600	-3.0000000	6.0000000
<b>290UES</b>	OPP & LIN DOD/DON NATRL/CUR	16	4.6250000	2.9636689	0	10.0000000
<b>290UES</b>	OPP & LIN DOD/DON NATRL/REQ	16	6.4375000	2.8975564	0	10.0000000
29DELTA	DELTA-OPP& LIN TO DOD/DON NATRL	16	1.8125000	2.7378520	-2.0000000	8.0000000
30QUES	OVRSEE EQUIP MGMT PRG/CUR	16	5.4375000	2.6825050	1.0000000	10.0000000
30QUES	OVRSEE EQUIP MGMT PRG/REQ DELTA-OVERSEE EQUIP MGMT PROGRAM	16	6.4375000	2.5024988 2.2211108	-2.0000000	9.0000000 6.0000000
300ELTA 31QUES	ENSUR EXEC SECRTY REQ/CUR	16 16	1.0000000 5.0000000	2.8284271	-2.000000	10.0000000
31QUES	ENSUR EXEC SECRITY REQ/REQ	16	6.1875000	2.5876308	ŏ	9.0000000
31DELTA		16	1.1875000	2.0726392	-2.0000000	6.0000000
32QUES	OVRSEE FACILITIES NGMT/CUR	16	5.7500000	2.5429641	0	10.0000000
32QUES	OVRSEE FACILITIES NGNT/REQ	16	7.0625000	2.2647664	Ŏ	10.0000000
	DELTA-OVERSEE FAC NGNT	16	0.3125000	0.4787136	Ŏ	1.0000000
PMGMT	OPERATIONS MGHT ISSUES	16	6.9375000	1.2365948	4.0000000	9.0000000
PMAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	16	5.5208333	2.3663341	1.6666667	10.0000000
PMAGR	AGGREGATEOPERATIONAL MGMT ISSUES/R	16	6.8437500	2.2463705	0.6666667	9.0000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MGNT ISSUES	16	1.3229167	1.9976549	-2.1666667	5.8333333
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	POSIT1=OTHER					
Vari <b>a</b> ble	e Label	N	Mean	Std Dev	Hinim.m	<b>Maximum</b>
27QUES	IMPCT OSHA REQ HOSP OP/CUR	95	5.6842105	2.5775758	0	10,0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	95	7.1368421	2.7966946	ă	10.0000000
	DELTA-IMPACT OF OSHA ON HOSP	94	1.4893617	3.1099724	-8.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	95	5.8947368	2.4902947	0	10.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/REQ	95	7.3789474	1.9849377	Ö	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	94	1.5212766	2.5473103	-7.0000000	8.0000000
<b>299UES</b>	OPP & LIM DOD/DON MATRL/CUR	94	4.7978723	2.6174755	0	10.0000000
<b>290UES</b>	OPP & LIM_DOD/DON MATRL/REQ	93	6.9354839	2.3022033	0	10.0000000
	DELTA-OPP& LIN TO DOD/DON MATRL	92	2.1304348	2.5942345	-7.0000000	9.000000
30QUES	OVRSEE EQUIP NGMT PRG/CUR	95	5.3789474	2.4546046	Ō	10.0000000
30QUES	OVRSEE EQUIP NGHT PRG/REQ	95	6.5894737	2.3406434	0	10.0000000
30DELTA	DELTA-OVERSEE EQUIP HIGHT PROGRAM	%	1.2446809	2.5765116	-7.0000000	8.0000000
31QUES	ENSUR EXEC SECRITY REQ/CUR	95 ee	5.6631579	2.3861771	0	10.0000000
31QUES	ENSUR EXEC SECRITY REG/REG	95 04	6.9789474	2.2830502	-7.0000000	10.0000000
320LES	DELTA-ENSURE EXECUTION OF SEC REGS OVERSEE FACILITIES MGMT/CUR	94 95	1.3510638 5.6526316	2.5849334 2.5464553	-7.000000	7.000000 10.000000
32QUES	OVRSEE FACILITIES MGMT/REQ	95	6.7894737	2.5175754	0	10.0000000
SONEL TA	DELTA-OMEDSEE FAC MONT	96	0.2201667	りょううきりょう	ō	1 0000000
PAGMET	OPERATIONS MONT ISSUES	96	0.2271007 5.782080.9	1.7017634	1.0000000	10.000000
PMAGC	OPERATIONS MGMT ISSUES AGGREGATEOPERATIONAL MGMT ISSUES/C AGGREGATEOPERATIONAL MGMT ISSUES/R AGGREGATE DELTAOPERATIONAL MGMT ISSUES	94	5.4893617	2.0241683	0.5000000	9.8333333
PNAGR	AGGREGATE OPERATIONAL MGMT ISSUES/R	93	6.9372760	1.9245920	1.3333333	10.0000000
PHDELTA	AGGREGATE DELTAOPERATIONAL NGHT ISSUES	92	1.4583333	2.3777336	-7.3333333	7.0000000
	OPERATIONS MANAGED	WENT IS	SUES MEANS AN	DELTAS		
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Magich!	. I abat		-		Mini	Mandana
Variable				Std Dev		Meximum
<b>270UES</b>	IMPCT OSHA REQ HOSP OP/CUR IMPCT OSHA REQ HOSP OP/REQ DELTA-IMPACT OF OSHA ON HOSP EVAL PROP TO AGUR TECH/CUR EVAL PROP TO AGUR TECH/REQ DELTA-EVAL PROP TO AGUR TECH OPP & LIN DOD/DON MATRL/CUR OPP & LIN DOD/DON MATRL/REQ DELTA-OPP& LIN TO DOD/DON MATRL OVRSEE EQUIP MGMT PRG/REQ	72	6.0833333	2.2874428	0	10.0000000
27CLES	IMPCT OSHA REQ HOSP OP/REQ	72	7.9722222	2.1294198	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	72	1.888889	2.1200289	-3.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	72	6.6388889	1.7627248	2.0000000	10.0000000
ZBQUES	EVAL PROP TO AGUR TECH/REQ	72	7.944444	1.4131065	5.0000000	10.0000000
ZEDELTA	DELTA-EVAL PROP TO AGUR TECH	72	1.3055556	1.7493571	-3.00000000	6.0000000
ZYLLES	OFF & LIM DOD/DON MATRI/CUR	72	3.3694444	Z.2940608	( ~~~~~~	10.0000000
CHUES	OFF TA-COOK I IN TO DOS MAIN MATER	12	1.34/2222	1.4433395	4.000000	0 000000
COURLIA	OFFICE SOURS HAVE SECOND	72	1./////5	2.273718 2 2272	-2.000000	7.WUUWU
JUANES Tomme	CARGE ENLIP MAIL PROJUCE	72	7 2470000	6.674(467 1 REAZEAT	3 0000000	10.0000000
	WYNGER EMPT PART LEGINER	76	1.2030007	1.3303001	J. W. W. W.	
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300ELTA	DELTA-OVERSEE EQUIP NGMT PROGRAM	72	1.1388889	2.3031244	-4.0000000	9.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	72	6.5416667	1.9496298	2.0000000	10.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	72	7.555556	1.5734495	3.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	72	1.0138889	2.1196137	-4.0000000	5.0000000
<b>320UES</b>	OVRSEE FACILITIES MGMT/CUR	72	6.2361111	1.9822668	2.0000000	10 0000000
<b>329UE</b> \$	OVRSEE FACILITIES MGMT/REQ	72	7.2777778	1.5493954	3.0000000	10.000000
32DELTA	DELTA-OVERSEE FAC MGMT	72	0.2361111	0.4276716	0	1.0000000
PHGMT	OPERATIONS MGMT ISSUES	71	7.2253521	1.5231282	2.0000000	10.0000000
PHAGC	AGGREGATEOPERATIONAL MGMT ISSUES/C	72	6.1990741	1.6434150	2.6666667	9.5000000
PKAGR	AGGREGATEOPERATIONAL MGMT ISSUES/R	72	7.5601852	1.2566896	4.1666667	10.0000000
<b>PMDELTA</b>	AGGREGATE DELTAOPERATIONAL NGMT ISSUES	72	1.3611111	1.7077106	-2.6666667	6.1666667

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POSIT1=/	<i>_</i>

33QUES   KNOW SUP REQ OP FORC/REQ   8   8.6250000   1.1877349   7.0000000   10.33DELTA   DELTA-KNOW & SUPPORT OPF FORCES   8   1.3750000   2.5035689   -2.0000000   6.34QUES   DEVLP & COMM COND VISM/CUR   8   7.8750000   1.8077215   4.0000000   10.34QUES   DEVLP & COMM COND VISM/REQ   8   8.7500000   1.7525492   5.0000000   10.34QUES   DEVLP & COMM COND VISM/REQ   8   8.7500000   1.8077215   -2.0000000   4.35QUES   IMPOUR IND & HORK GRP/CUR   8   8.1250000   0.9910312   6.0000000   9.35QUES   IMPOUR IND & HORK GRP/CUR   8   9.1250000   0.9910312   8.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   7.7500000   1.8322508   4.0000000   9.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   7.7500000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   1.1259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   0.5175492   8.0000000   9.35QUES   BUILDING TRUST/CUR   8   8.6250000   0.5175492   8.0000000   9.35QUES   BUILDING TRUST/CUR   8   9.7500000   0.4629100   9.0000000   10.37QUES   BUILDING TRUST/REQ   8   9.7500000   0.8345230   0   2.1	0000000 0000000 0000000 0000000 0000000
33DELTA   DELTA-KNOW & SUPPORT OPF FORCES   8   1.3750000   2.5035689   -2.0000000   6.34QUES   DEVLP & COMM COND VISM/CUR   8   7.8750000   1.8077215   4.0000000   10.34QUES   DEVLP & COMM COND VISM/REQ   8   8.7500000   1.7525492   5.0000000   10.34QUES   DELTA-DEVELOP & COMM COMMAND VISION   8   0.8750000   1.8077215   -2.0000000   4.35QUES   IMPOUR IND & HORK GRP/CUR   8   8.1250000   0.9910312   6.0000000   9.35QUES   IMPOUR IND & HORK GRP/CUR   8   9.1250000   0.9910312   8.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   7.7500000   1.8322508   4.0000000   9.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   7.7500000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/CUR   8   9.1250000   1.1259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/REQ   8   9.1250000   1.259916   7.0000000   10.35QUES   DEVLP MON-PARCHL PERSP/REQ   8   9.1250000   1.259916   7.0000000   6.37QUES   BUILDING TRUST/CUR   8   8.6250000   0.5175492   8.0000000   9.37QUES   BUILDING TRUST/CUR   8   8.6250000   0.4629100   9.0000000   10.37QUES   BUILDING TRUST/REQ   8   9.7500000   0.8345230   0   2.3	0000000 0000000 0000000 0000000
34QUES DEVLP & COMM COND VISM/CUR 8 7.8750000 1.8077215 4.0000000 10.  34QUES DEVLP & COMM COND VISM/REQ 8 8.7500000 1.7525492 5.0000000 10.  34DELTA DELTA-DEVELOP & COMM COMMAND VISION 8 0.8750000 1.8077215 -2.0000000 4.  35QUES IMPOUR IND & WORK GRP/CUR 8 8.1250000 0.9910312 6.0000000 9.  35QUES IMPOUR IND & WORK GRP/REQ 8 9.1250000 0.9910312 8.0000000 10.  35DELTA DELTA-EMPOWER INV & WORK GROUPS 8 1.0000000 1.4142136 0 4.  36QUES DEVLP MON-PARCHL PERSP/CUR 8 7.7500000 1.8322508 4.0000000 9.  36QUES DEVLP MON-PARCHL PERSP/CUR 8 9.1250000 1.1259916 7.0000000 10.  37QUES BUILDING TRUST/CUR 8 1.3750000 2.1339099 -1.0000000 6.  37QUES BUILDING TRUST/CUR 8 9.7500000 0.5175492 8.0000000 9.  37QUES BUILDING TRUST/CUR 8 9.7500000 0.4629100 9.0000000 10.  37DELTA DELTA-BUILDING TRUST/REQ 8 9.7500000 0.8345230 0 2.	0000000 0000000 0000000
34QUES DEVLP & COMM COMD VISN/REQ 8 8.7500000 1.7525492 5.0000000 10.  34DELTA DELTA-DEVELOP & COMM COMMAND VISION 8 0.8750000 1.8077215 -2.0000000 4.  35QUES IMPOUR IND & WORK GRP/CUR 8 8.1250000 0.9910312 6.0000000 9.  35QUES IMPOUR IND & WORK GRP/REQ 8 9.1250000 0.9910312 8.0000000 10.  35DELTA DELTA-ENPOWER INV & WORK GROUPS 8 1.0000000 1.4142136 0 4.  36QUES DEVLP MON-PARCHL PERSP/CUR 8 7.7500000 1.8322508 4.0000000 9.  36QUES DEVLP MON-PARCHL PERSP/CUR 8 9.1250000 1.1259916 7.0000000 10.  36QUES DEVLP MON-PARCHL PERSP/REQ 8 9.1250000 1.1259916 7.0000000 10.  37QUES BUILDING TRUST/CUR 8 8.6250000 0.5175492 8.0000000 9.  37QUES BUILDING TRUST/CUR 8 9.7500000 0.4629100 9.0000000 10.  37DELTA DELTA-BUILDING TRUST/REQ 8 9.7500000 0.4629100 9.0000000 10.	0000000 0000000 0000000
34DELTA DELTA-DEVELOP & COMM COMMAND VISION 8 0.8750000 1.8077215 -2.0000000 4. 35QUES IMPOUR IND & WORK GRP/CUR 8 8.1250000 0.9910312 6.0000000 9. 35QUES IMPOUR IND & WORK GRP/REQ 8 9.1250000 0.9910312 8.0000000 10. 35DELTA DELTA-EMPOUER INV & WORK GROUPS 8 1.0000000 1.4142136 0 4. 36QUES DEVLP NON-PARCHL PERSP/CUR 8 7.7500000 1.8322508 4.0000000 9. 36QUES DEVLP NON-PARCHL PERSP/REQ 8 9.1250000 1.1259916 7.0000000 10. 36QUES DEVLP NON-PARCHL PERSP/REQ 8 9.1250000 1.1259916 7.0000000 10. 37QUES BUILDING TRUST/CUR 8 8.6250000 0.5175492 8.0000000 9. 37QUES BUILDING TRUST/CUR 8 9.7500000 0.4629100 9.0000000 10. 37DELTA DELTA-BUILDING TRUST/REQ 8 9.7500000 0.8345230 0 2.	0000000
35ques   IMPOUR IND & WORK GRP/CUR   8   8.1250000   0.9910312   6.0000000   9.0000000   9.0000000   10.0000000   10.0000000000000	0000000
35QUES	
350ELTA DELTA-EMPOWER INV & WORK GROUPS   8   1.0000000   1.4142136   0   4.0000000   1.6322508   4.0000000   9.0000000   1.6322508   4.0000000   9.0000000   1.6322508   4.0000000   9.0000000   1.1259916   7.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.0000000   1.00000000   1.00000000   1.00000000   1.00000000   1.00000000   1.0000000000	0000000
36QUES DEVLP NON-PARCHL PERSP/CUR 8 7.7500000 1.8322508 4.0000000 9. 36QUES DEVLP NON-PARCHL PERSP/REQ 8 9.1250000 1.1259916 7.0000000 10. 36DELTA DELTA-DEVELOP NON-PARCHIAL PERSPECTIVE 8 1.3750000 2.1339099 -1.0000000 6. 37QUES BUILDING TRUST/CUR 8 8.6250000 0.5175492 8.0000000 9. 37QUES BUILDING TRUST/REQ 8 9.7500000 0.4629100 9.0000000 10. 37DELTA DELTA-BUILDING TRUST 8 1.1250000 0.8345230 0 2.	
36QUES         DEVLP NON-PARCHL PERSP/REQ         8         9.1250000         1.1259916         7.0000000         10.           36DELTA         DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE         8         1.3750000         2.1339099         -1.0000000         6.           37QUES         BUILDING TRUST/CUR         8         8.6250000         0.5175492         8.0000000         9.           37QUES         BUILDING TRUST/REQ         8         9.7500000         0.4629100         9.0000000         10.           37DELTA         DELTA-BUILDING TRUST         8         1.1250000         0.8345230         0         2.	0000000
360ELTA DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE 8 1.3750000 2.1339099 -1.0000000 6. 379MES BUILDING TRUST/CUR 8 8.6250000 0.5175492 8.0000000 9. 379MES BUILDING TRUST/REQ 8 9.7500000 0.4629100 9.0000000 10. 37DELTA DELTA-BUILDING TRUST 8 1.1250000 0.8345230 0 2.	0000000
37QUES BUILDING TRUST/CUR 8 8.6250000 0.5175492 8.0000000 9. 37QUES BUILDING TRUST/REQ 8 9.7500000 0.4629100 9.0000000 10. 37DELTA DELTA-BUILDING TRUST 8 1.1250000 0.8345230 0 2.	0000000
379MES BUILDING TRUST/REQ 8 9.7500000 0.4629100 9.0000000 10.37DELTA DELTA-BUILDING TRUST 8 1.1250000 0.8345230 0 2.	0000000
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REDELTA AGGREGATE DELTAORGANIZATIONAL BEHAVIOR 7 1.2857143 1.3727176 -0.3571429 3.	5000000

## ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

Variable Label	u	Mean	Std Dev	Hinimm	Maximum
33QUES KNOW SUP REQ OP FORC/CUR	97	8.4845361	1.7918415		10.0000000

33QUES	KNOW SUP REQ OP FORC/DEQ	97	8.8556701	1.6519540	0	10,0000000
33DELTA		97	0.3711340	1.7097733	-8.0000000	6.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	97	8.2783505	1.5461125	3.0000000	10.0600000
34QUES	DEVLP & COMM COMD VISN/REQ	97	9.2164948	1.1108068	5.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	97	0.9381443	1.3602576	-2.0000000	6.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	97	8.6082474	1.4109446	3.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/REQ	97	9.1546392	1.1487331	4.0000000	10.0000000
35DELTA	DELTA-EMPOWER INV & WORK GROUPS	97	0.5463918	1.1367041	-3.0000000	4.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	96	8.6458333	1.4435276	4.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	96	8.8750000	1.3158947	4.0000000	10.0000000
36DELTA		96	0.2291667	0.9997807	-4,0000000	2.0000000
37ques	BUILDING TRUST/CUR	97	8.7628866	1.3827298	4.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	97	9.4536082	1.0105755	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	97	0.6907216	1.1026561	-2.0000000	5.0000000
38QUES	MANAGING CHANGE/CUR	97	8.3711340	1.5297030	3.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	97	9.3402062	1.0496686	4.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	97	0.9690722	1.4101833	-5.0000000	6.0000000
39QUES	MANAGING CONFLICT/CUR	97	7.9587629	1.8080694	2.0000000	10.0000000
39QUES	MANAGING CONFLICT/REQ	97	9.1649485	1.0376296	6.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	97	1.2061856	1.5474316	-2.0000000	7.000000
40QUES	BUILDING TEAMNORK/CUR	97	8.5360825	1.4723978	4.0000000	10.0000000
40QUES	BUILDING TEAMWORK/REQ	97	9.3917526	1.0057823	6.0000000	10.0000000
400ELTA	DELTA-BUILDING TEAMNORK	97	0.8556701	1.3843597	-2.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	97	8.5979381	1.4695506	5.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	97	9.5463918	0.8167596	6.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	97	0.9484536	1.2193845	-2.0000000	4.0000000
<b>429UES</b>	MOTIVATING PEOPLE/CUR	97	8.2680412	1.4826459	4.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	97	9.3814433	1.1034350	4.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	97	1.1134021	1.2737436	-2,0000000	6.0000000
43QUES	EMPLY COORD MECHNISM/CUR	97	7.9690722	1.6295041	4.0000000	10.0000000
43QUES	EMPLY COORD MECHNSM/REQ	97	8.6804124	1.2628208	4.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	97	0.7113402	1.3990976	-4.0000000	4.0000000
44QUES	DEVLP SUBORDINATES/CUR	97	8.4948454	1.4514627	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	97	9.2577320	1.0923822	6.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	97	0.7628866	1.2142659	-3.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	97	8.8350515	1.4410674	2.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	97	9.3402062	1.3298386	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	97	0.5051546	1.5950686	-10.0000000	4.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	97	8.3505155	1.5278064	4.0000000	10.0000000
46QUES	PROM INNOYT & RISK BHVR/REQ	97	8.9278351	1.2520602	6.0000000	10.0000000
46DELTA		97	0.5773196	1.4421848	-4.0000000	4.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	97	8.2577320	2.0170025	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	96	8.4248512	1.2268203	4.6428571	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	96	9.1837798	0.8722814	5.7142857	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	96	0.7589286	0.9572074	-2.5000000	4.4285714

# ------POSIT1=DH------

Variable	Label	W	Hean	Std Dev	Hinimum	Maximum
33ques	KNOW SUP REQ OP FORC/CUR	44	7.2954545	1.9834143	3.0000000	10.0000000
33ques	KNOW SUP REQ OP FORC/REQ	44	8.5227273	1,4861944	3.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OFF FORCES	44	1.2272727	2.1334941	-4.0000000	5.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	44	7.1818182	1.8460861	3.0000000	10.0000000
34ques	DEVLP & COM COMD VISN/REQ	44	8.5909091	1.6749617	3.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COM COMMAND VISION	44	1.4090909	2.5180112	-4.0000000	7.0000000
35ques	IMPOUR IND & WORK GRP/CUR	44	7.8181818	1.7556914	3.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	44	8.4772727	1.8234727	2.0000000	10.0000000
35DELTA	DELTA-EMPONER INV & WORK GROUPS	44	0.6590909	1.7907148	-4.0000000	4.0000000
36QUES	DEVLP NON-PARCHL PERSP/CLR	44	7.4772727	1.7717241	1.0000000	10.0000000
36QUES	DEVLP MON-PARCHL PERSP/REQ	•4	8.2045455	1.6785867	2.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	4	0.7272727	2,1389373	-4.0000000	9.0000000
37ques	BUILDING TRUST/CUR	44	8.6136364	1,2615220	5.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	44	2.1818182	0.9218971	7.0000000	10,7700000
37DELTA	DELTA-BUILDING TRUST	44	0 5681818	1.3188742	-3.0000000	4.0000000
38QUES	MANAGING CHANGE/CUR	44	8.0227273	1.5772899	2.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	44	9.0454545	0.8614359	7.0000000	10.0000000
380ELTA	DELTA-MANAGING CHANGE	44	1.0227273	1.7452745	-T.0000000	7.0000000
39QUES	MANAGING CONFLICT/CUR	7.	7.5681818	2.0618092	1.0000000	10,0000000
374/64	PRINGING CONTESTION		1.7001010	£1001007£	1.000000	10.000000

39QUES	MANAGING CONFLICT/REQ	44	9.1136364	0.9453905	7.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	44	1.5454545	2.2041667	-3.0000000	9.0000000
40QUES	BUILDING TEAMNORK/CUR	44	8.4318182	1.4531078	4.0000000	10.0000000
40QUES	BUILDING TEAMNORK/REQ	44	9.2954545	0.8781467	7.0000000	10.0000000
400ELTA	DELTA-BUILDING TEAMWORK	44	0.8636364	1.6366572	-3.0000000	6,0000000
41QUES	DEVLP POS ORGAN CLINAT/CUR	44	8.1818182	1.6321298	2.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	44	9.1136364	1.3156643	3.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	44	0.9318182	1.8602041	-4.0000000	7,0000000
42QUES	MOTIVATING PEOPLE/CUR	44	8.2954545	1.3043674	5.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	44	9.1818182	0.9467872	6.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	44	0.8863636	1.5879768	-4.0000000	5.0000000
43QUES	EMPLY COORD MECHNISH/CUR	44	7.0000000	2.1020477	0	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	44	8.2500000	1.6998632	0	10.0000000
43DELTA	DELTA-EMPLOY COORD NECHANISMS	44	1.2500000	1.9183932	-2.0000000	7,0000000
44QUES	DEVLP SUBORDINATES/CUR	44	8.2272727	1.2734066	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	44	8.8181818	1.5291391	2.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	44	0.5909091	1.4991188	-5.0000000	3.0000000
45ques	UNDRSTND ROLE CO & XO/CUR	44	7.3181818	2.4756745	0	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	44	8.8181818	1.6881630	2.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	44	1.5000000	2.7995016	-5.00000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	44	7.6818182	1.7222582	2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	44	8.4545455	1.5914677	2.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	44	0.7727273	1.9984137	-4.0000000	6.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	44	8.0454545	1.2931761	6.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	44	7.7938312	1.2793508	4.0000000	9.9285714
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	44	8.7905844	1.0419987	5.7857143	10.0000000
RCDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	44	0.9967532	1.4718490	-3.5714286	5.0000000

#### POSITI=DIR

33GLES   INOM SUP REQ OP FORC/CUR	Variable	Label	Ħ	Kean	Std Dev	Ninimm	Maximum
330JES   KINDI SUP REQ OF FORC/REQ   143   8.4265734   1.6032077   1.0000000   10.0000000   330JES   2.00174   2.00174   2.0000001   340JES   2.00174   2.0000001   340JES   2.00174   2.0000001   340JES   3.0000001   3.0000001   350JES   3.0000001   3.0000001   3.0000001   350JES   3.0000001   3.00	3301E6	KNUT GIR BEU UD EUDU /LIR	143	7 3424573	2 1100103	n	10 0000000
330ELTA   DELTA-KINGU & SUPPORT OPF FORCES   143   1.0839161   2.0192611   -4.000000   7.0000000   340ES   DEVLP & COMM COND VISIN/CUR   143   7.5524476   1.9161225   0   10.0000000   340ES   DEVLP & COMM COND VISIN/REQ   143   8.7342657   1.6697434   0   10.0000000   340ELTA   DELTA-DEVELOP & COMM COMBUND VISION   143   1.1818182   1.9881209   -8.0000000   7.0000000   350ES   IMPOUR IND & WORK GRP/CUR   143   8.0489510   1.6671146   2.0000000   10.0000000   350ES   IMPOUR IND & WORK GRP/CUR   143   8.9230769   1.872380   5.0000000   7.0000000   350ELTA   DELTA-DEVELOP MOR-PARCHL PERSP/CUR   141   8.0851064   1.7987699   0   10.0000000   360ES   DEVLP MOR-PARCHL PERSP/CUR   142   8.7676056   1.2864018   5.0000000   10.0000000   370ELTA   DELTA-DEVELOP MOR-PARCHLA PERSP/EQ   142   8.7676056   1.2864018   5.0000000   10.0000000   370ELTA   DELTA-DEVELOP MOR-PARCHLA PERSP/EQ   143   8.4685315   1.3521199   4.0000000   10.0000000   370ELTA   DELTA-DEVELOP MOR-PARCHLA PERSP/ECTIVE   143   8.4685315   1.3521199   4.0000000   10.0000000   370ELTA   DELTA-BURLUDING TRUST   143   9.2307692   1.1176705   5.0000000   10.0000000   370ELTA   DELTA-BURLUDING TRUST   143   8.2307692   1.4903082   4.0000000   10.0000000   380ELTA   DELTA-BURLUDING TRUST   143   8.2307692   1.4903082   4.0000000   10.0000000   380ELTA   DELTA-BURLUDING TRUST   143   8.0839161   1.5267405   4.0000000   10.0000000   390ES   MAMAGING COMFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390ES   MAMAGING COMFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390ES   MAMAGING COMFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   4.00ES   BUILDING TEAMMORK/CUR   143   8.3398592   1.5120467   4.0000000   10.0000000   4.00ES   BUILDING TEAMMORK/CUR   143   8.3398592   1.5120647   4.0000000   10.0000000   4.00ES   BUILDING TEAMMORK/CUR   143   8.326269   4.626115   -3.0000000   10.0000000   4.00ES   BUILDING TEAMMORK/CUR   143   8.326620   1.4644075   4.0000000   10.0000000   4.00ES   BUILDING TEAMMORK/CU						-	
34QUES DEVLP & COMP COMD VISM/CUR 143 7.5524476 1.9161226 0 10.0000000 34QUES DEVLP & COMP COMD VISM/REQ 143 8.73542657 1.6697434 0 10.0000000 34QUES DELTA-DEVELOP & COMP COMPAND VISION 143 1.1818182 1.9881209 -8.0000000 7.0000000 35QUES IMPOUR IND & MORK GRP/CUR 143 8.0489510 1.6671164 2.0000000 10.0000000 35QUES IMPOUR IND & MORK GRP/CUR 143 8.0489510 1.6671164 2.0000000 10.0000000 35QUES IMPOUR IND & MORK GRP/CUR 143 8.0489510 1.66771605 -5.0000000 10.0000000 35QUES DEVLP MON-PARCHL PERSP/CUR 141 8.0851064 1.7987669 0 10.0000000 36QUES DEVLP MON-PARCHL PERSP/EQR 142 8.7676056 1.2864018 5.0000000 10.0000000 36QUES DEVLP MON-PARCHL PERSP/EQR 142 8.7676056 1.2864018 5.0000000 10.0000000 37QUES BUILDING TRUST/CUR 143 8.4685315 1.3521199 4.0000000 10.0000000 37QUES BUILDING TRUST/CUR 143 8.4685315 1.3521199 4.0000000 10.0000000 37QUES BUILDING TRUST/CUR 143 9.2307692 1.176705 5.0000000 10.0000000 37QUES BUILDING TRUST/CUR 143 9.2307692 1.4990302 4.0000000 10.0000000 38QUES MANAGING CHANGE/CUR 143 9.2307692 1.4990302 4.0000000 10.0000000 38QUES MANAGING CHANGE/CUR 143 9.2967692 1.1086011 6.0000000 10.0000000 39QUES MANAGING CHANGE/CUR 143 9.2587413 1.0662114 6.0000000 10.0000000 39QUES MANAGING CONFLICT/CUR 143 8.0859161 1.5267405 4.0000000 10.0000000 39QUES MANAGING CONFLICT/CUR 143 9.2587413 1.0662114 6.0000000 10.0000000 39QUES MANAGING CONFLICT/CUR 143 9.2587413 1.0662114 6.0000000 10.0000000 39QUES MANAGING CONFLICT/CUR 143 1.1748252 1.5119928 -2.0000000 6.0000000 4000000 BUILDING TEAMAORK / 42 0.9436620 1.6662114 6.0000000 10.0000000 4000000 BUILDING TEAMAORK / 42 0.9436620 1.6662115 -3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 43 0.859768 1.16661257 -3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 43 0.859768 1.16661257 -3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 43 0.859768 1.16661257 -3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 43 0.859768 1.6662573 1.6663620 3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 43 0.859768 1.16661257 -3.0000000 10.0000000 4000000 BUILDING TEAMAORK / 44 0.0000							
34QUES   DEVLP & COWN COND VISH/REQ   143   8.7342657   1.6697434   0   10.0000000   340ELTA DELTA-DEVELOP & COWN COMBAID VISION   143   1.1818182   1.9881209   -8.0000000   7.0000000   350ELS   IMPOUR IND & MORK GRP/REQ   143   8.9230769   1.1872380   5.0000000   10.0000000   350ELS   IMPOUR IND & MORK GRP/REQ   143   8.9230769   1.1872380   5.0000000   10.0000000   350ELTA DELTA-DEMPOURE INV & MORK GRUPS   143   8.9230769   1.1872380   5.0000000   7.0000000   350ELTA DELTA-DEMPOURE INV & MORK GRUPS   141   8.0851064   1.7987669   0   10.0000000   360ELS   DEVLP MON-PARCHL PERSP/CUR   141   8.0851064   1.7987669   0   10.0000000   360ELTA DELTA-DEVELOP MON-PARCHLAL PERSP/REQ   142   8.76876056   1.2864018   5.0000000   10.0000000   370ELS   BUILDING TRUST/KEQ   143   8.4685315   1.33521199   4.0000000   10.0000000   370ELS   BUILDING TRUST/KEQ   143   9.2307692   1.1176705   5.0000000   10.0000000   370ELS   BUILDING TRUST/KEQ   143   9.2307692   1.1176705   5.0000000   10.0000000   380ELS   MAMAGING CHANGE/CUR   143   9.7925042   1.1086011   6.0000000   10.0000000   380ELS   MAMAGING CHANGE/CUR   143   9.7958042   1.1086011   6.0000000   10.0000000   390ELS   MAMAGING COMPELICT/CUR   143   9.2807413   1.0662114   6.0000000   10.0000000   390ELS   MAMAGING COMPELICT/CUR   143   9.2807413   1.0662114   6.0000000   10.0000000   390ELS   BUILDING TEAMMORK/CUR   143   8.3895961   1.5267405   4.0000000   10.0000000   400ELS   BUILDING TEAMMORK/CUR   143   8.39257413   1.0662114   6.0000000   10.0000000   400ELS   BUILDING TEAMMORK/CUR   143   8.3925892   1.5120467   4.0000000   10.0000000   4.00ELS   BUILDING TEAMMORK/CUR   143   8.3925892   1.5120467   4.0000000   10.0000000   4.00ELS   BUILDING TEAMMORK/CUR   143   8.3925892   1.5120467   4.0000000   1			. •				
34DELTA   DELTA-DEVELOP & COMN COMMAND VISION   143   1.1818182   1.9881209   -8.0000000   7.00000000   35DELTA   DELTA-DEVELOP & COMN COMMAND VISION   143   8.0489510   1.6677164   2.0000000   10.0000000   35DELTA   DELTA-EMPONER IND & MORK GRP/CUR   143   8.92307691   1.8772885   5.0000000   10.0000000   35DELTA   DELTA-EMPONER INV & MORK GROUPS   143   0.8741259   1.6778051   -3.0000000   7.0000000   36GLES   DEVLP INDI-PARCHI PERSP/CUR   144   8.0851064   1.7987669   0   10.0000000   36GLES   DEVLP INDI-PARCHI PERSP/CUR   144   8.0851064   1.7987669   0   10.0000000   36GLES   DEVLP INDI-PARCHI PERSP/CUR   145   8.7676056   1.28664018   5.0000000   10.0000000   36GLES   DEVLP INDI-PARCHI PERSP/CUR   144   8.68579433   1.7449304   -3.0000000   3.0000000   370LES   BUILDING TRUST/CUR   143   8.4685315   1.3521199   4.0000000   10.0000000   370LES   BUILDING TRUST/CUR   143   8.2307692   1.1176705   5.0000000   10.0000000   370LES   BUILDING TRUST/CUR   143   0.7622278   1.3888796   -3.0000000   10.0000000   380LES   MAMAGING CHANGE/CUR   143   8.2307692   1.4903082   4.0000000   10.0000000   380LES   MAMAGING CHANGE/CUR   143   8.2307692   1.1086011   6.0000000   10.0000000   390LES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LETA   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LETA   BUILDING TEAMMORK/CUR   143   8.2727273   1.4686398   4.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.3965000   1.4624115   -3.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.396620   1.4646075   4.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.396620   1.4664075   4.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.396620   1.4664075   4.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.396620   1.4664075   4.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   8.396620   1.4664						•	
35QUES   IMPOUR IND & WORK GRP/CUR						-8_0000000	
35QLES							
35DELTA   DELTA-EMPOMER INV & HORK GROUPS   143   0.8741259   1.6778051   -3.0000000   7.0000000   36GUES   DEVLP NON-PARCIL PERSP/CUR   141   8.0851064   1.7987669   0   10.0000000   36GUES   DEVLP NON-PARCIL PERSP/REQ   142   8.7676056   1.2864018   5.0000000   10.00000000   36GUES   DEVLP NON-PARCIL PERSP/REQ   142   8.7676056   1.2864018   5.0000000   10.00000000   37GUES   DELTA-DEVELOP NON-PARCILAL PERSP/REQ   143   8.4685315   1.3521199   4.0000000   10.00000000   37GUES   BUILDING TRUST/CUR   143   8.4685315   1.3521199   4.0000000   10.00000000   37GUES   BUILDING TRUST/CUR   143   9.2597692   1.1176705   5.0000000   10.00000000   37GUES   BUILDING TRUST/REQ   143   8.2307692   1.49703802   4.0000000   10.00000000   38GUES   MANAGING CHANGE/CUR   143   8.2307692   1.4903802   4.0000000   10.0000000   38GUES   MANAGING CHANGE/REQ   143   9.9550350   1.4747288   -3.0000000   10.0000000   38GUES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39GUES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39GUES   MANAGING CONFLICT/CUR   143   8.2387813   1.0662114   6.0000000   10.0000000   39GUES   MANAGING CONFLICT/CUR   143   8.2387813   1.0662114   6.0000000   10.0000000   39GUES   BUILDING TEAMNORY/CUR   142   8.3098592   1.51120467   4.0000000   10.0000000   40GUES   BUILDING TEAMNORY/CUR   143   8.2887813   1.0352589   6.0000000   10.0000000   410UES   DEVLP POS ORGAM CLIMAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   410UES   DEVLP POS ORGAM CLIMAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   410UES   DEVLP POS ORGAM CLIMAT/CUR   143   8.2846138   1.5866401   4.0000000   10.0000000   400UES   MOTIVATING PEOPLE/CUR   143   8.2846138   1.5866461   6.0000000   10.0000000   430UES   MOTIVATING PEOPLE/CUR   143   8.2846138   1.586634   5.0000000   10.0000000   430UES   MOTIVATING PEOPLE/CUR   143   7.28181818   1.6786362   3.0000000   10.0000000   430UES   EMPL* COORD MECHANISMS   143   8.28461538   1.586034							
36GLES   DEVLP NON-PARCHL PERSP/CUR   141   8.0851064   1.7987669   0   10.0000000   36GLES   DEVLP NON-PARCHL PERSP/REQ   142   8.7676056   1.2864018   5.0000000   10.00000000   36DELTA   DELTA-DEVELOP NON-PARCHIAL PERSPECTIVE   141   0.6879833   1.7469304   -3.0000000   10.0000000   37GLES   BUILDING TRUST/CUR   143   8.4685315   1.3521199   4.0000000   10.0000000   37GLES   BUILDING TRUST/CUR   143   8.4685315   1.3521199   4.0000000   10.0000000   37GLES   BUILDING TRUST/CUR   143   9.2307692   1.1176705   5.0000000   10.0000000   37GLES   BUILDING TRUST/CUR   143   8.2307692   1.4903082   4.0000000   5.0000000   38GLES   MAMAGING CHANGE/CUR   143   8.2307692   1.4903082   4.0000000   10.0000000   38GLES   MAMAGING CHANGE/KEQ   143   9.1958042   1.1086011   6.0000000   10.0000000   38GLES   MAMAGING CONFILICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39GLES   MAMAGING CONFILICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39GLES   BUILDING TEAMAGING CONFILICT   143   1.1748252   1.5119928   -2.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   1.1748252   1.5119928   -2.0000000   6.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   1.1748252   1.5120467   4.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   1.1748252   1.5120467   4.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.0326589   6.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.0326589   6.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.0326589   6.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.0326589   6.0000000   10.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.0326589   6.0000000   10.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.6488398   4.0000000   10.0000000   40GLES   BUILDING TEAMAGING CONFILICT   143   9.2587413   1.6662114   6.0000000   10.0000000							
36QLES   DEVLP NON-PARCHL PERSP/REQ   142   8.7676056   1.2864018   5.0000000   10.0000000   36DELTA   DELTA-DEVELOP MON-PARCCHIAL PERSPECTIVE   141   0.6879433   1.7449704   -3.0000000   8.0000000   37QLES   BUILDING TRUST/CER   143   8.4585315   1.3521199   4.0000000   10.0000000   37QLES   BUILDING TRUST/CER   143   9.2507692   1.1176705   5.0000000   10.0000000   37QLETA   DELTA-BUILDING TRUST   143   0.7622378   1.3888796   -3.0000000   5.0000000   38QLES   MAMAGING CHANGE/REQ   143   9.1958042   1.1086011   6.0000000   10.0000000   38QLES   MAMAGING CHANGE/REQ   143   9.1958042   1.1086011   6.0000000   10.0000000   38QLES   MAMAGING CONFLICT/CER   143   8.0839161   1.5267405   4.0000000   10.0000000   39QLES   MAMAGING CONFLICT/CER   143   8.0839161   1.5267405   4.0000000   10.0000000   39QLES   MAMAGING CONFLICT/CER   143   1.7748252   1.5119928   -2.0000000   6.0000000   40QLES   BUILDING TEAMMORK/CLR   142   8.3098592   1.5120467   4.0000000   10.00000000   40QLES   BUILDING TEAMMORK/CLR   143   9.2587413   1.0326589   6.0000000   10.00000000   41QLES   DEVLP POS ORGAN CLINAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   41QLES   DEVLP POS ORGAN CLINAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   41QLES   DEVLP POS ORGAN CLINAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   42QLES   MOTIVATING PEOPLE/CUR   143   9.3706294   0.9395708   7.0000000   5.0000000   42QLES   MOTIVATING PEOPLE/CUR   143   8.3985042   1.4644075   4.0000000   10.0000000   42QLES   MOTIVATING PEOPLE/CUR   143   8.3861538   1.586034   5.0000000   5.0000000   43QLES   BIPLY COORD MECHNSM/CUR   143   7.8181818   1.6768362   3.0000000   5.0000000   43QLES   EMPLY COORD MECHNSM/CUR   143   8.3426577   1.6612572   -4.0000000   6.0000000   44QLES   DEVLP SUBORDINATES/CUR   143   8.3426573   1.5659443   3.0000000   10.0000000   44QLES   DEVLP SUBORDINATES/CUR   143   9.321678   1.4485836   -2.0000000   5.0000000   5.00000000   44QLES   DEVLP SUBORDINATES/CUR   143   9.321678   1.4485836							
36DELTA   DELTA-DEVELOP NON-PARCCHIAL PERSPECTIVE   141   0.6879433   1.7449304   -3.0000000   8.0000000   370LES   BUILDING TRUST/CUR   143   8.4685315   1.3521199   4.0000000   10.0000000   370LES   BUILDING TRUST/REG   143   9.2307692   1.1176705   5.0000000   10.0000000   370LETA   DELTA-BUILDING TRUST   143   0.7622378   1.3886796   -3.0000000   5.0000000   380LES   MANAGING CHANGE/CUR   143   8.2307692   1.4903082   4.0000000   10.0000000   380LES   MANAGING CHANGE/CUR   143   9.1958042   1.1086011   6.0000000   10.0000000   390LES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   6.0000000   390LES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LES   BUILDING TEAMMORK/CUR   143   9.2587413   1.0662114   6.0000000   10.0000000   400LES   BUILDING TEAMMORK/CUR   143   1.3784252   1.5119928   -2.0000000   6.0000000   400LES   BUILDING TEAMMORK/CUR   142   8.3098592   1.5120467   4.0000000   10.0000000   400LES   DELTA-BUILDING TEAMMORK/CUR   143   9.2587413   1.0326589   6.0000000   10.0000000   410LES   DEVLP POS ORGAN CLIMAT/CUR   143   8.27727273   1.4688398   4.0000000   10.0000000   410LES   DEVLP POS ORGAN CLIMAT/CUR   143   8.27727273   1.4688398   4.0000000   10.0000000   410LES   DEVLP POS ORGAN CLIMAT/CUR   143   9.3706294   0.9395708   7.0000000   5.0000000   410LES   DEVLP POS ORGAN CLIMAT/CUR   143   9.3706294   0.9395708   7.0000000   5.0000000   420LES   HOTIVATING PEOPLE/CUR   143   1.1258761   1.4684398   4.0000000   10.0000000   420LES   HOTIVATING PEOPLE/CUR   143   1.1258761   1.4686362   3.0000000   5.0000000   430LES   BUPLY COORD MECHNSN/CUR   143   1.258761   1.4185250   -2.0000000   5.0000000   430LES   EMPLY COORD MECHNSN/CUR   143   1.2258761   1.4185250   -2.0000000   5.0000000   440LES   DEVLP SUBORDINATES/CUR   143   8.3426573   1.567943   5.0000000   6.0000000   6.0000000   6.0000000   6.0000000   6.0000000   6.0000000   6.0000000   6						5.0000000	
370LES	•					-3.0000000	
370LES   BUILDING TRUST/REQ   143   9.2307692   1.1176705   5.0000000   10.00000000   370LETA   DELTA-BUILDING TRUST   143   0.7622378   1.3888796   -3.0000000   5.00000000   380LES   MAMAGING CHANGE/REQ   143   8.2307692   1.4903082   4.0000000   10.00000000   380LES   MAMAGING CHANGE/REQ   143   0.9650350   1.4747288   -3.0000000   10.00000000   390LES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   390LES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.00000000   390LES   MAMAGING CONFLICT/CUR   143   9.2587413   1.0662114   6.0000000   10.00000000   400LETA   DELTA-MAMAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   6.0000000   400LETA   DELTA-MAMAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   6.0000000   400LETA   DELTA-BUILDING TEAMMORK/CUR   143   9.2587413   1.0326589   6.0000000   10.000000000000   400LETA   DELTA-BUILDING TEAMMORK   142   0.9436620   1.4624115   -3.0000000   5.00000000   410LES   DEVLP POS ORGAN CLIMAT/CUR   143   8.272773   1.4688398   4.0000000   10.0000000   410LETA   DELTA-DEVELOP POSITIVE ORG ENVIRONMENT   143   8.1958042   1.4644075   4.0000000   10.0000000   420LES   MOTIVATING PEOPLE/CUR   143   9.37166294   0.9395708   7.0000000   5.0000000   420LES   MOTIVATING PEOPLE/CUR   143   8.1958042   1.4644075   4.0000000   10.0000000   430LES   EMPLY COORD MECHANSI/CUR   143   8.1958042   1.4664075   4.0000000   10.0000000   430LES   EMPLY COORD MECHANSI/CUR   143   8.8461538   1.1586034   5.0000000   10.0000000   430LES   EMPLY COORD MECHANSI/CUR   143   8.8461538   1.1586034   5.0000000   10.0000000   440LES   DEVLP SUBORDINATES/CUR   143   8.3426773   1.565943   3.0000000   10.0000000   440LETA   DELTA-DEVELOP SUBORDINATES / CUR   143   9.3716788   1.4485836   -2.0000000   5.0000000   440LETA   DELTA-DEVELOP SUBORDINATES / CUR   143   9.3216788   1.4485836   -2.0000000   5.00000000   440LETA   DELTA-DEVELOP SUBORDINATES / CUR   143   9.3216788   1.4485836   -2.0000000   5.00000000   440LETA   DELTA-D					1.3521199	4.0000000	10.0000000
STOELTA   DELTA-BUILDING TRUST   143   0.7622378   1.3888796   -3.0000000   5.0000000   380LES   MAMAGING CHANGE/CUR   143   8.2307692   1.4903082   4.0000000   10.00000000   380LES   MAMAGING CHANGE/REQ   143   9.1958042   1.1086011   6.0000000   10.00000000   380LETA   DELTA-MAMAGING CHANGE   143   0.9650350   1.47472288   -3.0000000   6.00000000   390LES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.00000000   390LETA   DELTA-MAMAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   10.00000000   390LETA   DELTA-MAMAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   6.0000000   400LETA   BUILDING TEAMMORK/CUR   142   8.3098592   1.5120467   4.0000000   10.00000000000000000000000000	37QUES	- · · · · · · · · · · · · · ·		9.2307692	1.1176705	5.0000000	10.0000000
38QUES   MAMAGING CHANGE/REQ   143   9.1958042   1.1086011   6.0000000   10.0000000   38DELTA   DELTA-MAMAGING CHANGE   143   0.9650350   1.4747288   -3.0000000   6.0000000   39QUES   MAMAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39DELTA   DELTA-MAMAGING CONFLICTY   143   1.174252   1.5119928   -2.0000000   6.0000000   40QUES   MANGING CONFLICTY   143   1.174252   1.5119928   -2.0000000   6.0000000   40QUES   BUILDING TEAMMORK/CUR   142   8.3098592   1.5120467   4.0000000   10.0000000   40QUES   BUILDING TEAMMORK/REQ   143   9.2587413   1.0326589   6.0000000   10.0000000   40QUES   BUILDING TEAMMORK/REQ   143   9.2587413   1.0326589   6.0000000   10.0000000   40QUES   DEVLP PO3 ORGAN CLIMAT/CUR   142   0.99436620   1.4624115   -3.0000000   5.0000000   41QUES   DEVLP PO3 ORGAN CLIMAT/REQ   143   9.3706294   0.93995708   7.0000000   10.0000000   41QUES   DEVLP PO3 ORGAN CLIMAT/REQ   143   9.3706294   0.93995708   7.0000000   10.00000000   42QUES   MOTIVATING PEOPLE/CUR   143   1.0979021   1.5073280   -3.0000000   5.0000000   42QUES   MOTIVATING PEOPLE/CUR   143   8.1958042   1.4644075   4.0000000   10.0000000   42QUES   MOTIVATING PEOPLE/REQ   143   9.3216783   0.9464641   6.0000000   10.0000000   43QUES   EMPLY COORD MECHNSM/CUR   143   7.8181818   1.6768362   3.0000000   5.0000000   43QUES   EMPLY COORD MECHNSM/CUR   143   8.8461538   1.1586034   5.0000000   10.0000000   44QUES   EMPLY COORD MECHNSM/REQ   143   8.3466573   1.5659443   3.0000000   10.00000000000000000000000000	37DELTA		143	0.7622378	1.3888796	-3.0000000	5.0000000
SADELTA   DELTA-MANAGING CHANGE   143   0.9650350   1.4747288   -3.0000000   6.0000000   39QUES   MANAGING CONFLICT/CUR   143   8.0839161   1.5267405   4.0000000   10.0000000   39QUES   MANAGING CONFLICT/REQ   143   9.2587413   1.0662114   6.0000000   10.0000000   39QUES   MANAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   6.00000000   6.00000000   40QUES   BUILDING TEAMMORK/CUR   143   9.2587413   1.0326589   6.0000000   10.0000000   40QUES   BUILDING TEAMMORK/REQ   143   9.2587413   1.0326589   6.0000000   10.0000000   40QUES   DEVLP PO3 ORGAN CLIMAT/CUR   143   8.2727273   1.4688398   4.0000000   10.0000000   41QUES   DEVLP PO3 ORGAN CLIMAT/REQ   143   9.3706294   0.9395708   7.0000000   10.0000000   41QUES   DEVLP POS ORGAN CLIMAT/REQ   143   9.3706294   0.9395708   7.0000000   10.0000000   41QUES   DEVLP POS ORGAN CLIMAT/REQ   143   9.3706294   0.9395708   7.0000000   10.0000000   42QUES   MOTIVATING PEOPLE/CUR   143   8.1958042   1.4644075   4.0000000   10.0000000   42QUES   MOTIVATING PEOPLE/REQ   143   9.3216783   0.9464641   6.0000000   10.0000000   42QUES   MOTIVATING PEOPLE/REQ   143   9.3216783   0.9464641   6.0000000   10.0000000   43QUES   EMPLY COORD MECHNISM/CUR   143   7.8181818   1.6768362   3.0000000   10.0000000   43QUES   EMPLY COORD MECHNISM/CUR   143   8.8461538   1.1586034   5.0000000   10.0000000   43QUES   EMPLY COORD MECHNISM/CUR   143   8.3426573   1.6612572   -4.0000000   10.0000000   44QUES   DEVLP SUBORDINATES/CUR   143   9.1748252   1.0435225   6.0000000   10.0000000   44QUES   DEVLP SUBORDINATES/CUR   143   9.1748252   1.0435225   6.0000000   10.0000000   44QUES   DEVLP SUBORDINATES/CUR   143   9.1748252   1.0435225   6.0000000   5.0000000   44QUES   DEVLP SUBORDINATES/CUR   143   9.1748252   1.0435225   6.0000000   5.0000000   44QUES   DEVLP SUBORDINATES/CUR   143   9.1748252   1.0435225   6.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.0000000   5.00000000   5.000000	38QUES	MANAGING CHANGE/CUR	143	8.2307692	1.4903082	4.0000000	10.0000000
39QUES MANAGING CONFLICT/CUR 143 8.0839161 1.5267405 4.0000000 10.00000000 39QUES MANAGING CONFLICT/REQ 143 9.2587413 1.0662114 6.0000000 10.00000000 39QUETA DELTA-MANAGING CONFLICT 143 1.1748252 1.5119928 -2.0000000 6.00000000 40QUES BUILDING TEAMMORK/CUR 142 8.3098592 1.5120467 4.0000000 10.0000000 40QUES BUILDING TEAMMORK/REQ 143 9.2587413 1.0326589 6.0000000 10.0000000 40QUETA DELTA-BUILDING TEAMMORK 142 0.9436620 1.4624115 -3.0000000 5.0000000 41QUES DEVLP POS ORGAN CLIMAT/CUR 143 8.2727273 1.4688398 4.0000000 10.0000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 42QUES MOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.0000000 42QUES MOTIVATING PEOPLE/CUR 143 9.3216783 0.9466641 6.0000000 10.00000000 42QUES MOTIVATING PEOPLE/REQ 143 9.3216783 0.9466641 6.0000000 10.00000000 42QUES MOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.0000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/CUR 143 8.8461538 1.1586034 5.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 0.8321678 1.4485836 -2.0000000 5.0000000 5.000000000000000000	38QUES	MANAGING CHANGE/REQ	143	9.1958042	1.1086011	6.0000000	10.0000000
39QUES MANAGING CONFLICT/CUR 143 8.0839161 1.5267405 4.0000000 10.00000000 39QUES MANAGING CONFLICT/REQ 143 9.2587413 1.0662114 6.0000000 10.00000000 39QUETA DELTA-MANAGING CONFLICT 143 1.1748252 1.5119928 -2.0000000 6.00000000 40QUES BUILDING TEAMMORK/CUR 142 8.3098592 1.5120467 4.0000000 10.0000000 40QUES BUILDING TEAMMORK/REQ 143 9.2587413 1.0326589 6.0000000 10.0000000 40QUETA DELTA-BUILDING TEAMMORK 142 0.9436620 1.4624115 -3.0000000 5.0000000 41QUES DEVLP POS ORGAN CLIMAT/CUR 143 8.2727273 1.4688398 4.0000000 10.0000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 42QUES MOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.0000000 42QUES MOTIVATING PEOPLE/CUR 143 9.3216783 0.9466641 6.0000000 10.00000000 42QUES MOTIVATING PEOPLE/REQ 143 9.3216783 0.9466641 6.0000000 10.00000000 42QUES MOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.0000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/CUR 143 8.8461538 1.1586034 5.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBORDINATES/CUR 143 0.8321678 1.4485836 -2.0000000 5.0000000 5.000000000000000000	38DELTA	DELTA-MANAGING CHANGE	143	0.9650350	1.4747288	-3.0000000	6.0000000
39DELTA   DELTA-MANAGING CONFLICT   143   1.1748252   1.5119928   -2.0000000   6.00000000   6.00000000   6.00000000   6.00000000   6.00000000   6.00000000   6.00000000   6.00000000   6.0000000000	39QUES	MANAGING CONFLICT/CUR	143	8.0839161		4.0000000	10.0000000
40QUES         BUILDING TEAMMORK/CUR         142         8.3098592         1.5120467         4.0000000         10.0000000           40QUES         BUILDING TEAMMORK/REQ         143         9.2587413         1.0326589         6.0000000         10.0000000           40DELTA         DELTA-BUILDING TEAMMORK         142         0.9436620         1.4624115         -3.0000000         5.0000000           41QUES         DEVLP POS ORGAN CLINAT/CUR         143         8.2727273         1.4688398         4.0000000         10.0000000           41DELTA         DEVLP POS ORGAN CLINAT/REQ         143         9.3706294         0.9395708         7.0000000         10.0000000           41DELTA         DELTA-DEVELOP POSITIVE ORG ENVIRONMENT         143         1.5973280         -3.0000000         5.0000000           42QUES         NOTIVATING PEOPLE/CUR         143         8.1958042         1.4644075         4.0000000         10.0000000           42QUES         NOTIVATING PEOPLE/REQ         143         9.3216783         0.9464641         6.0000000         10.0000000           42DELTA         DELTA-NOTIVATING PEOPLE         143         1.1258741         1.4185250         -2.0000000         5.0000000           43QUES         EMPLY COORD MECHNISM/CUR         143         7.8181818	<b>39QUES</b>	MANAGING CONFLICT/REQ	143	9.2587413	1.0662114	6.0000000	10.0000000
40QUES BUILDING TEAMMORK/REQ 143 9.2587413 1.0326589 6.0000000 10.0000000 40DELTA DELTA-BUILDING TEAMMORK 142 0.9436620 1.4624115 -3.0000000 5.0000000 41QUES DEVLP POS ORGAN CLIMAT/CUR 143 8.2727273 1.4688398 4.0000000 10.0000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 41DELTA DELTA-DEVELOP POSITIVE ORG ENVIRONMENT 143 1.0979021 1.5073280 -3.0000000 5.0000000 42QUES MOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.0000000 42QUES MOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.0000000 42DELTA DELTA-NOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.0000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.0000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.0000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.0000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.0000000 44QUES DEVLP SUBGRDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.0000000 44QUES DEVLP SUBGRDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 44QUES DEVLP SUBGRDINATES/REQ 143 9.1748252 1.0435225 6.0000000 5.0000000 44QUES DEVLP SUBGRDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000 5.000000000000000000	39DELTA	DELTA-MANAGING CONFLICT	143	1.1748252	1.5119928	-2.0000000	6.0000000
400ELTA DELTA-BUILDING TEAMAORK 142 0.9436620 1.4624115 -3.0000000 5.00000000 410LES DEVLP POS ORGAN CLINAT/CUR 143 8.2727273 1.4688398 4.0000000 10.00000000 410LES DEVLP POS ORGAN CLINAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 410LETA DELTA-DEVELOP POSITIVE ORG ENVIRONMENT 143 1.0979021 1.5073280 -3.0000000 5.0000000 420LES NOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.0000000 420LES NOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.0000000 420LETA DELTA-NOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.0000000 430LES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.0000000 430LES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.0000000 430LETA DELTA-EMPLOY COORD MECHANISMS 143 1.0279720 1.6612572 -4.0000000 6.0000000 440LES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.0000000 440LES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 5.0000000 6.0000000 6.0000000000	40QUES	BUILDING TEAMHORK/CUR	142	8.3098592	1.5120467	4.0000000	10.0000000
41QUES DEVLP POS ORGAN CLIMAT/CUR 143 8.2727273 1.4688398 4.0000000 10.00000000 41QUES DEVLP POS ORGAN CLIMAT/REQ 143 9.3706294 0.9395708 7.0000000 10.00000000 41DELTA DELTA-DEVELOP POSITIVE ORG ENVIRONMENT 143 1.0979021 1.5073280 -3.0000000 5.0000000 42QUES NOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.00000000 42QUES NOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.00000000 42DELTA DELTA-NOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.0000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.0000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.00000000 44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.00000000 44QUES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.00000000 44QUES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 5.00000000 5.000000000000000	40QUES	BUILDING TEAMNORK/REQ	143	9.2587413	1.0326589	6.0000000	10.0000000
410UES DEVLP POS ORGAN CLINAT/REQ 143 9.3706294 0.9395708 7.0000000 10.0000000 410ELTA DELTA-DEVELOP POSITIVE ORG ENVIRONMENT 143 1.0979021 1.5073280 -3.0000000 5.0000000 420UES MOTIVATING PEOPLE/REQ 143 8.1958042 1.4644075 4.0000000 10.0000000 420UES MOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.0000000 420ELTA DELTA-MOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.00000000 430UES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 430UES EMPLY COORD MECHNSM/CUR 143 8.8461538 1.1586034 5.0000000 10.00000000 440UES DEVLP SUBORDINATES/CUR 143 1.0279720 1.6612572 -4.0000000 6.0000000 440UES DEVLP SUBORDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.00000000000000000000000000	40DELTA	DELTA-BUILDING TEAMNORK	142	0.9436620	1.4624115	-3.0000000	5.0000000
41DELTA DELTA-DEVELOP POSITIVE ORG ENVIRONMENT 143 1.0979021 1.5073280 -3.0000000 5.00000000 42QUES MOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.00000000 42QUES MOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.00000000 42DELTA DELTA-MOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.00000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.00000000 44QUES DEVLP SUBGRDINATES/CUR 143 1.0279720 1.6612572 -4.0000000 6.0000000 44QUES DEVLP SUBGRDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.00000000 44QUES DEVLP SUBGRDINATES/REQ 143 9.1748252 1.0435225 6.0000000 5.0000000 6.00000000 6.0000000000	41QUES	DEVLP POS ORGAN CLIMAT/CUR	143	8.2727273	1.4688398	4.0000000	19.0000000
42QUES NOTIVATING PEOPLE/CUR 143 8.1958042 1.4644075 4.0000000 10.00000000 42QUES NOTIVATING PEOPLE/REQ 143 9.3216783 0.9464641 6.0000000 10.00000000 42DELTA DELTA-NOTIVATING PEOPLE 143 1.1258741 1.4185250 -2.0000000 5.00000000 43QUES EMPLY COORD MECHNSM/CUR 143 7.8181818 1.6768362 3.0000000 10.00000000 43QUES EMPLY COORD MECHNSM/REQ 143 8.8461538 1.1586034 5.0000000 10.00000000 43DELTA DELTA-EMPLOY COORD MECHANISMS 143 1.0279720 1.6612572 -4.0000000 6.00000000 44QUES DEVLP SUBGRDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.00000000 44QUES DEVLP SUBGRDINATES/CUR 143 9.1748252 1.0435225 6.0000000 10.00000000 44QUELTA DELTA-DEVELOP SUBGRDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000	41QUES	DEVLP POS ORGAN CLIMAT/REQ	143	9.3706294	0.9395708	7.0000000	
42QUES         MOTIVATING PEOPLE/REQ         143         9.3216783         0.9464641         6.0000000         10.0000000           42DELTA         DELTA-MOTIVATING PEOPLE         143         1.1258741         1.4185250         -2.0000000         5.0000000           43QUES         EMPLY COORD MECHNSN/CUR         143         7.8181818         1.6768362         3.0000000         10.0000000           43QUES         EMPLY COORD MECHNSN/REQ         143         8.8461538         1.1586034         5.0000000         10.0000000           43DELTA         DELTA-EMPLOY COORD MECHANISMS         143         1.0279720         1.6612572         -4.0000000         6.0000000           44QUES         DEVLP SUBORDINATES/CUR         143         8.3426573         1.5659443         3.0000000         10.0000000           44QUES         DEVLP SUBORDINATES/REQ         143         9.1748252         1.0435225         6.0000000         10.0000000           44DELTA         DELTA-DEVELOP SUBORDINATES         143         0.8321678         1.4485836         -2.0000000         5.0000000	41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	143	1.0979021	1.5073280	-3.0000000	
42DELTA         DELTA-MOTIVATING PEOPLE         143         1.1258741         1.4185250         -2.0000000         5.0000000           43QUES         EMPLY COORD MECHNSM/CUR         143         7.8181818         1.6768362         3.0000000         10.0000000           43QUES         EMPLY COORD MECHNSM/REQ         143         8.8461538         1.1586034         5.0000000         10.0000000           43DELTA         DELTA-EMPLOY COORD MECHANISMS         143         1.0279720         1.6612572         -4.0000000         6.0000000           44QUES         DEVLP SUBORDINATES/CUR         143         8.3426573         1.5659443         3.0000000         10.0000000           44QUES         DEVLP SUBORDINATES/REQ         143         9.1748252         1.0435225         6.0000000         10.0000000           44DELTA         DELTA-DEVELOP SUBORDINATES         143         0.8321678         1.4485836         -2.0000000         5.0000000	42QUES	MOTIVATING PEOPLE/CUR	143	8.1958042	1.4644075		
43GUES       EMPLY       COORD       MECHNISM/CUR       143       7.8181818       1.6768362       3.0000000       10.0000000         43GUES       EMPLY       COORD       MECHNISM/REQ       143       8.8461538       1.1586034       5.0000000       10.0000000         43DELTA       DELTA-EMPLOY       COORD       MECHANISMS       143       1.0279720       1.6612572       -4.0000000       6.0000000         44QUES       DEVLP       SUBORDINATES/CUR       143       8.3426573       1.5659443       3.0000000       10.0000000         44QUES       DEVLP       SUBORDINATES/REQ       143       9.1748252       1.0435225       6.0000000       10.0000000         44DELTA       DELTA-DEVELOP       SUBORDINATES       143       0.8321678       1.4485836       -2.0000000       5.0000000	42QUES	MOTIVATING PEOPLE/REQ	143	9.3216783	0.9464641		
430LES EMPL COORD MECHNISM/REQ 143 8.8461538 1.1586034 5.0000000 10.00000000 430ELTA DELTA-EMPLOY COORD MECHANISMS 143 1.0279720 1.6612572 -4.0000000 6.00000000 44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.00000000 44QUES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 10.00000000 44DELTA DELTA-DEVELOP SUBORDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000	42DELTA	DELTA-MOTIVATING PEOPLE	143	1.1258741			
430ELTA DELTA-EMPLOY COORD MECHANISMS 143 1.0279720 1.6612572 -4.0000000 6.00000000 44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.00000000 44QUES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 10.00000000 44DELTA DELTA-DEVELOP SUBORDINATES 143 0.8321678 1.4485836 -2.0000000 5.00000000	43QUES	EMPLY COORD MECHNISM/CUR	143	7.8181818	1.6768362		
44QUES DEVLP SUBORDINATES/CUR 143 8.3426573 1.5659443 3.0000000 10.00000000 44QUES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 10.00000000 44DELTA DELTA-DEVELOP SUBORDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000	43QUES	EMPL" COORD MECHNSM/REQ	143	8.8461538	1.1586034	5.0000000	
44QUES DEVLP SUBORDINATES/REQ 143 9.1748252 1.0435225 6.0000000 10.0000000 44DELTA DELTA-DEVELOP SUBORDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000							
44DELTA DELTA-DEVELOP SUBORDINATES 143 0.8321678 1.4485836 -2.0000000 5.0000000		DEVLP SUBORDINATES/CUR					
		DEVLP SUBORDINATES/REQ					
45GUES UNDRETHD ROLE CO & XO/CUR 143 7.8391608 1.6343597 2.0000000 10.0000000	45ques	UNDRETNO ROLE CO & XO/CUR	143	7.8391608	1.6343597	2.0000000	10.0000000

45QUES	UNDRSTND ROLE CO & XO/REQ	143	9.0209790	1.3346336	2.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	143	1.1818182	1.8638003	-8.0000000	6,0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	142	7.8732394	1.7004762	3.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	142	8.7605634	1.3417971	5.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	142	0.8873239	1.6889234	-5.0000000	5.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	143	7.9650350	2.0808063	1.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	139	8.0246660	1.2675480	4.6428571	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	141	9.0278622	0.8970218	6.0714286	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	139	1.0015416	1.2533442	-2.0000000	4.5000000

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Variable	: Label	N	Mean	Std Dev	Hinimm	Maximum
33QUES	KNOW SUP REQ OP FORC/CUR	16	8.6250000	1.8211718	4.0000000	10.0000000
<b>339UES</b>	KNOW SUP REQ OP FORC/REQ	16	9.5000000	0.8944272	7.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	16	0.8750000	1.8211718	-3.0000000	5.0000000
<b>349UES</b>	DEVLP & COMM COMD VISH/CUR	16	7.6250000	1.9958290	4.0000000	10.0000000
<b>349UES</b>	DEVLP & COMM COMD VISN/REQ	16	9.0625000	1.5692355	4.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	16	1.4375000	1.7114808	0	5.0000000
<b>350UES</b>	IMPOUR IND & WORK GRP/CUR	16	7.5625000	2.3935678	2.0000000	10.0000000
<b>35QUES</b>	IMPOUR IND & WORK GRP/REQ	16	8.6875000	2.5223997	2.0000000	10.0000000
35DELTA	DELTA-ENPOWER INV & WORK GROUPS	16	1.1250000	1.6683325	-2.0000000	4.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	16	8.1875000	2.0402206	3.0000000	10.0000000
<b>36QUES</b>	DEVLP NON-PARCHL PERSP/REQ	16	8.5625000	2.0320351	3.0000000	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	16	0.3750000	2.0289570	-2.0000000	4.0000000
<b>370UES</b>	BUILDING TRUST/CUR	16	8.6250000	1.3102163	7.0000000	10.0000000
<b>370UES</b>	BUILDING TRUST/REQ	16	9.3125000	1.0144785	7.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	16	0.6875000	1.1383468	-1.0000000	3.0000000
<b>38QUES</b>	MANAGING CHANGE/CUR	16	8.2500000	1.5275252	5.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	16	9.3750000	1.0878113	6.0000000	10.0000000
38DELTA		16	1.1250000	1.6683325	-2.0000000	4.0000000
39QUES	MANAGING CONFLICT/CUR	16	8.1250000	1.2041595	6.0000000	10.0000000
39QUES	MANAGING CONFLICT/REQ	16	9.3125000	1.4008926	5.0000000	10.0000000
39DELTA		16	1.1875000	1.7594980	-4.0000000	3.0000000
40QUES	BUILDING TEAMNORK/CUR	16	8.2500000	1.9493589	3.0000000	10.0000000
40QUES	BUILDING TEAMWORK/REQ	16	9.1250000	1.5438048	5.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMNORK	16	0.8750000	1.7841898	-2.0000000	6.0000000
41ques	DEVLP POS ORGAN CLINAT/CUR	16	8.7500000	1.2909944	6.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	16	9.5625000	0.8139410	8.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	16	0.8125000	1.6007811	-2.0000000	4.0000000
42QUES	MOTIVATING PEOPLE/CUR	16	8.6250000	1.4083087	5.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	16	9.5625000	0.7274384	8.0000000	10.0000000
42DELTA		16	0.9375000	1.5692355	-2.0000000	5.0000000
43QUES	EMPLY COORD MECHNISH/CUR	16	7.6875000	1.8518009	4.0000000	10.0000000
43QUES	EMPLY COORD MECHNSN/REQ	16	8.6875000	1.9224550	3,0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	16	1.0000000	2.3664319	-4.0000000	6.0000000
44QUES	DEVLP SUBORDINATES/CUR	16	8.7500000	1.3904436	6.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	16	9.0000000	1.5916449	5.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	16	0.2500000	1.5705625	-2,0000000	3.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	16	6.9375000	2.6949026	3,0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	16	8.8750000	1.8574176	3.0000000	10.0000000
45DELTA	•	16	1.9375000	2.7439327	-2.0000000	7.0000000
46QUES	PROM INNOVI & RISK BHVR/CUR	16	8,0000000	1.8257419	5.0000000	10.0000000
46QLES	PROM INNOVT & RISK BHVR/REQ	16	8,5000000	1.8973666	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	16	0.5000000	2.0976177	-3.0000000	5.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	16	8.3125000	2.3584953	3.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	16	8.1428571	1.4254728	4.9285714	10,0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	16	9.0803571	1.2418099	5.7857143	10.0000000
	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	16	0.9375000	1.4809160	-1.5000000	4.2142857
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#### ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

Variable Label	N	Nean	Std Dev	Minimum	Maximum
33QUES KNOW SUP REQ OP FORC/CUR 33QUES KNOW SUP REQ OP FORC/REQ	95 95	7.8526316 8.5263158	1.8960677 1.8441518	3.0000000 2.000000	10.0000000 10.0000000
TENETTA DELTA-KNOW & SUPPORT OF FORCES	OΥ	0.6808511	2.1109686	-6.0000000	7,0000000

34CLES	DEVLP & COMP COMP VISH/CUR	95	7,6000000	1.8872472	1.0000000	10.0000000
34CLES	DEVLP & COM COM VISH/REQ	95	8.5789474	1.8712776	0	10.0000000
34DELTA		94	1.0000000	2.1800661	-6.0000000	7.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	95	8.3157895	1.6390394	2.0000000	10.0000000
35QLES	INPOUR IND & WORK GRP/REQ	95	8.9052632	1.5372930	3.0000000	10,0000000
350ELTA	DELTA-EMPONER INV & WORK GROUPS	94	0.5957447	1.8334945	-5.0000000	5.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	91	8.1538462	1.9432108	0	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	91	8.6043956	1.5908008	Ď	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	90	0.4666667	1.4855105	-3.0000000	5.0000000
37QUES	BUILDING TRUST/CUR	94	8.7446809	1.3111283	5.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	95	9.3157895	1.0941154	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	93	0.5698925	1.5421459	-5.0000000	5.0000000
38QUES	MANAGING CHANGE/CUR	95	8.2315789	1.5049750	4.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	95	9.1789474	1.1758107	4.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	94	0.9574468	1.6258324	-5.0000000	5.0000000
39QUES	MANAGING CONFLICT/CUR	95	7.9052632	1.4736962	4.0000000	10.0000000
39QUES	MANAGING CONFLICT/REQ	95	9.0210526	1.4511840	4.0000000	10.0000003
39DELTA	DELTA-MANAGING CONFLICT	94	1.1276596	2.0066237	-5.0000000	5.0000000
40ques	BUILDING TEAMHORK/CUR	95	8.5473684	1.4124705	5.0000000	10.0000000
40ques	BUILDING TEAMNORK/REQ	95	9.2315789	1.1527269	4.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMWORK	94	0.7021277	1.6052989	-5.0000000	5.0000000
41ques	DEVLP POS ORGAN CLINAT/CUR	95	8.4842105	1.3357854	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	95	9.2000000	1.1260928	4.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	94	0.7234043	1.5821875	-5.0000000	6.0000000
42QUES	MOTIVATING PEOPLE/CUR	95	8.2421053	1.4418944	4.0000000	10.0000000
42ques	MOTIVATING PEOPLE/REQ	95	9.1263158	1.4309802	2.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	94	0.9042553	1.7168936	-5.0000000	6.0000000
43ques	EMPLY COORD MECHNSM/CUR	95	7.5684211	1.9276964	0	10.0000000
43QUES	EMPLY COORD MECHNSM/REQ	95	8.6315789	1.7013926	2.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	94	1.0851064	2.0407651	-4.0000000	7.0000000
44QUES	DEVLP SUBORDINATES/CUR	95	8.3263158	1.5672316	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	95	8.9789474	1.4802167	4.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	94	0.6595745	1.8465498	-4.0000000	6.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	95	7.8421053	2.1552301	1.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	95	8.5052632	2.5047771	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	94	0.6702128	3.1533846	-10.0000000	9.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	95	7.9052632	1.8684029	2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	95	8.6631579	1.5952758	4.000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	94	0.7659574	1.9698018	-5.0000000	7.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	96	8.2812500	1.6267703	3.0000000	10.0000000
RGAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	90	8.1158730	1.2854725	4.5714286	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	91	8.8720565	1.1798342	4.4285714	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	89	0.7624398	1.4306306	-3.9285714	5.0714286

	POSIT1=X0					•••••
Variable	: Label	×	Hean	Std Dev	Hinimm	Maximum
770450		72	8.0138889	1.9751488	2.0000000	10.0000000
33QUES 33QUES	KNOW SUP REQ OP FORC/CUR KNOW SUP REQ OP FORC/REQ	72	8,7083333	1.5052724	3.0000000	10.0000000
330ELTA	DELTA-KNOW & SUPPORT OPF FORCES	72	0.6944444	2.1795392	-5.0000000	6,0000000
34QUES	DEVLP & COM COMD VISH/CUR	72	7.8611111	1.5410400	4.0000000	10.0000000
	DEVLP & COM COMD VISH/REQ	72	8.9861111	1.2614887	4.0000000	10.0000000
34QUES		72	1.1250000	1.5916817	-2.0000000	6.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION				4.0000000	10.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	72 72	8.3472222	1.3017834	6.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ		9.1388889	1.0916528		
350ELTA	DELTA-ENPOWER INV & WORK GROUPS	72	0.7916667	1.4135910	-3.0000000	6.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	71	8.4647887	1.3291349	4.0000000	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	71	9.0140845	1.1770782	6.0000000	10.0000000
360ELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	71	0.5492958	1.5286664	-3.0000000	6.0000000
37QUES	BUILDING TRUST/CUR	72	8.6388889	1.2368241	5.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	72	9.4166667	1.0174533	5.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	72	0.7777778	1.3554504	-4.0000000	4.0000000
38QUES	MAMAGING CHANGE/CUR	72	8.222222	1.3132287	5.0000000	10.0000000
<b>380UES</b>	MANAGING CHANGE/REQ	72	9.333333	0.9494253	6.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	72	1.1111111	1.4588782	-3.0000000	5.0000000
<b>399UES</b>	MANAGING CONFLICT/CUR	72	8.0694444	1.4273623	4.0000000	10.0000000
<b>399UES</b>	MAMAGING CONFLICT/REQ	72	9.2777778	0.9673868	6.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	72	1.2083333	1.6092821	-3.0000000	5.0000000
40QUES	BUILDING TEAMLORK/CUR	72	8.4166667	1.3295133	4.0000000	10.0000000

40QUES	BUILDING TEAMWORK/REQ	72	9.5277778	0.8716541	6.0000000	10.0000000
400ELTA	DELTA-BUILDING TEAMNORK	72	1.1111111	1.5249618	-3.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLINAT/CUR	72	8.3472222	1.2577615	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	72	9.5138889	0.9037178	6.0000000	10.0000900
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	72	1.1666667	1,4042190	-3.0000000	6.0000000
42QUES	MOTIVATING PEOPLE/CUR	72	8.1944444	1.4304425	4.0000000	10.0000000
<b>42QUES</b>	MOTIVATING PEOPLE/REQ	72	9.4027778	0.9140488	6.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	72	1.2083333	1.6092821	-3.0000000	6.0000000
43QUES	EMPLY COORD MECHINSM/CUR	72	7.8055556	1.4977814	4.0000000	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	72	8.9166667	1.1352235	5.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD NECHANISMS	72	1.1111111	1.4969975	-2.0000000	5.0000000
44QUES	DEVLP SUBORD I NATES/CUR	72	8.2361111	1.3685919	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	72	9.1805556	1.0254012	6.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	72	0.944444	1.5644725	-3.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	72	8.555556	1.4426979	3.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	72	9.6111111	0.8316885	6.0000000	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	72	1.0555556	1.5280374	-3.000uu	6.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	72	8.0694444	1.6126820	4.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	72	8.9722222	1.1002205	6.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	72	0.9027778	1.5397066	-3.0000000	6.0000000
RGMBEH	ORGANIZATIONAL BEHAVIOR	72	8.3472222	1.8926077	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	71	8.2364185	1.1062104	4.1428571	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	71	9.2102616	0.8404746	6.0000000	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	71	0.9738431	1.2403705	-2.7142857	5.4285714

## MANPONER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

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Variable	e Label	N	Hean	Std Dev	Mini <b>m.m</b>	Hax im.m
/ Tours				4 744		40 000000
47ques	MMG CIV PER BY REG PROC/CUR	8	7.0000000	1.5118579	5.0000000	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	8	8.1250000	1.8850919	5.0000000	10.0000000
47DELTA	DELTA-MAKAGING CIV PERSONNEL	8	1.1250000	1.5526475	-1.0000000	4.0000000
<b>48QUES</b>	MNG NIL PER BY REG PROC/CUR	8	7.8750000	1.4577380	6.0000000	10.0000000
48QUES	MNG MIL PER BY REG PROC/REQ	8	8.6250000	1.4078860	6.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	8	0.7500000	0.8864053	0	2.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	8	6.5000000	2.5634798	2.0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	8	7.8750000	1.5526475	6.0000000	10.0000000
490ELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	8	1.3750000	2.3260942	-1.0000000	6,0000000
50QUES	MANAGE LABOR RELATIONS/CUR	ž	4,2500000	1.3887301	3.0000000	7.0000000
50QUES	NAMAGE LABOR RELATIONS/REQ	Ĭ	6.5000000	2.7774603	0.000000	9.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS		2.2500000	2.7124054	-3,0000000	6.0000000
		9				
51QUES	MANG MULTI-CULT DIVRSTY/CUR	•	7.5000000	1.4142136	5.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	5	8.3750000	1.3024702	7.0000000	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	8	0.8750000	1.3562027	-1.0000000	3.0000000
<b>520UES</b>	PROM ETHICL PRAC IN OPS/CUR	8	8.1250000	1.2464235	6.0000000	10.0000000
52ques	PRON ETHICL PRAC IN OPS/REQ	8	8.8750000	1.1259916	7.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	8	0.1250000	0.3535534	0	1.0000000
AMPOLIER	HAMPOWER/HUMAN RES MONT	8	7.6250000	1.9955307	5.0000000	10.0000000
ANAGC	AGGREGATE NANPONER NGMT/HRM ISSUES/C	8	6.8750000	0.9950273	5.333333	8.1666667
ANAGR	AGGREGATEMANPWOER MGMT/HRM ISSUES/R	Ř	8.0625000	1.3121456	6.333333	9.666667
AMDELTA	AGGREGATE DELTA MANPONER MONT/HRM 18SU		1.1875000	1.4892139	-1.3333333	3,1666667
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Variable	Label	N	Hean	Std Dev	Hinima	Neximum
47QLES	MMG CIV PER BY REG PROC/CUR	97	6.7010309	2.0471777	1.0000000	10.0000000
47QUES	HING CIV PER BY REG PROC/REQ	97	8.2268041	1.3731439	3.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	97	1.5257732	1.6776272	-2.0000000	6.0000000
48QUES	HING HIL PER BY REG PROC/CUR	97	8.1237113	1.4948365	4.0000000	10.0000000
48QUES	HING MIL PER BY REG PROC/REQ	97	8.7216495	1.2394746	5,0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	97	0.5979381	1.2471617	-3.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	96	7.4062500	1.8097870	3.0000000	10.0000000
49QUES	EVAL MANPUR STAF MEEDS/REQ	96	8.4895833	1.2895923	4.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	96	1.0633333	1.5672078	-2.0000000	6.0000000
50ques	MANAGE LABOR RELATIONS/CUR	95	5.5263158	2.7438213	0	10.0000000
<b>SOQUES</b>	MANAGE LABOR RELATIONS/REQ	95	7.2000000	2.4564288	Ō	10.0000000
SODELTA	DELTA-NAMAGE LABOR RELATIONS	95	1.6736842	2.5700489	-7.0000000	7.0000000
51ques	MANE MULTI-CULT DIVESTY/CUR	97	7.5567010	1.8594862	2.0000000	10.0000000

51QUES	MANG MULTI-CULT DIVRSTY/REQ	97	8.2474227	1,7442222	1.0000000	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	97	0.6907216	1.6352932	-4,0000000	6.0000000
<b>529UES</b>	PROM ETHICL PRAC IN OPS/CUR	96	8.5104167	1.5148027	4.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	96	9. 1250000	1.3078709	4.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	97	0.4639175	0.5012870	0	1.0000000
ANPOLER	MANPOWER/HUMAN RES NGMT	97	8.0309278	1.7105896	3.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGHT/HRM ISSUES/C	94	7.2819149	1.5531266	3.1666667	10.0000000
ANAGR	AGGREGATE HAMPHOER MGMT/HRM ISSUES/R	94	8.3404255	1.2104964	4.1666667	10.0000000
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	94	1.0585106	1.2314835	-2.0000000	4.666667

## MANPONER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Minimm	Meximum
47ques	MNG CIV PER BY REG PROC/CUR	44	5.5454545	2.4252024	0	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	44	7.8636364	2.5932911	. 0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	44	2.3181818	3.0558577	-7.0000000	7.0000000
48ques	NWG MIL PER BY REG PROC/CUR	44	7.6136364	1.5584117	4.0000000	10.0000000
48QUES	MNG MIL PER-BY REG PROC/REQ	44	8.7727273	1.4763821	2.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	44	1.1590909	1.7776805	-5.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	44	6.9545455	1.9878064	0	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	44	8.6136364	1.6025548	0	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	44	1.6590909	1.9161879	-3.0000000	7.0000000
50ques	MANAGE LABOR RELATIONS/CUR	44	4.1590909	2.6320315	0	10.0000000
50ques	MANAGE LABOR RELATIONS/REQ	44	6.8409091	2.9722999	0	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	44	2.6818182	3.5553610	-4.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	44	7.4318182	1.7035903	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	44	8.0454545	1.9760725	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	44	0.6136364	1.5282747	-4.0000000	4.0000000
52QUES	PRON ETHICL PRAC IN OPS/CUR	44	8.2272727	1.4445348	4.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	44	9.0227273	1.2102015	5.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	44	0.4772727	0.5052578	0	1.0000000
ANPOLER	MANPOLER/HUMAN RES NORT	44	8.2045455	1.5638287	4.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MONT/HRM ISSUES/C	44	6.6553030	1.5132480	2.0000000	9.8333333
ANAGR	AGGREGATE MANPUOER MGMT/HRM ISSUES/R	44	8.1931818	1.5642746	2.6666667	10.0000000
AMDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	44	1.5378788	1.7151339	-3.1666667	4.8333333

Variable	ı Label	N	Hean	Std Dev	Hinima	Maximum			
47QUES	MNG CIV PER BY REG PROC/CUR	143	6.8181818	2.2940105	0	10.0000000			
47QUES	MMG CIV PER BY REG PROC/REQ	143	8.4265734	1.6804154	0	10.0000000			
47DELTA	DELTA-MANAGING CIV PERSONNEL	143	1.6083916	2.3013620	-6.0000000	9.0000000			
48QUES	MNG HIL PER BY REG PROC/CUR	143	7.9790210	1.6845133	5.0000000	10.0000000			
48QUES	MMG MIL PER BY REG PROC/REQ	143	8.7342657	1.3051957	5.0000000	10.0000000			
48DELTA	DELTA-MANAGING MIL PERSONNEL	143	0.7552448	1.6151431	-4.0000000	7.0000000			
49QUES	EVAL MANIPUR STAF NEEDS/CUR	142	7.4507042	1.9965011	1.0000000	10.0000000			
49QUES	EVAL MANPUR STAF NEEDS/REQ	142	8.5845070	1.3113955	4.0000000	10.0000000			
49DELTA	DELTA-EVAL NAMPOWER STAFFING MEEDS	142	1.1338028	1.9686510	-4.0000000	7.0000000			
50QUES	MANAGE LABOR RELATIONS/CUR	143	5.5664336	2.6525551	0	10.0000000			
50QUES	MANAGE LABOR RELATIONS/REQ	143	7.5384615	2.3369935	0	10.0000000			
<b>SODELTA</b>	DELTA-MANAGE LABOR RELATIONS	143	1.9720280	2.7165224	-6.0000000	8.0000000			
51QUES	HANG MILTI-CULT DIVESTY/CUR	143	7.2867133	2.0542720	2.0000000	10.0000000			
51QUES	MANG MULTI-CULT DIVRSTY/REQ	143	8.0349650	2.1767419	0	10.0000000			
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	143	0.7482517	2.1012020	-8.0000000	7.0000000			
529Æ\$	PROM ETHICL PRAC IN OPS/CUR	143	8.2867133	1.5456544	3.0000000	10.0000000			
<b>529UES</b>	PRON ETHICL PRAC IN OPS/REQ	143	8.9300699	1.5638988	0	10.0000000			
52DELTA	DELTA-PRONOTE ETHICAL PRAC IN OPS	143	0.5104895	0.5016470	0	1.0000000			
AMPOLER	NAMPOUER/HUMAN RES NGNT	143	8.2517483	1.7501249	2.00000000	10.0000000			
ANAGC	AGGREGATE MAMPONER MONT/HRM ISSUES/C	142	7.2323944	1.6679614	3.1666667	10.0000000			
ANAGR	AGGREGATE MANPHOER MONT/HRM ISSUES/R	142	8.3779343	1.3686107	3.1666667	10.0000000			
ANDELTA	AGGREGATE DELTA NAMPOLER MONT/HRM ISSU	142	1.1455399	1.5843575	-4.1666667	5.3333333			

MANPOUER MANAGEMENT/HRN 188UES MEANS AND DELTAS

------POSIT1=CPS------

Variable Label N Nean Std Dev Ninimum Maximum

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47ques	MNG CIV PER BY REG PROC/CUR	16	5.3750000	3.0956959	1.0000000	10.0000000
47ques	MNG CIV PER BY REG PROC/REQ	16	7.9375000	2.3228933	1.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	16	2.5625000	2.8511694	-2.0000000	7.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	16	7.2500000	2.1756225	3.0000000	10.0000000
48QUES	NNG MIL PER BY REG PROC/REG	16	8.0625000	1.8062392	4.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	16	0.8125000	2.2867371	-5.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	16	7.4375000	1.9311050	3.0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	16	8.5625000	1.2632630	6.0000000	10,0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	16	1.1250000	2.0289570	-2,0000000	6.0000000
50QUES	NANAGE LABOR RELATIONS/CUR	16	4.5000000	3.1411251	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	16	7.1875000	2.9033027	Õ	10.0000000
SODELTA	DELTA-MANAGE LABOR RELATIONS	16	2.6875000	2.5223997	-2.0000000	7.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	16	6.7500000	2.1134490	3.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	16	7.3750000	2.5787594	0	10,0000000
51DELTA	DELTA-MAKAGE MULTI-CULT DIVERSITY	16	0.6250000	2.9636689	-9.0000000	4.0000000
52QUES	PRON ETHICL PRAC IN OPS/CUR	16	7.6875000	1.7783419	5.0000000	10,0000000
52QUES	PRON ETHICL PRAC IN OPS/REQ	16	8.7500000	1.6931233	5.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	16	0.3125000	0.4787136	- 0.000000	1.0000000
AMPOLIER	MANPOLIER/HUMAN RES NOMT	16	8.1875000	1.7594980	5.0000000	10.0000000
ANAGE	AGGREGATE NANPOWER MONT/HRM ISSUES/C	16	6.5000000	2.0566063	3,5000000	10.0000000
ANAGR	AGGREGATEMANPWOER MGMT/HRM ISSUES/R	16	7.9791667	1.8795931	3.8333333	10.0000000
ANDELTA	AGGREGATE DELTA MANPOWER MGMT/HRM ISSU	16	1.4791667	2.0118860	-2.5000000	5.1666667

## ------POSIT1=QTHER-----

Variable	e Label	N	Hean	Std Dev	Hinimm	Kaximm
47GLES 47GLES 47DELTA 48GLES 48GLES 48DELTA 49GLES 49GLES 49DELTA	MNG CIV PER BY REG PROC/CUR MNG CIV PER BY REG PROC/REG DELTA-MANAGING CIV PERSONNEL MNG MIL PER BY REG PROC/CUR MNG MIL PER BY REG PROC/REG DELTA-MANAGING MIL PERSONNEL EVAL MANPUR STAF NEEDS/CUR EVAL MANPUR STAF NEEDS/REG DELTA-EVAL MANPOWER STAFFING MEEDS	95 95 94 95 95 95 95 95	6.0210526 7.5578947 1.5744681 7.9368421 8.3473684 0.4148936 7.2210526 8.3894737 1.1808511	2.0781485 2.3279787 2.9711493 1.5215510 1.9987678 2.2785091 1.8228978 1.7399849 2.4228428	2.0000000 0 -8.0000000 4.0000000 0 -8.0000000 3.0000000 1.0000000 -8.0000000	10.0000000 10.0000000 8.0000000 10.0000000 10.0000000 5.0000000 10.0000000 10.0000000 6.0000000
50QUES 50QUES 50QUES 51QUES 51QUES 51DELTA 52QUES 52QUES 52QUES 52QUES AMPONIER ANAGC ANAGR AMPELTA	MANAGE LABOR RELATIONS/CUR MANAGE LABOR RELATIONS/REQ DELTA-MANAGE LABOR RELATIONS MANG NULTI-CULT DIVRSTY/CUR MANG NULTI-CULT DIVRSTY/REQ DELTA-MANAGE MULTI-CULT DIVERSITY PROM ETHICL PRAC IN OPS/CUR PROM ETHICL PRAC IN OPS/REQ DELTA-PROMOTE ETHICAL PRAC IN OPS MANPOWER/NUMAN RES NGMT AGGREGATEMANPOWER NGMT/HRM ISSUES/C AGGREGATEMANPOWER NGMT/HRM ISSUES/R AGGREGATE DELTA MANPOWER NGMT/HRM ISSUE	95 95 95 95 95 95 95 95 95 95 95 95 95 9	4.5578947 6.6421053 2.1595745 7.2842105 7.8421053 0.5744681 8.4526316 8.9368421 0.4375000 8.1979167 6.9122807 7.9526316 1.0656028	2.5794432 2.9460243 3.5235100 1.8630891 2.0489530 2.4951108 1.4274544 1.8554722 0.4986825 1.6066951 1.3405924 1.7908790 2.1227586	-7.0000000 3.0000000 0 -9.0000000 4.0000000 0 0 2.0000000 3.0000000 1.0000000	10.0000000 10.0000000 9.0000000 10.0000000 6.0000000 10.0000000 10.0000000 1.0000000 10.0000000 10.0000000 6.1666667

## MANPOWER MANAGEMENT/HRM ISSUES NEARS AND DELTAS

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Variable	Lebel	N	Mean	Std Dev	Hinima	Meximum
47QUES	MNG CIV PER BY REG PROC/CUR	72	6.888889	1.8881063	2.0000000	10.0000000
47QUES	MIG CIV PER BY REG PROC/REQ	72	8.3194444	1.3089765	5.0000000	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	72	1.4305556	2.1677949	-4.0000000	8.0000000
48QUES	MIG MIL PER BY REG PROC/CUR	72	8.055556	1.3828822	5.0000000	10.0000000
48QUES	MNG MIL PER BY REG PROC/REQ	72	8.6944444	1.2060749	5.0000000	10.0000000
480ELTA	DELTA-MANAGING MIL PERSONNEL	72	0.6388889	1.6640825	-5.0000000	4.0000000
49QUES	EVAL NAMPUR STAF NEEDS/CUR	72	7.3750000	1.7477350	3.0000000	10,0000000
49QUES	EVAL MANPHR STAF MEEDS/REQ	72	8.3472222	1.3443646	4.0000000	10.0000000
490ELTA	DELTA-EVAL MANPOWER STAFFING MEEDS	72	0.9722222	1.9060484	-4.0000000	5.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	72	5.1805556	2.5025417	0	10.0000000
<b>SOQUES</b>	MANAGE LABOR RELATIONS/REQ	72	7.1805556	2.1580272	0	10.0000000
SODELTA	DELTA-MANAGE LABOR RELATIONS	72	2.0000000	2.5342721	-3.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVESTY/CUR	72	7.6527778	1.6286149	3.0000000	10.0000000
51ques	MANG MULTI-CULT DIVESTY/REQ	72	8.3611111	1.5226511	2.0000000	10.0000000

51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	72	0.7083333	1.7315425	-4.0000000	6.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	72	8.4722222	1.5288053	3.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	72	9.1944444	1.2176968	5.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	72	0.4583333	0.5017575	0	1.0000000
ANPOWER	NANPOWER/HUMAN RES MGMT	72	8.2500000	1.3609235	4.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGMT/HRM ISSUES/C	72	7.2708333	1.3953975	3.6666667	9.8333333
ANAGR	AGGREGATE MANPHOER MGMT/HRM ISSUES/R	72	8.3495370	1.1168645	5.0000000	10.0000000
ANDELTA	AGGREGATE DELTA MANPOWER NGMT/HRM ISSU	72	1.0787037	1.5257242	-3.8333333	5.1666667

#### COMMUNICATIONS ISSUES MEANS AND DELTAS

ariable	Label	*	Hean	Std Dev	Minimm	Maximum
53QUES	WRITING EFFECTIVELY/CUR	8	8.1250000	1.6420806	6.0000000	10.0000000
53QUES	WRITING EFFECTIVELY/REQ	8	9.6250000	0.5175492	9.0000000	10.0000000
530ELTA	DELTA-WRITING EFFECTIVELY	8	1.5000000	1.4142136	0	3.0000000
54 <b>9UE</b> \$	POS & NEG FEEDBACK/CUR	8	8.0000000	1.0690450	6.0000000	9.0000000
54QUES	POS & NEG FEEDBACK/REQ	8	9.3750000	0.7440238	8.0000000	10.0000000
54DELTA	DELTA-POS & NEG FEEDBACK	8	1.3750000	1.3024702	-1.0000000	3.0000000
55ques	DELVR EFF ORAL PRES/CUR	8	7.5000000	1.9272482	4.0000000	9.0000000
55ques	DELVR EFF ORAL PRES/REQ	8	8.6250000	1.5059406	6.0000000	10.0000000
55DELTA	DELTA-DELV EFF ORAL PRESENTATION	8	1.1250000	1.3562027	0	4.0000000
56QUES	LISTENING EFFECTIVELY/CUR	8	7.6250000	1.0606602	5.0000000	8.0000000
56QUES	LISTENING EFFECTIVELY/REQ	8	9.6250000	0.5175492	9.0000000	10.0000000
56DELTA	DELTA-LISTENING EFFECTIVELY	8	2.0000000	1.3093073	1.0000000	5.0000000
57aues	BLD WORK & SUPRT RELTN/CUR	8	6.8750000	2.2320714	3.0000000	9.0000000
57ques	BLD WORK & SUPRT RELTN/REQ	8	9.3750000	0.7440238	8.0000000	10.0000000
57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	8	2.5000000	2.5071327	0	7.0000000
58QUES	REP ORGN TO EXTRNL GRP/CUR	8	8.7500000	0.7071068	8.0000000	10.0000000
5 <b>8</b> QUES	REP ORGN TO EXTRNL GRP/REQ	8	9.2500000	1.1649647	7.0000000	10.0000000
58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	8	0.5000000	1.1952286	-1.0000000	2.0000000
59QUES	CLINATE OF OPEN CONN/CUR	8	7.7500000	0.8864053	6.0000000	9.0000000
59QUES	CLIMATE OF OPEN COMM/REQ	8	9.3750000	1.0606602	7.0000000	10.0000000
59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	8	1.6250000	1.5979898	-1.0000000	4.0000000
60ques	CONDUCT MEETINGS EFF/CUR	8	8.3750000	0.9161254	7.0000000	10.0000000
60QUES	CONDUCT MEETINGS EFF/REQ	8	9.3750000	0.9161254	8.0000000	10.0000000
60DELTA	DELTA-CONDUCT MEETINGS EFFECTIVELY	8	1.0000000	1.1952286	0	3.0000000
	COMMUNICATION	8	9.1250000	0.9910312	7.0000000	10.0000000
ONAGC	AGGREGATECOMMUNICATIONS/C	8	7.8750000	0.7647362	6.6250000	8.8750000
ONAGR	AGGREGATECOMMUNICATIONS/R	8	9.3281250	0.6645941	8.0000000	10.0000000
OMDELTA	AGGREGATE DELTACOMMUNICATIONS	8	1.4531250	1,1532901	-0.1250000	2.7500000

	POSIT1=CO					
Variable	Label	N	Mean	Std Dev	Kinimm	Maximum
					/ ^^^^	40.00000
C53QUES	WRITING EFFECTIVELY/CUR	97	8.5979381	1.3667159	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	97	9.1443299	1.0991445	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	97	0.5463918	1.3151411	-3.0000000	4.0000000
C54QUES	POS & NEG FEEDBACK/CUR	97	8.2989691	1.4660388	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	97	9.2680412	1.0258682	5.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	97	0. <del>969</del> 0722	1.2946493	-2.0000000	6.0000000
C55QUES	DELVR EFF ORAL PRES/GUR	97	8.0103093	1.5240765	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	97	9.1752577	1.0607614	5.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	97	1.1649485	1.5790320	-3.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	97	8.2680412	1.5035753	4.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	97	9.4020619	0.9753183	6.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	97	1.1340206	1.3816420	-1,0000000	5,0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	97	7.9690722	1,4822112	4.0000000	10,0000000
R57QUES	BLD WORK & SUPRT RELTM/REQ	97	8.9793814	1.0799246	5.0000000	10.0000000
057DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	97	1.0103093	1.5645476	-3.0000000	6.0000000
C58QUES	REP ORGIN TO EXTRIL GRP/CLR	97	8.1340206	1.5453483	4.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	97	8.9278351	1.2437127	3,0000000	10,0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	97	0.7938144	1.3458125	-2,0000000	5.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	97	8.8865979	1.2406004	6.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	97	9.3814433	0.9513510	6.0000000	10,0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	97	0.4948454	1.0320258	-2.0000000	4,0000000
C60QUES	COMDUCT NEETINGS EFF/CUR	97	8.1134021	1.5198430	4.000000	10.0000000
R60QUES		97	9.1237113	0.9616836	6.0000000	10.0000000
ROUNDE &	CONDUCT MEETINGS EFF/REQ	y/	7.123/113	0.70 I0030	0.000000	10.000000

<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	97	1.0103093	1.4178538	-3.0000000	6.0000000
COMM	COMMUNICATION	97	8.9381443	1.8530068	1.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	97	8.2847938	1.1179965	5.1250000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	97	9.1752577	0.8601152	5.8750000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	97	0.8904639	1.0372706	-1.2500000	4.7500000

#### COMMUNICATIONS ISSUES NEAMS AND DELTAS

	POSIT1=DH		*********			
Variable	Label	N	Hean	Std Dev	Hinima	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	44	8.3409091	1.2378372	5.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	44	9.0681818	1.3011216	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	44	0.7272727	1.6616556	-5.0000000	4.0000000
C54QUES	POS & NEG FEEDBACK/CUR	44	7.7954545	1.6222228	3.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	44	9.0909091	1.1374836	5.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	44	1.2954545	2.0182832	-5.0000000	7.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	44	8.0000000	1.5551864	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	44	9.1590909	1.0771017	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	44	1.1590909	1.6836171	-4.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	44	8.2045455	1.8373331	1.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	44	9.2954545	0.9296047	6.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	44	1.0909091	1.9978847	-2.0000000	9.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	44	7.5909091	2.1708232	1.0000000	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	44	8.7272727	1.3701746	5.0000000	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	44	1.1363636	2.2473851	-4.0000000	7.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	44	7.3863636	2.4132956	1.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	44	8.3636364	2.1790857	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	44	0.9772727	2.3673028	-4.0000000	7.0000000
C59QLES	CLIMATE OF OPEN CONN/CUR	44	8.4090909	1.4194362	5.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	44	9.2272727	1.0535353	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	44	0.8181818	1.6033791	-4.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	44	8.0227273	1.3891379	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	44	9.1363636	1.0474978	6.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	44	1.1136364	1.5584117	-3.0000000	5.0000000
COMM	COMMUNICATION	44	8.9318182	1.3876151	5.0000000	10.0000000
COMAGE	AGGREGATE COMMUNICATIONS/C	44	7.9687500	1.3149202	4.7500000	10.0000000
COMAGR	AGGREGATE COMPLINICATIONS/R	44	9.0085227	1.0030469	5.2500000	10.0000000
CONDELTA	AGGREGATE DELTACOMMUNICATIONS	44	1.0397727	1.4494317	-3.7500000	4.1250000

 ***********	POSIT1=DIR	

Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	143	8.4335664	1.3868570	3.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	143	9.3076923	0.9585109	5.0000000	10.0000000
Q530ELTA	DELTA-WRITING EFFECTIVELY	143	0.8741259	1.3419931	-3.0000000	7.0000000
C54QUES	POS & NEG FEEDBACK/CUR	143	8.2867133	1.3922440	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	143	9.1048951	1.2317015	0	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	143	0.8181818	1.5950468	-10.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	143	8.2027972	1.4070218	4.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	143	9.0839161	1.0973496	4.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	143	0.8811189	1.5943983	-3.0000000	6.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	143	8.3496503	1.5621344	3.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	143	9.3146853	0.8992922	7.0000000	10.000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	143	0.9650350	1.6290176	-3.0000000	7.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	142	7.5563380	1.8585614	3.0000000	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	142	8.6549296	1.5530605	2.0000000	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	142	1.0985915	1.9653374	-4.0000000	6.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	143	7.6993007	1.9174329	2.0000000	10.0000000
R58QUES	REP ORGN TO EXTRIL GRP/REQ	143	8.5244755	1.6480128	3.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	143	0.8251748	1.8435830	-5.0000000	6.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	143	8.4895105	1.2496035	5.0000000	10.0000000
R59QLES	CLIMATE OF OPEN COMM/REQ	143	9.1118881	1.0421058	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	143	0.6223776	1.1371090	-2,0000000	3.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	142	8.1056338	1.4227520	5.0000000	10.0000000
R60QUES	CONDUCT NEETINGS EFF/REQ	143	8.9660140	1.1382344	4.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	142	0.8802817	1.4463571	-4.0000000	5.0000000
COMM	COMMICATION	143	8.5944056	2.1004284	1.0000000	10.0000000
COMAGC	AGGREGATECOMMUNICATIONS/C	141	8.1542553	1.1593600	5.2500000	10.0000000

COMAGR AGGREGATE -- COMMUNICATIONS/R 142 9.0123239 0.9504933 5.6250000 10.0000000 COMDELTA AGGREGATE DELTA--COMMUNICATIONS 141 0.8546099 1.1509530 -2.0000000 3.3750000

## COMMUNICATIONS ISSUES MEANS AND DELTAS

	POSIT1=OPS					
Variable	Label	N	Hean	Std Dev	Mini <b>m.m</b>	Haximum
C53QUES	WRITING EFFECTIVELY/CUR	16	8.3125000	1.3524669	5.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	16	9.1875000	0.8341663	8.0000000	10.0000000
953DELTA	DÉLTA-WRITING EFFECTIVELY	16	0.8750000	1.3102163	0	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	16	8.4375000	1.2632630	6.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	16	9.1875000	0.8341663	8.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	16	0.7500000	1.0000000	-1.0000000	2.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	16	7.9375000	1.3889444	5.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	16	8.7500000	1.0645813	6.0000000	10.0000000
Q55DELTA	DELTA-DELY EFF ORAL PRESENTATION	16	0.8125000	0.9810708	-1.0000000	2.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	16	8.2500000	1.5705625	6.0000000	10.9000000
R56QUES	LISTENING EFFECTIVELY/REQ	16	9.1875000	1.7969682	3.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	16	0.9375000	2.1437895	-4.0000000	4.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	16	8.0000000	1.4605935	5.0000000	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	16	9.0625000	0.9287088	8.0000000	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	16	1.0625000	1.1814539	-1.0000000	3.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	16	7.3125000	2.1515498	4.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	16	8.2500000	1.9148542	4.0000000	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	16	0.9375000	1.5692355	-1.0000000	4.0000000
C59QUES	CLIMATE OF OPEN CONN/CUR	16	8.3125000	1.4476993	5.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	16	9.0625000	1.4818344	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	16	0.7500000	0.9309493	0	2.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	16	7.5625000	1.3647344	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	16	8.0625000	1.9482898	3.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	16	0.5000000	1.3165612	-3.0000000	2.0000000
COMM	COMMUNICATION	16	8.7500000	1.8797163	3.0000000	10.0000000
COMAGC	AGGREGATE COMMUNICATIONS/C	16	8.0156250	1.0437063	6.3750000	10.0000000
COMAGR	AGGREGATE COMMUNICATIONS/R	16	8.8437500	1.0892467	5.8750000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	16	0.8281250	0.9000868	-0.7500000	3.0000000

	POSIT1=OTHER					
Variable	Label	H	Nean	Std Dev	Minimum	Haximum
C53QUES	WRITING EFFECTIVELY/CUR	95	8.5368421	1.2531707	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	95	9.2000000	0.9957356	5.0000000	10.0000000
<b>Q53DELTA</b>	DELTA-WRITING EFFECTIVELY	94	0.6702128	1.4546056	-3.0000000	5.0000000
C54QUES	POS & NEG FEEDBACK/CUR	95	8.1368421	1.2932766	5.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	95	9.0631579	1.1467858	5.0000000	10.0000000
<b>Q54DELTA</b>	DELTA-POS & NEG FEEDBACK	94	0.9361702	1.6383083	-3.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	95	8.0000000	1.4731642	4.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	95	9.0000000	1.1108747	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	94	1.0106383	1.5691562	-2.0000000	6.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	95	8.3789474	1.3541029	5.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	95	9.3157895	0.9369843	5.0000000	10.0000000
9560ELTA	DELTA-LISTENING EFFECTIVELY	94	0.9468085	1.4837255	-2.0000000	5.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	95	7.5789474	2.0451237	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	95	8.8105263	1.4164290	0	10.0000000
<b>Q57DELTA</b>	DELTA-BUILD WORKING & SUPPORT RELAT	94	1.2446809	1.6440585	-2.0000000	9.0000000
C58QUES	REP ORGIN TO EXTRILL GRP/CUR	95	7.6631579	1.8137215	1.0000000	10.0000000
R58QUES	REP ORGN TO EXTRIL GRP/REQ	95	8.5263158	1.5077255	0	10.0000000
<b>Q58DELTA</b>	DELTA-REPRESENT ORG TO EXTERNAL GRPS	94	0.8723404	1.7733635	-6.0000000	6.0000000
C59QUES	CLIMATE OF OPEN CONN/CUR	95	8.6105263	1.3706245	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	95	9.2842105	0.9186387	6.0000000	10.0000000
<b>Q59DELTA</b>	DELTA-CLIMATE OF OPEN COMMUNICATIONS	94	0.6808511	1.2288010	-2.0000000	4.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	95	8.0842105	1.3421415	4.0000000	10.0000000
R60QUES	CONDUCT MEETINGS EFF/REQ	95	9.0105263	1.2504870	2.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT NEETINGS EFFECTIVELY	94	0.9361702	1.6184986	-7.0000000	5.0000000
CONS	COMMUNICATION	96	8.8854167	1.6343020	3.0000000	10.0000000
CONVACC	AGGREGATE CONNUNICATIONS/C	95	8.1236842	1.1470207	4.7500000	10.0000000
CONAGR	AGGREGATE COMMUNICATIONS/R	95	9.0263158	0.8416705	6.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	94	0.9122340	1.1782969	-1.8750000	5.0000000

## COMMUNICATIONS ISSUES NEAMS AND DELTAS

1536UES   WRITING EFFECTIVELY/CUR   72   8.4027778	1.2633481 0.9072823 1.2993769 1.3053849 0.8464923 1.2368241 1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010 0.8916233	5.0000000 7.0000000 7.0000000 5.0000000 7.0000000 7.0000000 7.0000000 7.0000000 7.0000000 7.0000000 7.0000000 0 5.0000000 0 5.0000000 0 0 -3.0000000 0 -3.0000000 7.0000000 7.0000000	10.0000 10.0000 4.0000 10.0000 4.0000 10.0000 10.0000 10.0000 10.0000 10.0000 10.0000 10.0000
SSALEX	0.9072823 1.2993769 1.3053849 0.8464923 1.2368241 1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-2.0000000 5.0000000 7.0000000 -2.0000000 3.0000000 7.0000000 -2.0000000 7.0000000 -2.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000 7.0000000	4.00000 10.00000 4.00000 10.00000 10.00000 10.00000 5.00000 10.00000 10.00000 10.00000 10.00000 10.00000
MAGUES   POS & NEG FEEDBACK/CUR   72   8.2361111	1.3053849 0.8464923 1.2368241 1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	5.0000000 7.0000000 -2.0000000 3.0000000 7.0000000 -2.0000000 -2.0000000 -2.0000000 -2.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000	10.0000 10.0000 4.0000 10.0000 7.0000 10.0000 10.0000 10.0000 10.0000 10.0000 10.0000
MAGUES   POS & NEG FEEDBACK/CUR   72   8.2361111	0.8464923 1.2368241 1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	7.0000000 -2.0000000 3.0000000 7.0000000 -2.0000000 -2.0000000 -2.0000000 -3.0000000 -3.0000000 4.0000000 7.0000000	10.0000 4.0000 10.0000 7.0000 10.0000 10.0000 10.0000 10.0000 10.0000 10.0000
ADELTA DÉLTA-POS & NEG FEEDBACK   72   1.1388889	1.2368241 1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-2.0000000 3.0000000 7.0000000 -2.0000000 5.0000000 -2.0000000 -2.0000000 -3.0000000 -3.0000000 4.0000000 7.0000000	4.00000 10.00000 7.00000 10.00000 10.00000 5.00000 10.00000 10.00000 10.00000 10.00000
SGUES   DELVR EFF GRAL PRES/REQ   72   7.9722222	1.5741953 1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	3.0000000 7.0000000 -2.0000000 5.0000000 -2.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000	10.00000 10.00000 7.00000 10.00000 5.00000 10.00000 5.00000 10.00000 10.00000
SOUES DELVE FF GRAL PRES/REQ 72 9.1111111  SOELTA DELTA-DELV EFF GRAL PRESENTATION 72 1.1388899  6GUES LISTENING EFFECTIVELY/REQ 72 9.4722222  6GUES LISTENING EFFECTIVELY/REQ 72 9.4722222  6GUES LISTENING EFFECTIVELY/REQ 72 9.4722222  6GUES BLD WORK & SUPRT RELTN/CUR 72 1.2916667  7GUES BLD WORK & SUPRT RELTN/CUR 72 7.3750000  7GUES BLD WORK & SUPRT RELTN/CUR 72 7.3750000  7GUES BLD WORK & SUPRT RELTN/REQ 72 8.8194444  8GUES REP ORGH TO EXTRIL GRP/CUR 72 7.3194444  8GUES REP ORGH TO EXTRIL GRP/CUR 72 7.3194444  8GUES REP ORGH TO EXTRIL GRP/CUR 72 8.5694444  8GUES REP ORGH TO EXTRIL GRP/REQ 72 8.5694444  8GUES CLIMATE OF OPEN COMM/CUR 72 8.6527778  9GUES CLIMATE OF OPEN COMM/CUR 72 8.6527778  9GUES CLIMATE OF OPEN COMM/REQ 72 9.5000000  9GUES CONDUCT MEETINGS EFF/CUR 72 9.5000000  9GUES CONDUCT MEETINGS EFF/CUR 72 9.2777778  0GUES CONDUCT MEETINGS EFF/FREQ 72 9.2777778  0GUES CONDUCT MEETINGS EFF/FREQ 72 9.2777778  0GUES COMBUST MEETINGS EFF/FREQ 72 9.2777778  0GUES COMBUST MEETINGS EFF/CUR 72 1.1388889  0GUES MAGC AGGREGATE—COMMUNICATIONS/C 72 8.0347222  MAGC AGGREGATE—COMMUNICATIONS/C 72 8.0347222  MAGC AGGREGATE—COMMUNICATIONS/C 72 9.1753472  11046250  FINANCIAL MANAGEMENT MEAMS AND DEI  11046250  11046250  FINANCIAL MANAGEMENT MEAMS AND DEI  11046250  FINANCIAL MANAGEMENT MEAMS AND DEI  11046250  110462	1.0421478 1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	7.0000000 -2.0000000 5.0000000 7.0000000 -2.0000000 -3.0000000 0 0 -3.0000000 4.0000000 7.0000000	10.00000 7.00000 10.00000 5.00000 10.00000 10.00000 10.00000 10.00000
SOELTA DELTA-DELY EFF ORAL PRESENTATION   72   1.1388889	1.8637049 1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.680425 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-2.0000000 5.0000000 7.0000000 -2.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000	7.0000 10.0000 10.0000 5.0000 10.0000 5.0000 10.0000
GAUES LISTENING EFFECTIVELY/CUR 72 9.4722222 60ELTA DELTA-LISTENING EFFECTIVELY/REG 72 9.4722222 60ELTA DELTA-LISTENING EFFECTIVELY 72 1.2916667 70LIES BLD WORK & SUPRT RELTH/REG 72 7.3750000 70LIES BLD WORK & SUPRT RELTH/REG 72 8.8194444 70ELTA BUILD WORKING & SUPPORT RELAT 72 1.4444444 80LES REP ORGN TO EXTRAL GRP/CUR 72 7.3194444 80LES REP ORGN TO EXTRAL GRP/CUR 72 8.5694444 80ELTA DELTA-BUILD WORKING & SUPPORT RELAT 72 1.2500000 90LES REP ORGN TO EXTRAL GRP/REG 72 8.5694444 80ELTA DELTA-REPRESENT ORG TO EXTERNAL GRPS 72 1.2500000 90LES CLIMATE OF OPEN COMM/CUR 72 8.6527778 90LES CLIMATE OF OPEN COMM/REG 72 9.5000000 90LETA DELTA-CLIMATE OF OPEN COMMINICATIONS 72 0.8472222 00LUES CONDUCT MEETINGS EFF/CUR 72 8.1368889 00LES CONDUCT MEETINGS EFF/REG 72 9.2777778 00LETA DELTA-CONDUCT MEETINGS EFFCTIVELY 72 1.1388889 NN COMMINICATION 72 8.8472222 MAGR AGGREGATECOMMUNICATIONS/C 72 8.03472222 MAGR AGGREGATECOMMUNICATIONS/C 72 8.03472222 MAGR AGGREGATECOMMUNICATIONS/R 72 9.1753472 MOELTA AGGREGATE DELTACONMUNICATIONS 72 1.1406250  FINANCIAL MANAGEMENT MEANS AND DEI 10ULES INTERP FINAN STATEMATS/CUR 245 7.4244898 11DELTA DELTA-INTERP FINAN STATEMATS/CUR 245 7.4244898 11DELTA DELTA-INTERP FINAN STATEMATS/CUR 246 6.4715447 22ULES RECOG FUNDING SOURCES/CUR 246 6.4715447 23ULES RECOG FUNDING SOURCES/CUR 246 8.0447154 23ULES RECOG FUNDING SOURCES/CUR 246 8.4447154 23ULES RECOG FUNDING SOURCES/CUR 246 8.44715447 24ULES RECOG FUNDING SOURCES/CUR 246 8.44715447 24ULES RECOG FUNDING SURCES/CUR 246 8.4647154 25DELTA DELTA-RECOURCE MONT ADV & DRAMBACKS 242 1.8677686 25DELTA DELTA-HAX BEH FROM REIMBR/CUR 243 7.1735557 26ULES MAN BEH FROM REIMBR/CUR 243 7.33045267 25ULES RECOG FUNDING SURCES/CUR 246 6.5894309 26ULES MAN BEH FROM REIMBR/CUR 246 7.2967480 25DELTA DELTA-HAX BEH FROM REIMBR/CUR 246 7.2967480 25DELTA DELTA-COST/BENETI SYS/REG 246 7.5879393 26ULES WORK W/PROCURDINT SYS/RE	1.3356055 0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	5.0000000 7.0000000 -2.0000000 6 5.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000	10.00000 10.00000 5.00000 10.00000 5.00000 10.00000 10.00000
GOUES LISTENING EFFECTIVELY/REQ  GOELTA DELTA-LISTENING EFFECTIVELY  72 1.2916667  770LES BLD WORK & SUPRIT RELTIN/CUR  72 7.3750000  70LIES BLD WORK & SUPRIT RELTIN/REQ  72 8.8194444  70ELTA DELTA-BUILD WORKING & SUPPORT RELAT  72 1.4444444  80LIES REP ORGN TO EXTRIL GRP/CUR  72 8.5694444  80LIES REP ORGN TO EXTRIL GRP/REQ  72 8.5694444  80LIES REP ORGN TO EXTRIL GRP/CUR  72 8.6527778  90LIES CLIMATE OF OPEN COMM/CUR  73 9.5000000  90ELTA DELTA-CLIMATE OF OPEN COMMINICATIONS  74 9.5000000  90ELTA DELTA-CLIMATE OF OPEN COMMINICATIONS  75 8.1388889  00LIES COMDUCT MEETINGS EFF/CUR  76 8.1388889  00LIES COMDUCT MEETINGS EFF/CUR  17 9.2777778  00LIES COMDUCT MEETINGS EFF/CUR  18 8.8472222  00LIES COMMUNICATION  17 8.8472222  00LIES AGGREGATE -COMMUNICATIONS/C  18 8.8472222  00LIES AGGREGATE DELTACOMMUNICATIONS/C  18 8.8472222  00LIES INTERP FINAN STATEMNTS/CUR  18 10LIES INTERP FINAN STATEMNTS/CUR  19 1753472  10LIES INTERP FINAN STATEMNTS/CUR  246 6.4715447  20LIES RECOG FUNDING SOUNCES/CUR  246 6.2439024  30LIES EVAL OPER & CAP BUDGETS/CUR  246 1.5731707  30LIES EVAL OPER & CAP BUDGETS/CUR  246 1.5731707  30LIES RES MINT ADV & DRIMBK/CUR  247 1.735337  40LIES RES MINT ADV & DRIMBK/CUR  248 1.3807243  50LITA DELTA-LEVAL OPER & CAP BUDGETS  440LIES RES MINT ADV & DRIMBK/CUR  249 1.56007337  40LIES MAX BEN FRON REIMBR/CUR  240 4.7125000  50LITA DELTA-LEVAL OPER & CAP BUDGETS  446 1.573666  50LITA DELTA-LEVAL OPER & CAP BUDGETS  446 1.5736766  50LITA DELTA-LEVAL OPER & CAP BUDGETS  446 1.573637  40LIES RES MINT ADV & DRIMBK/CUR  30LIES RES MINT ADV & DRIMBK/CUR  30L	0.8553431 1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	7.000000 -2.000000 6 5.000000 -3.000000 0 0 -3.000000 4.000000 7.000000	10.0000 5.0000 10.0000 10.0000 5.0000 10.0000
### SOURCE SUPER FROM SUPER RELTH/CUR	1.5146003 1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-2.0000000 5.0000000 -3.0000000 0 -3.0000000 4.0000000 7.0000000	5.0000 10.0000 10.0000 5.0000 10.0000
TQUES BLD WORK & SUPRT RELTN/CUR 72 7.3750000 TQUES BLD WORK & SUPRT RELTN/CUR 72 8.8794444 TOELTA DELTA-BUILD WORKING & SUPPORT RELAT 72 1.4444444 SQUES REP ORGN TO EXTRIL GRP/CUR 72 7.3794444 SQUES REP ORGN TO EXTRIL GRP/CUR 72 7.3794444 SQUES REP ORGN TO EXTRIL GRP/REQ 72 8.5694444 SQUES REP ORGN TO EXTRIL GRP/REQ 72 1.2500000 SQUES CLIMATE OF OPEN COMM/CUR 72 8.6527778 SQUES COMDUCT MEETINGS EFF/CUR 72 8.1388889 SQUES COMDUCT MEETINGS EFF/CUR 72 8.1388889 SQUES COMDUCT MEETINGS EFF/CUR 72 8.1388889 SM COMPUNICATION MAGC AGGREGATECOMMUNICATIONS/C 72 8.0347222 MAGC AGGREGATECOMMUNICATIONS/C 72 8.0347222 MAGC AGGREGATECOMMUNICATIONS/C 72 8.0347222 MAGC AGGREGATECOMMUNICATIONS/R 72 9.1753472 MAGC AGGREGATECOMMUNICATIONS/R 72 9.1753472 MAGC AGGREGATE DELTACOMMUNICATIONS 72 1.1406250  FIMANCIAL MANAGEMENT MEANS AND DELTA DELTA-INTERP FINAN STATEMITS/CUR 245 7.4246898 SQUES RECOG FUNDING SOURCES/CUR 246 6.4715447 SQUES RECOG FUNDING SOURCES/CUR 246 8.0447154 SQUES RECOG FUNDING SOURCES/CUR 246 6.4715447 SQUES RECOG FUNDING SOURCES/CUR 246 8.0447154 SQUES RECOG FUNDING SOURCES/CUR 246 1.5731707 SQUES EVAL OPER & CAP BUDGETS/CUR 246 1.5731707 SQUES EVAL OPER & CAP BUDGETS/CUR 246 7.6341463 SQUES RES MORT ADV & DRAMBL/CUR 243 1.300439 AGUES RES MORT ADV & DRAMBL/CUR 246 1.300639 AGUES WAX BEN FROM REINBR/REQ 239 6.3347230 SOELTA DELTA-HAX BEN FROM REINBR/CUR 246 1.5325203 FOULTA DELTA-HAX BEN FROM REINBR/CUR 246 1.5325203 FOULES COST-BENFT AMAL TECH/CUR 246 1.5370732 IMAGC AGGREGATEFINANCIAL/C 239 5.6927675	1.7796779 1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	0 5.0000000 -3.0000000 0 0 -3.0000000 4.0000000 7.0000000	10.0000 10.0000 5.0000 10.0000
TOUES   BLD MORK & SUPRT RELTH/REQ   72   8.8194444	1.2140769 1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	5.0000000 -3.0000000 0 0 -3.0000000 4.0000000 7.0000000	10.0000 5.0000 10.0000 10.0000
TOELTA   DELTA-BUILD   MORKING & SUPPORT RELAT   72   1.4444444	1.7911275 2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-3.0000000 0 0 -3.0000000 4.0000000 7.0000000	5.0000 10.0000 10.0000
SQUES   REP ORGN TO EXTRIL GRP/CJR   72   7.3194444	2.0680425 1.6769052 1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	0 0 -3.0000000 4.0000000 7.0000000	10.0000
SQUES REP ORGH TO EXTRIL GRP/REQ 72 8.5694444  SDELTA DELTA-REPRESENT ORG TO EXTERNAL GRPS 72 1.2500000  SQUES CLIMATE OF OPEN COMM/CIR 72 8.6527778  SQUES CLIMATE OF OPEN COMM/REQ 72 9.5000000  SOULTA DELTA-CLIMATE OF OPEN COMM/REQ 72 9.5000000  SOULTA DELTA-CLIMATE OF OPEN COMMINICATIONS 72 0.8472222  OGUES COMDUCT MEETINGS EFF/CIR 72 8.1388889  OQUES CONDUCT MEETINGS EFF/REQ 72 9.2777778  ODELTA DELTA-CONDUCT MEETINGS EFFECTIVELY 72 1.1388889  MC COMMUNICATION 72 8.8472222  MAGC AGGREGATECOMMUNICATIONS/C 72 8.03472222  MAGR AGGREGATECOMMUNICATIONS/C 72 8.0347222  MAGR AGGREGATE DELTACOMMUNICATIONS 72 9.1753472  MOELTA AGGREGATE DELTACOMMUNICATIONS 72 1.1406250  FINANCIAL MANAGEMENT MEANS AND DEL  ACTION MAGE MARKED M	1.9482748 1.3125582 0.7872219 1.3391160 1.4661010	-3.0000000 4.0000000 7.0000000	
SOELTA DELTA-REPRESENT ORG TO EXTERNAL GRPS   72   1.2500000	1.3125582 0.7872219 1.3391160 1.4661010	4.0000000 7.0000000	
POURS   CLIMATE OF OPEN COMM/REQ   72   9.5000000	0.7872219 1.3391160 1.4661010	7.0000000	8.0000
SQUES   CLIMATE OF OPEN COMM/REQ   72   9.5000000	1.3391160 1.4661010		10.0000
OQUES CONDUCT MEETINGS EFF/CUR 72 8.1388889 OQUES CONDUCT MEETINGS EFF/REG 72 9.2777778 DOELTA DELTA-CONDUCT MEETINGS EFF/REG 72 9.2777778 NN COMMUNICATION 72 8.8472222 MAGC AGGREGATECOMMUNICATIONS/C 72 8.0347222 MAGC AGGREGATECOMMUNICATIONS/C 72 9.1753472 MAGC AGGREGATE-COMMUNICATIONS/R 72 9.1753472 MOELTA AGGREGATE DELTACOMMUNICATIONS 72 1.1406250  FINANCIAL MANAGEMENT MEANS AND DEI  FINANCIAL MANAGEMENT MEANS AND DEI  HONCHOT=CO/XO  ***AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***FINANCIAL MANAGEMENT MEANS AND DEI  ***AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***FINANCIAL MANAGEMENT MEANS AND DEI  **AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***AGREGATE DELTACOMMUNICATIONS 72 1.1406250  ***AGREGATE DELTAINTERP FINAN STATEMNTS 245 1.5450820  **AGUES INTERP FINAN STATEMNTS/CUR 245 7.4244898  ***IDELTA DELTA-INTERP FINAN STATEMNTS 244 1.5450820  **ZOULES RECOG FINDING SOURCES/CUR 246 6.4715447  **ZOULES RECOG FINDING SOURCES/CUR 246 6.4715447  **ZOULES RECOG FINDING SOURCES/CUR 246 6.2439024  **ZOULES EVAL OPER & CAP BUDGETS/CUR 246 6.2439024  **ZOULES EVAL OPER & CAP BUDGETS/CUR 246 6.2439024  **ZOULES EVAL OPER & CAP BUDGETS/CUR 246 7.6341463  **ZOULES EVAL OPER & CAP BUDGETS/CUR 246 7.6341463  **ZOULES EVAL OPER & CAP BUDGETS/CUR 246 7.6341463  **ZOULES RES MGNT ADV & DRUBK/CUR 243 5.3045267  **ZOULES RES MGNT ADV & DRUBK/CUR 243 5.3045267  **ZOULES RES MGNT ADV & DRUBK/CUR 245 7.1735537  **ZOULES RES MGNT ADV & DRUBK/CUR 246 7.3947280  **ZOULES MAX BEN FRON REIMBR/CUR 239 1.6108787  **ZOULES COST-BENFT ANAL TECH/REQ 246 7.2967480  **ZOULES COST-BENFT ANAL TECH/REQ 246 7.2967480  **ZOULES COST-BENFT ANAL TECH/REQ 246 7.8495935  **ZOULES COST-BENFT ANAL TECH/REQ 246 7.8495935  **ZOULES COST-BENFT ANAL	1.4661010		10.0000
DOUES   CONDUCT MEETINGS EFF/REQ   72   9.2777778		-2.0000000	5.0000
DELTA DELTA-CONDUCT NEETINGS EFFECTIVELY   72   1.1388889   1.13	0.8916233	4.0000000	10.0000
MAGC AGGREGATECOMMUNICATIONS/C 72 8.03472222 MAGC AGGREGATECOMMUNICATIONS/R 72 9.1753472 MDELTA AGGREGATE DELTACOMMUNICATIONS 72 1.1406250  FINANCIAL MANAGEMENT MEANS AND DELTACOMMUNICATIONS 72 1.1406250  MONCHOT=CO/XO  #FINANCIAL MANAGEMENT MEANS AND DELTA		7.0000000	10.0000
### AGC AGGREGATE - COMMUNICATIONS/C 72 8.0347222   MAGR AGGREGATE - COMMUNICATIONS/R 72 9.1753472   MOBELTA AGGREGATE DELTA - COMMUNICATIONS 72 1.1406250    FINANCIAL MANAGEMENT MEANS AND DELTA   HONCHO1=CO/XO	1.5592121	-3.0000000	5.0000
MAGR	1.5713968	3.0000000	10.0000
FINANCIAL MANAGEMENT MEANS AND DEI  HONCHO1=CO/XO  **RONCHO1=CO/XO**	1.1016198	5.0000000 6.7500000	9.7500
FINANCIAL MANAGEMENT MEAMS AND DEI  **RESTATE   HONCHOT=CO/XO**  **RESTATE	0.7860076 1.1945330	-1.7500000	10.0000 4.5000
IDELTA DELTA-INTERP FINAN STATEMNTS 244 1.5450820 2QUES RECOG FUNDING SOURCES/CUR 246 6.4715447 2QUES RECOG FUNDING SOURCES/REQ 246 8.0447154 2DELTA DELTA-RECOG FUNDING SOURCES 246 1.5731707 3QUES EVAL OPER & CAP BUDGETS/CUR 246 6.2439024 3QUES EVAL OPER & CAP BUDGETS/REQ 246 7.6341463 3QUES EVAL OPER & CAP BUDGETS 246 1.3902439 4QUES RES MGNT ADV & DRIMBK/CUR 243 5.3902439 4QUES RES MGNT ADV & DRIMBK/CUR 243 5.3045267 4QUES RES MGNT ADV & DRIMBK/CUR 242 7.1735537 4QUES RES MGNT ADV & DRIMBK/CUR 242 7.1735537 4QUES MAX BEN FRON REIMBR/CUR 240 4.7125000 5QUES MAX BEN FRON REIMBR/CUR 240 4.7125000 5QUES MAX BEN FRON REIMBR/REQ 239 6.3347280 5DELTA DELTA-HAX BEN FRON REIMBR 239 1.6108787 6QUES WORK W/PROCURNINT SYS/CUR 246 5.0569106 6GUES WORK W/PROCURNINT SYS/CUR 246 5.0569106 6GUES WORK W/PROCURNINT SYS/CUR 246 5.5325203 7QUES COST-BENFT AMAL TECH/CUR 246 7.2967480 7DELTA DELTA-COST/BENEFIT AMAL TECH 246 1.3170732 1NINGNT FINANCIAL/RESOURCE NGNT 246 7.8495935 1NAGC AGGREGATEFINANCIAL/C 239 5.6927675	Std Dev	Minimum	Maxi
IDELTA DELTA-INTERP FINAN STATEMNTS 244 1.5450820 2QUES RECOG FUNDING SOURCES/CUR 246 6.4715447 2QUES RECOG FUNDING SOURCES/REQ 246 8.0447154 2DELTA DELTA-RECOG FUNDING SOURCES 246 1.5731707 3QUES EVAL OPER & CAP BUDGETS/CUR 246 6.2439024 3QUES EVAL OPER & CAP BUDGETS/REQ 246 7.6341463 3QUES EVAL OPER & CAP BUDGETS 246 1.3902439 4QUES RES MGNT ADV & DRIMBK/CUR 243 5.3902439 4QUES RES MGNT ADV & DRIMBK/CUR 243 5.3045267 4QUES RES MGNT ADV & DRIMBK/CUR 242 7.1735537 4QUES RES MGNT ADV & DRIMBK/CUR 242 7.1735537 4QUES MAX BEN FRON REIMBR/CUR 240 4.7125000 5QUES MAX BEN FRON REIMBR/CUR 240 4.7125000 5QUES MAX BEN FRON REIMBR/REQ 239 6.3347280 5DELTA DELTA-HAX BEN FRON REIMBR 239 1.6108787 6QUES WORK W/PROCURNINT SYS/CUR 246 5.0569106 6GUES WORK W/PROCURNINT SYS/CUR 246 5.0569106 6GUES WORK W/PROCURNINT SYS/CUR 246 5.5325203 7QUES COST-BENFT AMAL TECH/CUR 246 7.2967480 7DELTA DELTA-COST/BENEFIT AMAL TECH 246 1.3170732 1NINGNT FINANCIAL/RESOURCE NGNT 246 7.8495935 1NAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.3850628		10.0000
29UES RECOG FUNDING SOURCES/CUR 20UES RECOG FUNDING SOURCES/REQ 246 8.0447154 2DELTA DELTA-RECOG FUNDING SOURCES 3QUES EVAL OPER & CAP BUDGETS/CUR 3QUES EVAL OPER & CAP BUDGETS/REQ 3QUES EVAL OPER & CAP BUDGETS 246 7.6341463 3QUES EVAL OPER & CAP BUDGETS 446 7.6341463 3QUES RES MGMT ADV & DRIBK/CUR 243 5.3902439 4QUES RES MGMT ADV & DRIBK/CUR 243 5.3902439 4QUES RES MGMT ADV & DRIBK/REQ 242 7.1735537 4QUES RES MGMT ADV & DRIBK/REQ 242 7.1735537 4QUES MAX BEN FRON REIMBR/REQ 240 4.7125000 5QUES MAX BEN FRON REIMBR/REQ 239 6.3347280 5QUES MAX BEN FRON REIMBR/REQ 239 6.3347280 5QUES MAX BEN FRON REIMBR/REQ 239 1.6108787 6QUES WORK W/PROCURNINT SYS/CUR 246 5.0569106 6QUES WORK W/PROCURNINT SYS/REQ 246 6.5894309 6QUES WORK W/PROCURNINT SYS/REQ 246 6.5894309 7QUES COST-BENFT AMAL TECH/CUR 246 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 247 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 248 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 249 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 240 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 240 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 241 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 242 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 243 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 246 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 247 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 248 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 249 7.2967480 7QUES COST-BENFT AMAL TECH/REQ 7QUES COST-BEN	1.7200041		10.0000
2GUES RECOG FUNDING SCURCES/REQ 246 8.0447154 2DELTA DELTA-RECOG FUNDING SCURCES 246 1.5731707 3GUES EVAL OPER & CAP BUDGETS/CUR 246 6.2439024 3GUES EVAL OPER & CAP BUDGETS/REQ 246 7.6341463 3DELTA DELTA-EVAL OPER & CAP BUDGETS 246 1.3902439 4GUES RES MGHT ADV & DRIBK/CUR 243 5.3045267 4GUES RES MGHT ADV & DRIBK/REQ 242 7.1735537 4DELTA DELTA-RESOURCE MGHT ADV & DRAMBACKS 242 1.8677686 5GUES MAX BEN FRON REIMBR/CUR 240 4.7125000 5GUES MAX BEN FRON REIMBR/REQ 239 6.3347280 5DELTA DELTA-MAX BEN FRON REIMBR 239 1.6108787 6GUES WORK W/PROCURENHT SYS/CUR 246 5.0569106 6GUES WORK W/PROCURENHT SYS/REQ 246 6.5894309 7GUES COST-BENFT AMAL TECH/CUR 246 7.2967480 7DUES COST-BENFT AMAL TECH/CUR 246 1.3170732 1NMGNT FINANCIAL/RESOURCE MGHT 239 5.6927675	2.3381820	-5.0000000	8.0000
ZDELTA         DELTA-RECOG FUNDING SOURCES         246         1.5731707           GOLES         EVAL OPER & CAP BUDGETS/CLR         246         6.2439024           GOLES         EVAL OPER & CAP BUDGETS         246         7.6341463           GDELTA         DELTA-EVAL OPER & CAP BUDGETS         246         1.3902439           4QUES         RES MGMT ADV & DRIBK/CUR         243         5.3045267           4QUES         RES MGMT ADV & DRIBK/REQ         242         7.1735537           4DELTA-RESOURCE MGHT ADV & DRAMBACKS         242         1.8677686           SQUES         MAX BEN FRON REIMBR/CUR         240         4.7125000           SQUES         MAX BEN FRON REIMBR/REQ         239         6.3347280           SDELTA         DELTA-HAX BEN FRON REIMBR         239         1.6108787           6GUES         WORK W/PROCURNINT SYS/CUR         246         5.0569106           6GUES         WORK W/PROCURENIT SYS/TEQ         246         6.5894309           FOULS         COST-BENFT AMAL TECH/CUR         246         7.2967480           FOULS         COST-BENFT AMAL TECH/REQ         246         7.2967480           FOULS         COST-BENFT AMAL TECH/REQ         246         7.2967480           FOULS         COST-BENFT AMAL T	2.4588871	0	10.0000
SQUES         EVAL OPER & CAP BUDGETS/CUR         246         6.2439024           SQUES         EVAL OPER & CAP BUDGETS/REQ         246         7.6341463           SDELTA         DELTA-EVAL OPER & CAP BUDGETS         246         1.3902439           4GUES         RES MGMT ADV & DRIBK/CUR         243         5.3045267           4GUES         RES MGMT ADV & DRIBK/REQ         242         7.1735537           4GUES         HAX BEN FROM REIMBR/CUR         240         4.7125000           5GUES         MAX BEN FROM REIMBR/CUR         240         4.7125000           5GUES         MAX BEN FROM REIMBR/CUR         239         6.3347280           5DELTA         DELTA-HAX BEN FROM REIMBR         239         1.6108787           6GUES         MORK M/PROCURNINT SYS/CUR         246         5.0569106           6GUES         MORK M/PROCUREMENT SYSTEM         246         6.5894309           6DELTA         DELTA-BENFT AMAL TECH/CUR         246         1.5325203           7QUES         COST-BENFT AMAL TECH/REQ         246         7.2967480           7DELTA         DELTA-COST/BENEFIT AMAL TECH         246         1.3170732           1NMGMT         FINANCIAL/RESOURCE MGMT         246         7.8495935           1NAGC	1.6244410	-5.0000000	10.0000 10.0000
3QLES         EVAL OPER & CAP BUDGETS/REQ         246         7.6341463           3DELTA         DELTA-EVAL OPER & CAP BUDGETS         246         1.3902439           4QLES         RES MGMT ADV & DRIBK/CUR         243         5.3045267           4QLES         RES MGMT ADV & DRIBK/CUR         242         7.1735537           4QLETA         DELTA-RESOURCE MGMT ADV & DRAMBACKS         242         1.8677686           5QUES         MAX BEN FRON REIMBR/CUR         240         4.7125000           5QUES         MAX BEN FRON REIMBR/CUR         239         6.3347280           5DELTA         DELTA-MAX BEN FRON REIMBR         239         1.6108787           6QUES         WORK W/PROCURINIT SYS/CUR         246         5.0569106           6QUES         WORK W/PROCUREMENT SYSTEN         246         6.5894309           6DELTA         DELTA-HORK W/PROCUREMENT SYSTEN         246         1.5325203           7QUES         COST-BENFT ANAL TECH/CUR         246         7.2967480           7DELTA         DELTA-COST/BENEFIT ANAL TECH/CUR         246         1.3170732           1NMGMT         FINANCIAL/RESOURCE MGMT         246         1.3170732           1NMGMT         FINANCIAL/RESOURCE MGMT         246         7.8495933           1NA	2.4245201 2.5293105	-5.000000	10.0000
SDELTA   DELTA-EVAL OPER & CAP BUDGETS   246   1.3902439	1.9702617	Ů	10.0000
AGLES RES HONT ADV & DRIBK/CUR 243 5.3045267  4GUES RES MONT ADV & DRIBK/REQ 242 7.1735537  4DELTA DELTA-RESOURCE MONT ADV & DRAHBACKS 242 1.8677686  5GUES MAX BEN FRON REIMBR/CUR 240 4.7125000  5GUES MAX BEN FRON REIMBR/REQ 239 6.3347280  5DELTA DELTA-MAX BEN FRON REIMBR 239 1.6108787  6GUES WORK W/PROCURNNIT SYS/CUR 246 5.0569106  6GUES WORK W/PROCURNNIT SYS/EQ 246 6.5894309  6DELTA DELTA-WORK W/PROCUREMENT SYSTEM 246 1.5325203  7GUES COST-BENFT AMAL TECN/CUR 246 5.9796748  7GUES COST-BENFT AMAL TECN/CUR 246 7.2967480  7DELTA DELTA-COST/BENEFIT ANAL TECN 246 1.3170732  INMONT FINANCIAL/RESOURCE MONT 246 7.8495935  INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.5718544	-6.0000000	10.0000
AGUES         RES MGMT ADV & DRIMBK/REQ         242         7.1735537           AGELTA         DELTA-RESOURCE MGMT ADV & DRAMBACKS         242         1.8677686           SQUES         MAX BEN FRON REIMBR/CUR         240         4.7125000           SQUES         MAX BEN FRON REIMBR/REQ         239         6.3347280           SDELTA         DELTA-HAX BEN FRON REIMBR         239         1.6108787           6GUES         MORK U/PROCURNINT SYS/CUR         246         5.0569106           6GUES         MORK U/PROCURNINT SYS/CUR         246         6.5894309           6DELTA         DELTA-HORK U/PROCUREMENT SYSTEM         246         6.5894309           6DELTA         DELTA-HORK U/PROCUREMENT SYSTEM         246         5.9796748           7RUES         COST-BENFT AMAL TECH/CUR         246         7.2967480           7DELTA         DELTA-COST/BENEFIT AMAL TECH         246         7.2967480           7DELTA         DELTA-COST/BENEFIT AMAL TECH         246         1.3170732           1MINGNT         FINANCIAL/RESOURCE NGMT         246         7.8495935           1MAGC         AGGREGATEFINANCIAL/C         239         5.6927675	2.7986604	0.000000	10.0000
## ADELTA DELTA-RESOURCE MGMT ADV & DRAMBACKS 242 1.8677686  ## SQUES MAX BEN FRON REIMBR/CUR 240 4.7125000  ## SQUES MAX BEN FRON REIMBR/REQ 239 6.3347280  ## SDELTA DELTA-MAX BEN FRON REIMBR 239 1.6108787  ## SQUES MORK W/PROCURNNT SYS/CUR 246 5.0569106  ## SQUES MORK W/PROCURNNT SYS/CUR 246 6.5894309  ## SQUES MORK W/PROCURNNT SYS/EQ 246 6.5894309  ## SQUES MORK W/PROCUREMENT SYSTEM 246 1.5325203  ## TOURS COST-BENFT AMAL TECH/CUR 246 5.9796748  ## TOURS COST-BENFT AMAL TECH/CUR 246 7.2967480  ## TOURS COST-BENFT AMAL TECH/REQ 246 1.3170732  ## TOURS COST-BENFT AMAL TECH/CUR 246 7.8495935  ## INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.8566809	ŏ	10.0000
SQUES         MAX BEN FRON REIMBR/CUR         240         4.7125000           SQUES         MAX BEN FRON REIMBR/REQ         239         6.3347280           SDELTA         DELTA-MAX BEN FRON REIMBR         239         1.6108787           GGLES         WORK W/PROCURNNT SYS/CUR         246         5.0569106           GGLES         WORK W/PROCUREMENT SYSTEN         246         6.5894309           GDELTA         DELTA-WORK W/PROCUREMENT SYSTEN         246         5.325203           70UES         COST-BENFT AMAL TECH/CUR         246         5.9796748           70UES         COST-BENFT AMAL TECH/REQ         246         7.2967480           70ELTA         DELTA-COST/BENEFIT AMAL TECH         246         1.3170732           INNIGHT         FINANCIAL/RESOURCE NGMT         246         7.8495935           INAGC         AGGREGATEFINANCIAL/C         239         5.6927675	2.6619674	-7.0000000	10.0000
50ELTA   DELTA-MAX BEN FROM REIMBR   239   1.6108787	3.0867259	8	10.0000
GOUES WORK W/PROCURNNT SYS/CUR 246 5.0569106 GOUES WORK W/PROCURNNT SYS/REQ 246 6.5894309 GOELTA DELTA-WORK W/PROCUREMENT SYSTEM 246 1.5325203 FOUES COST-BENFT ANAL TECN/CUR 246 5.9796748 FOUES COST-BENFT ANAL TECN/REQ 246 7.2967480 FOELTA DELTA-COST/BENEFIT ANAL TECN 246 1.3170732 INNIGHT FINANCIAL/RESOURCE NIGHT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675	3.0356577	0	10.0000
GUES WORK W/PROCURNNT SYS/REQ 246 6.5894309 GDELTA DELTA-WORK W/PROCUREMENT SYSTEM 246 1.5325203 FQUES COST-BENFT ANAL TECN/CUR 246 5.9796748 FQUES COST-BENFT ANAL TECN/REQ 246 7.2967480 FDELTA DELTA-COST/BENEFIT ANAL TECN 246 1.3170732 INNIGHT FINANCIAL/RESOURCE NGMT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.9006922	-8.0000000	10.0000
FOREITA DELTA-HORK W/PROCUREMENT SYSTEM 246 1.5325203 FQUES COST-BENFT ANAL TECH/CUR 246 5.9796748 FQUES COST-BENFT ANAL TECH/REQ 246 7.2967480 FDELTA DELTA-COST/BENEFIT ANAL TECH 246 1.3170732 FINANCT FINANCIAL/RESOURCE MONT 246 7.8495935 FINANC AGGREGATEFINANCIAL/C 239 5.6927675	2.5243332	0	10.0000
TRUES COST-BENFT ANAL TECH/CUR 246 5.9796748 TRUES COST-BENFT ANAL TECH/REQ 246 7.2967480 TRUELTA DELTA-COST/BENEFIT ANAL TECH 246 1.3170732 INMIGHT FINANCIAL/RESOURCE MIGHT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675		0	10.0000
PRIES COST-BENFT ANAL TECH/REQ 246 7.2967480 PDELTA DELTA-COST/BENEFIT ANAL TECH 246 1.3170732 INNIGHT FINANCIAL/RESOURCE NIGHT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.1319078	-7.0000000	10.0000
TDELTA DELTA-COST/BENEFIT ANAL TECH 246 1.3170732 INNGNT FINANCIAL/RESOURCE NGNT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.1319078 2.7054290	0	10.0000
INNGNT FINANCIAL/RESOURCE NGNT 246 7.8495935 INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.1319078 2.7054290 2.6255405	-9_0000000	10.0000
INAGC AGGREGATEFINANCIAL/C 239 5.6927675	2.1319078 2.7054290 2.6255405 2.2272316	3.0000000	10.0000
	2.1319078 2.7054290 2.6255405 2.2272316 2.6582703	0.1428571	10.0000
	2.1319078 2.7054290 2.6255405 2.2272316 2.6582703 1.6356175	0.1428371	10.0000
INAGR AGGREGATEFINANCIAL/R 239 7.2175732 INDELTA AGGREGATE DELTAFINANCIAL 238 1.5228091	2.1319078 2.7054290 2.6255405 2.2272316 2.6582703 1.6356175 2.1989961	•	9.5714
	2.1319078 2.7054290 2.6255405 2.2272316 2.6582703 1.65856175 2.1989961 1.7750733		******
	2.1319078 2.7054290 2.6255405 2.2272316 2.6582703 1.6356175 2.1989961		

CIQUES	INTERP FINAN STATEMNTS/CUR	229	4.7248908	2.4527715	0	10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	229	7.3537118	1.9649889	0	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMNTS	228	2.6271930	2.5836758	-4.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	229	4.9301310	2.5121478	0	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	229	7.8340611	1.8205628	0	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	228	2.9035088	2.6213938	-3.0000000	9.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	229	4.6812227	2.5664239	0	10.0000000
<b>R3QUES</b>	EVAL OPER & CAP BUDGETS/REQ	228	7.5087719	2.1598891	0	10.0000000
<b>Q3DELTA</b>	DELTA-EVAL OPER & CAP BUDGETS	227	2.8017621	2.6641501	-4.0000000	9.0000000
CAQUES	RES MGMT ADV & DRIBK/CUR	229	4.8296943	2.4191833	0	10.0000000
<b>R4QUES</b>	RES MGMT ADV & DRWBK/REQ	229	7.5065502	2.3742406	0	10.0000000
<b>Q4DELTA</b>	DELTA-RESOURCE MGNT ADV & DRAWBACKS	228	2.6754386	2.7058286	-10.0000000	10.0000000
<b>CSQUES</b>	MAX BEN FROM REIMBR/CUR	229	4.1135371	2.7585974	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	229	6.8733624	2.9059282	0	10.0000000
<b>Q5DELTA</b>	DELTA-MAX BEN FROM REIMBR	228	2.7543860	3.0619489	-10.0000000	10.0000000
<b>CEQUES</b>	WORK W/PROCURMINT SYS/CUR	228	4.0394737	2.5314278	0	10.0000000
<b>REQUES</b>	WORK W/PROCURMINT SYS/REQ	229	6.8122271	2.4323530	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	227	2.7973568	2.8569729	-4.0000000	9.0000000
C7QUES	COST-BENFT AMAL TECH/CUR	229	5.0611354	2.6648657	. 0	10.0000000
<b>R7QUES</b>	COST-BENFT AMAL TECH/REQ	229	7.4716157	2.2272884	0	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	228	2.4298246	2.6531315	-5.0000000	10.0000000
FINHGMT	FINANCIAL/RESOURCE MGMT	230	8.0173913	1.7730767	1.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	228	4.6240602	2.1334817	0.2857143	9.7142857
FIKAGR	AGGREGATEFINANCIAL/R	228	7.3439850	1.8531706	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	226	2.7104930	2.3296149	-3.2857143	8.2857143

Variable	Label	N	Mean	Std Dev	Minimm	Maximum
C8QUES	MANGNG PLANNING PROCS/CUR	246	5.8943089	2.3829771	0	10.0000000
<b>R8QUES</b>	MANGNG PLANNING PROCS/REQ	246	7.5894309	1.8555295	0	10.0000000
Q8DELTA	DELTA-MANAGING PLANNING PROCS	246	1.6951220	2.3352963	-5.0000000	8.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	246	6.4105691	2.1414591	0	10.0000000
R9QUES	METHOS EVAL PROGRAMS/REQ	246	7.8211382	1.6314887	3.0000000	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	246	1.4105691	2.1509680	-6.0000000	7.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	246	5.6422764	2.3513091	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	245	7.4734694	1.9638929	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	245	1.8244898	2.2881135	-4.0000000	10.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	246	7.3861789	1.7616238	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	246	8.5934959	1.4946839	3.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	246	1.2073171	1.9508521	-6.0000000	7.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	244	7.8319672	2.1641587	0	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	244	8.3278689	2.0038754	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	244	0.4959016	1.8801496	-7.0000000	10.0000000
PROGRAM	PROGRAM PLANNING & EVAL	246	7.7723577	1.5534715	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	244	6.6467213	1.8031378	1.4000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	243	7.9794239	1.4171574	3.4000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	243	1.3374486	1.7670179	-4.8000000	6.0000000

	HONCHO1=NO_CO/XC	)		**********		
Variable	Label	H	Hean	Std Dev	Hinimum	Maximum
C8QUES	MANGNG PLANNING PROCS/CUR	229	5.2707424	2.5089436	0	10.0000000
ROQUES	MANGNG PLANNING PROCS/REQ	229	7.7248908	1.8983697	0	10.0000000
<b>GSDELTA</b>	DELTA-MANAGING PLANNING PROCS	228	2.4912281	2.3680904	-4.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	229	5.6157205	2.3971688	0	10.0000000
RPQUES	METHOS EVAL PROGRAMS/REQ	229	7.9213974	1.6866155	0	10.0000000
Q9DELTA	DELTA-METHOS EVAL PROGRAMS	228	2.3421053	2.2185797	-4.0000000	9.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	229	4.8733624	2.6567751	0	10.0000000
RIOQUES	EVAL & APPL MARKET ANAL/REQ	228	7.4824561	2.0272698	0	10.0000000
Q100ELTA	DELTA-EVAL & APPL MARKET ANALYSIS	227	2.6211454	2.6419175	-6.0000000	9.0000000
C11QUES	EMP IMPROV PRIM & MTHD/CUR	229	7.0218341	2.0097251	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	229	8.4017467	1.5146062	2.0000000	10.0600000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	228	1.4122807	1.8740585	-5.0000000	9.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	228	7.3070175	2.0888932	1.0000000	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	229	8.4934498	1.6157669	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	227	1.2114537	2.0218390	-10.0000000	7.0000000

PROGRAM	PROGRAM PLANNING & EVAL	230	8.0478261	1.5476054	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	228	6.0131579	1.9801666	1.0000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	228	8.0035088	1.4627191	1.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	226	2.0079646	1.8591583	-4.4000000	7.4000000

	HONCHO1=CO/XO			••••••		
Variable	Label	N	Nean	Std Dev	Minimum	Haximum
C13QUES	ASSESS AVAIL INFO/CUR	246	7.8943089	1.5296419	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	246	8.7642276	1.2846427	4.0000000	10.0000000
Q13DELTA	DELTA-ASSSESS AVAIL INFO	246	0.86 <del>99</del> 187	1.5568642	-5.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	245	8.2448980	1.5672181	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	245	8.7306122	1.4145329	0	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	245	0.4857143	1.4360693	-8.0000000	6.0000000
C15QUES	DECISN MAKING TECH/CUR	246	7.7154472	1.6513214	3.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	246	8.5528455	1.3321963	3,0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	246	0.8373984	1.6456448	-5.0000000	7.0000000
C16QUES	USE MONT INFO-SYS TECH/CUR	245	5.8285714	2.2147050	0	10.0000000
R16QUES	USE NGNT INFO SYS TECH/REQ	244	7.8442623	1.7333357	1.0000000	10.0000000
Q16DELTA	DELTA-USE MGMT INFOR SYSTEM TECH	244	2.0000000	2.1848713	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	246	5.6463415	2.2877060	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	246	7.1504065	2.0055382	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	246	1.5040650	2.3048272	-5.0000000	9.0000000
C18QUES	STRNG WEAKNS STAT TECH/CLIR	246	5.4878049	2.4339968	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	245	7.1591837	2.0929153	0	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	245	1.6612245	2.4131484	-7.0000000	9.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	246	5.3983740	2.3008067	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	246	6.8699187	1.9164565	0	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	246	1.4715447	2.2235298	-7,0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	246	7.4634146	1.8173436	2.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	246	8.4268293	1.2716419	5.0000000	10.0000000
<b>Q200ELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	246	0.9634146	1.6371587	-5.0000000	6.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	246	8.3699187	1.5001189	3.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	244	6.7156762	1.5703374	2.0000000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	243	7.9403292	1.2342663	3.6250000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	243	1.2222222	1.5548262	-5,1250000	5.8750000

ariable	Label	N	Hean	Std Dev	Kinimum	Maximum
13QUES	ASSESS AVAIL INFO/CUR	229	7.5283843	1.7409736	2.0000000	10.0000000
13QUES	ASSESS AVAIL INFO/REQ	229	8.8253275	1.0902541	5.0000000	10.0000000
13DELTA	DELTA-ASSSESS AVAIL INFO	228	1.3114035	1.6215650	-5.0000000	7.0000000
14QUES	INCLD OTHR DECSN MAKING/CUR	229	7.9606987	1.4699419	3.0000000	10.0000000
14QUES	INCLD OTHR DECSN MAKING/REQ	229	8.7336245	1.1860873	5.0000000	10.0000000
14DELTA	DELTA-INCL OTHER DECSN MAKING	228	0.7850877	1.4639114	-4.0000000	7.0000000
15QUES	DECISM MAKING TECH/CUR	228	7.5438596	1.7058611	3.0000000	10.0000000
15QUES	DECISN MAKING TECH/REQ	228	8.6140351	1.2938947	4.0000000	10.0000000
15DELTA	DELTA-DECISM MAKING TECHNIQUES	227	1.0837004	1.6094435	-4.0000000	6.0000000
16QUES	USE MGMT INFO SYS TECH/CUR	229	5.2707424	2.4145157	0	10.0000000
16QUES	USE MGMT INFO SYS TECH/REQ	229	7.9126638	1.6333333	1.0000000	10.0000000
16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	228	2.6666667	2.4229689	-4.0000000	10.0000000
17QUES	STAT TOOLS IN DECISIONS/CUR	229	5.2445415	2.5307804	0	10.0000000
17QUES	STAT TOOLS IN DECISIONS/REQ	227	7.1497797	1.9765299	0	10.0000000
17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	226	1.9026549	2.6431113	-5.0000000	10.0000000
18QUES	STRNG WEAKNS STAT TECH/CUR	229	4.9344978	2.6073592	0	10.0000000
18QUES	STRNG WEAKNS STAT TECH/REQ	229	7.2663755	2.0676615	0	10.0000000
18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	228	2.3508772	2.7057858	-10.0000000	10.0000000
19ques	HOW INFO SYS DESIGNED/CUR	228	4.7675439	2.4911118	0	10.0000000
19ques	HOW INFO SYS DESIGNED/REQ	229	7.1135371	1.9989559	1.0000000	10.0000000
19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	227	2.3656388	2.5647819	-5.0000000	9.0000000
<b>200UES</b>	ANALYZE RISK & ALT/CUR	228	6.6929825	2.2197638	0	10.0000000
20ques	ANALYZE RISK & ALT/REQ	229	8.3886463	1.5423986	3.0000000	10.0000000
200ELTA	DELTA-ANALYZE RISKS & ALTERNATIVES	227	1.7136564	2.1123192	-5.0000000	8.0000000
ECISION	DECISION MAKING/PROBLIN SOLV	230	8.2478261	1.8489628	1.0000000	10.0000000
ECAGC	AGGREGATE DEC MAKING/PROBLEM SOLY/C	227	6.2411894	1.7142136	1.8750000	10.0000000
ECAGR	AGGREGATE DEC MAKING/PROBLEM SOLV/R	226	7.9994469	1.2103430	4,0000000	10.0000000

#### LEGAL ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinim.m	Mexima
C21QUES	KNOW VIOLTN OF UCHJ/CUR	246	7.8983740	1.6956840	3.0000000	10.000000
R21QUES	KNOW VIOLTN OF UCHI/REQ	246	8.3252033	1.8449974	0	10.000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	246	0.4268293	2.0001867	-9.0000000	7.000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	246	7.9430894	1.7902266	2.0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	246	8.0609756	2.0344837	0	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	246	0.1178862	2.1262032	-8.0000000	8.000000
C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	246	7.9837398	1.8338484	2.0000000	10.000000
R23QUES	INITIATE-ACT UCHJ VIOLTN/REQ	246	8.3414634	2.0094847	0	10.000000
923DELTA	DELTA-INITIATE ACT UNDER UCHJ	246	0.3577236	2,1670259	-9.0000000	8.0000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	246	7.1:38211	2.0311965	1,0000000	10.000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	246	7.6260163	2.1300508	0	10.000000
Q24DELTA	DELTA-ADMIN SEP AUTH & PROC	246	0.5121951	2.2726981	-9.0000000	8.000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	245	6.8163265	2.1622077	0	10.000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	245	8.0938776	1.9761289	0	10.000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	245	1.2775510	2.1030097	-8,0000000	10.000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	246	6.3373984	2.1712368	0	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	246	7.9674797	1.9626511	0	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	246	1.6300813	2.3606791	-8.0000000	10.000000
LEGAL	LEGAL ISSUES	245	7.2367347	1.7767503	1.0000000	10.000000
LEGAGC	AGGREGATELEGAL ISSUES/C	245	7.3585034	1.6224115	2.1666667	10.000000
LEGAGR	AGGREGATELEGAL ISSUES/R	245	8.0748299	1.7045093	0	10.000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	245	0.7163265	1.8229103	-8.0000000	7.000000

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R21GUES KNOW VIOLTN OF UCNJ/REQ 228 8.3508772 1.7534482 2.0000000 10.0000   Q21DELTA DELTA-KNOW VIOLLIN OF UCNJ 227 1.6299559 2.1666379 -5.0000000 9.0000   R22GUES PUNISHMENT UNDR UCNJ/REQ 229 6.28E2096 2.4233678 0 10.0000   Q22DELTA DELTA-PUNISHMENT UNDR UCNJ/REQ 229 8.0131004 2.0868854 1.0000000 10.0000   Q22DELTA DELTA-PUNISHMENT UNDR UCNJ/REQ 229 8.0131004 2.0868854 1.0000000 9.0000   Q23DUES INITIATE ACT UCNJ VIOLTN/CUR 229 6.2052402 2.4897630 0 10.0000   Q23DUES INITIATE ACT UCNJ VIOLTN/REQ 228 7.9561404 2.1276048 0 10.0000   Q23DELTA DELTA-INITIATE ACT UMDER UCNJ 227 1.7621145 2.5565759 -6.0000000 9.0000   Q24DUES ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000   Q24DELTA DELTA-ADMIN SEP AUTH & PROC/REQ 228 7.7192982 2.1691013 1.0000000 10.0000   Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000   Q25DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000   Q25DELTA DELTA-KNOW LIAB HOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000   Q25DELTA KNOW LIAB HOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000   Q25DELTA DELTA-KNOW LIAB OF HOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000   Q25DELTA KNOW ENVIRON IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000   Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1	Variable	Label	N	Hean	Std Dev	Minimum	Meximum
Q21DELTA         DELTA-KNOW VIOLLIN OF UCNJ         227         1.6299559         2.1666379         -5.0000000         9.0000           C22QUES         PUNISHMENT UNDR UCNJ/CUR         229         6.28E2096         2.4233678         0         10.0000           R22QUES         PUNISHMENT UNDR UCNJ/REQ         229         8.0131004         2.0868854         1.0000000         10.0000           Q2ZDELTA         DELTA-PUNISHMENT UNDER UCNJ         228         1.741281         2.4564331         -6.0000000         9.0000           C23GUES         INITIATE ACT UCNJ VIOLTN/CUR         229         6.2052402         2.4897630         0         10.0000           Q23DELTA         DELTA-INITIATE ACT UNDER UCNJ         227         1.7621145         2.5565759         -6.0000000         9.0000           Q23DELTA         DELTA-INITIATE ACT UNDER UCNJ         227         1.7621145         2.5565759         -6.0000000         9.0000           Q24QUES         ADMIN SEP AUTH & PROC/CUR         228         7.7192982         2.1691013         1.0000000         10.0000           Q24DELTA         DELTA-ADMIN SEP AUTH & PROC         227         2.0088106         2.5779720         -6.0000000         9.0000           Q25QUES         KNOW LIAB HOSP & PROF/REQ         229         8.3668	C21QUES	KNOW VIOLTH OF UCHJ/CUR	229	6.7161572	2.1011173	0	10.0000000
C22QUES PUNISHMENT UNDR UCMJ/CUR 229 6.28E2096 2.4233678 0 10.0000 R22QUES PUNISHMENT UNDR UCMJ/REQ 229 8.0131004 2.0868854 1.0000000 10.0000 Q22DELTA DELTA-PUNISHMENT UNDER UCMJ 228 1.7612281 2.4564331 -6.0000000 9.0000 C23QUES INITIATE ACT UCMJ VIOLTM/CUR 229 6.2052402 2.4897630 0 10.0000 R23QUES INITIATE ACT UCMJ VIOLTM/REQ 228 7.9561404 2.1276048 0 10.0000 Q23DELTA DELTA-INITIATE ACT UMDER UCMJ 227 1.7621145 2.5565759 -6.0000000 9.0000 C24QUES ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 C25QUES KNOW LIAB HOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF HOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 Q25DELTA DELTA-KNOW LIAB OF HOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 Q25DELTA DELTA-KNOW LIAB OF HOSP & PROF 229 6.0043668 2.3442685 0 10.00000 Q25DELTA DELTA-KNOW IMPCT ISS/CUR 229 6.0043668 2.3442685 1.0000000 10.0000 Q25DELTA DELTA-KNOW IMPCT ISS/CUR 229 7.8689956 1.9467358 1.0000000 10.0000 Q25DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000 LEGAGC	R21QUES	KNOW VIOLTH OF UCHJ/REQ	228	8.3508772	1.7534482	2.0000000	10.0000000
R22QUES         PUNISHMENT UNDR UCHJ/REQ         229         8.0131004         2.0868854         1.0000000         10.0000           Q22DELTA         DELTA-PUNISHMENT UNDER UCHJ         228         1.7412281         2.4564331         -6.0000000         9.0000           C23QUES         INITIATE ACT UCHJ VIOLTM/CUR         229         6.2052402         2.4897630         0         10.0000           R23QUES         INITIATE ACT UCHJ VIOLTM/REQ         228         7.9561404         2.1276048         0         10.0000           Q23DELTA         DELTA-INITIATE ACT UNDER UCHJ         227         1.7621145         2.5565759         -6.000000         9.0000           C24QUES         ADMIN SEP AUTH & PROC/CUR         228         5.7236842         2.5077783         0         10.0000           R24QUES         ADMIN SEP AUTH & PROC PREQ         228         7.7192982         2.1691013         1.0000000         10.0000           R24QUES         KNOH LIAB HOSP & PROF/CUR         229         6.7074236         2.1758215         0         10.0000           R25QUES         KNOH LIAB HOSP & PROF/REQ         229         8.3668122         1.8127083         0         10.0000           R25QUES         KNOH LIAB HOSP & PROF/REQ         229         8.3668122         1.812708	Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	227	1.6299559	2.1666379	-5.0000000	9.0000000
Q22DELTA         DELTA-PUNISHMENT UNDER UCNJ         228         1.7412281         2.4564331         -6.0000000         9.0000           C23QUES         INITIATE ACT UCMJ VIOLTM/REQ         229         6.2052402         2.4897630         0         10.0000           R23QUES         INITIATE ACT UCMJ VIOLTM/REQ         228         7.9561404         2.1276048         0         10.0000           Q23DELTA         DELTA-INITIATE ACT UNDER UCMJ         227         1.7621145         2.5565759         -6.000000         9.0000           C24QUES         ADMIN SEP AUTH & PROC/CUR         228         5.7236842         2.5077783         0         10.0000           R24QUES         ADMIN SEP AUTH & PROC/CUR         228         7.7192982         2.1691013         1.0000000         10.0000           R24QUES         KNOW LIAB NOSP & PROF/CUR         229         6.7074236         2.1758215         0         10.0000           R25QUES         KNOW LIAB NOSP & PROF/REQ         229         8.3668122         1.8127083         0         10.0000           R25QUES         KNOW LIAB NOSP & PROF/REQ         229         8.3668122         1.8127083         0         10.0000           R25QUES         KNOW ENVIRON IMPCT ISS/CUR         229         6.0043668         2.35402685	C22QUES	PUNISHMENT UNDR UCHJ/CUR	229	6.28E2096	2.4233678	0	10.0000000
CZ3QLES INITIATE ACT UCMJ VIOLTM/CUR 229 6.2052402 2.4897630 0 10.0000 RZ3QLES INITIATE ACT UCMJ VIOLTM/REQ 228 7.9561404 2.1276048 0 10.0000 QZ3DELTA DELTA-INITIATE ACT UMDER UCMJ 227 1.7621145 2.5565759 -6.0000000 9.0000 CZ4QLES ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000 QZ4DELTA DELTA-ADMIN SEP AUTH & PROC 228 7.7192982 2.1691013 1.0000000 10.0000 QZ4DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 CZ5QLES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 QZ5DELTA DELTA-KNOW LIAB NOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000 QZ5DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 QZ6DELTA DELTA-KNOW IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.00000 QZ6DELTA DELTA-KNOW ENVIRON IMPCT ISS/CUR 229 7.8689956 1.9467358 1.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 QZ6DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.00000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.0000000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.0000000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000000000000000000000000000	R22QUES	PUNISHMENT UNDR UCHJ/REQ	229	8.0131004	2.0868854	1,0000000	10.0000000
RZ3QLES INITIATE ACT UCHJ VIOLTN/REQ 228 7.9561404 2.1276048 0 10.0000 Q23DELTA DELTA-INITIATE ACT UMDER UCHJ 227 1.7621145 2.5565759 -6.0000000 9.0000 C24QUES ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 C25QUES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25DELTA DELTA-KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 Q25DELTA DELTA-KNOW IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPCT ISS/CUR 229 7.8689956 1.9467358 1.0000000 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 Q25DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.00000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.00000000 10.00000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000	Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	228	1.7412281	2.4564331	-6.0000000	9.0000000
Q23DELTA         DELTA-INITIATE ACT UNDER UCNJ         227         1.7621145         2.5565759         -6.0000000         9.0000           C24QUES         ADMIN SEP AUTH & PROC/CUR         228         5.7236842         2.5077783         0         10.0000           R24QUES         ADMIN SEP AUTH & PROC/REQ         228         7.7192982         2.1691013         1.0000000         10.0000           Q24DELTA         DELTA-ADMIN SEP AUTH & PROC         227         2.0088106         2.5779720         -6.0000000         9.0000           C25QUES         KNOW LIAB NOSP & PROF/CUR         229         6.7074236         2.1758215         0         10.0000           Q25DELTA         DELTA-KNOW LIAB OF NOSP & PROF         229         8.3668122         1.8127083         0         10.0000           Q25DELTA         DELTA-KNOW LIAB OF NOSP & PROF         228         1.6754386         2.3540971         -7.0000000         10.0000           C26QUES         KNOW ENVIRON IMPCT ISS/CUR         229         6.0043668         2.3442685         0         10.0000           Q26DELTA         DELTA-KNOW ENVIRON IMPCT ISS         228         1.8815785         2.4276333         -4.0000000         10.0000           LEGAL         LEGAL ISSUES         230         7.1652174         1	C23QUES	INITIATE ACT UCHJ VIOLTN/CUR	229	6.2052402	2,4897630	0	10.0000000
C24QUES ADMIN SEP AUTH & PROC/CUR 228 5.7236842 2.5077783 0 10.0000 R24QUES ADMIN SEP AUTH & PROC/REQ 228 7.7192982 2.1691013 1.0000000 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 C25QUES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25QUES KNOW LIAB NOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 C26QUES KNOW ENVIRON INPCT ISS/CUR 229 6.0043668 2.3442685 0 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000	R23QUES	INITIATE ACT UCHJ VIOLTN/REG	228	7.9561404	2.1276048	0	10.0000000
R24QUES ADMIN SEP AUTH & PROC/REQ 228 7.7192982 2.1691013 1.0000000 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 C25QUES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 C26QUES KNOW ENVIRON IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.0000 Q25DELTA DELTA-KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.00000	Q23DELTA	DELTA-INITIATE ACT UNDER UCHJ	227	1.7621145	2,5565759	-6,0000000	9.0000000
R24QUES ADMIN SEP AUTH & PROC/REQ 228 7.7192982 2.1691013 1.0000000 10.0000 Q24DELTA DELTA-ADMIN SEP AUTH & PROC 227 2.0088106 2.5779720 -6.0000000 9.0000 C25QUES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 C26QUES KNOW ENVIRON IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.0000 Q25DELTA DELTA-KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPCT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.00000	C24QUES	ADMIN SEP AUTH & PROC/CUR	228	5.7236842	2.5077783	0	18.0000000
Q24DELTA       DELTA-ADMIN SEP AUTH & PROC       227       2.0088106       2.5779720       -6.0000000       9.0000         C25QUES       KNOW LIAB NOSP & PROF/CUR       229       6.7074236       2.1758215       0       10.0000         R25QUES       KNOW LIAB NOSP & PROF/REQ       229       8.3668122       1.8127083       0       10.0000         Q25DELTA       DELTA-KNOW LIAB OF NOSP & PROF       228       1.6754386       2.3540971       -7.0000000       10.0000         C26QUES       KNOW ENVIRON IMPCT ISS/CUR       229       6.0043668       2.3442685       0       10.0000         R26QUES       KNOW ENVIRON IMPCT ISS/REQ       229       7.8689956       1.9467358       1.0000000       10.0000         Q26DELTA       DELTA-KNOW ENVIRON IMPACT ISS       228       1.8815785       2.4276333       -4.0000000       10.0000         LEGAL       LEGAL ISSUES       230       7.1652174       1.9080635       1.0000000       10.0000         LEGAGC       AGGREGATELEGAL ISSUES/C       228       6.2741220       1.9412638       0.8333333       10.0000	R24QUES	ADMIN SEP AUTH & PROC/REQ	228	7.7192982	2,1691013	1.0000000	10.0000000
C25QLES KNOW LIAB NOSP & PROF/CUR 229 6.7074236 2.1758215 0 10.0000 R25QLES KNOW LIAB NOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000 Q25DELTA DELTA-KNOW LIAB OF NOSP & PROF 228 1.6754386 2.3540971 -7.0000000 10.0000 C26QUES KNOW ENVIRON IMPCT ISS/CUR 229 6.0043668 2.3442685 0 10.0000 R26QUES KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815789 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.00000						-6.0000000	9.0000000
RZSQUES KNOW LIAB NOSP & PROF/REQ 229 8.3668122 1.8127083 0 10.0000 q250elta Delta-know Liab of Nosp & Prof 228 1.6754386 2.3540971 -7.0000000 10.0000 c26ques know environ impct iss/cur 229 6.0043668 2.3442685 0 10.0000 RZ6ques know environ impct iss/req 229 7.8689956 1.9467358 1.0000000 10.0000 q26Delta Delta-know environ impact iss 228 1.8815789 2.4276333 -4.0000000 10.0000 legal legal issues 230 7.1652174 1.9080635 1.0000000 10.0000 legagc Aggregatelegal issues/c 228 6.2741220 1.9412638 0.8333333 10.000000000000000000000000000000						0	10,0000000
Q25DELTA       DELTA-KNOW LIAB OF NOSP & PROF       228       1.6754386       2.3540971       -7.0000000       10.0000         C26QUES       KNOW ENVIRON       1NPCT       1SS/CUR       229       6.0043668       2.3442685       0       10.0000         R26QUES       KNOW ENVIRON       1MPCT       ISS/REQ       229       7.8689956       1.9467358       1.0000000       10.0000         Q26DELTA       DELTA-KNOW ENVIRON       1MPACT       ISS       228       1.8815789       2.4276333       -4.0000000       10.0000         LEGAL       LEGAL       ISSUES       230       7.1652174       1.9080635       1.0000000       10.0000         LEGAGC       AGGREGATELEGAL       ISSUES/C       228       6.2741220       1.9412638       0.8333333       10.0000						Ŏ	10.0000000
C26GUES KNOW ENVIRON 1MPCT ISS/CUR 229 6.0043668 2.3442685 0 10.0000 R26GUES KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815789 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.000000000000000000000000000000						-7.0000000	10.0000000
RZ6GUES KNOW ENVIRON IMPCT ISS/REQ 229 7.8689956 1.9467358 1.0000000 10.0000 Q26DELTA DELTA-KNOW ENVIRON IMPACT ISS 228 1.8815789 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.00000							10.0000000
Q26DELTA DELTA-KHOW ENVIRON IMPACT ISS 228 1.8815785 2.4276333 -4.0000000 10.0000 LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.0000						•	10.0000000
LEGAL LEGAL ISSUES 230 7.1652174 1.9080635 1.0000000 10.0000 LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.0000							10.0000000
LEGAGC AGGREGATELEGAL ISSUES/C 228 6.2741220 1.9412638 0.8333333 10.0000							10.0000000
							10.0000000
LEUNUK NUUREURIETEURL 1890ES/R ESI 0.4379/19 1.1000000 1.100000/ 10.4000						******	10.0000000
LEGDELTA AGGREGATE DELTALEGAL ISSUES 226 1.7861357 2.0511327 -5.1666667 8.6666							8.6666667

## OPERATIONS NAMAGEMENT ISSUES MEANS AND DELTAS

Variable	Label	N	Heen	Std Dev	Ninimm	Maximum
27QUES	IMPCT OSHA REQ HOSP OP/CUR	245	6,3265306	2.2884936	0	10.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	245	7.5551020	2.4765342	Ö	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	245	1.2285714	2.5116124	-8.0000000	10.0000000
<b>28QUES</b>	EVAL PROP TO AGUR TECH/CUR	246	6.6219512	1.8993462	0	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	246	7.6626016	1.6987341	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	246	1.0406504	1.9624989	-8.0000000	8.0000000
<b>299UES</b>	OPP & LIM DOD/DON MATRL/CUR	245	5 3530612	2.3212403	0	10.0000000

29 <b>QUES</b>	OPP & LIN DOD/DON MATRL/REQ	245	7.2040816	1.8727948	0	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	245	1.3510204	2.2848505	-7.0000000	9.0000000
30QUES	OVRSEE EQUIP NGNT PRG/CUR	246	6.2357724	2.2895728	0	10.9000000
30QUES	OVRSEE EQUIP MONT PRG/REQ	246	6.9308943	1.9564912	9	10.000000
300ELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	246	0.6951220	2.1248137	-7.0000000	9.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	246	6.4837398	2.0278016	0	10.0000000
31QUES	ENSUR EXEC SECRTY REQ/REQ	246	7.2682927	1.9360097	1.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	246	0.7845528	2.0559335	-7.0000000	9.0000000
320UES	OVRSEE FACILITIES NGMT/CUR	246	6.4552846	2.0313945	0	10.0000000
<b>329UES</b>	OVRSEE FACILITIES MGMT/REQ	246	7.0731707	2.0708698	0	10.0000000
32DELTA	DELTA-OVERSEE FAC NGMT	246	0.3333333	0.4723656	0	1.0000000
PHGHT	OPERATIONS MONT ISSUES	245	7.1387755	1.6337647	1.0000000	10.0000000
PNAGC	AGGREGATEOPERATIONAL MONT ISSUES/C	244	6.3285519	1.7017165	0.8333333	10.0000000
PMAGR	AGGREGATEOPERATIONAL MGMT ISSUES/R	244	7.2773224	1.6330087	1.0000000	10.0000000
PMDELTA	AGGREGATE DELTAOPERATIONAL MGMT ISSUES	244	0.9487705	1.8246755	-7.3333333	8.3333333

------HONCHO1=NO\_CO/XO------

Variable	Label	N	Nean	Std Dev	Minimum	Maximum
270UES	IMPCT OSHA REQ HOSP OP/CUR	229	5.8864629	2.6316628	0	10.0000000
27QUES	IMPCT OSHA REQ HOSP OP/REQ	229	7.7641921	2.1655865	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	228	1.8947368	2.5321490	-5.0000000	10.0000000
28QUES	EVAL PROP TO AGUR TECH/CUR	229	5.8820961	2.2863214	0	10.0000000
28QUES	EVAL PROP TO AGUR TECH/REQ	229	7.6812227	1.7987926	0	10.0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	228	1.8157895	2.3618323	-6.0000000	8.0000000
29QUES	OPP & LIM DOD/DON MATRL/CUR	229	4.7510917	2.5312193	0	10.0000000
<b>290UES</b>	OPP & LIN DOD/DON MATRL/REQ	228	7.4956140	1.9247926	0	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	227	2.7444934	2.5461933	-3.0000000	9.0000000
30QUES	OVRSEE EQUIP MONT PRG/CUR	229	5.1790393	2.5058348	0	10.0000000
30QUES	OVRSEE EQUIP MGMT PRG/REQ	229	6.9781659	2.0571770	0	10.0000000
30DELTA	DELTA-OVERSEE EQUIP MONT PROGRAM	228	1.8157895	2.4226021	-5.0000000	8.0000000
31QUES	ENSUR EXEC SECRTY REQ/CUR	229	4.9519651	2.5840873	0	10.0000000
31ques	ENSUR EXEC SECRTY REQ/REQ	229	6.8034934	2.2904811	0	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	228	1.8684211	2.4710238	-5.0000000	9.0000000
32QUES	OVRSEE FACILITIES MGMT/CUR	229	4.6375546	2.7521260	0	10.0000000
32QUES	OVRSEE FACILITIES MGMT/REQ	229	6.5720524	2.6090776	0	10.0000000
32DELTA	DELTA-OVERSEE FAC MONT	230	0.2565217	0.4376656	0	1.0000000
PMGMT	OPERATIONS MGMT ISSUES	230	7.2739130	1.7178023	1.0000000	10.0000000
PNAGC	AGGREGATE OPERATIONAL NGHT ISSUES/C	229	5.2147016	2.0697798	0.3333333	9.8333333
PMAGR	AGGREGATEOPERATIONAL MONT ISSUES/R	228	7.2112573	1.6974643	0.6666667	10.0000000
PHDELTA	AGGREGATE DELTAOPERATIONAL NGHT ISSUES	227	2.0044053	2.0426211	-4.0000000	7.1666667

## ORGANIZATIONAL BEHAVIOR ISSUES NEANS AND DELTAS

------HONCHO1=CO/XO------

Variable	Label	N	Mean	Std Dev	Minimum	Maximum
33ques	KNOW SUP REQ OP FORC/CUR	246	8.2804878	1.8600487	0	10.0000000
<b>33QUES</b>	KNOW SUP REQ OP FORC/REQ	246	8.6585366	1.6528480	1.0000000	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OPF FORCES	246	0.3780488	1.9079228	-6.0000000	7.0000000
34ques	DEVLP & COMM COMD VISN/CUR	246	8.1178862	1.6333030	3.0000000	10.0000000
34QUES	DEVLP & COMM COMD VISN/REQ	246	8.9227642	1.4048495	2.0000000	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	246	0.8048780	1.7007011	-8.0000000	6.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	246	8.4674797	1.4725236	2.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	246	9.0121951	1.2792910	3.0000000	10.0000000
35DELTA	DELTA-EMPOWER INV & WORK GROUPS	246	0.5447154	1.5212886	-5.0000000	7.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	241	8.5062241	1.5414288	0	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	242	8.8057851	1.4169570	0	10.0000000
36DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	241	0.3029046	1.4036974	-4.0000000	7.0000000
37QUES	BUILDING TRUST/CUR	246	8.7479675	1.2622849	4.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	246	9.3699187	1.0753972	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	246	0.6219512	1.3368276	-5.0000000	5.0000000
38QUES	MANAGING CHANGE/CUR	246	8.3780488	1.3907001	3.0000000	10.0000000
<b>38QUES</b>	MANAGING CHANGE/REQ	246	9.2804878	1.0759833	4.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	246	0.9024390	1.4703304	-5.0000000	6.0000000
<b>390LE\$</b>	MANAGING CONFLICT/CUR	246	8.0528455	1.5522374	3.0000000	10.0000000
39QUES	MANAGING CONFLICT/REQ	246	9.1585366	1.1863459	4.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	246	1.1056911	1.7181528	-5.0000000	6.0000000
40 QUES	BUILDING TEAMNORK/CUR	245	8.5836735	1.4077285	4.0000000	10.0000000

40QUES	BUILDING TEANGORK/REQ	246	9.3983740	1.0120889	4.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMNORK	245	0.8122449	1.5140913	-5.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	246	8.5650407	1.3285858	4.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLINAT/REQ	246	9.4268293	0.9942342	4.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	246	0.8617886	1.4160895	-5.0000000	6.0000000
42QUES	MOTIVATING PEOPLE/CUR	246	8.3658537	1.3866318	4.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	246	9.3008130	1.1459598	4.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	246	0.9349593	1.5212231	-5.0000000	6.0000000
43QUES	EMPLY COORD MECHNSM/CUR	246	7.9593496	1.5539200	0	10.0000000
43QUES	EMPLY COORD MECHNISM/REQ	246	8.7357724	1.3337460	3.0000000	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	246	0.7764228	1.4910663	-4.0000000	5.0000000
44QUES	DEVLP SUBORDINATES/CUR	246	8.4796748	1.3929630	4.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	246	9.1544715	1.2022599	4.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	246	0.6747967	1.4624326	-5.0000000	5.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	246	8.8333333	1.3941081	2.0000000	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	246	9.1869919	1.7087968	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	246	0.3536585	2.1017308	-10.0000000	6.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	246	8.2967480	1.5796375	2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REQ	246	8.8414634	1.3534794	4.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	246	0.5447154	1.6696671	-5.0000000	7.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	246	8.3983740	1.8126082	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	240	8.3886905	1.1754286	4.1428571	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	242	9.0879575	0.9743193	4.4285714	10.0000000
REDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	240	0.6988095	1.2021450	-3.9285714	5.4285714

Variable	Label	X	Nean .	Std Dev	Minima	Nex issue
33QUES	KNOW SUP REQ OP FORC/CUR	229	7.3187773	2.0409506	0	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	229	8.5895197	1.5941434	0	10.0000000
	DELTA-KNOW & SUPPORT OPF FORCES	228	1.2763158	2.0517448	-8.0000000	7.0000000
34QUES	DEVLP & COMM COMD VISN/CUR	229	7.3144105	1.8771040	0	10.0000000
34ques	DEVLP & COMM COMD VISN/REQ	229	8.7467249	1.7210131	0	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	228	1.4429825	2.0503129	-6.0000000	7.0000000
35ques	IMPOWR_IND & WORK GRP/CUR	229	7.9650655	1.6984520	2.0000000	10.0000000
35ques	IMPOUR IND & WORK GRP/REQ	229	8.8908297	1.4723635	2.0000000	10.0000000
SSDELTA	DELTA-EMPONER INV & WORK GROUPS	228	0.9298246	1.6242615	-4.0000000	5.0000000
	DEVLP NON-PARCHL PERSP/CUR	226	7.8982301	1.8531166	0	10.0000000
seques	DEVLP NON-PARCHL PERSP/REQ	226	8.6725664	1.4169920	2.0000000	10.0000000
	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	225	0.7822222	1.7580540	-4.0000000	9,0000000
37ques	BUILDING TRUST/CUR	228	8.5043860	1.3553542	4.0000000	10.0000000
37ques	BUILDING TRUST/REQ	229	9.2838428	1.0185779	5.0000000	10.0000000
	DELTA-BUILDING TRUST	227	0.7797357	1.3353379	-3.0000060	5.0000000
	MANAGING CHANGE/CUR	229	8.0829694	1.5635985	2.0000000	10.000000
<b>SEQUES</b>	MANAGING CHANGE/REQ	229	9.2008734	1.0403268	5.0000000	10.000000
	DELTA-MANAGING CHANGE	228	1.1228070	1.5658264	-3.0000000	7.000000
	MANAGING CONFLICT/CUR	229	7.8777293	1.6683015	1.0000000	10.000000
9ques	MANAGING CONFLICT/REQ	229	9.2183406	1.0659872	5.0000000	10.000000
	DELTA-MANAGING CONFLICT	228	1.3464912	1.7098151	-4.0000000	9.000000
OQUES	BUILDING TEAMWORK/CUR	228	8.2587719	1.4896596	3.0000000	10.0000000
OQUES	BUILDING TEAMWORK/REQ	228	9.2500000	1.0510117	4.0000000	10.000000
ODELTA	DELTA-BUILDING TEAMWORK	227	1.0000000	1.4963081	-3.0000000	6.000000
1QUES	DEVLP POS ORGAN CLIMAT/CUR	229	8.2270742	1.4841149	2.0000000	10.0000000
1QUES	DEVLP POS ORGAN CLIMAT/REQ	229	9.3318777	0.9884803	3.0000000	10.0000000
1DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	228	1.1096491	1.5455760	-4.0000000	7.0000000
2QUES	MOTIVATING PEOPLE/CUR	229	8.1310044	1.4660932	4.0000000	10.0000000
2ques	MOTIVATING PEOPLE/REQ	229	9.3231441	1.0045671	2.0000000	10.000000
<b>2DELTA</b>	DELTA-MOTIVATING PEOPLE	228	1.2017544	1.4552341	-2.0000000	5.000000
3QUES	EMPLY COORD MECHNSM/CUR	229	7.4628821	1.9090441	0	10.000000
3QUES	EMPLY COORD MECHNSM/REQ	229	8.7117904	1.4463781	C	10.000000
<b>3DELTA</b>	DELTA-EMPLOY COORD MECHANISMS	228	1.2587719	1.8979846	-4.0000000	7.0000000
4QLES	DEVLP SUBORDIHATES/CUR	229	8.2270742	1.5477660	3.0000000	10.0000000
4QUES	DEVLP SUBORDINATES/REQ	229	9.0742358	1.2420590	2.0000000	10.000000
4DELTA	DELTA-DEVELOP SUBORDINATES	228	0.8508772	1.5831294	-4.0000000	6.0000000
SQUES	UNDRSTND ROLE CO & XO/CUR	229	7.2489083	1.9943035	0	10.0000000
SQUES .	UNDRSTND ROLE CO & XO/REQ	229	8.8820961	1.6381105	0	10.0000000
	DELTA-UNDERSTANDING ROLE OF CO/XO	228	1.6403509	2.2336126	-8.0000000	10.0000000
6QUES	PROM INNOVT & RISK BHVR/CUR	228	7.6666667	1.7417732	2.0000000	10.0000000
60UES	PROM INNOVI & RISK BHVR/REQ	228	8.7105263	1,4280000	2.0000000	10.0000000

46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	227	1.0484581	1.7377472	-5.0000000	6.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	230	7.9434783	1.9404511	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	223	7.8696348	1.2716970	4.0000000	10.0000000
RGAGR	AGGREGATE ORGANIZATIONAL BEHAVIOR/R	224	8.9875638	0.9751208	4.6428571	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	222	1.1225869	1.2935115	-2.1428571	5.0714286
<b></b>						

## MANPONER MANAGEMENT/HRM ISSUES MEANS AND DELTAS

Variable	e Label	N	Heen	Std Dev	Minimm	Maxima
47ques	MNG CIV PER BY REG PROC/CUR	246	6.7032520	1.9870370	1.0000000	10.0000000
47QUES	MMG CIV PER BY REG PROC/REQ	246	7.9512195	1.8619878	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	246	1.2479675	2.2459705	-7.0000000	8.0000000
48QUES	MMG MIL PER BY REG PROC/CUR	246	8.1504065	1.4277640	4.0000000	10.0000000
48QUES	HING MIL PER BY REG PROC/REQ	246	8.5243902	1.5190675	1.0000000	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	246	0.3739837	1.7327500	-8.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	244	7.5778689	1.6844978	3.0000000	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	244	8.3770492	1.4334503	1.0000000	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	244	0.7991803	1.7698432	-8.0000000	5.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	244	5.3442623	2.6458151	0	10.0000000
50QUES	NAMAGE LABOR RELATIONS/REQ	244	6.9754098	2.6088268	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	244	1.6311475	2.8937305	-7.0000000	10.000000X
51QUES	MANG MULTI-CULT DIVRSTY/CUR	246	7.5934959	1.7442028	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	246	8.1382114	1.8286839	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	246	0.5447154	1.9577248	-9.0000000	7.0000000
52QUES	PRON ETHICL PRAC IN OPS/CUR	245	8.5673469	1.4173092	3.0000000	10.0000000
52QUES	PROM ETHICL PRAC IN OPS/REQ	245	9.0571429	1.4643300	1.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	246	0.4756098	0.5004229	0	1.0000000
ANPOWER	NANPOWER/HUMAN RES MONT	246	8.1991870	1.5296256	2.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MONT/HRM ISSUES/C	242	7.3154270	1.4055153	3.5000000	10.0000000
AHAGR	AGGREGATE MANPHOER MGMT/HRM ISSUES/R	242	8.1721763	1.4218433	1.0000000	10.0000000
ANDELTA	AGGREGATE DELTA MANPOHER MONT/HRM ISSU	242	0.8567493	1.5867138	-7.6666667	5.333333

Variable	Label	N	Nean	Std Dev	Mini <b>m.m</b>	Maximum
47QUES	MNG CIV PER BY REG PROC/CUR	229	6.2445415	2.4263771	O	10.0000000
47QUES	MNG CIV PER BY REG PROC/REQ	229	8.3056769	1.8668420	ŏ	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	228	2.0789474	2.5191591	-8.0000000	9.0000000
48QUES	MNG MIL PER BY REG PROC/CUR	229	7.7379913	1.6991735	3.0000000	10.0000000
48QUES	MING MIL PER BY REG PROC/REQ	229	8.7379913	1.4361857	0	10.0000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	228	1.0043860	1.6986592	-6.0000000	7.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	229	7.0480349	2.0609907	0	10.0000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	229	8.5895197	1.4318048	Ŏ	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	228	1.5482456	2.1285445	-6.0000000	7.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	229	4.8558952	2.6772634	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	229	7.3187773	2.5093940	0	10.0000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	228	2.4956140	2.8831850	-6.0000000	9.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	229	7.1834061	1.9981317	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	229	8.0043668	2.0994941	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	228	0.8289474	2.0717621	-9.0000000	6.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	229	8.1484716	1.5741218	3.0000000	10.0000000
<b>520UES</b>	PROM ETHICL PRAC IN OPS/REQ	229	8.9650655	1.5328573	0	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	230	0.4478261	0.4963550	0	1.0000000
ANPOWER	MANPOWER/HUMAN RES MONT	230	8.1565217	1.7538046	2.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGMT/HRM ISSUES/C	229	6.8697234	1.6478131	2.0000000	10.0000000
ANAGR	AGGREGATE MANPHOER MGMT/HRM ISSUES/R	229	8.3202329	1.4580131	1.0000000	10.0000000
AMDELTA	AGGREGATE DELTA NAMPOWER MONT/HRM ISSU	228	1.4627193	1.6822179	-4.1666667	6.1666667

## COMMUNICATIONS ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev	Hinimm	Maximum
C53QUES	WRITING EFFECTIVELY/CUR WRITING EFFECTIVELY/REQ DELTA-WRITING EFFECTIVELY	246	8.5528455	1.3011973	4.0000000	10.0000000
R53QUES		246	9.1869919	1.0447114	5.0000000	10.0000000
Q53DELTA		246	0.6341463	1.3264548	-5.0000000	4.0000000

C54QUES	POS & NEG FEEDBACK/CUR	246	8.3252033	1.2616538	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	246	9.2479675	1.0299078	5.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	246	0.9227642	1.2738060	-5.0000000	5.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	246	8.0650407	1.4582060	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	246	9.0772358	1.1526943	4.0000000	10.8000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	246	1.0121951	1.6499393	-4.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	246	8.3292683	1.4118005	4.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	246	9.4065041	0.9462053	5.0000000	10.0000000
<b>Q56DELTA</b>	DELTA-LISTENING EFFECTIVELY	246	1.0772358	1.5031023	-2.0000000	6.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	246	7.8536585	1.5942905	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTM/REQ	246	8.9186992	1.1992753	4.0000000	10.0000000
Q57DELTA	DÉLTA-BUILD WORKING & SUPPORT RELAT	246	1.0650407	1.6149295	-4.0000000	6.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	246	7.8495935	1.7652368	0	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	246	8.6422764	1.5914572	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	246	0.7926829	1.6689564	-6.0000000	8.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	246	8.7642276	1,2589682	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	246	9.3373984	0.9625560	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	246	0.5731707	1.1748781	-4.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	246	8.1707317	1.4211655	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	246	9.1016260	1.0506739	4.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	246	0.9308943	1.4566178	-4.0000000	5.0000000
COMM	COMMUNICATION	246	8.9430894	1.6723480	1.0000000	10.0000000
COMAGE	AGGREGATECOMMUNICATIONS/C	246	8.2388211	1.0687476	5.0000000	10.0000000
COMAGR	AGGREGATECOMMUNICATIONS/R	246	9.1148374	0.8821636	5.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	246	0.8760163	1.0871461	-3.7500000	4.5000000

Variable	Label	×	Mean	Std Dev	Hinimum	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	229	8.3711790	1.3433556	3.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	229	9.2707424	0.9805431	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	228	0.9035088	1.4387299	-4.0000000	7.0000000
C54QUES	POS & NEG FEEDBACK/CUR	229	8.0786026	1.5081433	3.0000000	10.0000000
<b>R54QUES</b>	POS & NEG FEEDBACK/REQ	229	9.1004367	1.1560101	0	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	228	1.0263158	1.7508237	-10.0000000	7.0000000
C55QUES	DELVR EFF CRAL PRES/CUR	229	8.0305677	1.5229041	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	229	9.0786026	1.0143383	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTATION	228	1.0526316	1.5781666	-2.0000000	7.0000000
C56QUES	LISTENING EFFECTIVELY/CUR	229	8.2358079	1.5801210	1.0000000	10.0000000
<b>R56QUES</b>	LISTENING EFFECTIVELY/REQ	229	9.3013100	0.9601937	3.0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	228	1.0701754	1.6802522	-4.0000000	9.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	228	7.3771930	2.0560016	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REG	228	8.6929825	1.4759582	0	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	227	1.3215859	2.0149049	-4.0000000	9.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	229	7.5371179	2.0486779	1.0000000	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	229	8.5589520	1.6416377	O	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	228	1.0263158	1.9119864	-4.0000000	7.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	229	8.4104803	1.3367525	5.0000000	10.0000000
R59QUES	CLINATE OF OPEN COMM/REQ	229	9.2052402	1.0116725	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	228	0.7982456	1.2675539	-2.0000000	5.0000000
C60QUES	CONDUCT MEETINGS EFF/CUR	228	7.9956140	1.4126484	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	229	9.0000000	1.2211585	2.0000000	10.0000000
<b>960DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	227	1.0088106	1.5342439	-7.0000000	6.0000000
COMM	COMMUNICATION :	230	8.6608696	1.9192746	1.0000000	10.0000000
COMAGE	AGGREGATECOMMUNICATIONS/C	227	8.0121145	1.2116880	4.7500000	10.0000000
COMAGR	AGGREGATECOMMUNICATIONS/R	228	9.0268640	0.9039222	5.6250000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	226	1.0171460	1.2401486	-2.0000000	5.0000000

## FINANCIAL MANAGEMENT MEANS AND DELTAS

	MONCHUE-CO					
Variable	Label	*	Hean	Std Dev	Ninimum	Meximum
CIQUES	INTERP FINAN STATEMNTS/CUR	154	6.3311688	2.3095573	0	10,0000000
RIQUES	INTERP FINAN STATEMETS/REQ	154	7.5454545	1.8008383	0	10,0000000
Q1DELTA	DELTA-INTERP FINAN STATEMITS	153	1.1764706	2.1737599	-5.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	155	7.0838710	2.2475234	0	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	155	8.2645161	1.5587100	0	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	155	1.1806452	2.1606606	-5.0000000	8.0000000

C3QUES	EVAL OPER & CAP BUDGETS/CUR	155	6.8129032	2.3487689	0	10.0000000
R3QUES	EVAL OPER & CAP BUDGETS/REQ	155	7.7677419	2.0284322	0	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	155	0.9548387	2.2341562	-6.0000000	8.0000000
C4QUES	RES MGMT ADV & DRWBK/CUR	153	5.6666667	2.7672901	0	10.0000000
<b>R4QUES</b>	RES MGMT ADV & DRWBK/REQ	152	7.2763158	2.8030196	0	10.0000003
<b>Q4DELTA</b>	DELTA-RESOURCE HIGHT ADV & DRALBACKS	152	1.6052632	2.4254661	-7.0000000	8.0000000
C5QUES	MAX BEN FROM REIMBR/CUR	151	4.9801325	3.0560763	0	10.0000000
<b>R5QUES</b>	MAX BEN FROM REIMBR/REQ	150	6.366667	2.9796101	0	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	150	1.3666667	2.7573372	-6.0000000	9.0000000
<b>CAQUES</b>	WORK W/PROCURMINT SYS/CUR	155	5.3677419	2.5045915	0	10.0000000
<b>REQUES</b>	WORK W/PROCURINIT SYS/REQ	155	6.6838710	2.1036605	0	10.0000000
<b>Q6DELTA</b>	DELTA-WORK W/PROCUREMENT SYSTEM	155	1.3161290	2.3734321	-5.0000000	8.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	155	6.3032258	2.5542788	0	10.0000000
<b>R7QUES</b>	COST-BENFT ANAL TECH/REQ	155	7.4322581	2.1862004	0	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	155	1.1290323	2.4593043	-9.0000000	8.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	155	7.9032258	1.6267815	3.0000000	10.0000000
FINAGC	AGGREGATEFINANCIAL/C	150	6.1180952	2.1041077	0.4285714	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	150	7.3352381	1.7427319	. 0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	149	1.2118888	1.9332208	-4.5714286	7.5714286

Variable	Label	N	Hean	Std Dev	Minimm	Maximum
C1QUES	INTERP FINAN STATEMETS/CUR	320	4.8187500	2.4130572		10.0000000
RIQUES	INTERP FINAN STATEMNTS/REQ	320	7.3156250	1.8579001	ň	10.0000000
Q1DELTA	DELTA-INTERP FINAN STATEMETS	319	2.4952978	2.5598146	-5.0000000	8.0000000
C2QUES	RECOG FUNDING SOURCES/CUR	320	5.0718750	2.5047584	0.000000	10.0000000
R2QUES	RECOG FUNDING SOURCES/REQ	320	7.7875000	1.7789698	ň	10.0000000
Q2DELTA	DELTA-RECOG FUNDING SOURCES	319	2.7147335	2.6570428	-4_0000000	10.0000000
C3QUES	EVAL OPER & CAP BUDGETS/CUR	320	4.8500000	2.5699005	-4.000000	10.0000000
RZQUES	EVAL OPER & CAP BUDGETS/REQ	319	7.4796238	2.0753249	ň	10.0000000
Q3DELTA	DELTA-EVAL OPER & CAP BUDGETS	318	2,6100629	2.7547766	-5.0000000	10.0000000
C4QUES	RES NGMT ADV & DRVBK/CUR	319	4.7899687	2.5159416	0	10.0000000
R4QUES	RES MGMT ADV & DRUBK/REQ	319	7.3636364	2.5561728	ŏ	10.0000000
04DELTA	DELTA-RESOURCE MONT ADV & DRAUBACKS	318	2.5723270	2.7867626	-10.0000000	10.0000000
CSQUES	MAX BEN FROM REIMBR/CUR	318	4.1540881	2.8547651	0	10.0000000
R5QUES	MAX BEN FROM REIMBR/REQ	318	6.7075472	2.9814367	Ŏ	10.0000000
Q5DELTA	DELTA-MAX BEN FROM REIMBR	317	2.5488959	3.0855380	-10.0000000	10.0000000
C6QUES	WORK W/PROCURINIT SYS/CUR	319	4.1786834	2,5233595	0	10.0000000
R6QUES	WORK W/PROCURINIT SYS/REQ	320	6.7031250	2.3666948	Ŏ	10.0000000
Q6DELTA	DELTA-WORK W/PROCUREMENT SYSTEM	318	2.5408805	2.9735790	-7,0000000	10.0000000
C7QUES	COST-BENFT ANAL TECH/CUR	320	5.1656250	2.6665358	0	10.0000000
R7QUES	COST-BENFT ANAL TECH/REQ	320	7.3562500	2.2489200	Ó	10.0000000
Q7DELTA	DELTA-COST/BENEFIT ANAL TECH	319	2.2037618	2.7607739	-8.0000000	10.0000000
FINNGMT	FINANCIAL/RESOURCE MGMT	321	7.9439252	1.7419374	1.0000000	10.0000000
FINAGE	AGGREGATEFINANCIAL/C	317	4.7228481	2.1491148	0.1428571	10.0000000
FINAGR	AGGREGATEFINANCIAL/R	317	7.2528166	1.8471037	0	10.0000000
FINDELTA	AGGREGATE DELTAFINANCIAL	315	2.5219955	2.3877814	-5.5714286	9.5714286

## PROGRAM PLANNING AND EVALUATION MEANS AND DELTAS

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Variable	Label	<u>:</u>	W	Hean	Std Dev	Minimum	Maximum
COQUES	MANGNG PLAN	HING PROCS/CUR	155	6.2322581	2.2985579	0	10.0000000
R8QUES	MANGNG PLAN	NING PROCS/REQ	155	7.6838710	1.7973821	0	10.0000000
<b>QSDELTA</b>	DELTA-MANAG	ING PLANNING PROCS	155	1.4516129	2.1867177	-5.0000000	8.0000000
C9QUES	METHOS EVAL	PROGRAMS/CUR	155	6.7032258	2.0199466	2,0000000	10.0000000
R9QUES	METHDS EVAL	PROGRAMS/REQ	155	7.8709677	1.6104758	3.0000000	10.0000000
Q9DELTA	DELTA-METHO	S EVAL PROGRAMS	155	1.1677419	1.9131105	-4.0000000	7.0000000
C10QUES	EVAL & APPL	MARKET ANAL/CUR	155	5.9225806	2.2892620	0	10.0000000
R10QUES	EVAL & APPL	MARKET ANAL/REQ	154	7.4025974	1.9820089	0	10.0000000
Q10DELTA		APPL MARKET ANALYSIS	154	1.4675325	1.9542775	-4.0000000	7.0000000
C11QUES	EMP IMPROV	PRIN & MTHD/CUR	155	7.6258065	1.6985417	2.0000000	10.0000000
R11QUES		PRIN & MTHD/REQ	155	8.5548387	1.5714248	3.0000000	10.0000000
Q11DELTA		MPROV PRIM & MTHD	155	0.9290323	1.9174851	-6,0000000	4.0000000
C12QUES		MIL FAC/CUR	153	8,1568627	2.0555370	0	10.0000000
R12QUES		MIL FAC/REQ	153	8.4117647	1.9951567	8	10.0000000
Q12DELTA		FUNC MIL FAC	153	0.2549020	1.7188177	-7.0000000	7.0000000

PROGRAM	PROGRAM PLANNING & EVAL	155	7.8516129	1.5152624	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	153	6.9529412	1.7127640	1.6000000	10.0000000
PPEAGR	AGGREGATEPROGRAM PLAN & EVAL/R	152	8.0144737	1.3841299	3.4000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	152	1.0671053	1.6169539	-4.8000000	6.0000000

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Variable	Label	N	Heen	Std Dev	Hinima	Haximum
CBQUES	MANGNG PLANNING PROCS/CUR	320	5.2843750	2.4819864	. 0	10.0000000
RAQUES	MANGNG PLANNING PROCS/REQ	320	7.6406250	1.9148585	0	10.0000000
Q8DELTA	DELTA-MAKAGING PLANNING PROCS	319	2.3824451	2.4167534	-4.0000000	9.0000000
C9QUES	METHOS EVAL PROGRAMS/CUR	320	5.7000000	2.3590020	0	10.0000000
<b>R9QUES</b>	METHOS EVAL PROGRAM?/REQ	320	7.8687500	1.6819972	0	10.0000000
Q9DELTA	DELTA-METHOS EVAL PRUGRAMS	319	2.1943574	2.2984476	-6.0000000	9.0000000
C10QUES	EVAL & APPL MARKET ANAL/CUR	320	4.9562500	2.5836401	0	10.0000000
R10QUES	EVAL & APPL MARKET ANAL/REQ	319	7.5141066	1.9997535	0	10.0000000
Q10DELTA	DELTA-EVAL & APPL MARKET ANALYSIS	318	2.5660377	2.6464149	-6,0000000	10.0000000
C11QUES	EMP IMPROV PRIN & MTHD/CUR	320	7.0093750	1.9499794	1.0000000	10.0000000
R11QUES	EMP IMPROV PRIN & MTHD/REQ	320	8.4750000	1.4747616	2.0000000	10.0000000
Q11DELTA	DELTA-EMP IMPROV PRIN & MTHD	319	1.4890282	1.8898201	-5.0000000	9.0000000
C12QUES	DEPT & FUNC MIL FAC/CUR	319	7.3009404	2.1302772	0	10.0000000
R12QUES	DEPT & FUNC MIL FAC/REQ	320	8.4062500	1.7430448	0	10.0000000
Q12DELTA	DELTA-DEPT & FUNC MIL FAC	318	1.1226415	2.0376712	-10.0000000	10.0000000
PROGRAM	PROGRAM PLANNING & EVAL	321	7.9314642	1.5756866	2.0000000	10.0000000
PPEAGC	AGGREGATEPROGRAM PLAN & EVAL/C	319	6.0470219	1.9398945	1.0000000	10.0000000
PPEAGR	AGGREGATE PROGRAM PLAN & EVAL/R	319	7.9799373	1.4648412	1.0000000	10.0000000
PPEDELTA	AGGREGATE DELTAPROGRAM PLAN & EVAL	317	1.9451104	1.8758668	-4.4000000	7.4000000

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Variable	Label	H	Nean	Std Dev	Minimum	Meximum
C13QUES	ASSESS AVAIL INFO/CUR	155	8.0516129	1.5109709	2.0000000	10.0000000
R13QUES	ASSESS AVAIL INFO/REQ	155	8.8000000	1.2659374	5.0000000	10.0000000
Q13DELTA	DELTA-ASSESS AVAIL INFO	155	0.7483871	1.3512551	-5.0000000	6.0000000
C14QUES	INCLD OTHE DECSN MAKING/CUR	154	8.4480519	1.5126577	1.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REG	154	8.7402597	1.4854642	0	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	154	0.2922078	1.2931460	-8.0000000	5.0000000
C15QUES	DECISH MAKING TECH/CUR	155	7.8580645	1.5434769	3.0000000	10.0000000
R15QUES	DECISH MAKING TECH/REQ	155	8.5419355	1.3055263	4.0000000	10.0000000
Q15DELTA	DELTA-DECISM MAKING TECHNIQUES	155	0.6838710	1.5150965	-5.0000000	7.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	154	6.0259740	2.2490319	0	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	153	7.8039216	1.7772644	2.0000000	10.0000000
Q16DELTA	DELTA-USE MGMT INFOR SYSTEM TECH	153	1.7516340	2.1283829	-3.0000000	8.0000000
C17QUES	STAT TOOLS IN DECISIONS/CUR	155	6.0000000	2.1712406	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	155	7.1741935	1.9578294	0	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	155	1.1741935	2.1895513	-5,0000000	8.0000000
C18QUES	STRNG WEAKNS STAT TECH/CUR	155	5.8580645	2.2460317	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	154	7.2467532	1.9278207	1,0000000	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	154	1.3701299	2.1265557	-7.0000000	6.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	155	5.5741935	2.2989224	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REG	155	6.8580645	1.9016012	0	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	155	1.2838710	2.2149282	-7.0000000	8.0000000
C20QUES	ANALYZE RISK & ALT/CUR	155	7.7032258	1.7513416	2.0000000	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	155	8.4193548	1.2214052	5.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	155	0.7161290	1.4313505	-2.0000000	6.0000000
DECISION	DECISION MAKING/PROBLIN SOLV	155	8.2774194	1.4662235	3.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	153	6.9517974	1.4953412	2.0000000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	152	7.9531250	1.2089118	3.8750000	10.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	152	0.9958882	1.3929382	-5.1250000	5.2500000

#### HONCHO2#NO

Variable Label	×	Hean	Std Dev	Hinimum	Maximum
C13QUES ASSESS AVAIL INFO/CUR	320	7.5562500	1.6824630	2.0000000	10.0000000
R13QUES ASSESS AVAIL INFO/REQ	320	8.7906250	1.1596290	4.0000000	10.0000000

Q13DELTA	DELTA-ASSSESS AVAIL INFO	319	1.2445141	1.6887790	-5.0000000	7.0000000
C14QUES	INCLD OTHR DECSN MAKING/CUR	320	7.9437500	1.5075437	3.0000000	10.0000000
R14QUES	INCLD OTHR DECSN MAKING/REQ	320	8.7281250	1.2155560	4.0000000	10.0000000
Q14DELTA	DELTA-INCL OTHER DECSN MAKING	319	0.7931034	1.5029790	-4.0000000	7.0000000
C15QUES	DECISN MAKING TECH/CUR	319	7.5235110	1.7316637	3.0000000	10.0000000
R15QUES	DECISN MAKING TECH/REQ	319	8.6018809	1.3180399	3.0000000	10.0000000
Q15DELTA	DELTA-DECISH MAKING TECHNIQUES	318	1.0880503	1.6713720	-4.0000000	6.0000000
C16QUES	USE MGMT INFO SYS TECH/CUR	320	5.3343750	2.3349746	0	10.0000000
R16QUES	USE MGMT INFO SYS TECH/REQ	320	7.9125000	1.6395867	1.0000000	10.0000000
Q16DELTA	DELTA-USE MONT INFOR SYSTEM TECH	319	2.5956113	2.3677829	-4.0000000	10.0000000
C17QUES	STA) TOOLS IN DECISIONS/CUR	320	5.1875000	2.4830144	0	10.0000000
R17QUES	STAT TOOLS IN DECISIONS/REQ	318	7.1383648	2.0078018	Ō	10.0000000
Q17DELTA	DELTA-STAT TOOLS IN DECISION MAKING	317	1.9495268	2.5724886	-5.0000000	10.0000000
C18QUES	STRNG WEAKNS STAT TECH/CUR	320	4.9125000	2.6066890	0	10.0000000
R18QUES	STRNG WEAKNS STAT TECH/REQ	320	7.1937500	2.1510277	Ô	10.0000000
Q18DELTA	DELTA-STRENGTHS & WEAK OF STAT TECHS	319	2.2946708	2.7232408	-10.0000000	10.0000000
C19QUES	HOW INFO SYS DESIGNED/CUR	319	4.8620690	2.4352825	0	10.0000000
R19QUES	HOW INFO SYS DESIGNED/REQ	320	7.0500000	1.9852118	1.0000000	10.0000000
Q19DELTA	DELTA-HOW INFO SYSTEMS ARE DESIGNED	318	2.2012579	2.4796455	-5.0000000	9.0000000
C20QUES	ANALYZE RISK & ALT/CUR	319	6.7962382	2.1278000	0	10.0000000
R20QUES	ANALYZE RISK & ALT/REQ	320	8.4031250	1.4908255	3.0000000	10.0000000
<b>Q20DELTA</b>	DELTA-ANALYZE RISKS & ALTERNATIVES	318	1.6194969	2.0490508	-5.0000000	8.0000000
DECISION	DECISION MAKNG/PROBLM SOLV	321	8.3271028	1.7718760	1.0000000	10.0000000
DECAGE	AGGREGATEDEC MAKING/PROBLEM SOLV/C	318	6.2633648	1.6858798	1.8750000	10.0000000
DECAGR	AGGREGATEDEC MAKING/PROBLEM SOLV/R	317	7.9763407	1.2298342	3.6250000	18.0000000
DECDELTA	AGGREGATE DELTADEC MAKING/PROB SOLV	315	1.7218254	1.7220383	-4.5000000	7.5000000

#### LEGAL ISSUES MEANS AND DELTAS

Variable	Label	N	Mean	Std Dev	Minimum	Meximum
c21ques	KNOW VIOLTN OF UCHJ/CUR	155	8.0967742	1.5490852	4,000000	10.0000000
R21QUES	KNOW VIOLTN OF UCHJ/REQ	155	8.2903226	1.8897115	0	10.0000000
Q21DELTA	DELTA-KNOW VIOLLIN OF UCHJ	155	0.1935484	1.9004332	-8,0000000	4.0000000
C22QUES	PUNISHMENT UNDR UCHJ/CUR	155	8.2129032	1.7207183	2,0000000	10.0000000
R22QUES	PUNISHMENT UNDR UCHJ/REQ	155	8.0516129	2.1252763	0	10.0000000
Q22DELTA	DELTA-PUNISHMENT UNDER UCHJ	155	-0.1612903	2.0559823	-8.0000000	8.0000000
CZ3QUES	INITIATE ACT UCHJ VIOLTN/CUR	155	8.3032258	1.6091225	2.0000000	10.0000000
R23QUES	INITIATE ACT UCHJ VIOLTN/REQ	155	8.4129032	2.0379105	0	10.0000000
QZ3DELTA	DELTA-INITIATE ACT UNDER UCH	155	0.1096774	2.0083195	-9,0000000	8.000000
C24QUES	ADMIN SEP AUTH & PROC/CUR	155	7.3870968	1.9014250	1.0000000	10.0000000
R24QUES	ADMIN SEP AUTH & PROC/REQ	155	7.6580645	2.1545443	0	10.0000000
024DELTA	DELTA-ADMIN SEP AUTH & PROC	155	0.2709677	2.2340624	-9,0000000	8,0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	154	7.0519481	2.1656625	0	10.000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	154	8.0064935	2.0879259	Ō	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	154	0.9545455	1.9648576	-8.0000000	8.000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	155	6.7870968	2.0353596	2.0000000	10.0000000
R26QUES	KNOW ENVIRON IMPCT ISS/REQ	155	8.0838710	1.9835520	0	10.000000
026DELTA	DELTA-KNOW ENVIRON IMPACT ISS	155	1.2967742	2.2452669	-8.0000000	8.0000000
LEGAL	LEGAL ISSUES	155	7.2322581	1.8474952	1.0000000	10.000000
LEGAGC	AGGREGATELEGAL ISSUES/C	154	7.6569264	1.4940255	3.666667	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	154	8.0930736	1.7661987	0	10.000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	154	0.4361472	1.7356318	-8.0000000	4.666667

Maximu	Minimum	Std Dev	Hean	N	Label	Variable
10.0000000	0	2.0734079	6.9562500	320	KNOW VIOLIN OF UCHJ/CUR	C21QUES
10.0000000	1.0000000	1.7568754	8.3605016	319	KNOW VIOLTN OF UCHIJ/REQ	R21QUES
9.0000000	-9.0000000	2.1783853	1.3993711	318	DELTA-KNOW VIOLLIN OF UCHJ	Q21DELTA
10.0000000	0	2.3292786	6.6281250	320	PUNISHMENT UNDR UCHJ/CUR	C22QUES
10.0000000	1.0000000	2.0277754	8.0312500	320	PUNISHMENT UNDR UCMJ/REG	R22QUES
9.0000000	-8.0000000	2.4310487	1.4137931	319	DELTA-PUNISHMENT UNDER UCHJ	Q22DELTA
10,0000000	0	2.4372935	6.5562500	320	INITIATE ACT UCHJ VIOLTN/CUR	C23QUES
10.0000000	0	2.0829395	8.0313480	319	INITIATE ACT UCHJ VIOLTN/REQ	R23QUES
9,0000000	-9.0000000	2.5389004	1.4811321	318	DELTA-INITIATE ACT UNDER UCHJ	Q23DELTA
10.0000000	8	2.4481734	5.9874608	319	ADMIN SEP AUTH & PROC/CUR	C24QUES
10.0000000	Ò	2.1469175	7.6771160	319	ADMIN SEP AUTH & PROC/REQ	R24QUES

Q24DELTA	DELTA-ADNIN SEP AUTH & PROC	318	1.6981132	2.5436374	-8.0000000	9.0000000
C25QUES	KNOW LIAB HOSP & PROF/CUR	320	6.6250000	2.1575849	0	10.0000000
R25QUES	KNOW LIAB HOSP & PROF/REQ	320	8.3312500	1.7994143	0	10.0000000
Q25DELTA	DELTA-KNOW LIAB OF HOSP & PROF	319	1.7178683	2.3152544	-7.0000000	10.0000000
C26QUES	KNOW ENVIRON IMPCT ISS/CUR	320	5.8812500	2.3067894	0	10.0000000
<b>R26QUES</b>	KNOW ENVIRON IMPCT ISS/REQ	320	7.8406250	1.9369950	1.0000000	10.0000000
Q26DELTA	DELTA-KNOW ENVIRON IMPACT ISS	319	1.9717868	2.4358086	-7.0000000	10.0000000
LEGAL	LEGAL ISSUES	320	7.1875000	1.8389294	1.0000000	10.0000000
LEGAGC	AGGREGATELEGAL ISSUES/C	319	6.4393939	1.8943030	0.8333333	10.0000000
LEGAGR	AGGREGATELEGAL ISSUES/R	318	8.0550314	1.6751710	0.8333333	10.8000000
LEGDELTA	AGGREGATE DELTALEGAL ISSUES	317	1.6151420	2.0181077	-7.6666667	8.666667

OPERATIONS MANAGEMENT ISSUES MEANS AND DELTAS

Variable	Label	N	Nean	Std Dev	Hinima	Maximum
27 <b>9UE</b> S	IMPCT OSHA REQ HOSP OP/CUR	154	6.6558442	2.1492661	0	10.0000000
<b>270UES</b>	IMPCT OSHA REQ HOSP OP/REQ	154	7.5454545	2.5771518	0	10.0000000
27DELTA	DELTA-IMPACT OF OSHA ON HOSP	154	0.8896104	2.426 <del>8694</del>	-8.0000000	8.0000000
<b>289UES</b>	EVAL PROP TO AGUR TECH/CUR	155	6.7612903	1.9038030	0	10.0000000
<b>280UES</b>	EVAL PROP TO AQUR TECH/REQ	155	7.6258065	1.7099722	0	10,0000000
28DELTA	DELTA-EVAL PROP TO AGUR TECH	155	0.8645161	1.9173758	-8.0000000	8,0000000
29aues	OPP & LIM DOD/DON MATRL/CUR	154	6.1038961	2.2204305	0	10.0000000
29ques	OPP & LIN DOD/DON MATRL/REQ	154	7.2662338	1.9030152	0	10.0000000
29DELTA	DELTA-OPP& LIM TO DOD/DON MATRL	154	1.1623377	2.0371413	-6.0000000	6.0000000
30ques	OVRSEE EQUIP MONT PRG/CUR	155	6.3935484	2.2976464	0	10,0000000
30ques	OVRSEE EQUIP MGMT PRG/REQ	155	6.8387097	2.0305583	0	10.0000000
30DELTA	DELTA-OVERSEE EQUIP MGHT PROGRAM	155	0.4451613	1.7842818	-6.0000000	5.0000000
31 <b>9UE</b> S	ENSUR EXEC SECRTY REQ/CUR	155	6.7225806	1.9984913	0	10.0000000
31 <b>0UE</b> S	ENSUR EXEC SECRTY REQ/REQ	155	7.2709677	2.0743006	1.0000000	10.0000000
31DELTA	DELTA-ENSURE EXECUTION OF SEC REQS	155	0.5483871	1.8382429	-6.0000000	7,0000000
<b>320UES</b>	OVRSEE FACILITIES MGMT/CLR	155	6.7741935	1.9189702	0	10.0000000
32ques	OVRSEE FACILITIES NGMT/REQ	155	7.0709677	2.1834968	0	10,0000000
32DELTA	DELTA-OVERSEE FAC MONT	155	0.4000000	0.4914860	0	1.0000000
PHGMT	OPERATIONS MGMT ISSUES	155	7.1806452	1.6095130	1.0000000	10.0000000
PWAGC	AGGREGATE OPERATIONAL MGMT ISSUES/C	153	6.5697168	1.6421012	0.8333333	10.0000000
PWAGR	AGGREGATE OPERATIONAL MGMT ISSUES/R	153	7.2614379	1.7075859	1.0000000	10,0000000
PMDELTA	AGGREGATE_DELTAOPERATIONAL MONT ISSUES	153	0.6917211	1.6033786	-5.1666667	6,0000000

Variable Label N Nean Std Dev Minimum Haximum

27QUES IMPCT OSHA REQ HOSP OP/CUR 320 5.8531250 2.5694717 0	10.0000000
27QUES 1MPCT OSHA REQ HOSP OP/REQ 320 7.7093750 2,2057007 0	10.0000000
	10.0000000
	10.0000000
	10.0000000
28DELTA DELTA-EVAL PROP TO AGUR TECH 319 1.6802508 2.2746799 -7.0000000	8,0000000
	10.0000000
	10.0000000
29DELTA DELTA-OPP& LIM TO DOD/DON MATRL 318 2.4371069 2.6129030 -7.0000000	9,0000000
	10.0000000
	10.0000000
30DELTA DELTA-OVERSEE EQUIP MGMT PROGRAM 319 1.6175549 2.4784257 -7.0000000	9.0000000
	10.0000000
	10.0000000
31DELTA DELTA-ENSURE EXECUTION OF SEC REQS 319 1.6739812 2.4495501 -7.0000000	9,0000000
· · · · · · · · · · · · · · · · · · ·	10.0000000
	10.0000000
32DELTA DELTA-OVERSEE FAC MONT 321 0.2461059 0.4314135 0	1.0000000
	10.0000000
	9,8333333
PMAGC AGGREGATEOPERATIONAL MONT ISSUES/C 320 5.4161458 2.0026540 0.3333333	
	10.0000000
PHDELTA AGGREGATE DELTAOPERATIONAL MONT ISSUES 318 1.8259958 2.0708064 -7.3333333	8.3333333

ORGANIZATIONAL BEHAVIOR ISSUES NEANS AND DELTAS

ariable	: Label	N	Hean	Std Dev	Minima	Maximu
3QUES	KNOW SUP REQ OP FORC/CUR	155	8.6258065	1.6754468	0	10.000000
3QUES	KNOW SUP REQ OP FORC/REQ	155	8.7161290	1.6700371	1.0000000	10.0000000
<b>SDELTA</b>	DELTA-KNOW & SUPPORT OPF FORCES	155	0.0903226	1.6450151	-6.0000000	6.0000000
4QUES	DEVLP & COIN COIN VISH/CUR	155	8.5419355	1.4014775	3.0000000	10.0000000
4QUES	DEVLP & COMM COMM VISH/REQ	155	8.9483871	1.4540295	2.0000000	10.000000
ADELTA	DELTA-DEVELOP & COMM COMMAND VISION	155	0.4064516	1.5148476	-8.0000000	4.000000
<b>SQUES</b>	IMPOUR IND & WORK GRP/CUR	155	8.8000000	1.2452507	3.0000000	10.000000
5ques	IMPOUR IND & WORK GRP/REQ	155	9.0774194	1.1651625	4.0000000	10,000000
5DELTA	DELTA-EMPOWER INV & WORK GROUPS	155	0.2774194	1.1817634	-4.0000000	4.000000
<b>EQUES</b>	DEVLP NON-PARCHL PERSP/CUR	151	8.7947020	1.2874672	4.0000000	10.000000
6QUES	DEVLP NON-PARCHL PERSP/REQ	152	8.8815789	1.2812153	4.0000000	10,000000
6DELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPECTIVE	151	0.0927152	1.1156522	-4.0000000	3.000000
7ques	BUILDING TRUST/CUR	155	8.9419355	1.2019395	4.0000000	10.000000
7QUES	BUILDING TRUST/REQ	155	9.4193548	1.0056397	4.0000000	10.000000
7DELTA	DELTA-BUILDING TRUST	155	0.4774194	1.0527360	-3.0000000	4.000000
<b>8QUES</b>	MANAGING CHANGE/CUR	155	8.5870968	1.3853927	3.0000000	10.000000
8QUES	MANAGING CHANGE/REQ	155	9.3419355	1.0284190	4.0000000	10.000000
<b>8DELTA</b>	DELTA-MANAGING CHANGE	155	0.7548387	1.2910377	-3.0000000	6.000000
9QUES	MANAGING CONFLICT/CUR	155	8.2967742	1.5254303	3.0000000	10.000000
9aues	MANAGING CONFLICT/REQ	155	9.1741935	1.1905929	4.0000000	10.000000
9DELTA	DELTA-MANAGING CONFLICT	155	0.8774194	1.5132981	-5.0000000	6.000000
OQUES	BUILDING TEAMNORK/CUR	154	8.7987013	1.3400803	4.0000000	10.000000
DOUES	BUILDING TEAMNORK/REQ	155	9.4193548	0.9926415	6.0000000	10.000000
ODELTA	DELTA-BUILDING TEAMNORK	154	0.6168831	1.2741679	-3.0000000	6.000000
1QUES	DEVLP POS ORGAN CLIMAT/CUR	155	8.8000000	1.2862914	5.0000000	10.000000
1QUES	DEVLP POS ORGAN CLIMAT/REQ	155	9.4709677	0.8995647	6.0000000	10.000000
1DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	155	0.6709677	1.2012422	-4.0000000	4,000000
2QUES	MOTIVATING PEOPLE/CUR	155	8.5806452	1.3036959	4.0000000	10.000000
2QUES	MOTIVATING PEOPLE/REQ	155	9.3548387	1.0915373	4.0000000	10,000000
2DELTA	DELTA-MOTIVATING PEOPLE	155	0.7741935	1.2718143	-4.0000000	6,000000
3QUES	MOTIVATING PEOPLE/REQ DELTA-MOTIVATING PEOPLE EMPLY COORD MECHNSM/CUR	155	8.1806452	1.4879209	2.0000000	10,000000
3QLES	EMPLY COORD MECHNISM/REQ	155	8.7161290	1.4084847	3,0000000	10.000000
3DELTA	DELTA-EMPLOY COORD MECHANISMS	155	0.5354839	1.3640915	-4.0000000	4,000000
4QUES	DEVLP SUBORDINATES/CUR	155	8,6580645	1.3884435	4.0000000	10.000000
4QUES	DEVLP SUBORDINATES/REQ	155	9.1354839	1.2487782	4.0000000	10.000000
4DELTA	DELTA-DEVELOP SUBORDINATES	155	0.4774194	1.3257465	-5.0000000	4.000000
5QUES	UNDRSTND ROLE CD & XO/CUR	155	9.1225806	1.2656064	2.0000000	10.000000
SQUES	UNDRSTND ROLE CO & XO/REQ	155	9,2000000	1.6530177	0	10.000000
50ELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	155	0.0774194	1.8605106	-10,0000000	4.000000
6QUES	PROM INNOVT & RISK BHVR/CUR	155	8.6000000	1.4576266	4.0000000	10.000000
6ques	PROM INNOVI & RISK BHVR/REQ	155	8.9096774	1.2606314	5.0000000	10.000000
6DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	155	0.3096774	1.5100002	-5.0000000	5.000000
GNBEH		155	8.4903226	1.7483489	1.0000000	10.000000
	ORGANIZATIONAL BEHAVIOR			1.0534938	4.6428571	
GAGC	AGGREGATE ORGANIZATIONAL BEHAVIOR/C	150	8.6526571			10.000000
GAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	152	9.1296992	0.9285686	5.7142 <del>8</del> 57	10.00000

## ORGANIZATIONAL BEHAVIOR ISSUES MEANS AND DELTAS

	HONCHOZ=NO					
Variable	Label	×	Nean	Std Dev	Hinimm	Nextmum
33QLES	KNOW SUP REQ OP FORC/CUR	320	7.4250000	2.0374242	0	10.0000000
33QUES	KNOW SUP REQ OP FORC/REQ	320	8.5812500	1.6012216	0	10.0000000
33DELTA	DELTA-KNOW & SUPPORT OFF FORCES	319	1.1598746	2.1033415	-8,0000000	7.0000000
340UES	DEVLP & COMM COMD VISM/CUR	320	7.3375000	1.8396112	0	10.0000000
<b>34QUES</b>	DEVLP & COMM COMD VISH/REQ	320	8.7843750	1.6170350	0	10.0000000
34DELTA	DELTA-DEVELOP & COMM COMMAND VISION	1 319	1.4545455	1.9771421	-6.0000000	7.0000000
35QUES	IMPOUR IND & WORK GRP/CUR	320	7.9468750	1.6834962	2.0000000	10.0000000
35QJE\$	IMPOUR IND & WORK GRP/REQ	320	8.8937500	1.4647236	2.0000000	10.0000000
350ELTA	DELTA-EMPOWER INV & WORK GROUPS	319	0.9496433	1.7020128	-5.0C00000	7.0000000
36QUES	DEVLP NON-PARCHL PERSP/CUR	316	7.9335443	1.8358030	0	10.0000000
36QUES	DEVLP NON-PARCHL PERSP/REQ	316	8.6740506	1.4751134	0	10.0000000
360ELTA	DELTA-DEVELOP NON-PAROCHIAL PERSPEC	CTIVE 315	0.7460317	1.7500524	-4.0000000	9.0000000
37QUES	SUILDING TRUST/CUR	319	8.4796238	1.3383759	4.0000000	10.0000000
37QUES	BUILDING TRUST/REQ	320	9.2843750	1.0669176	4.0000000	10.0000000
37DELTA	DELTA-BUILDING TRUST	318	0.8050314	1.4450088	-5.0000000	5.0000000

38QUES	MANAGING CHANGE/CUR	320	8.0656250	1.4998661	2.0000000	10.0000000
38QUES	MANAGING CHANGE/REQ	320	9.1937500	1.0711192	4.0000000	10.0000000
38DELTA	DELTA-MANAGING CHANGE	319	1.1316614	1.6062674	-5,0000000	7.0000000
39QUES	MANAGING CONFLICT/CUR	320	7.8093750	1.6279031	1.0000000	10.0000000
39ques	MANAGING CONFLICT/REQ	320	9.1937500	1.0999964	4.0000000	10.0000000
39DELTA	DELTA-MANAGING CONFLICT	319	1.3887147	1.7855107	-5.0000000	9.0000000
40QUES	BUILDING TEAMHORK/CUR	319	8.2476489	1.4766907	3.0000000	10.0000000
40QUES	BUILDING TEAMHORK/REQ	319	9.2821317	1.0500197	4.0000000	10.0000000
40DELTA	DELTA-BUILDING TEAMHORK	318	1.0408805	1.5910520	-5.0000000	6.0000000
41QUES	DEVLP POS ORGAN CLIMAT/CUR	320	8.2093750	1.4350864	2.0000000	10.0000000
41QUES	DEVLP POS ORGAN CLIMAT/REQ	320	9.3375000	1.0317074	3.0000000	10.0000000
41DELTA	DELTA-DEVELOP POSITIVE ORG ENVIRONMENT	319	1.1316614	1.5826002	-5.0000000	7.0000000
42QUES	MOTIVATING PEOPLE/CUR	320	8.0937500	1.4612953	4.0000000	10.0000000
42QUES	MOTIVATING PEOPLE/REQ	320	9.2906250	1.0740190	2.0000000	10.0000000
42DELTA	DELTA-MOTIVATING PEOPLE	319	1.2037618	1.5739182	-5.0000000	6.0000000
43QUES	EMPLY COORD MECHNISM/CUR	320	7.4968750	1.8245941	0	10.0000000
43QUES	EMPLY COORD MECHNSM/REG	320	8.7281250	1.3798220	0	10.0000000
43DELTA	DELTA-EMPLOY COORD MECHANISMS	319	1.2382445	1.8187471	-4.0000000	7.0000000
44QUES	DEVLP SUBORDINATES/CUR	320	8.2125000	1.4935074	3.0000000	10.0000000
44QUES	DEVLP SUBORDINATES/REQ	320	9.1062500	1.2091442	2.0000000	10.0000000
44DELTA	DELTA-DEVELOP SUBORDINATES	319	0.8965517	1.5936057	-4.0000000	6.0000000
45QUES	UNDRSTND ROLE CO & XO/CUR	320	7.5593750	1.9223743	0	10.0000000
45QUES	UNDRSTND ROLE CO & XO/REQ	320	8.9625000	1.6904211	0	10.0000000
45DELTA	DELTA-UNDERSTANDING ROLE OF CO/XO	319	1.4075235	2.3073726	-10.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/CUR	319	7.6990596	1.7148168	2.0000000	10.0000000
46QUES	PROM INNOVT & RISK BHVR/REG	319	8.7147335	1.4461408	2.0000000	10.0000000
46DELTA	DELTA-PROM INNOV. & RISK BEHAVIOR	318	1.0188679	1.7688924	-5.0000000	7.0000000
RGNBEH	ORGANIZATIONAL BEHAVIOR	321	8.0280374	1.9354809	1.0000000	10.0000000
RGAGC	AGGREGATEORGANIZATIONAL BEHAVIOR/C	313	7.8922866	1.2449284	4.0000000	10.0000000
RGAGR	AGGREGATEORGANIZATIONAL BEHAVIOR/R	314	8.9961328	0.9951476	4.4285714	10.0000000
RGDELTA	AGGREGATE DELTAORGANIZATIONAL BEHAVIOR	312	1.1071429	1.3352377	-3.9285714	5.4285714

# MANPOLER MANAGEMENT/HRN ISSUES MEANS AND DELTAS

Variable	Label	N	Hean	Std Dev _	Minimum	Maximu
47QUES	MNG CIV PER BY REG PROC/CUR	155	6.8064516	2.0067962	1.000000	10.000000
47QUES	MNG CIV PER BY REG PROC/REQ	155	7.8451613	1.9243550	0	10.0000000
47DELTA	DELTA-MANAGING CIV PERSONNEL	155	1.0387097	2.1528714	-7.0000000	6.000000
48QUES	MNG HIL PER BY REG PROC/CUR	155	8.3161290	1.4176752	4.0000000	10.000000
48QUES	MNG MIL PER BY REG PROC/REQ	155	8.4903226	1.4918294	2.0000000	10.000000
48DELTA	DELTA-MANAGING MIL PERSONNEL	155	0.1741935	1.6041682	-8.0000000	5.0000000
49QUES	EVAL MANPUR STAF NEEDS/CUR	154	7.7922078	1.5993272	3.0000000	10.000000
49QUES	EVAL MANPUR STAF NEEDS/REQ	154	8.3441558	1.3879965	4.0000000	10.000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	154	0.5519481	1.6008258	-5.0000000	4.000000
50ques	MANAGE LABOR RELATIONS/CUR	153	5.6013072	2.6836245	0	10.000000
50ques	MANAGE LABOR RELATIONS/REQ	153	6.8562092	2.7611456	0	10.000000
50DELTA	DELTA-MANAGE LABOR RELATIONS	153	1.2549020	2.7084891	-7.0000000	9.000000
51ques	MANG MULTI-CULT DIVRSTY/CUR	155	7.7741935	1.6885727	2.0000000	10.000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	155	8.1225806	1.8633007	1.0000000	10.000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	155	0.3483871	1.6810384	-6.0000000	4.000000
52 <b>9UES</b>	PROM ETHICL PRAC IN OPS/CUR	154	8.7077922	1.3999315	4.0000000	10.000000
52ques	PROM ETHICL PRAC IN OPS/REQ	154	9.0519481	1.4178701	2.0000000	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	155	0.5354839	0.5003560	0	1.000000
AMPOWER	MANPOLER/HUMAN RES MONT	155	8.1806452	1.5645047	2.0000000	10.000000
ANAGC	AGGREGATE MANPOLER MGMT/HRM ISSUES/C	152	7.4890351	1.3791348	3.5000000	10.000000
ANAGR	AGGREGATE NAMPHOER MONT/HRM ISSUES/R	152	8.1184211	1.4244051	2.666667	10.000000
ANDELTA	AGGREGATE DELTA NANPOWER MONT/HRM ISSU	152	0.6293860	1.4056280	-5,0000000	3.666666

Variable	: Label	¥	Hean	Std Dev	Minimum	Heximum
479UES 479UES 470ELTA 489UES 489UES 480ELTA	MNG CIV PER BY REG PROC/CUR MNG CIV PER BY REG PROC/REQ DELTA-MAMAGING CIV PERSONNEL MNG MIL PER BY REG PROC/CUR MNG MIL PER BY REG PROC/REQ DELTA-MANAGING MIL PERSONNEL	320 320 319 320 320 319	6.3250000 8.2562500 1.9435737 7.7750000 8.6937500 0.9216301	2.3018324 1.8323012 2.4820008 1.6205963 1.4749608 1.7582159	0 0 -8.0000000 3.0000000 0 -8.0000000	10.0000000 10.0000000 9.0000000 10.0000000 7.0000000

49QUES	EVAL MANPUR STAF NEEDS/CUR	319	7.0940439	1.9819775	0	10.0000000
49QUES	EVAL MANPUR STAF MEEDS/REQ	319	8.5454545	1.4548670	O	10.0000000
49DELTA	DELTA-EVAL MANPOWER STAFFING NEEDS	318	1.4559748	2.0856152	-8.0000000	7.0000000
50QUES	MANAGE LABOR RELATIONS/CUR	320	4.8718750	2.6343207	0	10.0000000
50QUES	MANAGE LABOR RELATIONS/REQ	320	7.2781250	2.4573139	0	10.0000000
<b>50DELTA</b>	DELTA-MANAGE LABOR RELATIONS	319	2.4294671	2.9418703	-7.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/CUR	320	7.2125000	1.9423913	2.0000000	10.0000000
51QUES	MANG MULTI-CULT DIVRSTY/REQ	320	8.0500000	2.0118770	0	10.0000000
51DELTA	DELTA-MANAGE MULTI-CULT DIVERSITY	319	0.8432602	2.1442940	-9.0000000	7.0000000
52QUES	PROM ETHICL PRAC IN OPS/CUR	320	8.2000000	1.5325108	3.0000000	10.0000000
52QUES	PRON ETHICL PRAC IN OPS/REQ	320	8.9937500	1.5353591	0	10.0000000
52DELTA	DELTA-PROMOTE ETHICAL PRAC IN OPS	321	0.4267913	0.4953837	0	1.0000000
ANPOWER	MANPOWER/HUMAN RES MONT	321	8.1775701	1.6778693	2.0000000	10.0000000
ANAGC	AGGREGATE MANPOWER MGMT/HRM ISSUES/C	319	6.9127482	1.5832802	2.0000000	10.0000000
ANAGR	AGGREGATE MANPHOER NGHT/HRM ISSUES/R	319	8.3040752	1.4456183	1.0000000	10.0000000
ANDELTA	AGGREGATE DELTA NANPOWER MGMT/HRM ISSU	318	1.3998952	1.7154348	-7.6666667	6.1666667

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Variable	Label	N	Hean	Std Dev	Minimum	Maximum
C53QUES	WRITING EFFECTIVELY/CUR	155	8.6774194	1.2940196	4.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	155	9.2129032	1.0689666	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	155	0.5354839	1.3449155	-5.0000000	4.0000000
C54QUES	POS & NEG FEEDBACK/CUR	155	8.4774194	1.1916129	4.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	155	9.2516129	1.0665733	5.0000000	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	155	0.7741935	1.2036114	-5.0000000	4,0000000
C55QUES	DELVR EFF ORAL PRES/CUR	155	8.2838710	1.3228994	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	155	9.0645161	1.2309716	4.0000000	10.0000000
Q550ELTA	DELTA-DELV EFF ORAL PRESENTATION	155	0.7806452	1.5343300	-4.0000000	7.0000000
CS6QUES	LISTENING EFFECTIVELY/CUR	155	8.5741935	1.3238491	5.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	155	9.3741935	0.9679835	6,0000000	10.0000000
Q56DELTA	DELTA-LISTENING EFFECTIVELY	155	0.8000000	1.3551250	-2.0000000	5.0000000
C57QUES	BLD WORK & SUPRT RELTW/CUR	155	8.1032258	1.4866252	0	10.0000000
R57QUES	BLD WORK & SUPRT RELTN/REQ	155	8.9419355	1.1466422	5.0000000	10.0000000
Q57DELTA	DELTA-BUILD WORKING & SUPPORT RELAT	155	0.8387097	1.4615588	-3.0000000	5.0000000
C58QUES	REP ORGN TO EXTRNL GRP/CUR	155	8.2258065	1.6017376	0	10.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	155	8.7032258	1.7364473	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	155	0.4774194	1.4475034	-6.0000000	5.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	155	8.9483871	1.1327105	6.0000000	10,0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	155	9.3419355	1.0028447	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	155	0.3935484	1.0224542	-4.0000000	3.0000000
<b>C60QUES</b>	CONDUCT MEETINGS EFF/CUR	155	8.3290323	1.3441053	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	155	9.1032258	1.0701025	4.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	155	0.7741935	1.2819850	-4.0000000	4.0000000
COMM	COMMUNICATION	155	9.0516129	1.6584829	1.0000000	10.0000000
COMAGC	AGGREGATECOMMUNICATIONS/C	155	8.4524194	0.9661762	5.2500000	10.0000000
COMAGR	AGGREGATECOMMUNICATIONS/R	155	9.1241935	0.9232408	5.2500000	10.0000000
COMDELTA	AGGREGATE DELTACOMPLNICATIONS	155	0.6717742	0.9736951	-3.7500000	3.7500000
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	HONCHOS=N	0				
Variable	Label	H	Kean	Std Dev	Minimum	Meximum
C53QUES	WRITING EFFECTIVELY/CUR	320	8.3625000	1.3272523	3.0000000	10.0000000
R53QUES	WRITING EFFECTIVELY/REQ	320	9.2343750	0.9880507	5.0000000	10.0000000
Q53DELTA	DELTA-WRITING EFFECTIVELY	319	0.8746082	1.3951672	-4.0000000	7.0000000
CS4QUES	POS & NEG FEEDBACK/CUR	320	8.0750000	1.4602357	3.0000000	10.0000000
R54QUES	POS & NEG FEEDBACK/REQ	320	9.1406250	1.1066511	0	10.0000000
Q54DELTA	DELTA-POS & NEG FEEDBACK	319	1.0689655	1.6468788	-10.0000000	7.0000000
C55QUES	DELVR EFF ORAL PRES/CUR	320	7.9343750	1.5512376	3.0000000	10.0000000
R55QUES	DELVR EFF ORAL PRES/REQ	320	9.0843750	1.0120309	5.0000000	10.0000000
Q55DELTA	DELTA-DELV EFF ORAL PRESENTAT	ION 319	1.1536050	1.6401731	-2.0000000	7,0000000
CS6QUES	LISTENING EFFECTIVELY/CUR	320	8,1437500	1.5530206	1.0000000	10.0000000
R56QUES	LISTENING EFFECTIVELY/REQ	320	9.3468750	0.9476863	3.0000000	10.0000000
<b>QS6DELTA</b>	DELTA-LISTENING EFFECTIVELY	319	1.2068966	1.6770227	-4.0000000	9.0000000
C57QUES	BLD WORK & SUPRT RELTN/CUR	319	7.3918495	1.9554944	0	10.0000000
857QUES	BLD WORK & SUPRT RELTH/REQ	319	8.7460815	1.4257654	Ó	10.0000000
957DELTA	DELTA-BUILD WORKING & SUPPORT	=	1.3584906	1.9514066	-4.0000000	9.0000000

C58QUES	REP ORGN TO EXTRNL GRP/CUR	320	7.4437500	1.9976377	1.0000000	18.0000000
R58QUES	REP ORGN TO EXTRNL GRP/REQ	320	8.5531250	1.5527273	0	10.0000000
Q58DELTA	DELTA-REPRESENT ORG TO EXTERNAL GRPS	319	1.1128527	1.9049235	-4.0000000	8.0000000
C59QUES	CLIMATE OF OPEN COMM/CUR	320	8.4218750	1.3530957	3.0000000	10.0000000
R59QUES	CLIMATE OF OPEN COMM/REQ	320	9.2406250	0.9801668	5.0000000	10.0000000
Q59DELTA	DELTA-CLIMATE OF OPEN COMMUNICATIONS	319	0.8213166	1.2895505	-2.0000000	5.0000000
<b>C60QUES</b>	CONDUCT MEETINGS EFF/CUR	319	7.9686520	1.4403076	4.0000000	10.0000000
<b>R60QUES</b>	CONDUCT MEETINGS EFF/REQ	320	9.0281250	1.1674086	2.0000000	10.0000000
<b>Q60DELTA</b>	DELTA-CONDUCT MEETINGS EFFECTIVELY	318	1.0628931	1.5793843	-7.0000000	6.0000000
COMM	COMMUNICATION	321	8.6884735	1.8547636	1.0000000	10.0000000
COMAGE	AGGREGATECOMMUNICATIONS/C	318	7.9728774	1.1914528	4.7500000	10.0000000
COMAGR	AGGREGATECOMMUNICATIONS/R	319	9.0474138	0.8780580	5.6250000	10.0000000
COMDELTA	AGGREGATE DELTACOMMUNICATIONS	317	1.0764984	1.2259005	-2.0000000	5.0000000

#### APPENDIX J

#### MEDICAL SERVICE CORPS SUBSPECIALTY DISTRIBUTIONS

### 1. Health Care Administration:

```
0031 Financial Management
0032 Material/Logistics Management
0033 Manpower Personnel and Training Analysis
0037 ETMS
0042 Operations Research
0095 Computer Technology
1800 Health Care Administration
1801 Patient Administration
1802 Medical Logistics
1803 Medical Data Systems
1804 Medical Construction Liaison Officer
1805 Plans, Operations, Medical Intelligence
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# 2. Health Care and Science Specialties

	**
1810/11	Biochemistry
1815-21	Microbiology
1825/28	Radiation Health
1835	Physiology
1836	Aerospace Physiology
1840-43	Clinical Psychology
1844	Aerospace Experimental Psychology
1845	Research Psychology
1850	Entomology
1860	Environmental Health
1861	Industrial Hygiene
1862	Audiology
1865	Medical Technology
1870	Social Work
1873	Physical Therapy
1874	Occupational Therapy
1876/77	Dietetics Clinical/Administrative
1880	Optometry
1887/88	Pharmacy
1892	Podiatry
1893	Physicians Assistant

APPENDIX K
t-TESTS FOR SIGNIFICANCE BETWEEN AGGREGATE MEANS

				Also Signific	
Hanagement Activity Groups	Significance Between Deltas		t (df)	С	R
Financial Management	NC	MC	-2.2738 (199)		
	NC	DC	-2.9469 (140)		*
	NC .	MSCAH	-2.5728 (77)		*
	NC	MSCHCA	-7.5502 (84.4)	*	
	ИС	MSCHCA	6.3255 (242)	*	
	DC	MSCHCA	5.1241 (183)	*	•
	MSCAH	MSCHCA	3.0305 (120)	*	*
Program, Planning & Evaluation	MSCHCA	нс	5.2532 (234)		
-	MSCHCA	DC	4.1109 (175)	•	*
	HSCHCA	MSCAH	2.1718 (37)	*	;
	MSCHCA	NC	-5.8041 (140)	*	*
Decision Making & Problem Solving	HSCHCA	MC	4.1375 (240)	*	
	MSCHCA	DC	4.2572 (162)	*	*
:	MSCHCA	NC	-6.1215 (81)	•	•
	MSCAH	<b>ac</b>	-2.4811 (76)		*
	МС	NC	0.0005 (192)		•
Legal Issues	NC	MSCAH	<b>-2</b> .2181 (76)		
	NC	DC	-2.6242 (145)		•

				Also Signific	ent 8 0.05
Management Activity Groups	Significance Between Deltas		t (df)	С	R
	NC	MSC & V	-4.8312 (78)	•	•
	ИС	MSCHCA	4.0141 (239)	*	
	DC	MSCHCA	3.2581 (188)	*	
	MSCAH	MSCHCA	3.1743 (65)		
Operations <b>Hanagement</b> Issues	NC	MC	-1.9943 (200)		
	ИС	MSCAH	-3.1318 (73)	•	
	NC	MSCHCA	-6.0570 (79)	*	
	ИС	MSCHCA	5.7457 (235)	•	
	DC	MSCHCA	5.0095 (187)	*	
	MSCAH	MSCHCA	2.3265 (120)		
Organizational Development	HC	MSCHCA	3.1936 (206)	*	
-	NC	MSCHCA	-3.4522 (137)		*
Manpower & Human Resource Management	ж	MSCHCA	5.7788 (243)	•	
	DC	MSCHCA	4.4883 (186)	*	
	MSCAH	MSCHCA	2.2092 (119)	*	
	NC	MSCHCA	-4.0937 (140)		*
Communications	MC	HSCHCA	2.0200 (242)	•	
	DC	MSCHCA	2.1043	•	*
	MC	MSCHCA	2.1353 (140)	*	•

RANK		Also Significant	a 0.05 Level		
Management Activity Groups	Significant Between Deltas		Significant t (df)	С	R
Financial Management	ADH	LCDR	0.0336 (51)	•	*
Legal	ADH	CAPT	0.0041 (13.2)	•	٠
-	ADH	CDR	0.0007 (25)	*	*
	ADK	LCDR	0.0002 (41.2)	*	
Operations Management	ADH	LCDR	0.0133 (31.5)	*	*
Organizational Behavior	ADH	LCDR	0.0364 (49)	*	*

ORGANIZATIONAL POSITION					Also Significant 2 0.05 Level	
Management Activity Groups	Significant Bet	tween Deitas	Significant t	С	R	
Financial Management	œ	DIR	0.0009 (234)	*		
	8	DH	0.0090 (135)			
-	œ	OTHER	0.0259 (166.6)	•	*	
Programming, Planning & Evaluation	8	DH	0.0094 (136)	*		
Decision Haking	œ	DH	0.0187 (138)			
Legal Issues	œ	жо	0.0281 (166)			
	œ	DIR	0.0032 (235.6)	*		
	΄ α	DH	0.0004 (66.6)	*		
Operations Management	œ	DIR	0.0003 (235.6)	*		
	ω.	DH	0.0010 (68.6)	*		
	ထ	OTHER	0.0464 (153.4)	*		

ORGANIZATIONAL POSITION CO/XO & CO				Also Significant @ 0.05 Level	
Management Activity Groups	Significant 8	etween Deltas	Significant t (df)	С	R
Financial Management	со/хо	NON CO/XO	0.0000 (462)	•	
·	æ	NON CO	0.0001 (352)	*	
Programming, Planning & Evaluation	co/xo	HON CO/XO	0.0001 (467)	*	
	8	NON CO	0.0001 (341)	*	
Decision Making	CO/XO	нон со/хо	0.0003 (465)	*	
	8	NON CO	0.0001 (361)	*	•
Legal Issues	co/xo	NON CO/XO	0.0001 (469)	*	
	8	NON CO	0.0001 (347)	*	
Operations Management	co/xo	HON CO/XO	0.0001 (454)	•	
	8	NON CO	0.0001 (377)	*	
Organizational Behavior	co/xo	HON CO/XO	0.0003 (460)	•	
	œ	NON CO	0.0001 (388)	*	
Напромег	co/xo	NON CO/XO	0.0001 (468)	•	
	8	NON CO	0.0001 (357)	*	
Communications	æ	NON CO	0.0001 (375)	•	

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